

Makes operations and asset optimization easier than it looks



## **A value proposition for achieving digitalization goals** Imagine if you could...

Maximize competitive advantage and output quality – enhance productivity in a cost-effective manner

Create an ecosystem of highly efficient assets - predictable performance and minimized downtimes

Protect brand reputation through complete safety and commitment to environmental sustainability

Optimize supply chain integration – for inventory efficiency and cost control

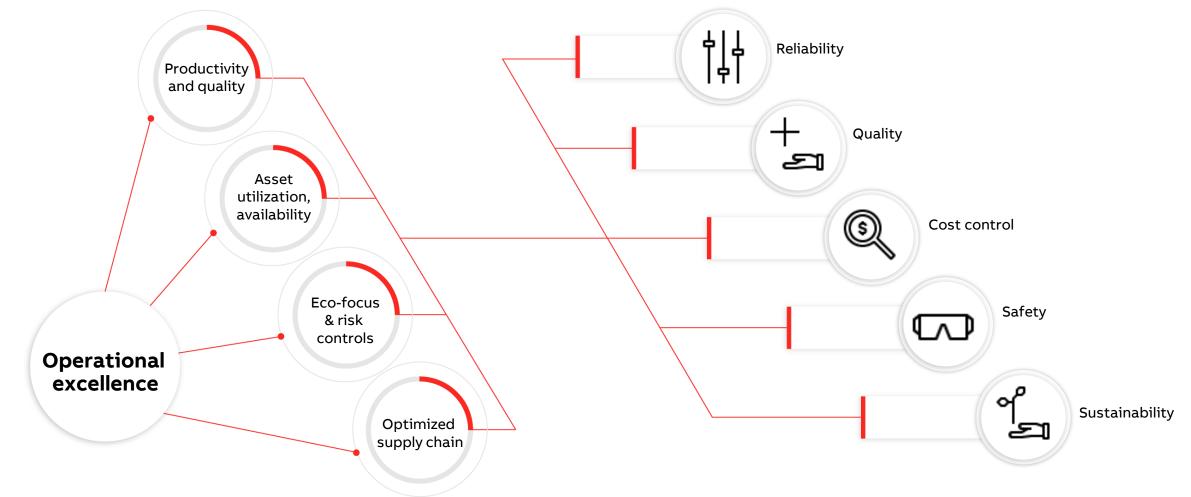
Increase ability to respond quickly to changes in customer needs and business conditions

Migrate rapidly to an Industry 4.0 driven environment for complete enterprise performance visibility

Protect all current IT investments through a completely modular offering with open architecture

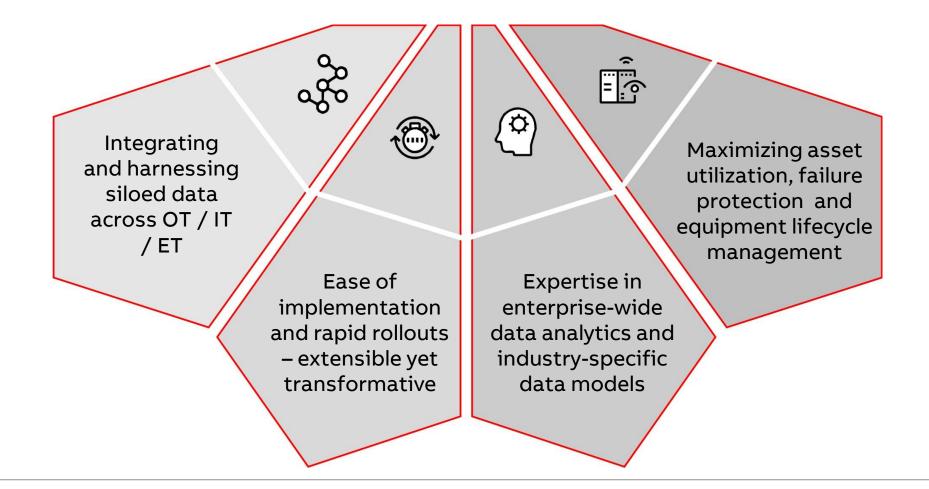
## At the heart of the digital era industry

Staying productive in a fast-changing business environment



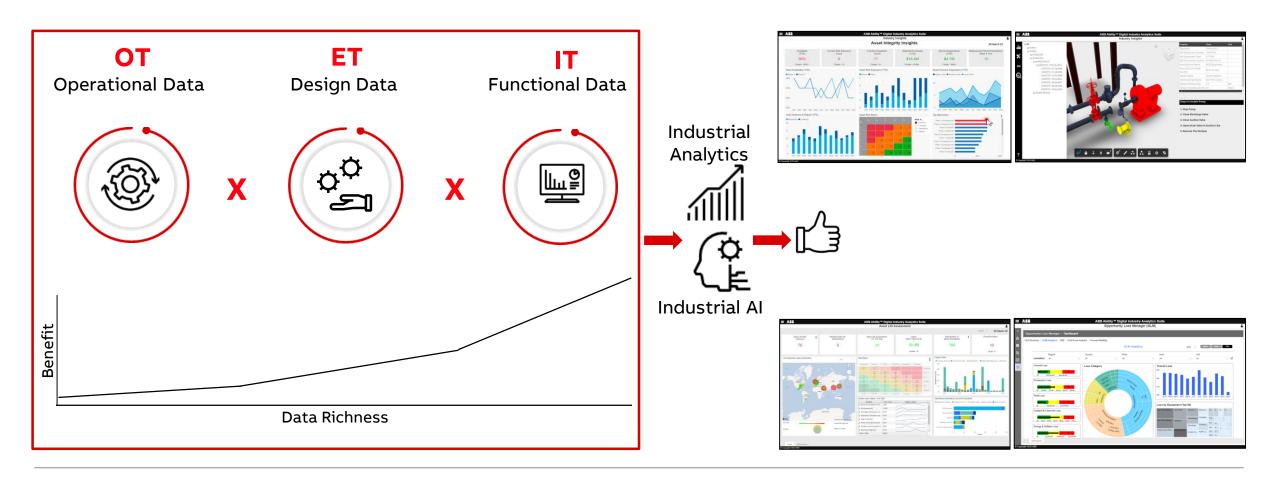
## Adapting to the Industry 4.0 digitalization phenomenon

Digitalization challenges and key focus areas



## The eXponential factor

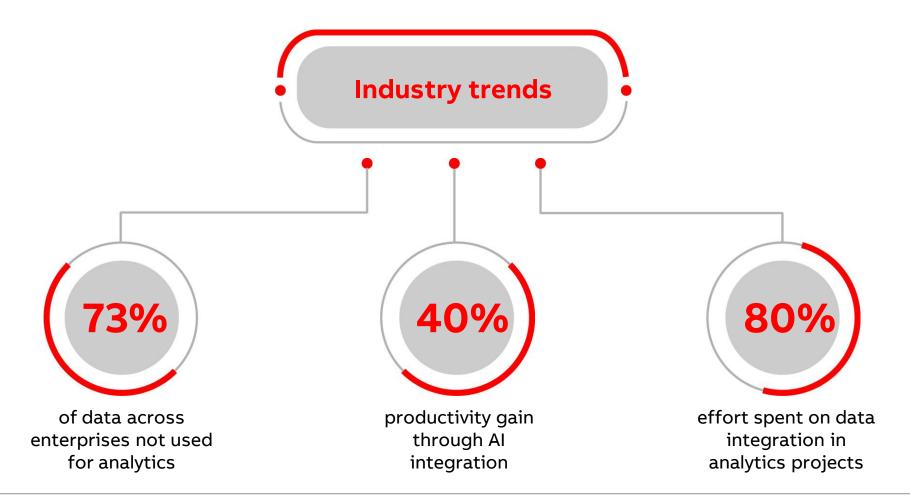
Value of DATA driving digital excellence to achieve business outcomes





# Analytics and AI driven digital transformation challenges and opportunity

Harnessing the power of structured data approaches and analytics



# Need for Platform Driven Solution Approach for Digital Enterprise

Accelerating the Digital Maturity Journey

ENABLE	IIoT and Soft Sensors through Data discovery, Integrity & Governance
INTEGRATE	Ingesting and contextualizing OT, IT, ET and Spatial data to lay the foundation for Industry 4.0 digital transformation
MODEL	Business Process driven Industry Vertical Data Model adapting industry standards. The model architecture is extensible for additional industry verticals and scalable for enterprise deployment on-cloud or on-premise with its own data lake to manage high volume of structured and unstructured data.
ANALYZE	Provides descriptive, diagnostic, predictive and prescriptive capabilities leveraging library of AI & machine learning models. It provides self-service BI and Predictive Analytics
DELIVER	Role-based multi-channel delivery along with micro services for consumption by 3 <sup>rd</sup> party systems including closing the control loop for autonomous

Transforming data into business value

A **scalable**, **smart** analytics and AI suite that helps you **best utilize** your data to boost productivity, reduce costs and improve performance

- Speeds up decisions
- Provides simple, actionable insights
- Get more value from your data
- Predict and optimize asset and plant performance



Transforming data into business value

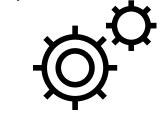
### What is it?

- Enterprise grade,
  comprehensive, yet
  modular industry analytics
  and AI platform and
  applications suite
- Driving business outcomes seamlessly from asset to enterprises
- Deployment across edge,
  on-premise and multi-cloud



### How does it work?

- Automates contextual integration of OT-IT-Engineering data
- A smart, pre-built and extensible Industry Cognitive Model provides deeper crossfunctional insights
- Applies AI technologies to the industrial context to resolve analytics and optimization challenges



### What does it deliver?

- Unlocks the value of data through IIoT and Industrial AI
- Actionable insights and analytical applications, straight out of the box
- Build and deploy analytical applications readily – reduce costs and improve margins
- Self-service analytics empowers business users

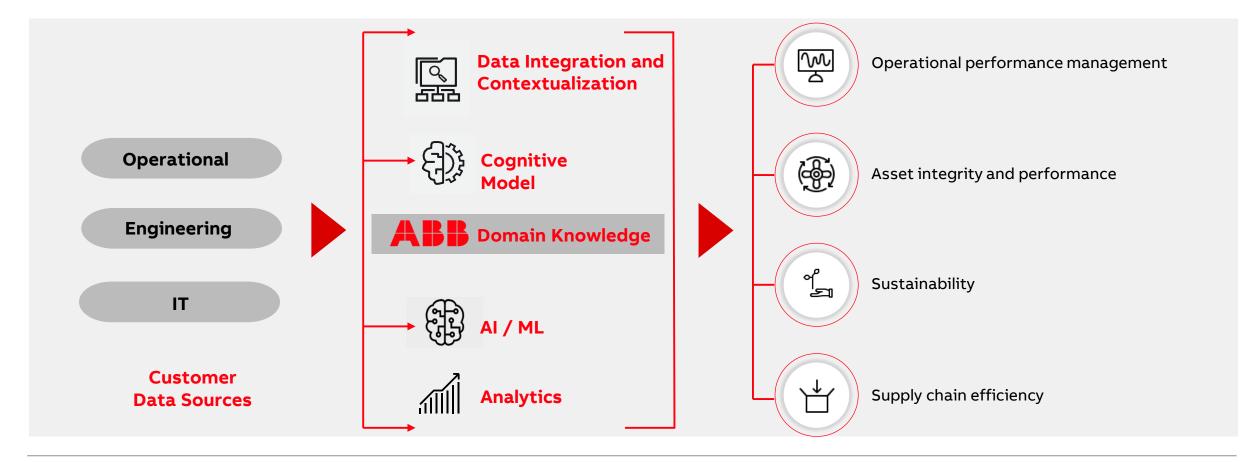


### **Business outcomes**

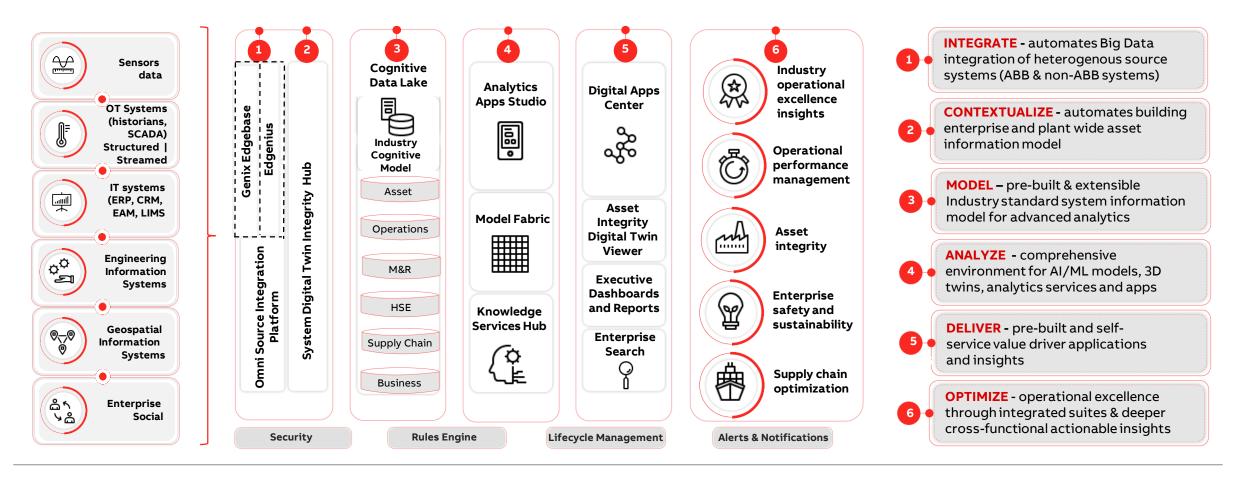
- Lower maintenance cost, improve reliability and lower operational risk
- Extend equipment life, reduce capital expenditure
- Improve asset integrity and process safety
- Lower operational cost and improve sustainability
- Increase throughput, revenue and/or profitability



Data, domain, technology and capabilities coming together for maximum impact

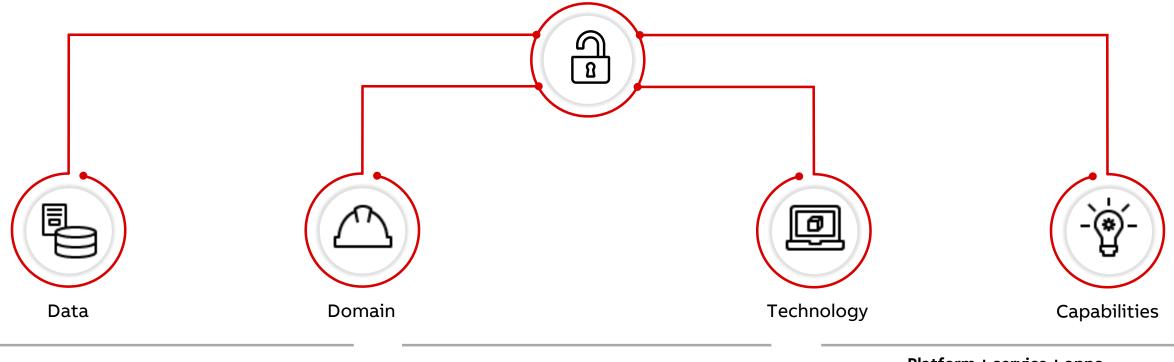


Enterprise grade modular, open standards based, deployment across edge, on-premise and multi-cloud



## Unlocking value through ABB's inherent strengths and capabilities

Bringing together data, domain, technology and capabilities



#### **OT + IT + ET with spatial convergence** Brings together data from silos into one cognitive

data lake and modular end-user options

Analytics pre-built with domain expertise Highly visual – easy to understand and intuitive to action Platform + service + apps Industrial AI at each step to drive actionable insights with consultative approach to implementation

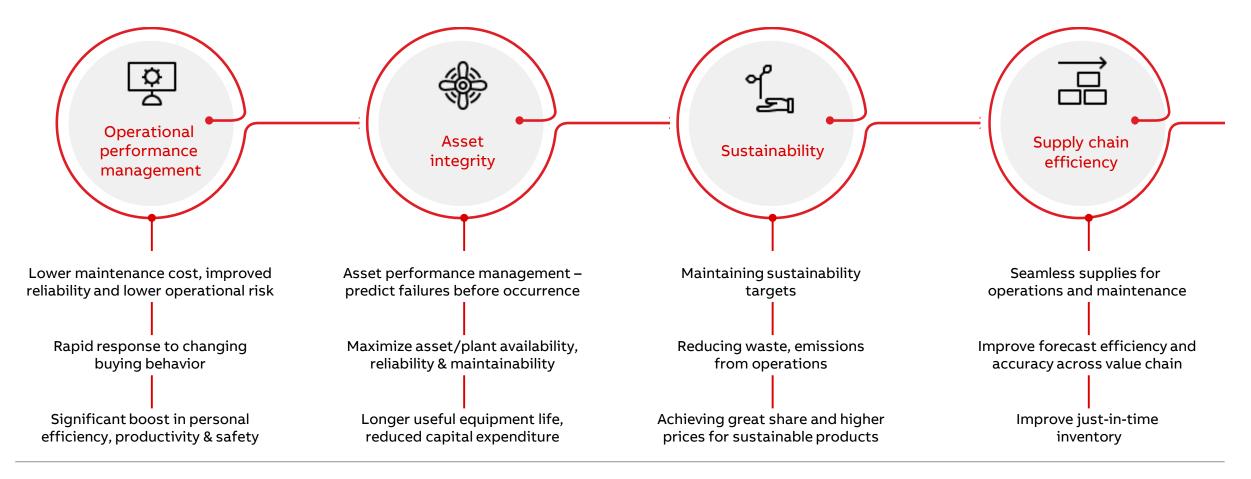
## The power of choice

Built as an enterprise suite with complete modularity and flexibility



## How customers benefit

Addresses operational performance management, asset integrity, sustainability, supply chain efficiency



## Increase availability of assets / plants and avoid process upset condition

Avoid system failures by analyzing system operational patterns – System Anomaly Detection

### Unscheduled trip reduced by up to 50%

#### **Objective:**

- Reduce unscheduled trip
- Increase plant availability
- Avoid process upset condition
- Increase operator response time

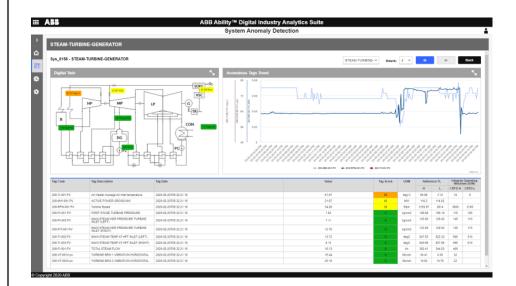
#### Challenges:

- Only 18% of assets have age related failure pattern
- 82% of asset failures occur randomly
- Most random failures of an asset are due to the impact of related assets (ARC data)

#### Solution:

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- Extract data from IT (SAP), OT (OSI-PI) and ET (SPF) data sources with effective streaming of real time telemetry data and automate contextualization
- Add system schematics to provide visual integration of the digital twin
- Detect anomalies based on dynamic operating limits using industry AI model
- Run Performance Curve based analysis to detect deviations



## **Optimize performance of critical equipment**

Monitor in real time and forecast / predict performance for predictive maintenance strategy

### Up to 20% increase in availability | 25-30% reduction in O&M cost

#### **Objective:**

Increase production and reliability of plant by reducing unavailability of critical equipment like heat exchangers, pumps, blowers etc. and establish predictive maintenance strategy

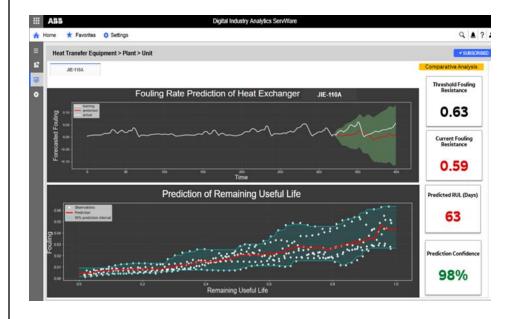
#### **Challenges:**

- Occurs due to varying feed compositions and impurities, operating in conditions other than design
- Reduction of asset performance and plant capacity utilization leading to production loss
- Non-availability of advanced analytics

#### Solution:

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- Collect data from multiple source systems Operation, Quality, Dosing, Asset Mgt
- Identify critical influential parameters through sensitivity analysis
- Predict remaining operating life of heat exchanger or pumps through advanced ML techniques
- Correlate with decision tree for diagnostic analysis
- Get prescriptions for increase in exchanger life with multivariate analysis



## **Production loss minimization – Opportunity Loss Manager**

Identify and manage losses due to process inefficiencies, quality, yield and others

### Reduction in hidden losses by 5-10%

#### **Objective:**

Organizations want solutions to analyze existing process inefficiencies and reduce losses by identifying and addressing various losses arising from production; yield; energy, utilities, catalyst consumption; corrosion and erosion; and people productivity

#### Challenges:

Manufacturing plants face multiple glitches due to complex and disconnected processes, resulting in off-spec products, unit slowdown and even shutdowns

#### ) Solution:

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- Extract data from IT (SAP), OT (OSI-PI) data sources
- Contextualize data to generate process-based contextual model
- Analyze contextualized process-based data using Industrial AI modeling
- Deliver a production optimization solution to provide predictive insights, real-time visualization of process based contextual model, root cause analysis etc.



## **Asset integrity**

Enable 360° view of all asset performance parameters on one integrated platform

### Identify bad actors, reduce maintenance cost, extend asset life

#### **Objective**:

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Increase production and reliability of plant by reducing unavailability of critical equipment like heat exchangers, pumps, blowers etc. and establish predictive maintenance strategy

#### Challenges:

Data and intelligence on various asset parameters resting on diverse unconnected platforms – and no single source to understand asset integrity holistically

### - Solution:

- Collect data from multiple source systems
- Create Inspection Management Plan
- Create Annual Asset Integrity Plan
- View statutory compliance
- Track IOW & deviations



## Self-service advanced analytics

Move to a digital business environment across the enterprise

### Enable business users to create own analytics, reduce IT costs

#### **Objective:**

Support a range of analytics requirements including:

- Ad-hoc analysis & self-service BI across the organization
- Advanced analytics / what-if-analysis for strategic decisions, benchmarking and more

#### **Objective:**

 Plant operators rely on IT operators / third party services for performing integrated analytics, AI models and application visualization

- Lack of integrated cross functional Information

#### Solution:

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- Get and consolidate contextualized data from different systems
- Employ a cross-functional contextualized data model with industry taxonomy
- Resolve consistency checks across asset and sensor data and
- Enable creation of KPIs using consumable services and dashboards using predefined templates
- Employ advanced analytics for operational data exploration, model recommendation



## The ABB Ability™ Genix Advantage

Ways to deliver operational improvement

### Simplified

Effortless data integration, open-standard interoperability. Built-in expertise and value **straight out of the box.** Userfriendly KPI visualization, self-service applications.

### Scalable

Modular for customizability and flexible deployment. Application development functionality for extendibility and future applications.

# Single so

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Single source of intelligence with built-in advanced AI/ML, pre-built industry insights and applications

### Speed

Self-service analytics for faster decision making. Faster development and deployment of analytics applications.

### Secure

Adherence to cyber security standards to prevent unauthrorized access while ensuring data integrity.



