



# Microsoft Teams

An intelligent and secure solution to work together and share information through common space



## Customer value proposition

Microsoft Teams platform provide an open environment that helps companies interact as much as possible with global, remote, and dispersed teams. Removes a limitation of collaboration by one-one chat, teams chat, calling, and even more, integrate with others Microsoft plat form like: SharePoint, Yammer...

### Services

- Survey and find out the pain points customers are experiencing with collaboration and security of collaboration
- Consulting on Microsoft Teams key features
- Implement and support on architecture



## Box 5: Why customers use Microsoft Teams?

- Easy to use
- Variety of choices for collaboration
- Secure solutions to exchange information
- Online live event with up to 10.000 members
- Well-integrated platform

## Co-working in common space

- Chat and share materials in personal and team workspace by Teamwork Hubs
- Host online meeting with modern visual communication tools
- Host audio conference with choices of desktop sharing

## Well-integration

- Offer integration PowerPoint, Word, Excel, Planner, OneNote, Delve, Azure Bot and Power BI
- Auto storage files in conversations to SharePoint
- Other choices to attach with Jira Cloud, Azure Board or Place...

## Stability and Security

- Always update
- Ensure stability with a huge number of users in teams or online meeting/conference
- Meet compliance standards

Microsoft Teams is incredibly straightforward and user-friendly which created a co-working space for us to share things we want in different ways.

Mr. Anh, Application Manager, An Phat Holdings „JSC



# How Microsoft Teams works, to achieve business benefits



## Proof & Statistics

- Save 15 minutes per day switching between applications each day
- Reduce by 13,2% IT compliance and eDiscovery costs Business Outcome
- Decrease the attrition rate for workers from 11.8% to 11.4%



## Proof & Statistics of Joint Solution

- Reduces downtime by 14.6 percent compared with old system
- Save by 17.7% in time-to-decision
- Save \$233,080 in over 3 years online meeting

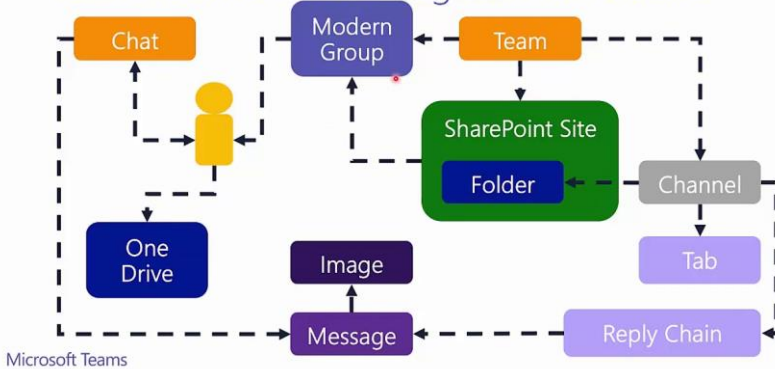
## Our promise to you

Microsoft Teams solutions helps customer eradicate all the limitations of collaboration online in a common space

## An offer to get you started

- Free survey and consult on customers who want to implement new solution.
- Support customer in architecture
- Host 1: 1 workshops to provide training sessions

## Teams Conversations Logical Architecture



## Tangible Benefits / Desired Outcomes

- Save much time and cost with more online, fully supported meetings
- Reduce usage of hardware devices and human force
- Promote creating more open co-working space in enterprises

## Why TSG?

- Gold Partner of Microsoft
- Free consulting & support in business days
- Offer solution with optimized pricing model