

**SUCCESS STORY**

# AIB – Australian Institute of Business

Securing Microsoft Office 365 and Salesforce data  
with CloudAlly Backup solution

Backup Solution  
Office 365 &  
Salesforce Backup



Industry  
Higher Education



AIB uses CloudAlly Office 365 and SalesForce backup solution to make data safe, and restore from any point in time.

## About AIB

**Australian Institute of Business**, known to many as AIB, is an internationally recognized, and Australian registered higher education provider, that has an array of high quality tertiary programmes for busy working adults, including Australia's most popular MBA, the AIB MBA.

AIB has over 30 years of history and is one of the most established private education institutions in Australia, and is future focused, and dedicated to continuous improvement.

## Good Backups Support a Well-Functioning Team

As the ICT Manager and as part of the AIB staff, we're responsible for supporting all business related technology platforms and services. Our activities also entail securing our business platforms such as Office 365 online, and also Salesforce.com data. Its crucial to us to be able to restore from any point in time, so that data can be recovered if lost, accidentally deleted, and or purged. Such situation have not occurred, but having cloud to cloud backup in place for such imperative business and services is simply smart information technology data management.

## Straightforward Backup App & Efficient Restore

We found that using CloudAlly to backup Office 365 and Salesforce.com was simple to backup, and quick to setup. When we attempted to use the restores functionality we found it also straightforward, and it offered multiple options that met all business needs. In fact, the restore time was very quick and efficient.

## Real Time Customer Support

Our experience with CloudAlly customer service was prompt and provided all the relevant information needed to get up and running quickly.

## Looking Ahead - Customer Satisfaction

"Going forward I am currently considering utilising CloudAlly in my current role as ICT Business Manager @ My Plan Manager. This will be the second company I'm activating a cloud to cloud backup with CloudAlly.com"

Potentially this will be utilized to backup Microsoft Office Exchange Online, SharePoint Online and OneDrive for Business, with a potential use case for Salesforce.com in the medium-term future.

With CloudAlly, backups are simple, automated and secure.



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|--------------|---|
| Industry     | <b>Higher Education</b>                                   |
| Organization | <b>Australian Institute of Business (AIB)</b>             |
| ICT Manager  | <b>Sean Bates</b>   |
| Location     | <b>Adelaide, South Australia</b>                          |
| Company Size | <b>200-500 employees</b>                                  |
| Founded      | <b>1985</b>   |
| Solution     | <b>Office 365 &amp; Salesforce.com</b>                    |
| Web          | <a href="http://www.aib.edu.au">http://www.aib.edu.au</a> |

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**Sean Bates**

ICT Manager, Australian Institute of Business (AIB)  
Adelaide, South Australia



Founded in 2011 as one of the world's first cloud-to-cloud backup services for Google Apps and Salesforce, CloudAlly led the industry with the first commercially available Microsoft Office 365 cloud backup in Q1 2014. ISO 27001 certified, HIPAA and GDPR compliant, CloudAlly adheres to industry standard best practices for information security management. CloudAlly is privately held and has customers and partners in over 40 countries. Learn more at

[www.CloudAlly.com](http://www.CloudAlly.com)