



# Company Overview / Introduction

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Nov 2021

The Brookfield logo, consisting of a dark blue square with the word "Brookfield" in white, bold, sans-serif font.

**Brookfield**

*WatServ is a  
Brookfield Company*

# MISSION

WatServ's mission is to deliver ingenious cloud technology solutions that empower our clients to focus on their core business, worry free.

We do this through a unique approach to cloud planning, migration and management, combined with premium 24x7x365 support.

**CLEVER MINDS. CLOUD DESIGN. ALWAYS ON.**

# About WatServ

A Brookfield Company



## CLOUD EXPERTS

*Our team:*

- Award-winning IT provider
- Digital transformation experts
- ITSM approach
- Microsoft Azure cloud specialists



## RESILIENT SOLUTIONS

*Our solutions:*

- Secure
- Reliable / Available
- Optimized
- Scalable



## PROVEN TECHNOLOGY

*Our credentials:*

- Microsoft Gold Partner
- Microsoft Advanced Specialization partner
- SOC 2 Type 2 certified

Microsoft  
Partner



Gold Cloud Platform  
Gold Cloud Productivity  
Gold Datacenter  
Silver Application Development  
Silver Data Analytics  
Silver Security

Advanced Specializations

- Azure Virtual Desktop
- Microsoft Windows Server and SQL Server Migration to Microsoft Azure



# Who We Are

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We are a world-class team of cloud architects, engineers and specialists.

At every level and at every touch point, you can expect **clever solutions** and **superior service** designed to help your organization achieve measurable results.

15

Years in the IT business

100+

Dedicated team members

250+

Clients helped globally

## Our Team offers

Managed Services

Professional Services

Cloud Operations

Security Operations

DevOps

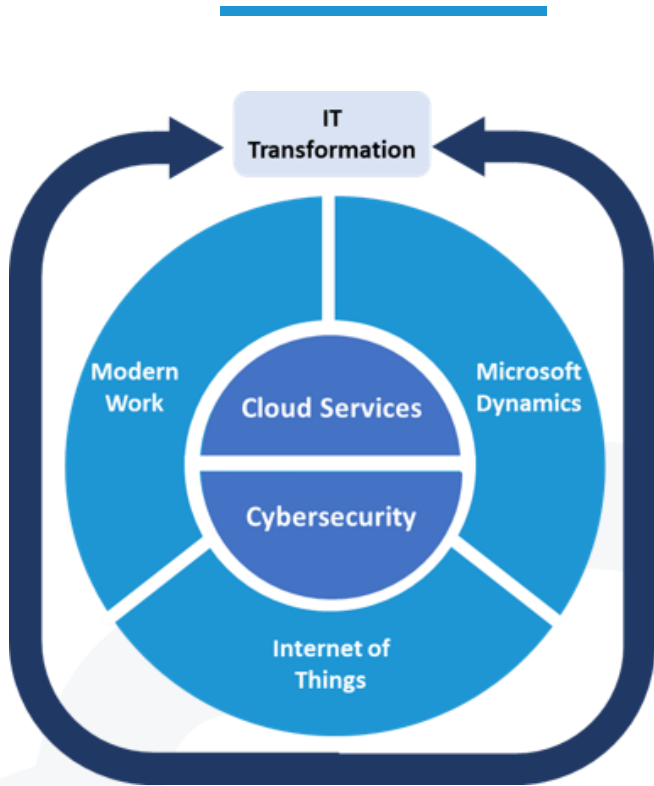
Network Admins

Customer Success

Business Analysts

...and more

# Our Services & Solutions



WatServ

## Cloud Services

- Consulting & Strategy
- Cloud Migration
- Cloud Infrastructure Managed Services
- Disaster Recover-as-a-Service

## CyberSecurity

- Consulting & Strategy
- Advanced Managed Security Services (SOCaaS)
- Incident Response
- Tabletop Services (Penetration Testing, Awareness Training)

## Modern Work

- Secure Workspace w/ M365
- Desktop-as-a-Service
- Mobile Device Management

## Internet of Things

- Design and Planning
- Smart Building Solutions

## Microsoft Dynamics

- Migration Services
- Managed Services for MS Dynamics

## IT Transformation

- Consulting & Strategy
- Implementation Services
- Program Management
- Vendor Management

# Select Customer Wins & Key Projects | 2021



IT Transformation

*De Havilland (DHC) engaged WatServ to provide overall program management for their large scale & complex IT carve-out project from Bombardier*

- Data Migration support for IFS ERP transition to Viking Airlines
- Non-ERP application carve out and infrastructure configuration
- Ongoing project governance with onsite support



Manufacturing



Cyber Security

Cloud

*Sagen is Canada's largest private mortgage insurance provider; WatServ was contracted to provide ongoing cyber security protection and Microsoft Cloud service procurement*

- Cyber security assessment and on-going managed security services (SOCaaS, server, and end-point protection)
- Cloud (Azure and M365) subscriptions and license procurement
- Advisory services



Financial



Cyber Security

*Imagine is an Irish Internet Service Provider (Internet, Voice Networks, VOIP), serving 1.1M HH.*

- Cyber security assessment and on-going managed security services (SOCaaS, server, and end-point protection)
- Managed detection and response (MDR) via Alert Logic platform
- Advisory services



Communications



Internet of Things

Cloud

*GrafTech is a global leader in graphite electrode production; 1400 FTEs operating in over 50 countries*

- Cloud modernization and IoT enablement, utilizing Azure Data Lake & IoT Central
- Integration of IoT data to IT platforms; AI/ML driven outcomes & insights (partnered with ORA Digital)
- Advisory services



Manufacturing

# What our Customers are Saying

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**SAGEN™**

*“WatServ has an extraordinary strong partnership with Microsoft; That partnership, combined with the expertise and experience WatServ brings, gave our team confidence.”*

**– Greg Ruddell, Director of IT Security, Sagen**

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**GERRIE**

*“WatServ helped us rationalize our licensing ... It really changed the discussion from what are the costs to it's probably going to save you money to move these workloads into Azure.”*

*“...they care about what I was going through...and just being there to support me – it was a fantastic experience.”*

**– Greg Patchev, Director of IT, Gerrie Electric**

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**Davey** | TEXTILE SOLUTIONS INC.

*“I’ve been exponentially happier as our partnership history has progressed, when I first moved from our old provider to WatServ, I was thrilled with how responsive they were and involved in everything – it was great. The service has evolved, and they’ve made the good situation I was in before even better.”*

**– Dan King, VP of Production/R&D, Davey Textile**