



of enterprise decision makers agree that scaling AI leads to competitive differentiation¹

An IBM survey of more than 13,000 executives illuminated a new category of data-driven companies called "Torchbearers". These are the DATA ELITES, who have created a culture of data believers, invest heavily in their people and use analytics to improve the quality of their decisions.

Our study points out that Torchbearers now generate 69% higher revenues and 63% higher margins than their peers. Clearly organizations that have fully integrated data into their business strategies, operations and culture are on a path to higher performance. Our objective in IBM Global Business Services is help our clients become one of these high-performing, data-driven companies.

88% of corporate AI initiatives are struggling to move beyond test stages²

IBM Services Offering for AI at Scale

According to Forrester Consulting, organizations that scale AI are 7x more likely to be the fastest-growing businesses in their industry². However, to successfully scale AI throughout your organization, data complexity, talent scarcity and a lack of trust in AI systems must be overcome.

IBM Services® for AI at Scale can help make it happen.

IBM Services for AI at Scale is a "consult-to-operate" service that will consistently integrate and scale AI/ML. It brings the engineering discipline to architect, engineer, deploy and monitor the AI/ML models while also satisfying the strategic imperatives of AI to be Trustworthy, Scalable and Sustainable.

IBM Services for AI at Scale uses our Rapid Asset
Development for Machine Learning (RAD-ML) framework
which defines standard solution components and provides
high value accelerators such as Code Frameworks, Reference
Architecture, and Best Practices. The code framework has
been developed and released as Open Source Python library
called MLApp. It includes Embedded MLOps, Project
Scaffolding, Model Boilerplates, Data Connectors and
Utilities for model tuning and deployment.

Learn more about MLApp →

IBM's AI at Scale on Azure

AI at Scale on Azure focuses on these three key pillars



Reference architecture for Azure data platform and complete end-to-end MLOps pipeline combining Azure native services with open source MLApp framework developed by IBM Services



Model governance patterns leveraging leading open source utilities built by IBM Research for Robustness, Fairness, Explainability and Transparency deployed on Azure



An engagement and operating model based on IBM Garage Methodology to scale AI and reduce time to value



of organizations expect AI use cases to increase within the next two years¹

IBM's AI at Scale on Azure Provides the Following Accelerators



Data Ingestion

IBM Reference Architecture for Azure Data Platform

Data ingestion pipeline built in Azure Data Factory



Data Transformation

Recommendations for data transformation tooling

IBM MLApp Asset Boiler plate with custom data transformations

Sample data pipelines on Azure



Model Build, Test & Deploy

MLApp code patterns for Azure

- ML FrameworkProject scaffolding
- ML pipelines
- Data Science Utilities to add (training set, validation set, performance metrics)
- DeploymentAdaptors for Azure



Model Governance

Extensible to either Azure native model governance tools or IBM Research Trustworthy AI toolkits listed below

Adversarial Robustness 360

AI Fairness 360

AI Explainability 360

AI Factsheets 360



Model Consumption

Code and demos for business consumers using Microsoft PowerApps and PowerBI

Benefits of IBM Services for AI at Scale

IBM® Services for AI at Scale consistently integrates and scales AI and ML pilots straight into production to:

- Reduce model deployment costs. Building a portfolio of reusable assets exponentially increases data science and developer productivity.
- Accelerate deployment. Models make it to production more quickly, generating promised business value.
- Increase growth. Scaling analytics, joint experimentation and co-creation with data scientists opens up new possibilities.
- Reduce production support costs. Outsourcing AI and ML model management and support improves efficiencies.
- Increase employee satisfaction. Data scientists get to focus on model development, not model maintenance or data wrangling.
- Reduce risk and increase adoption. Trustworthy AI mitigates the risk of misusing models that could cause harm to humans, thus gaining user adoption, so the business can achieve value from AI.

Business Outcomes

4x

Faster time to value

20 - 40%

Increase in growth

25%

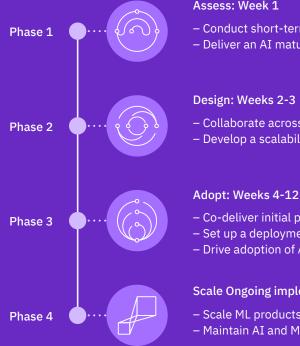
Reduction in POC costs

50%

Reduction in support costs in production

Engagement Model

With the goal of minimizing time to value with minimized risk, our process includes a four-phased approach to AI at scale implementation



- Assess: Week 1
- Conduct short-term gap audit
- Deliver an AI maturity assessment and roadmap to scale AI
- Collaborate across data scientists via a common AI framework
- Develop a scalability framework based on existing environment
- Co-deliver initial projects; pilot best 3-5
- Set up a deployment architecture and AI and ML ops processes
- Drive adoption of AI operating models

Scale Ongoing implementation

- Scale ML products in production
- Maintain AI and ML models in production while monitoring for drift, bias and more

Client Reference Story



What we did:

For one of the world's largest energy companies, IBM established a robust methodology for the client's data science team. We used our RAD-ML framework, on top of Microsoft Azure, to go from POC to production. IBM is monitoring, maintaining and supporting their AI with our groups in Romania and India.

The result:

Moving the company's AI projects into production resulted in over \$500M in cost savings to their energy business.

Contact Us:

Amit Tripathi

IBM Global Business Services Americas Azure Data & Analytics Practice Leader atripathi@us.ibm.com

Kunal Sachdeva

IBM Global Business Services Europe Azure Data & AI Leader kunal.sachdeva@ibm.com

Francesco Brenna

IBM Global Business Services Global Azure Data & AI Leader francesco.brenna@ch.ibm.com

Sumeet Parashar

IBM Global Business Services Azure Data & AI Offering Leader s.parashar@us.ibm.com

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Why IBM



Microsoft's fastest growing GSI



15,000 Certified Azure Specialists



1,000 Cloud Migrations in the past year



30 global centers, 55 languages, 24x7 operations



17 Microsoft Gold Competencies



SAP on Azure Advanced Specialization



Analytics on Azure Advanced Specialization



Azure Expert Managed Service Provider (MSP)



Microsoft Analytics Specialization

