



# COMPANY PROFILE — 2019



*Transparency*  
*Integrity*  
*Quality*

[www.mimosystems.com](http://www.mimosystems.com)

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# Introduction

The only way  
to do great work  
**is to love  
what you do.**

We are a Technology Solutions Provider focused on providing IT solutions that are highly innovative and will add value to your business. We love designing, deploying & supporting technology solutions to solve business needs & problems.

A team of enthusiastic professionals, who love & live technology and are backed by a management that shares the same passion combined with more than a decade of experience to go with it.



# Mismo Systems



*“what we promise, we must deliver”, is our motto and the pathway that we strictly follow, so, just let us take the wheel of your IT and steer it to the place where your core business needs it to be, because, that’s the ultimate goal IT strives for.*

## WHO WE ARE

- IT Infrastructure services and Solutions Provider
- Cloud solution Provider - Microsoft and AWS
- Microsoft Azure silver partner
- Office 365 silver partner

## OUR VISION

To become an organization that is recognized as most trusted Information Technology solutions company globally.

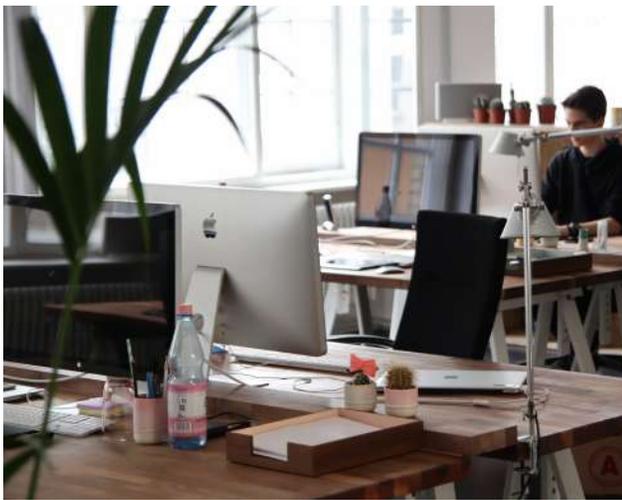
## OUR MISSION

Our mission is to provide best in class Information Technology consulting, services and solutions that are in best interests of our customers. We also aspire to become the most trusted advisor to our customers by delivering solutions that make sense for their needs and doing so while being fully transparent.

# ABOUT US

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## OUR VALUE



### Transparency

Always transparent business dealings whatever the situation be.

### Integrity

We will accept our mistakes if we make them and never try to cover up.

### Quality

Customer delivery with utmost quality and Exceptional customer service.



### PEOPLE DEVELOPMENT & TEAMWORK

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No Organization can be successful without the teamwork. We work together as team, we learn together as a team and we deliver together as team. We believe learning is a continuous and contiguous process, we keep on learning all the time, we invest significant time in our learning as team.



### WORK AND PLAY WITH PASSION

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Yes, we can't work without Fun. We don't compromise the quality of work but can't do it without having fun. Our work is our passion, so we don't have to try having Fun. We love our work.



### CUSTOMER OBSESSED

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If you will keep your customer happy, he will keep you in business. We are customer obsessed at every stage and it gives us high to deliver non matches services to our customers.

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# About the Founder

## VINEET ARORA

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- Worked from Junior most to leadership roles
- Deployed and managed Enterprise Technologies
- Global experience – worked in 12 countries
- Expertise in designing IT solutions and optimizing IT cost
- Expertise on IT infrastructure, Datacenter, Cloud technologies

Having worked for 20 years, Vineet understands the need of IT for both small business and enterprises. With cloud wave (next generation of computing) Vineet had a strong opinion that it can be a game changer for organizations and IT can be used as an enabler for business. Vineet wanted to work with multiple organizations of different sizes and help them take advantage of latest technologies. This is when 'Mismo Systems' started with a vision of providing latest & innovative IT solutions that are in best interest of the customers.



YOUR TRUE WORTH IS  
DETERMINED BY HOW MUCH  
MORE YOU GIVE IN VALUE  
THAN YOU TAKE IN PAYMENT.

# Our Team

WHAT EXCITES US, IS OUR WORK!

A team that comprises of people who are driven by the self cause of delivering more than asked. Our vision **EXCITES** us and our **WORK** takes us closer to our **VISION**.



# CORE TEAM

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*A perfect blend of creativity and technical wizardry combined with a cup of caffeine to go with it.*



Vineet Arora  
**Founder and Principal Consultant**

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Abhay Wadhwa  
**Digital Consultant**

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Gaurav Kumar  
**Cloud Infrastructure Consultant**

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Ritesh Dubey  
**Business Development Manager**

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Porvinder Singh  
**Modern Workplace Consultant**

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# Our Services

## ***Cloud Consulting***

*Cloud Advisory and Enablement Services*



ASSESSMENT OF  
BUSINESS REQUIREMENT  
FOR CLOUD ADOPTION



ASSESSMENT OF  
WORKLOADS AND ROI  
CALCULATION



DESIGN, DEPLOYMENT  
AND CONFIGURATION OF  
CLOUD SERVICES



*Adoption of cloud computing can help you reduce operational expenses, boost innovation, unlock new possibilities, and realize your strategic IT objectives faster, or it could just be a tool to regain your lost core business focus. No matter what your goals are, capitalizing on cloud computing is a significant IT decision—one that can have far-reaching implications on your general IT strategy, future IT technology acquisitions, regulatory obligations, staffing, governance, and eventual technology-enabled business goals realization.*



MIGRATION OF WORK-LOADS AND DATA FROM ON PREMISE TO CLOUD



DESIGN AND CONFIGURATION OF HYBRID ENVIRONMENT



MANAGEMENT OR OPTIMIZATION OF CLOUD ENVIRONMENT



# On Premise IT Infrastructure Consulting

IT Infrastructure deployments, upgrades, migration and optimization



Assessment of as is environment and future requirements



Design of to be environment and definition of migration methodology



Testing and Pilot to prove the design and migration methodology



Deployment and migration methodology



Design and configuration of Hybrid environment

# our MANAGED SERVICES



## AZURE

- ✓ 24x7x365 response and resolution
- ✓ Manage and Monitor Azure VM, Network, Storage, scaling and Backups & DR
- ✓ Manage Azure PaaS Services
- ✓ Updates, patching, performance manage-
- ✓ Manage Hybrid scenarios, SSO and MFA
- ✓ Manage billing and cost optimization



## OFFICE 365

- ✓ 24x7x365 response and resolution
- ✓ Exchange, Skype for business, Teams, Sharepoint, Yammer and One drive configuration & management synchronization configuration & management
- ✓ Office 365 tenant setup, administration and backup
- ✓ Manage hybrid scenarios, SSO and Directory synchronization
- ✓ Support escalation, licensing and account



## ON PREMISE

- ✓ IT Infrastructure Management
  - Monitoring
  - Patch Management
  - Event Management
- ✓ Customized Support Contracts
- ✓ Remote Support
- ✓ Incident based support
- ✓ Break-fix support

# Our Recent Projects



## Active Directory Implementation on Azure

- Design and deployment of Active directory with root DC on Azure
- ADC implementation in 9 countries
- Deployment of Azure AD connect servers
- Configuration of multiple Site to Site VPN connections with Azure
- Management of Azure and AD deployment.

## Enterprise Mobility and Security Deployment

- Planning and designing the mobility and security
- Implementing PC and mobile management
- Implementing Mobile application management
- Configuring Compliance policies and conditional access
- Configuring Azure Information Protection
- Migration of Physical Server

## NAV deployment on Azure

- Design of NAV environment on Azure
- Hybrid deployment using both IaaS and PaaS to achieve maximum availability and cost efficiency
- Planning and implementing the secure connectivity and Backups
- Managed services for NAV environment



### Managed DR and Backup deployment

- Implementing DR as a Service (DRaaS) to protect SAP/Oracle on VMware
- Pay as you go with no impact test restores
- Low RPO and RTO
- Managed backup of servers and clients with monitoring and restore drills

### SCOM 2016 Deployment

- MNC HQ in EU
- 400 servers
- Including Linux and ACS
- Multi site deployment

### Migration of B2C application and database to Azure

- Assessment of application functionality
- Compatibility assessment of SQL server database with Azure SQL database
- Migration of .NET application to IIS on Azure
- Migration of SQL database to Azure SQL database
- Management and monitoring of environment

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# Case Study

***Our Client is a leading energy and engineering solutions company offering a range of products and services that help Clients effectively meet their energy needs in a safe and sustainable manner.***

## Business Requirement

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Our Client is running a SAP Solution which serves more than 1500 users, spread across various geographical location. The SAP server is hosted as a virtual machine on their on-premise VMware based virtualized environment.

Our Client wanted to have a cost-effective Disaster Recovery solution in place for the SAP server which can provide business continuity in case of disaster.

Client's IT team had evaluated couple of DR solutions from different vendors but could not setup DR successfully.

Client's IT team decided to involve a vendor who can assess their existing infrastructure, understand the requirement and then propose a DR solution that works.

They also wanted to test the solution before finalizing it.

## Solution

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Mismo Systems started the engagement with understanding the Client's business needs and expectations from the proposed solution.

After initial assessment and requirement gathering, Mismo team proposed Azure Site Recovery (ASR) as a DR solution.

Azure Site Recovery can protect Microsoft Hyper-V, VMware and physical servers, and can use Azure or secondary on-premise datacenter as a recovery site. Site Recovery coordinates and manages the ongoing replication of data by integrating with existing technologies including System Center and Microsoft SQL Server Always On.



## CHALLENGE

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- Astronomical cost incurring traditional DR solutions
- A number of cumbersome solutions adding to difficulty
- Looking for Modern DR solution (DR as a Service)
- Critical Business Systems was missing DR
- Cost incurred even on passive DR

## APPROACH

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Mismo team did setup of an Azure tenant for Client, created a Recovery Service Vault and completed other prerequisites. A Management server was deployed on-premise and then SAP VM, which is running on VMware environment was protected.

## OUTCOME

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Mismo team along with Client's IT team successfully Implemented the DR solution for the SAP using Azure Site Recovery (ASR).

Mismo team prepared a deployment document of the DR solution as well and shared it with Client's IT team.

Client's IT & business teams are satisfied with the functionality and cost of the DR solution. They do regular 'no impact' testing on their own. The USP of the solution were low cost, reliability, security and ease of use.

 We are running SAP in our VMware environment and were looking for a cost-effective DR solution. We evaluated couple of DR solution from other vendors but none of them could setup a DR for our SAP server.

Finding the right partner to help make this goal a reality was key. The smart and experienced team at Mismo Systems has helped us in setting up the DR using Azure Site Recovery which seems to be one of the best DR solution in the market currently.

Cost of the DR solution(ASR) is minimal, and we get charged for compute only when we do a failover 

VINAY BHARDWAJ  
TEAM LEAD, JAKSON

# The Client



## SOME OF OUR CLIENTS

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- ➔ THOMAS COOK INDIA
- ➔ DNATA
- ➔ JAKSON ENGINEERS
- ➔ WAMSER BATRA
- ➔ ANAND AND ANAND KHIMANI
- ➔ ROSEWOODS PROJECTS
- ➔ RAINBOW FABART
- ➔ TC TRAVEL
- ➔ JAGUAR OVERSEAS
- ➔ INTEROCEAN SHIPPING
- ➔ SRIGGLE TECHNOLOGIES
- ➔ CHRYSALIS HRD
- ➔ IFIXEDIT
- ➔ TC FOREX
- ➔ LEIXIR RESOURCES
- ➔ NOBLE SEEDS



## CLIENT STATEMENT

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Ajay Vadhvani  
**Managing Director**  
**AVS**

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We needed to switch from G Suite to Outlook and chose Mismo Systems for the task. The transition was smooth and effective. Initially we were only using only emails for collaboration but team at Mismo Systems explained the modern tools available in office 365 and how they can help us. They insisted on using Teams, Share-Point and One Drive for Business. These applications increased the collaboration in the organization that resulted in increased productivity. With growing number of millennials this transition has been perfect for our work culture.



Rajesh Pandey  
**Project Director**  
**Wamser and Batra**

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We are glad to have Mismo Systems as a trusted IT partner. We have taken various services from them including Office 365, Cloud Backup and recently deployed our NAV on cloud with their help. Our NAV is completely managed by them. The thing we love about Mismo is that they have been very supportive. They assessed our business very well and explained to us which software will make us more effective and productive. They are more of a trusted advisor to us. We had a smooth NAV deployment on cloud. As part of managed services, Mismo voluntarily told us about the resources we have not been using and how can we reduce costs by cutting them off our plans. We trust Mismo and feel very secure about our data because of them.



Prashant Shekhar Kanoo  
**General Manager - Corporate IT**  
Haldor Topsoe

Vinay Bhardwaj  
**Project Director**  
Jakson

Monitoring such a huge Server infrastructure and application landscape had become a challenge for us and we wanted to be proactive to address IT issue, rather than users coming and telling us. Finding the right partner to help making this goal a reality was the key for us. After understanding our infrastructure and requirement, Mismo Systems proposed Microsoft SCOM 2016 and demonstrated its capability and then carried out a smooth implementation. Our management was very satisfied with the entire solution and very impressed with Mismo Systems team.

We are running SAP in our VMware environment and were looking for a cost-effective DR solution. We evaluated couple of DR solution from other vendors but none of them could setup a DR for our SAP server. Finding the right partner to help make this goal a reality was key. The smart and experienced team at Mismo Systems has helped us in setting up the DR using Azure Site Recovery which seems to be one of the best DR solution in the market currently. Cost of the DR solution(ASR) is minimal, and we get charged for compute only when we do a failover.



Harish Chauhan  
**Manager IT**  
Rainbow Fabart

Jitender Singh  
**Manager IT**  
Nobel Seeds

We were using google email services and wanted to move to Microsoft Office-365. The transition journey was challenging as the mailboxes were huge in size critical, and adoption of Yammer, One Drive and Skype for business was the success criteria. Finding the right partner to help make this goal a reality was the key. The smart and experienced team at Mismo Systems has helped us in a smooth email migration and properly configuration of Yammer, One Drive and Skype for Business. Training sessions provided by them on the new platform and services were outstanding and helped us in easy adoptive.

Mismo Team came up with a perfect cost effective Backup and DR solution for our Critical SAP application. The team proposed taking SAP application backup to cloud using Azure Backup service and demonstrated how the SAP services and data can be quickly restored on Azure infrastructure in case of a disaster. The implementation of the proposed solution was smooth and quick. Our management was very satisfied with the entire solution as it was very easy to manage/ maintain and was very cost effective. impressed with Mismo Systems team.

A photograph of a workspace. In the foreground, a hand holds a white coffee cup with a latte art design. To the left is a black saucer. In the background, a silver MacBook Air is open, displaying a mountain landscape. A camera lens sits on the desk next to the laptop. An open book with a black and white photograph is also visible. A smartphone is partially visible on the right. The text 'Q & A' is overlaid in a large, dark red font.

**Q & A**

**Quality is the priority** of what we do in our business through the processes.

# Our Conversations

**Q** Do you offer assessment services for free?

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**A** Yes

**Q** Do you offer free trial?

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**A** Yes

**Q** How do you factor in for managed services with product?

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**A** It comes with our solution

**Q** How do you charge?

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**A** We offer billing as per customer flexibility - Monthly, quarterly, yearly, post paid services are also available.

**Q** Are there any lock-in periods?

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**A** We don't believe in lock-ins, our track record has made us work comfortably without that. Once you enter our circle, you have us to your side forever, even if we decide to part ways.

## CONTACT US

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