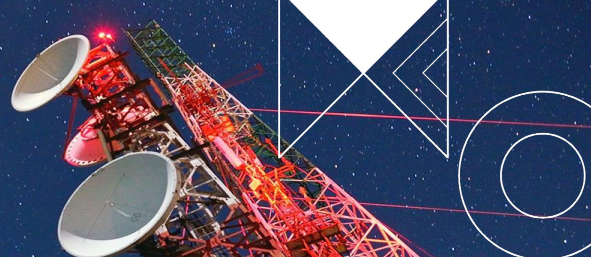# *Adopt not Adapt*
with PwC & Microsoft

Adopt not Adapt is the **leading PWC digital transformation methodology** to enable successful evolution of business processes in a cloud first approach. This enables businesses to **standardise their ways of working** whilst gaining **maximum security, business efficiency and stability** in their digital transformation in a cloud first landscape.

> "**PwC** showed us it was time for us to **'adopt, not adapt**,' and that really informed the whole project," "**If you customise a system**, rather than adopting the standard version, **you've increased the complexity of the implementation, you've complicated support and you've cut yourself off** from all the updates, innovation and benefits that come from using SaaS,"
> - **Charlie Stewart - Corporate Director Resources, Harrow Council**

The challenges facing growing businesses:

Data
- Large and unstructured data sets
- Data is underutilised and stagnant
- Concerns around data security

Technology
- Unequipped to keep up with a change in demand for digital services
- Difficulty adapting to remote working norm's whilst meeting security objectives

Delivery
- Financial and service demand
- Disruption to traditional delivery models
- Piecemeal approach to reconfiguration

PwC & Microsoft: Right Technology, Real Results

1 Proven industry aligned taxonomy to standardise and evolve business processes to maximum efficiency

4 Using scalable, configurable, pre-defined processes rather than customisation to operate and manage.

2 Empowering business users, customer and suppliers through self service functions to take control of their data

5 Allowing for flexible working, securely, to provide the freedom to evolve with new ways of working

3 Providing guidance with industry and technology experts to maximise the benefits from technology investments

6 Automation of approvals, reporting and business processes to provide rich data and efficiencies for the organisation

Integration solution offering across multiple business functions. Benefit from a broad offering that connects seamlessly in the wider Microsoft ecosystem of applications.

Software as a Service offering (SaaS) reduces data centre, hardware, energy, maintenance and support costs as clients can do this at scale and include them in the subscription fee.

Cloud solution will ensure software is updated with latest functionality and legislative requirements. Cloud solution provides scalability and flexibility as and when required.

Seamless interactions between applications to plug solution gaps, extend functionality and develop valuable new end-to-end insights across front and back office by using reporting from the data lake of Microsoft solutions.

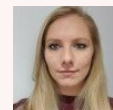|	*Proposed next steps*	*Value to you*
1	Schedule demo & innovation workshop	Build engagement and alignment
2	4- 6 week requirement gathering and business case creation	Develop the case for change and target IT architecture
3	Complete business process alignment workshops	Clear understanding of business change needs

To learn more please contact our PwC team:

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