Cloud Transformation

Prestudy



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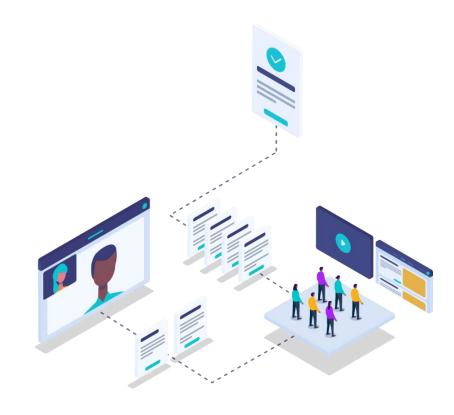
Agenda

- Phases of the prestudy
- Prerequisites from the customer
- Outcome of the prestudy
- Why cloud transformation prestudy?
- Why Etteplan?
- Pricing



Phases of the prestudy

- 1. Online meeting with the customer
 - Customer's goals and Etteplan's prerequisite needs
- 2. Prerequisite analysis and workshop preparations
- 3. Workshop with the customers
 - Needed stakeholders from the customers side
 - At least people to cover business and IT perspectives
 - Cloud architect (and Service Designer) from Etteplan
- 4. Making the written cloudification report
 - Possibilities, suggestions, cloud transformation roadmap
- 5. Report walkthrough with the customer









Information request from the customer

Overall IT-architecture

- IT-Infrastructure
 - Where are applications hosted?
 - Servers and network solutions
- IT-solutions
 - Applications used and their purpose
 - Interfaces and user groups for each application

Current monthly IT costs

- IT-infra and/or time needed on application management
- Expectations and targets towards cloudification
 - E.g. Savings on infra costs, process efficiency, leaner IT management, easier application management, reliability, visibility, ability to monitor...
- Special mentions about the IT-policy or business model which might set restrictions to cloudification





Outcome of the cloudification prestudy

- Written report contains following topics
 - Current state analysis
 - What is good in current IT-architecture
 - Pain points of current IT-architecture
 - Possibilities and suggestions
 - What should be moved to cloud and why?
 - What could be moved but is not necessary in the first phase
 - Expected benefits and estimated ROI for cases
 - Roadmap and concrete next steps
 - Steps needed to achieve desired goals





Why Cloud Transformation prestudy?





Gain benefits quickly, cost effectively and agilely

- Free your resources by transforming your business and digital services to cloud
- Procus on core business instead of infrastructure and operations

- Improve availability, scalability, reliability, transparency and security of your services
- Get rid of own server rooms and monitoring Cost benefits



Cloud Service Business Benefits

Operative Effectiveness

- Free personnel for more business effective duties
- Possibility to test and productize new services quickly and effectively
- Widen your business
 easily from local markets
 to international markets
- Automatic scaling on business peaks, no downtime

Quality and Risk Management

- Deliver services to customers in high availability without service breaks
- High security for your sensitive business data and GDPR regulations
- Easy and automated maintenance and monitoring for your solutions
- ✓ Concentrate in bringing value to Your customers

Future Business Potential

- Access your data from anywhere
- ✓ Combine various data sources together for analytic purposes
- ✓ Utilize machine learning for your business need
- Build digital twin for you purposes to simulate and forecast your business
- ✓ Modern tools ready for all your new **innovations**

Cost Savings

- Lower total cost of ownership (TCO)
- Pricing based on real usage and needs
- Start small and scale up together with Your business
- Decrease many of the running costs like server maintenance, monitoring and licensing



Return of the Investment for prestudy

- You get roadmap for cloudification from cloud architect
- Risk management
 - With small investment you get opinion if the cloudification is suitable and/or possible for your business
- Etteplan can use 100% of the outcome of prestudy when next cloudification steps are taken
 - → Cost savings from the implementation project



Why Etteplan?



Our Service Model

Expert services and best practices available in every phase of cloud transformation



Planning and Implementation

- ✓ We design the transformation with you and tailor the implementation based on your needs
- ✓ We help with the cost estimations
- We build new and move old services from current data centers to cloud
- ✓ We take care of application maintenance for you if needed
- ✓ We build a governance model for your cloud solutions and take care of governance



Consultation and Audition

- We consult you related to any cloud solution special questions and find the best answers for you and your business
- We audit your cloud solution security, performance, scalability and fault tolerance
- ✓ We give recommendation and improvement suggestions how to improve your cloud solutions



Cloud Strategy

We plan cloud strategy with you which defines business & operative targets and implementation models for the cloudification

Service Model

- laaS
- PaaS
- SaaS

Operation Model

- Private cloud
- Public cloud
- Hybrid cloud
- Multi cloud

Product Portfolio

- Data centers
- Serverless
- Legacy applications
- Server-client applications
- Microservices and cloud ready/native applications

Migration

- Re-host (lift and shift)
- Re-platform (lift and reshape)
- Re-purchase (buy a replacing product)
- Rearchitect (design and rebuild)
- · Retire (ramp down useless)
- Retain/Governance



Our happy customers

















































