

Cloud Transformation

Prestudy

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Agenda

- Phases of the prestudy
- Prerequisites from the customer
- Outcome of the prestudy
- Why cloud transformation prestudy?
- Why Etteplan?
- Pricing



Phases of the prestudy

- 1. Online meeting with the customer**
 - Customer's goals and Etteplan's prerequisite needs
- 2. Prerequisite analysis and workshop preparations**
- 3. Workshop with the customers**
 - Needed stakeholders from the customers side
 - At least people to cover business and IT perspectives
 - Cloud architect (and Service Designer) from Etteplan
- 4. Making the written cloudification report**
 - Possibilities, suggestions, cloud transformation roadmap
- 5. Report walkthrough with the customer**



Information request from the customer

- **Overall IT-architecture**
 - IT-Infrastructure
 - Where are applications hosted?
 - Servers and network solutions
 - IT-solutions
 - Applications used and their purpose
 - Interfaces and user groups for each application
- **Current monthly IT costs**
 - IT-infra and/or time needed on application management
- **Expectations and targets towards cloudification**
 - E.g. Savings on infra costs, process efficiency, leaner IT management, easier application management, reliability, visibility, ability to monitor...
- **Special mentions about the IT-policy or business model which might set restrictions to cloudification**



Outcome of the cloudification prestudy

- **Written report contains following topics**
 - **Current state analysis**
 - What is good in current IT-architecture
 - Pain points of current IT-architecture
 - **Possibilities and suggestions**
 - What should be moved to cloud and why?
 - What could be moved but is not necessary in the first phase
 - Expected benefits and estimated ROI for cases
 - **Roadmap and concrete next steps**
 - Steps needed to achieve desired goals



Why Cloud Transformation prestudy?

Cloud Transformation benefits



Gain benefits quickly, cost effectively and agilely

- 1** Free your resources by transforming your business and digital services to cloud
- 2** Focus on core business instead of infrastructure and operations
- 3** Improve availability, scalability, reliability, transparency and security of your services
- 4** Get rid of own server rooms and monitoring – Cost benefits

Cloud Service Business Benefits

Operative Effectiveness

- ✓ Free personnel for more **business effective** duties
- ✓ Possibility to **test and productize** new services **quickly** and effectively
- ✓ **Widen your business** easily from local markets to international markets
- ✓ **Automatic scaling** on business peaks, no downtime

Quality and Risk Management

- ✓ Deliver services to customers in high **availability** without service breaks
- ✓ High **security** for your sensitive business data and GDPR regulations
- ✓ Easy and automated **maintenance** and **monitoring** for your solutions
- ✓ Concentrate in bringing **value to Your customers**

Future Business Potential

- ✓ **Access your data** from anywhere
- ✓ **Combine** various **data** sources together for **analytic** purposes
- ✓ Utilize **machine learning** for your business need
- ✓ Build **digital twin** for you purposes to simulate and forecast your business
- ✓ Modern tools ready for all your new **innovations**

Cost Savings

- ✓ Lower **total cost of ownership** (TCO)
- ✓ Pricing based on real usage and needs
- ✓ Start small and **scale up** together with Your business
- ✓ **Decrease** many of the running **costs** like server maintenance, monitoring and licensing

Return of the Investment for prestudy

- You get roadmap for cloudification from cloud architect
- Risk management
 - With small investment you get opinion if the cloudification is suitable and/or possible for your business
- Etteplan can use 100% of the outcome of prestudy when next cloudification steps are taken
 - → Cost savings from the implementation project

Why Etteplan?

Our Service Model

Expert services and best practices available in every phase of cloud transformation



Planning and Implementation

- ✓ We design the transformation with you and tailor the implementation based on your needs
- ✓ We help with the cost estimations
- ✓ We build new and move old services from current data centers to cloud
- ✓ We take care of application maintenance for you if needed
- ✓ We build a governance model for your cloud solutions and take care of governance



Consultation and Audit

- ✓ We consult you related to any cloud solution special questions and find the best answers for you and your business
- ✓ We audit your cloud solution security, performance, scalability and fault tolerance
- ✓ We give recommendation and improvement suggestions how to improve your cloud solutions

Cloud Strategy

We plan cloud strategy with you which defines business & operative targets and implementation models for the cloudification

Service Model

- IaaS
- PaaS
- SaaS

Operation Model

- Private cloud
- Public cloud
- Hybrid cloud
- Multi cloud

Product Portfolio

- Data centers
- Serverless
- Legacy applications
- Server-client applications
- Microservices and cloud ready/native applications

Migration

- Re-host (lift and shift)
- Re-platform (lift and reshape)
- Re-purchase (buy a replacing product)
- Re-architect (design and re-build)
- Retire (ramp down useless)
- Retain/Governance

Our happy customers

Aidon

NESTE

 **ALD**
Automotive

posti

 **Business**

AFORE
AN AEM COMPANY

 **ELITE**
ALFRED BERG

PONSSE

HAKONEN

ELEMATIC

pyroll

Rocla

HUURRE
VALUE-ADDED REFRIGERATION

ProMart

 **Prima
Pet
Premium**

JiS
Automation

 **TRANSVAL**

 **FIRSTBEAT**

KOJA 

I want  buy

Pema
WELDING AUTOMATION

 **JAKAMO**

SIPARILA

 **Etteplan**



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