

CompuCom®

Connected Workplace
with Microsoft 365 E3 Bundle



The CompuCom Difference

COMPUCOM 2019 REVENUE
1 BILLION*
AN OFFICE DEPOT® COMPANY

8,200+
TOTAL EMPLOYEES

6,500+
TECHNICAL RESOURCES
SUPPORTING CUSTOMERS
IN THE US AND CANADA

70,000+
CERTIFICATIONS

300+
ENTERPRISE MANAGED SERVICES
CLIENTS SPANNING RETAIL, BANKING,
ENERGY, INSURANCE, HEALTHCARE,
AND TECHNOLOGY INDUSTRIES

FORTUNE 500
5 OF TOP 10
OVERALL
4 OF TOP 6
RETAIL SERVICES
5 OF TOP 10
HEALTHCARE SERVICES
6 OF TOP 10
FINANCIAL SERVICES

4.7M
END USERS SUPPORTED
7.5M
DEVICES SUPPORTED


4.5 OUT OF 5
MANAGED WORKPLACE SERVICES,
NORTH AMERICA
Rating as of 10.18.2019



17 YEARS
IN A ROW OF FORMAL
INDUSTRY RECOGNITION

RANKED TOP 5
END USER DEVICE MANAGED SERVICES
COMPARED TO COMPANIES IN
GARTNER CRITICAL CAPABILITIES FOR
MANAGED WORKPLACE SERVICES,
NORTH AMERICA, MARCH 2020²

1: Gartner "Magic Quadrant for Managed Workplace Services, North America"
by Daniel Barros, Mark Ray, Stephanie Stoudt-Hansen, Tobit Bet, February 25, 2020.
2: Gartner "Critical Capabilities for Managed Workplace Services, North America"
by Daniel Barros, Mark Ray, Stephanie Stoudt-Hansen, Tobit Bet, February 26, 2020
*based on 2019 revenue of \$994 million

12-31-2020

- Gold Direct CSP Partner
- Silver Surface Partner
- Authorized reseller of Surface Go, Pro, HUB, Studio, Laptop, Laptop Go, Book, M365
- Intune/Autopilot capability
- Microsoft competencies in 10 categories including 6 Gold and 4 Silver
- Professional and managed services available for deployment of M365

Gold
Microsoft Partner



CompuCom: Connected Workplace

Secure, remote work. Anytime. Anywhere.

Our Partnership

CompuCom is a longtime Microsoft channel partner and a perennial winner of the Microsoft Operational Excellence Award. We're trained and certified to sell, deploy, and support Microsoft products and solutions, including Surface tablets and devices, Mobile Device Management, Windows 10, Microsoft 365, Active Directory Identity and Access Management, and Windows Server 2019.

Grow with Microsoft® Solutions

Driving adoption of Microsoft technology is a priority for CompuCom. Our longtime partnership helps us create the best end-user experiences and the simple, secure, and uninterrupted access to technology and support services that businesses require.

Microsoft Competencies

- Data Center – Gold
- Devices and Deployment – Gold
- Cloud Platform – Gold
- Cloud Productivity – Gold
- Data Platform – Silver
- Collaboration and Content – Gold
- Data Analytics – Silver
- Messaging – Silver
- Enterprise Mobility Management – Silver
- SMB Cloud Solutions - Gold



Tools that simplify collaboration, improve business outcomes, and enhance employee satisfaction

CompuCom: Connected Workplace

Secure, remote work. Anytime. Anywhere.



Microsoft 365 E3

- Web apps
- Local apps
- Email
- Easy to use collaboration tools
- Integrated communication
- Identity and device security
- Proactive threat detection
- Data loss prevention

Compucom Bundled Services

- Microsoft 365 service deployment
- Microsoft FastTrack migration
- Service Desk
- Operation support
- Endpoint management

CompuCom: Secure, Remote Work Services

Microsoft 365 Service Deployment

Ensure tenant registration, license visibility, configure:

- AAD identity and access management
- License assignment
- Teamwork deployment
 - Teams chat and collaboration
- Prepare transition to migration service

Microsoft 365 FastTrack Migration

Leverage FastTrack tools to understand migration requirements, perform adoption and change management planning, run analysis tools, analyze results, remediate issues, execute transfer, and produce reports

Managed Services

Service Desk

- Standard Support: The CompuCom Service Desk is trained to handle L1 questions regarding most Microsoft 365 Collaboration services and can escalate to CompuCom Managed Operations or to a customer's internal systems

Operation Support

- Daily operations, reporting, and configuration management, device deployment and management

Endpoint Management

- The CompuCom Modern Workplace Endpoint team handles management of Microsoft Intune devices and application management

CompuCom: Enterprise-level Experience

Providing vertical-agnostic service and support for over 30 years



- Healthcare
- Finance
- Manufacturing
- Hospitality
- Retail
- Federal
- SLGE
- Non-profit

Knowledge Building and Strategic Planning



CompuCom has partnered with Microsoft to give you access to a security workshop specifically designed for security stakeholders

This workshop will help you:

- Develop a strategic plan based on expert recommendations
- Gain visibility into immediate threats
 - Across email, identity, and data
- Learn how to upgrade your long-term security posture



Next Steps: How to Connect

Contact us at the link below to learn how we can help you be more efficient or grow your business

<https://www4.compucom.com/microsoft-365-partnership>

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Thank You

