

# Dynamics 365 Business Central

Covers all the core functions a business requires to operate



Increase financial visibility, unlock productivity and business insights, optimize inventory and supply chain management, boost sales and improve customer service, finish jobs/projects on time and under budget, Tailor the software to your needs, Extend the solution with industry-specific apps



### Streamline financial management

- Take control of financial data
- Accelerate financial closing and reporting
- Make more profitable financial decisions
- Expand into global markets

#### Optimal Manufacturing outputs

- Produce within supply and capacity constraints
- Create detailed bills of materials
- Support assembly-toorder
- Use production orders or more complex processes

#### **Accelerate Sales Process**

- Prioritize leads based on revenue potential
- Offer flexible pricing and discounting
- Deliver on promised customer outcomes
- Improve cash management

#### Facilitate jobs/projects success

- Improve project cost and accounting
- Optimize resource levels
- Drive profitability with project insights

#### Deliver exceptional customer service

- Ensure smooth transition from sales to service
- Track customer returns and repairs
- Live up to your service promises

#### Optimize warehouse management

- Improve organization within storage facilities
- Streamline receiving capacity
- Expedite docking and shipping
- Connect customers and operations

## Why customers use **Dynamics 365 BC**

- Finance Management
- Sales & Marketing
- Purchasing and Payables
- Supply Chain Management
- Warehouse Management
- **Project Management**
- Manufacturing\*\*
- Service Management\*\*

#### Drive Supply chain optimization

- Improve supplier engagement
- Get a holistic view of your inventory
- Predict stock replenishment

#### Work smarter and faster

- Get insights within the flow of business
- Drive continuous process optimization
- Automate workflows and processes
- Connect your data with Microsoft 365
- Respond to inquiries faster

