

InVision Freehand + Microsoft Teams Sales Deck

How to use this deck:

- For CIO & EPD audience **without existing** InVision licensing, use slides 03 - 18
- For CIO & EPD audiences **with existing** InVision licensing, use slides 20 - 34
- If you'd like to include some customer testimonials, you'll find them starting on slide 35

If you have questions, reach out to @kacyboone.

SECTION:

For prospective customers looking for a whiteboarding solution & aren't familiar with InVision.



Unlock the potential of your team.

InVision Freehand



A man with glasses and a beard is seen from the side, sitting at a desk and working on a laptop. He is wearing a grey long-sleeved shirt. The desk is dark wood, and there is a glass of water on it. A large window in the background shows a view of trees with autumn foliage. A lamp is visible on the right side of the desk. The text is overlaid on the image.

Distributed work is here to stay.

82% of Company Leaders Plan to Allow Employees to
Work Remotely Some of the Time—Gartner, Inc.

Teams need to adapt to distributed work in order to avoid the outsized costs of failed communication.

Top costs of failed communication

- 1 **Increased customer complaints** or negative ratings of the product
- 2 **Failed or delayed delivery of a product or project**
- 3 Increased customer support cases due to product defects.
- 4 Loss of credibility inside the organization.

Top challenges we hear from customers.

Teams need better ways to **prioritize inclusivity**.

"We're not sharing perspectives across teams"

Teams need better ways to **foster creativity**.

"We're jumping to solutions without any creative problem solving."

Teams need better ways to **maintain engagement**.

"It's hard to keep everyone engaged and contributing."

100% of the Fortune 100 and leading brands use InVision.

WPP



IBM

SONY

amazon

NETFLIX



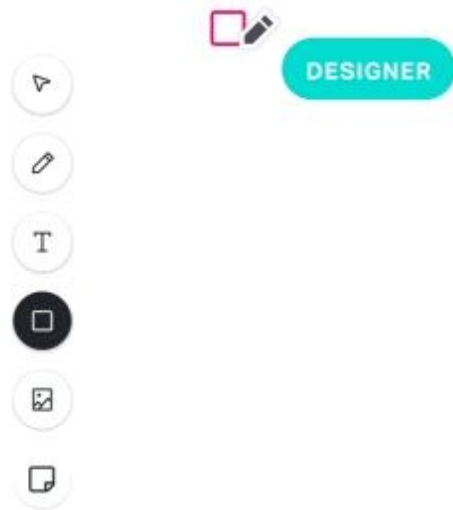
VISA

KPMG

Unlock the potential of your team with InVision Freehand.

- It's simple and approachable for **inclusive** collaboration
- It's endless canvas is flexible for **creative**, non-linear thinking
- It's interactive and fun, for more **engaging** and productive conversations.

[Watch it in action here.](#)



The #1 Whiteboard Solution for Microsoft Teams



Designed to be easy to adopt across an entire organization.

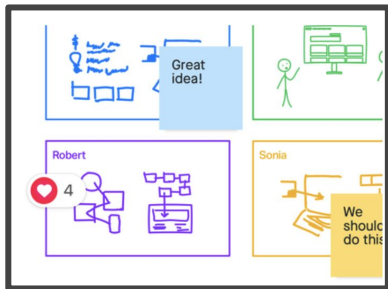


Top-notch security to keep your intellectual property protected.

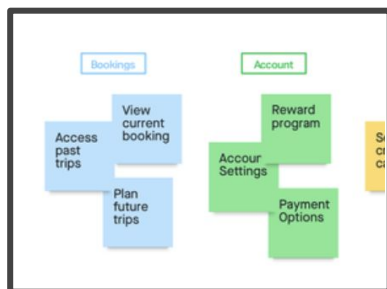


Integrated with your infrastructure, including Microsoft Teams and Azure AD

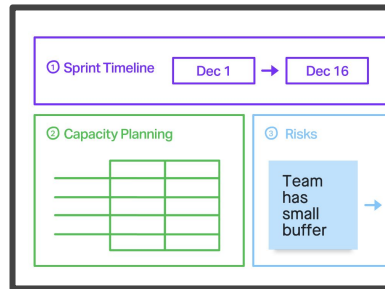
Enhance every collaborative conversation needed to move work forward.



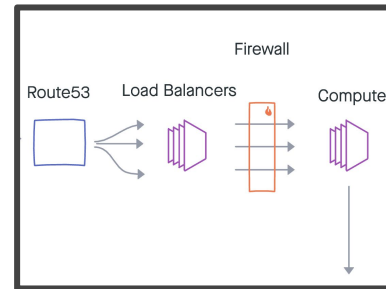
Brainstorms



Feedback Sessions



Planning Meetings

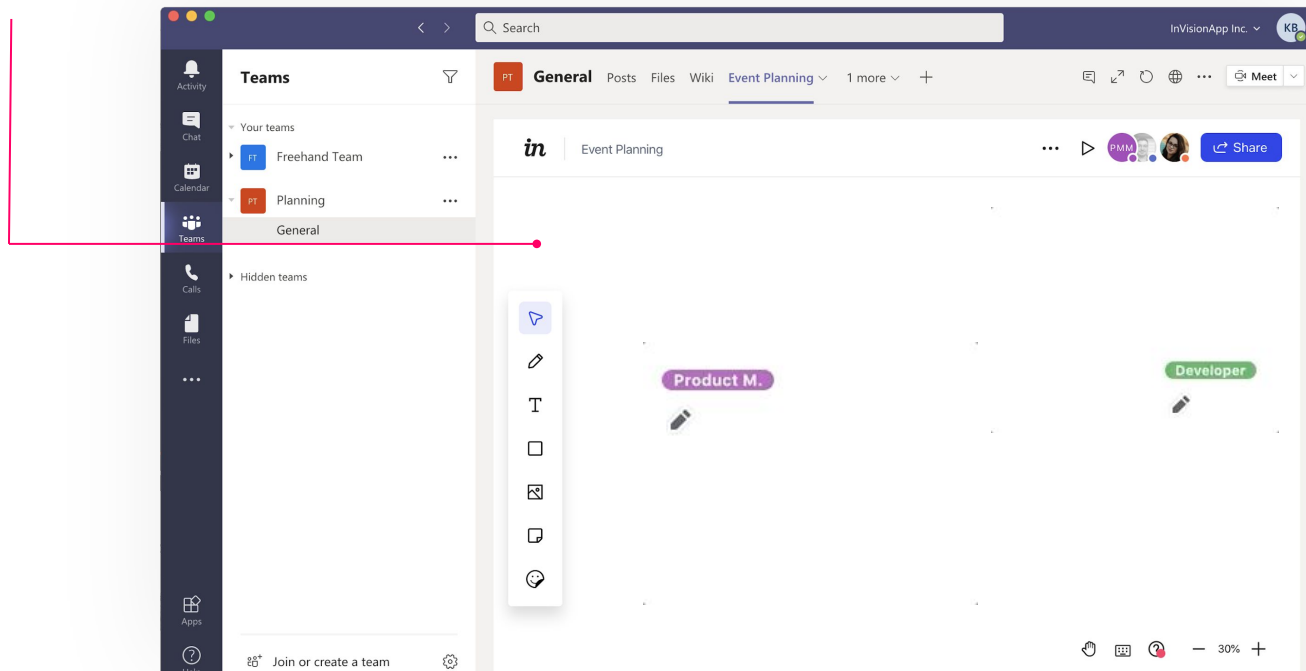


Diagrams & Flowcharts



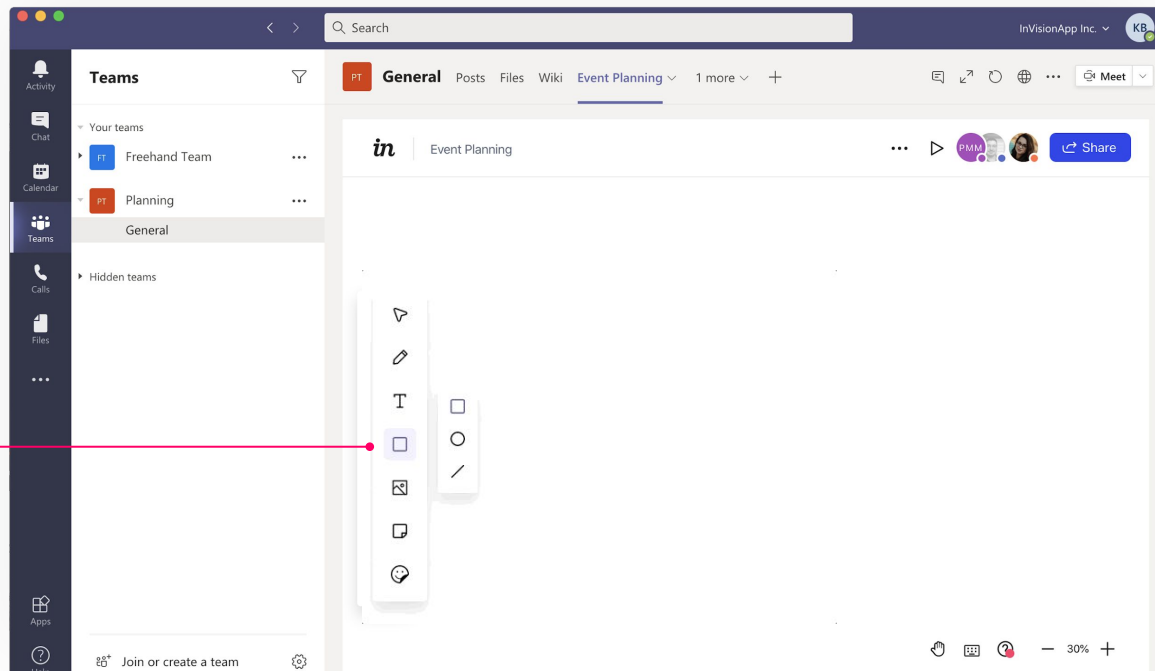
Bring the team together in a collaborative, online whiteboard

Co-create with your team in real-time



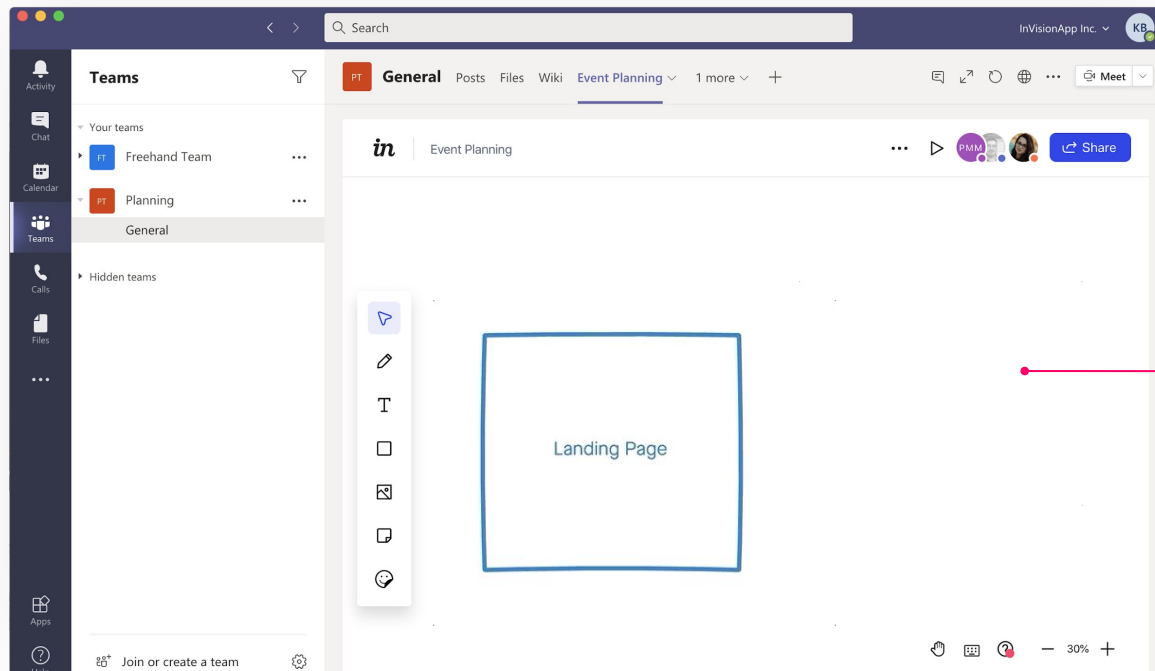
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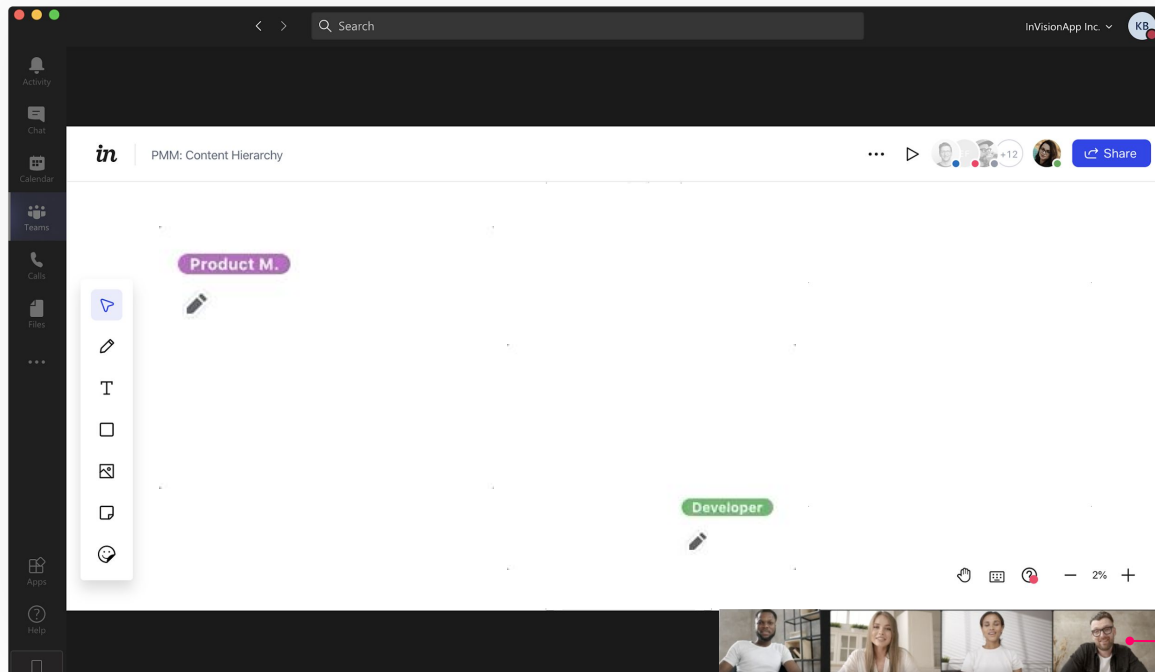


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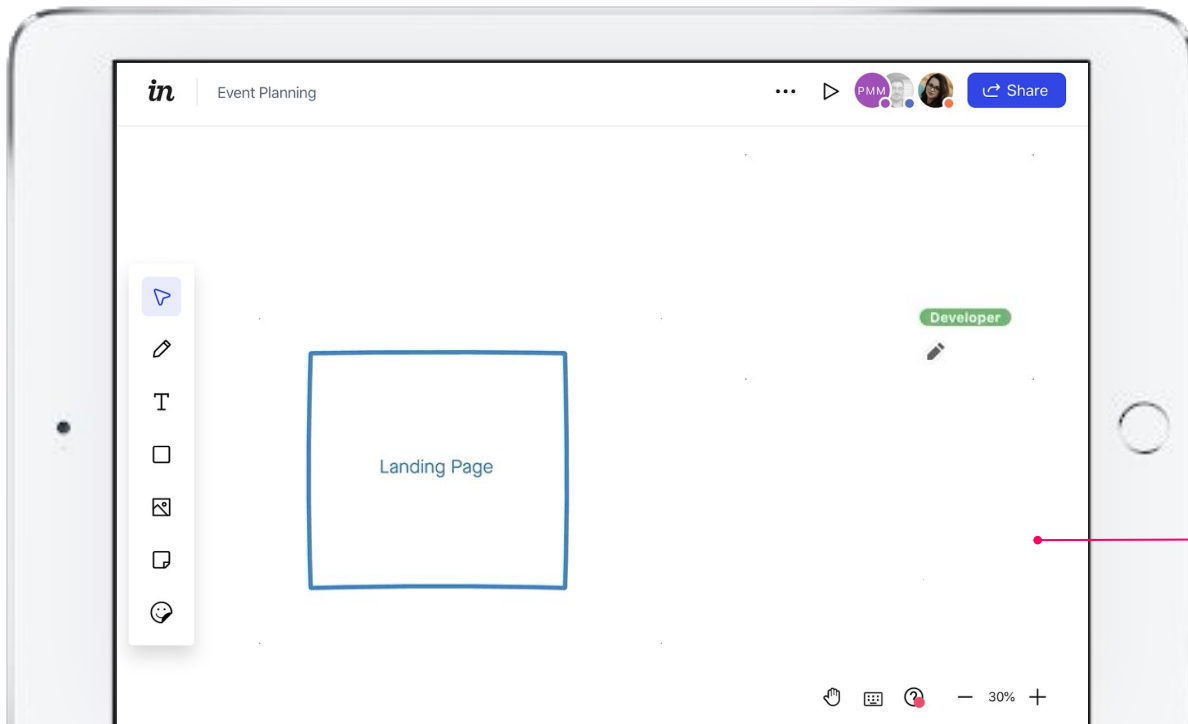
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Share and create
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Take your drawing to the next level with the InVision iOS app

Since March, InVision has released over **20 new updates** to Freehand.

We've invested quickly to help teams collaborate better online, including new top-requested features:

- SSO for Microsoft Teams
- Sticky notes
- Arrows
- Templates
- Version history
- Locking
- Improved security
- Exporting as an image
- Reactions 🎉
- Voting

A red pill-shaped button with the word "Designer" in white text. Below the button is a small grey arrow pointing towards the bottom-left.

We'd love to partner with you so your team thrives with distributed work.

- A **curated, hands-on workshop for your team**, focused on optimizing for distributed collaboration
- Exclusive Freehand-only **discounted pricing** to bring digital whiteboarding to your whole organization



SECTION:

**For existing customers interested in expanding
Freehand usage.**



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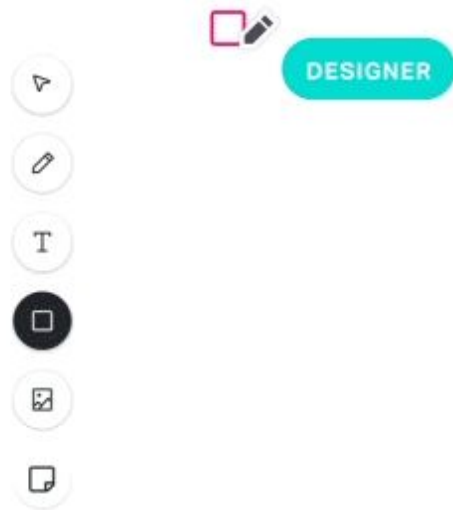
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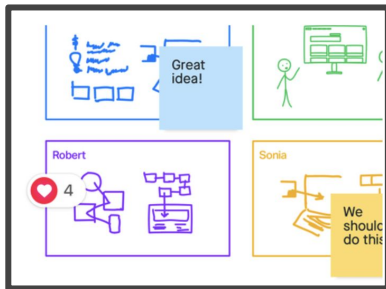


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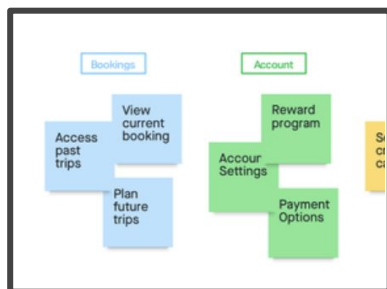


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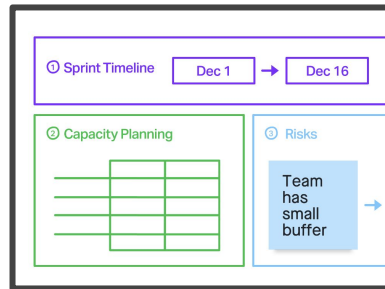
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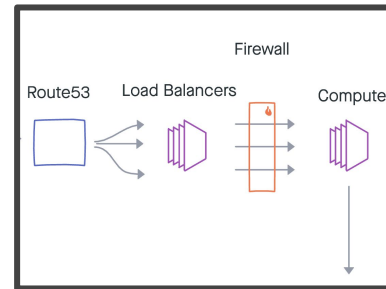
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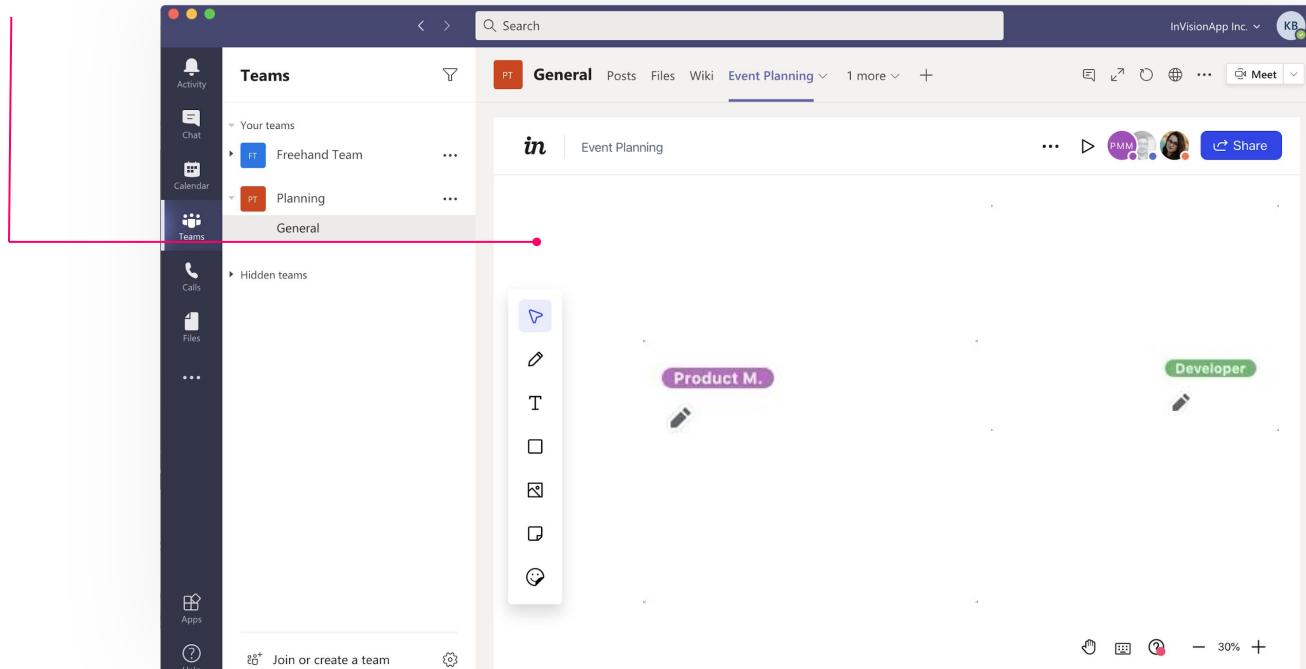


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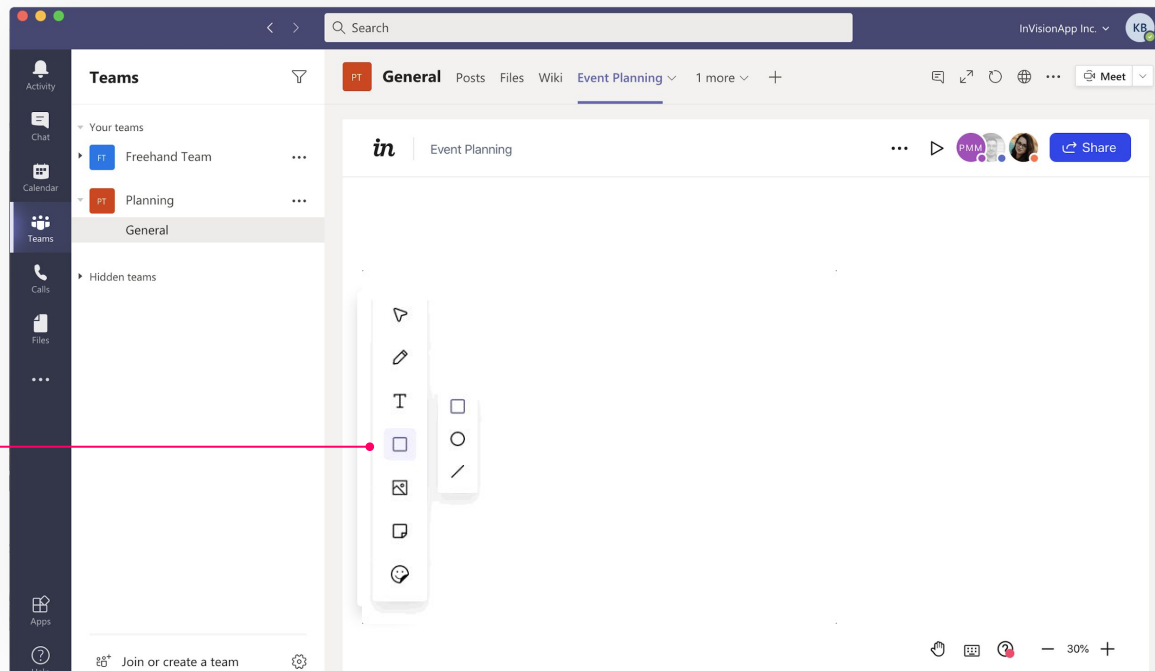
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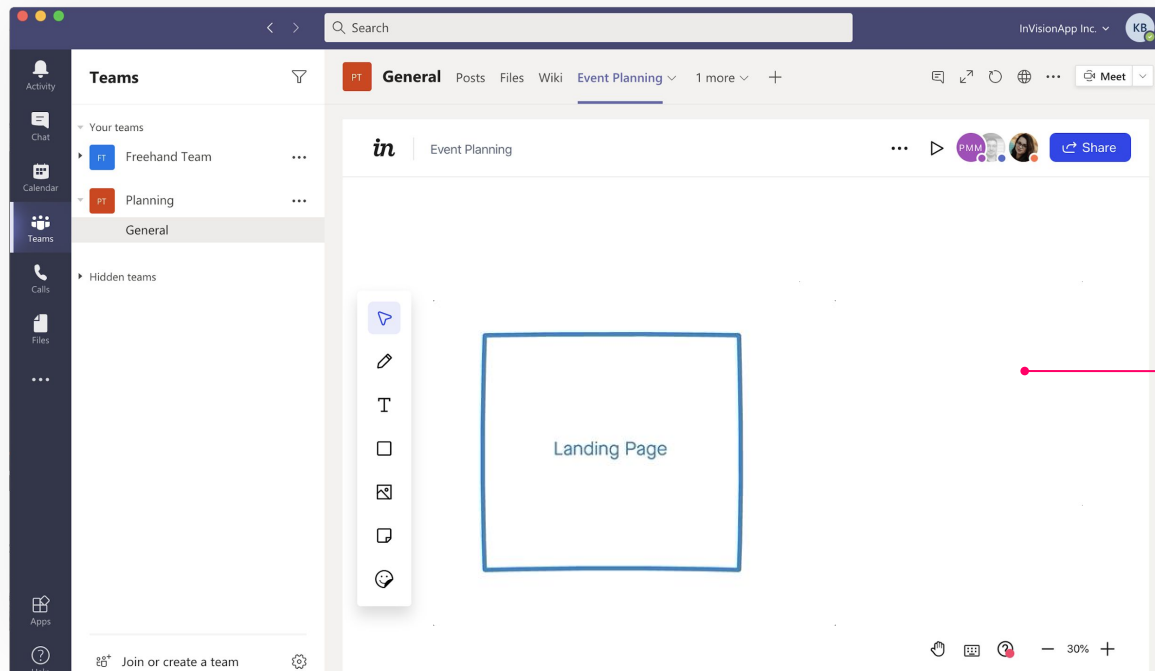
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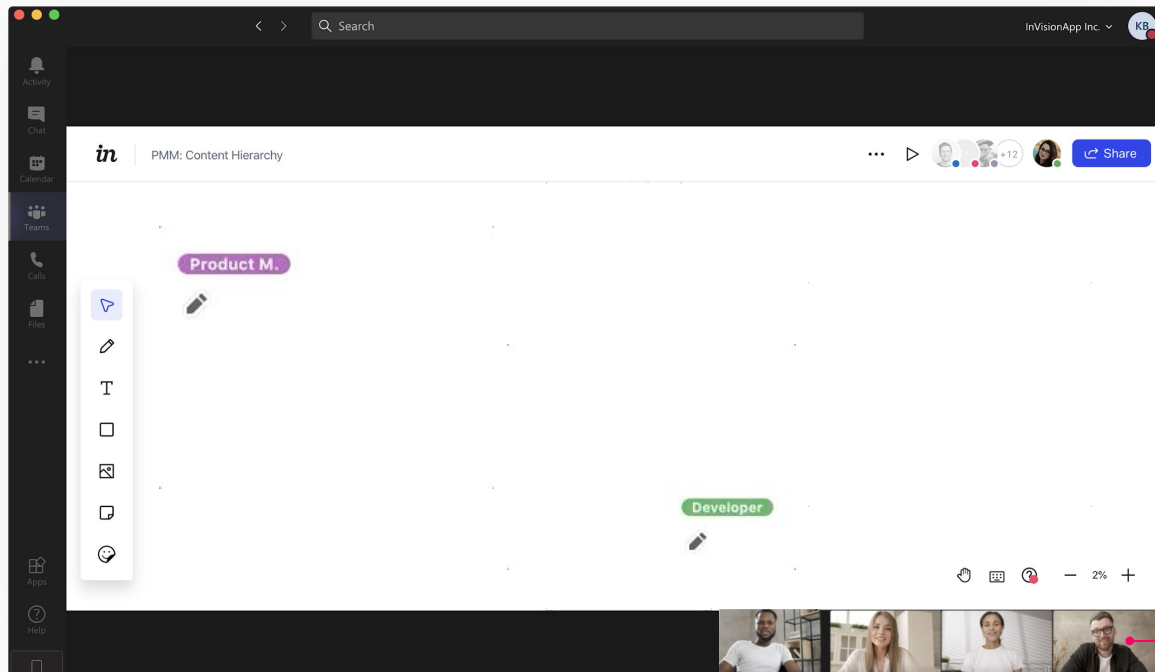


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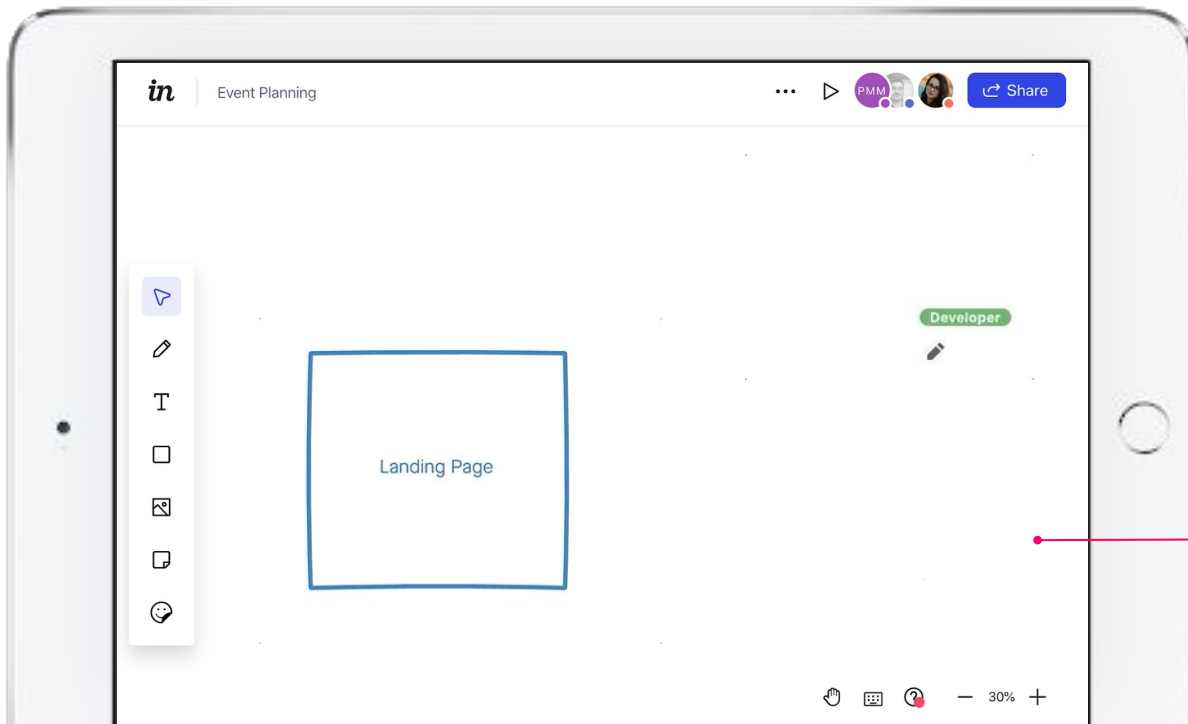
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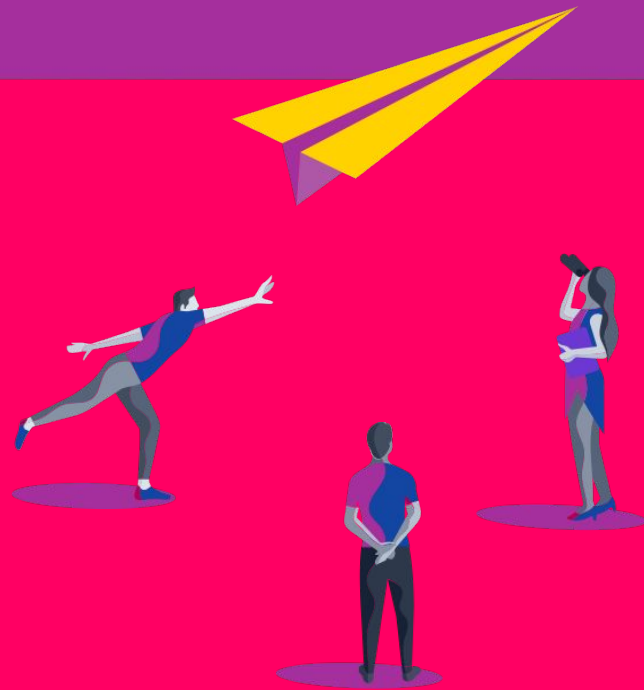
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Customer Testimonials



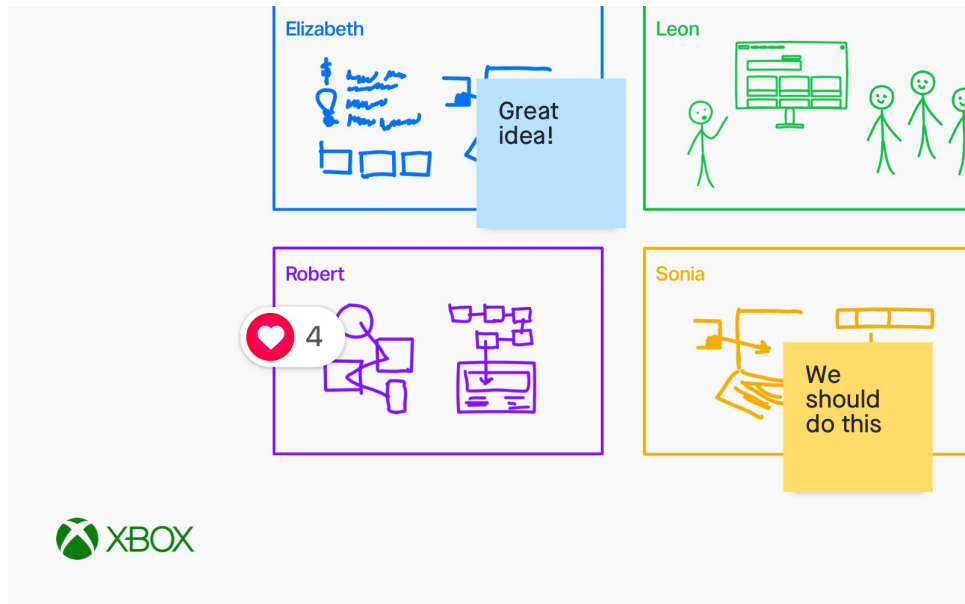
Freehand gives everyone a voice at Xbox

The Design & Research team at Xbox uses Freehand for everything from brainstorms to birthday cards.

“Having a digital space to brainstorm your ideas gives everyone a voice. Instead of one person leading the charge, using this brainstorming template gave everyone equal input.”



Megan Sempre, Sr. Designer at Xbox



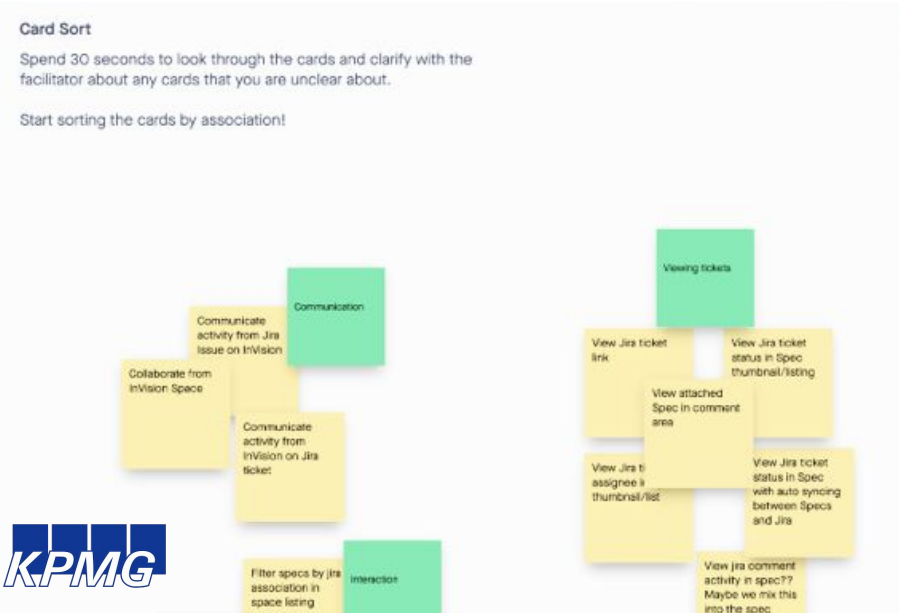
KPMG Digital Village uses Freehand to plan their information architecture.

The team at KPMG Digital Village uses Freehand to facilitate workshops with clients.

“When you have business managers, developers, and designers in one workshop, you’ll never get the same output. Freehand will help you see where everyone converges.”



Edward Lingam, Associate Director
at KPMG Digital Village



WPP uses Freehand to run highly-effective design sprints

The team at WPP collaborated on a two-day remote brand workshop, generating twice the creative output

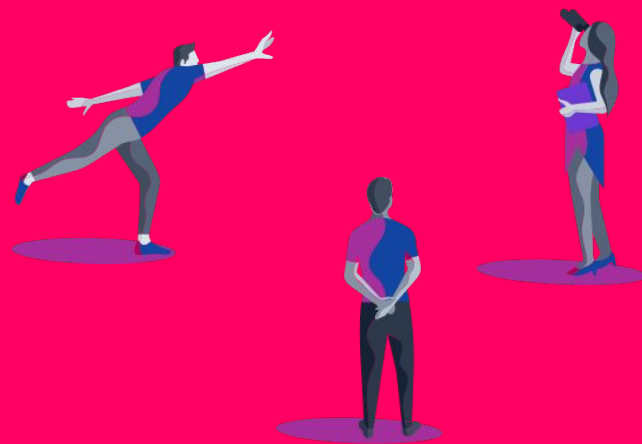
“InVision makes what we do better. It is a partnership that enables us to produce faster, create more compelling experiences, enable collective intelligence, and co-creation. It’s an enabler.”



Sanja Partalo, Executive Vice President, WPP



Thank you!



A partnership created to empower your team.

InVision Freehand + Microsoft Teams



Freehand



Empowers everyone to get involved
with a real-time, online whiteboard.

Empowers your employees to get
work done wherever they are.