Hybrid Cloud Security Workshop

Get insights on active threats and vulnerabilities related to their hybrid workloads.

Workshop highlights

Analyze your requirements and priorities for a Hybrid Cloud detection and response solution.

Define scope & deploy Azure Defender in your production environment, onboarding servers and other selected services.

Explore Azure Network Security capabilities and experience selected Azure Network Products in a demonstration environment.

Discover threats to the include hybrid workloads and demonstrate how to investigate and respond to threats.

Discover existing hybrid workloads vulnerabilities and learn how to reduce the attack surface area.

Recommend next steps on how to proceed with a production implementation of Azure Defender and Azure Network Security.

"Showcase Azure Defender and find threats and vulnerabilities in your customer's environment. Explore Azure Network Security capabilities, creating adoption intent."

The Hybrid Cloud Security Workshop engagement leverages Azure Security Center to help organizations gain insights into active threats and vulnerabilities related to their hybrid workloads. The Hybrid Cloud Security Workshop engagement includes components from both cloud security posture management as well as cloud workload protection.

The Hybrid Cloud Security Workshop engagement also includes an exploration of Azure Network Security capabilities, giving the customer an overview of selected Azure Network Security products and a combined demonstration and discussion to showcase the capabilities and allowing you to understand the customer's network security requirements.
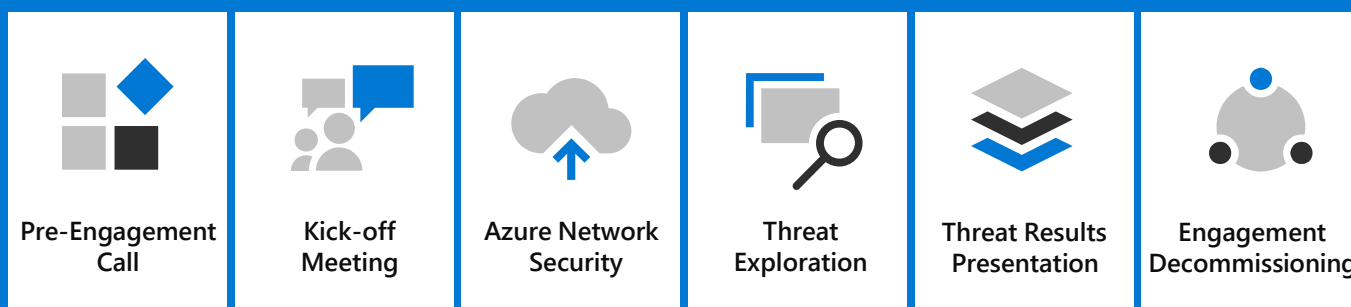
Customer Benefits:

- Customized: exclusively focused on their specific security needs.
- Real data: threat/vulnerability analysis based on customer's environment.
- Solution oriented: mitigation solutions & actionable next steps.

Envision Value Conversation	Discover Security assessment	Plan Next Steps Discussion
• Customer priorities & requirements • Product feature showcase	• Threat Exploration • Demonstrate Threat Investigation & Response • Vulnerability Assessment	• Azure Defender Pilot/deployment • Azure Network Security pilot/deployment • Cost and economic value conversation

After the Hybrid Cloud Security Workshop, you'll...

✓ Better understand the benefits and capabilities of Azure Defender and Azure Network Security.

✓ Better understand how to prioritize and mitigate potential threats to your servers and services.

✓ Better understand what can be done to reduce the attack surface area for hybrid workloads.

✓ Have defined next steps based on your needs and objectives.

Hybrid Cloud Security Workshop phases and activities

Pre-Engagement Call	Kick-off Meeting	Azure Network Security	Threat Exploration	Threat Results Presentation	Engagement Decommissioning

Who should attend

The workshop is intended for security decision-makers such as:

- Chief Information Security Officer (CISO)
- Chief Information Officer (CIO)
- Chief Security Officer (CSO)
- Data Protection Officer

- Data Governance Officer
- IT Security, IT Compliance, and/or IT Operations
- Data Governance

Why adaQuest?

When it comes to Hybrid Cloud Security, you need an experienced partner.

"**adaQuest** is a Microsoft Gold Partner for Security & Compliance and one of only 300 Microsoft FastTrack Partners globally. We help our customers to develop digital transformation roadmaps and to quickly and effectively deploy the most appropriate security and productivity tools, including Microsoft Teams, Office 365, Intune, Autopilot, Advanced Threat Protection, Windows Defender, One Drive for Business, SharePoint Online, and more."

Contact us today to get started!

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