HSO Project Operations

Everything you need to run your operations in one application.

Give your Project Management Team the best tools to deliver project success. Project Operations improves productivity with embedded Microsoft Project capabilities.

What is HSO Project Operations?

Microsoft Dynamics 365 Project Operations connects your teams, from initial quote, to project accounting, all within a single application. This enables you to win more deals, accelerate delivery, empower employees, and maximise profitability. It brings together capabilities from the existing Dynamics 365 Project Service Automation and Project for the web, and is seamlessly integrated with project management accounting in Dynamics 365 Finance.

Why customers use HSO Project Operations!

- Leaders get business insights
- Sales is enabled to win more deals
- Resourcing is set up to optimise resource utilisation
- Project managers can accelerate project delivery
- Team members can improve productivity, collaboration, and visibility
- Finance can simplify project accounting

Deliver exceptional experiences

- Customise resource-based costing and pricing
- Leverage deal structures, tailored for project-based organisations
- Shorten the deal cycle with flexible pricing and more accurate quotes
- Get comprehensive pipeline management and a unified sales dashboard

Drive Success

- Give project managers the tools they need to succeed
- Track your projects effectively
- Increase agility with actionable business insights
- Optimise resource planning and assignments

Streamline project financials

- Recognise revenue accurately and on time
- Improve cash flow by invoicing quickly and more precisely
- Manage your project accounting with higher accuracy
- Expand to a service-centric enterprise resource planning system

Great Value for Money!
Customer Testimonial
HSO Project Operations will give our Sales, Project Management and Finance departments a seamless experience, wherever they are in the world. It will accelerate project delivery, improve project planning and maximise profitability. And It will give our team the visibility to make informed decisions.

Hso | the results company