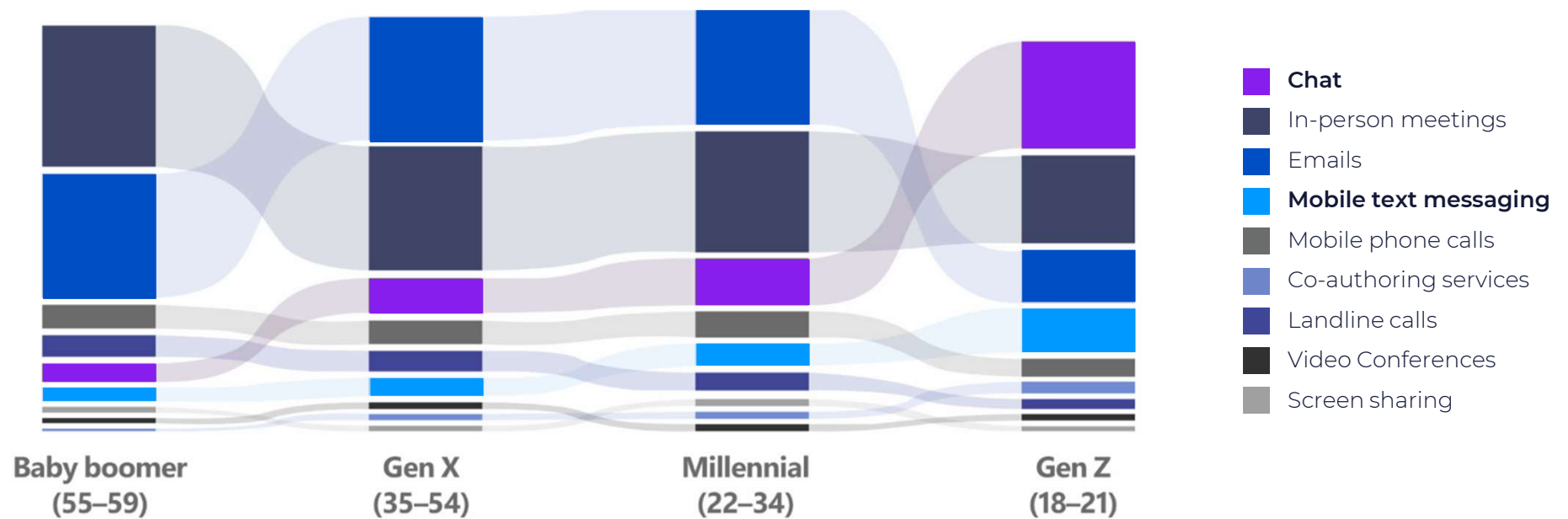




Connected Capture™

# The way we communicate has changed



Source: Microsoft Survey 2019

# Firms are realizing compelling ROI from enabling these latest tools



---

**17%**

Less email

---

**18%**

Improvement in time-  
to-decision

---

**19%**

Fewer meetings

---

**832%**

ROI over 3 years

Source: The Total Economic Impact of Teams, Forrester, 2019

Legacy capture solutions weren't built  
for today's communications

The need to modernize has arrived



# Challenges

More data	→	Flattened
More channels	→	Inaccessible
More risk	→	Unfriendly

Overburdened teams are holding back the business



# What if there were a way to enable your business?



Adopt the latest channels



Find unwanted activity



Understand and use your data



Consolidate operations



Relieve internal teams

# The proven way forward

Connected Suite

 **Connected Capture™**



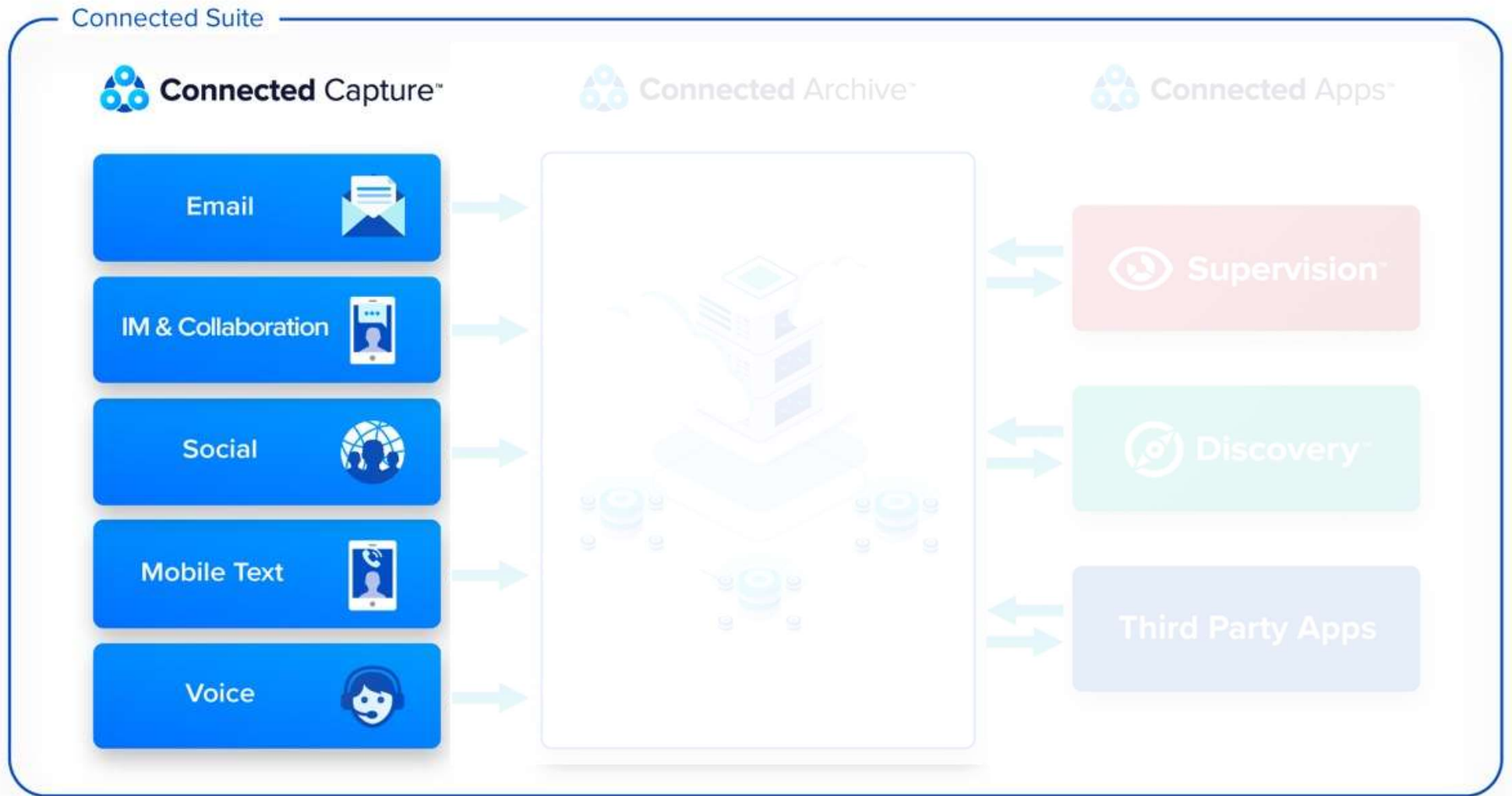
 **Connected Archive™**



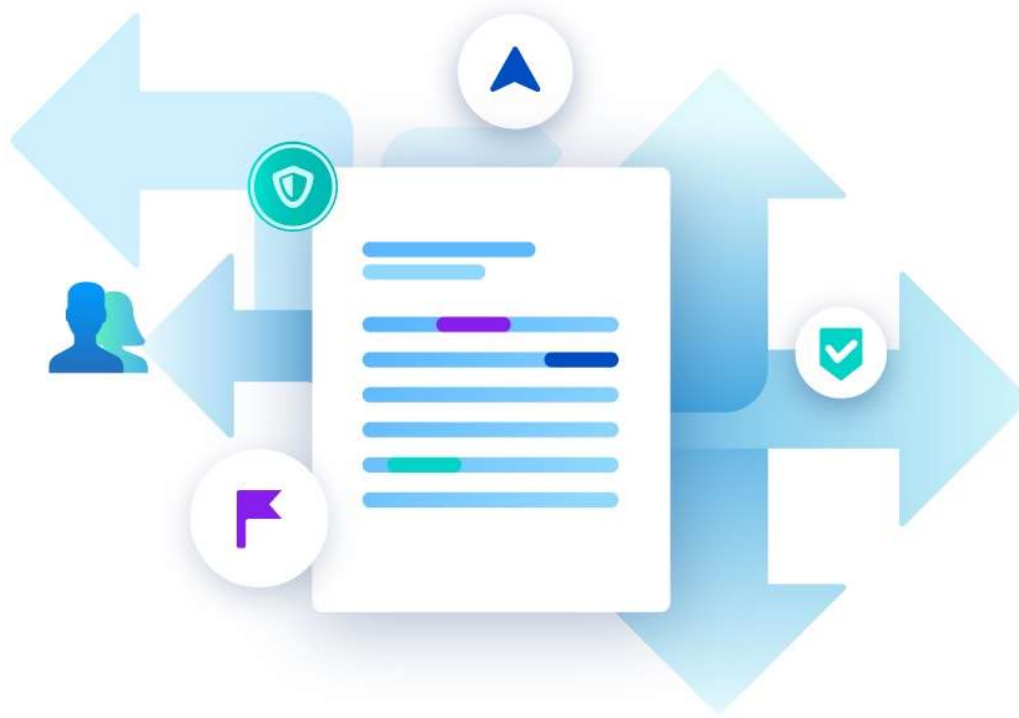
 **Connected Apps™**



# The proven way forward



## Problems we solve



- ✓ Data fidelity
- ✓ Data access
- ✓ Content management
- ✓ Scalability
- ✓ Data security

Here's how...

# Breadth – 80+ channels for compliant productivity today and tomorrow



## Email

- SMTP
- Microsoft Exchange
- Microsoft Office 365
- G-suite Business Mail
- Bloomberg Mail
- IBM Domino / Notes
- IBM Domino / Notes on-prem
- Salesforce Email
- Redtail Email
- GroupWise

## EMAIL MARKETING

- SendGrid
- Constant Contact
- Salesforce Marketing Cloud
- Pardot



## IM & Collaboration

- Microsoft Teams
- Workplace by Facebook
- Slack
- Skype for Business
- Cisco UCM / Jabber
- Webex Teams
- SharePoint
- Bloomberg
- Symphony
- Salesforce Chatter
- Refinitiv Eikon
- HCL Sametime
- HCL Connections
- HCL Connections Social Cloud
- Microsoft Yammer
- Skype
- Citrix Sharefile
- ICE Chat IM
- HipChat
- Jive
- Zoom.us
- OneDrive
- QQ Messenger
- Threads

*(additional content  
available via API/SDK)*



## Social

- LinkedIn
- Facebook
- LinkedIn Sales Navigator
- Twitter
- Instagram
- Hootsuite
- Vimeo
- Pinterest
- Flickr



## Mobile Text

- AT&T
- Verizon
- US Cellular
- Rogers
- Vodafone
- CellTrust
- My Rep Chat
- Redtail Speak
- Hearsay
- Captivated
- BlackBerry
- WhatsApp
- WeChat

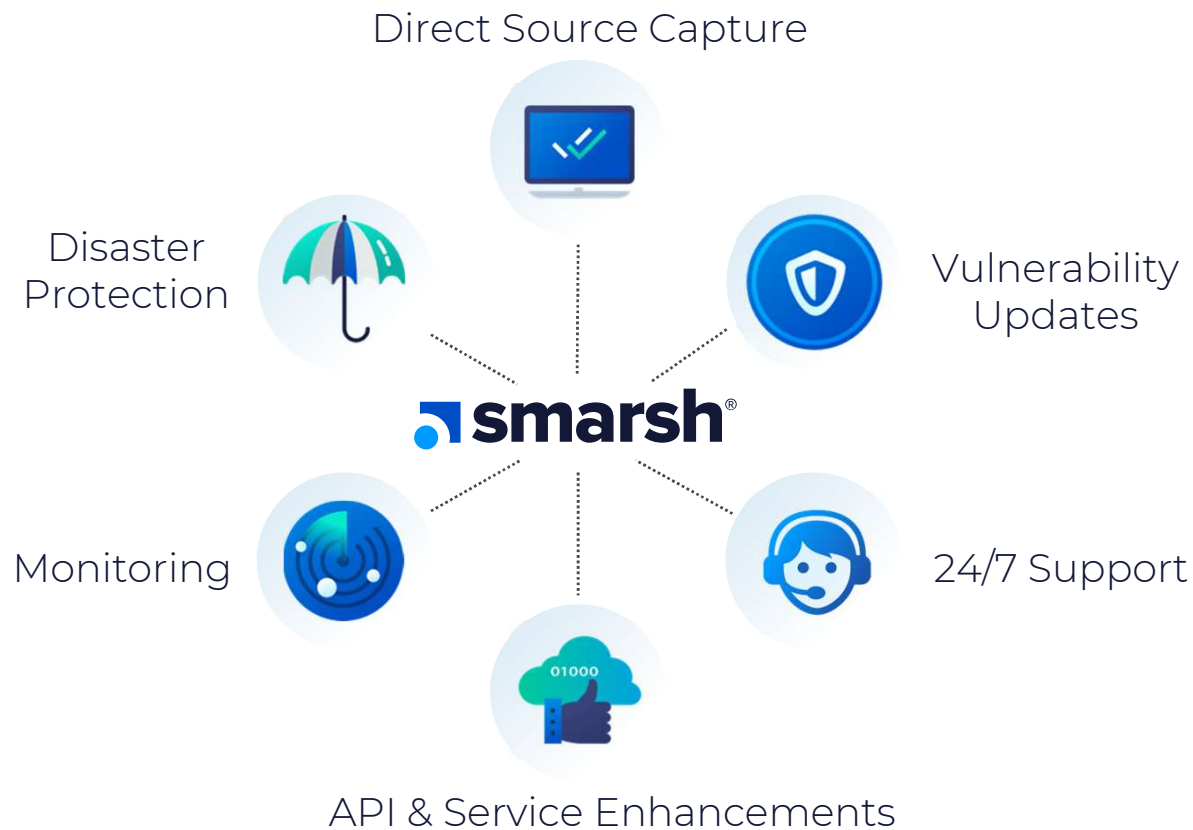


## Voice

- Skype for Business
- Avaya
- Cisco
- Mitel
- IPC
- IP Trade
- Speakerbus
- Vodafone
- CellTrust
- Microsoft Teams
- Zoom

*(plus voice content  
from virtually any  
recording system)*

Depth – rely on an expert, fully managed service  
Save costs and resources



# Full fidelity capture – see your data in context and increase review efficiency



Edits / Deletes



Joins / Leaves



Comments



Replies



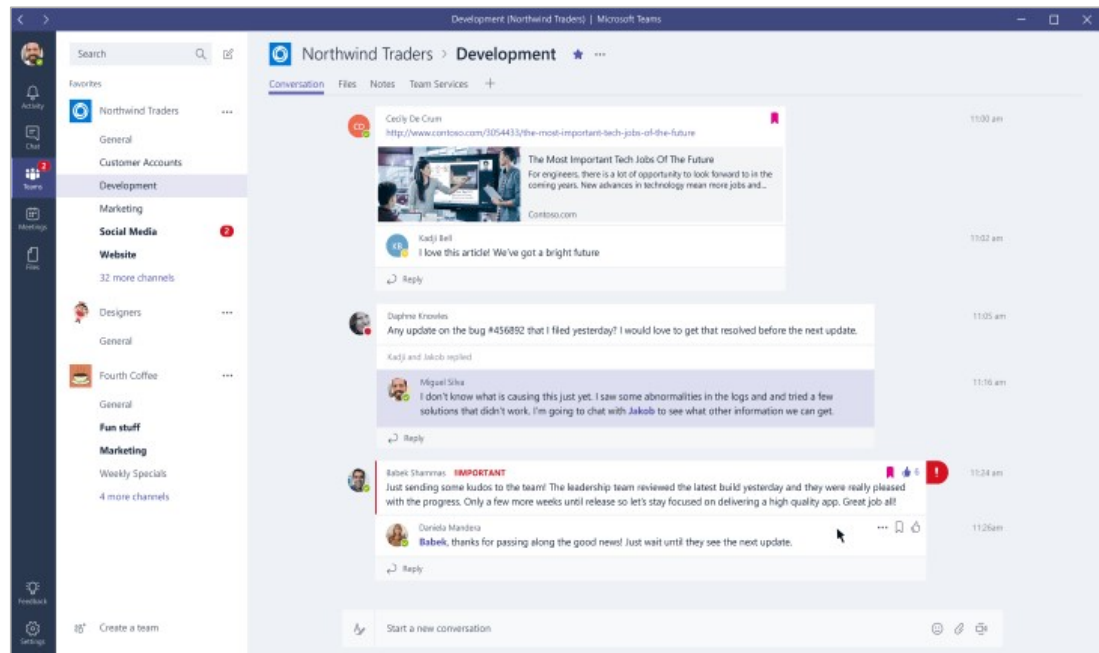
Attachments



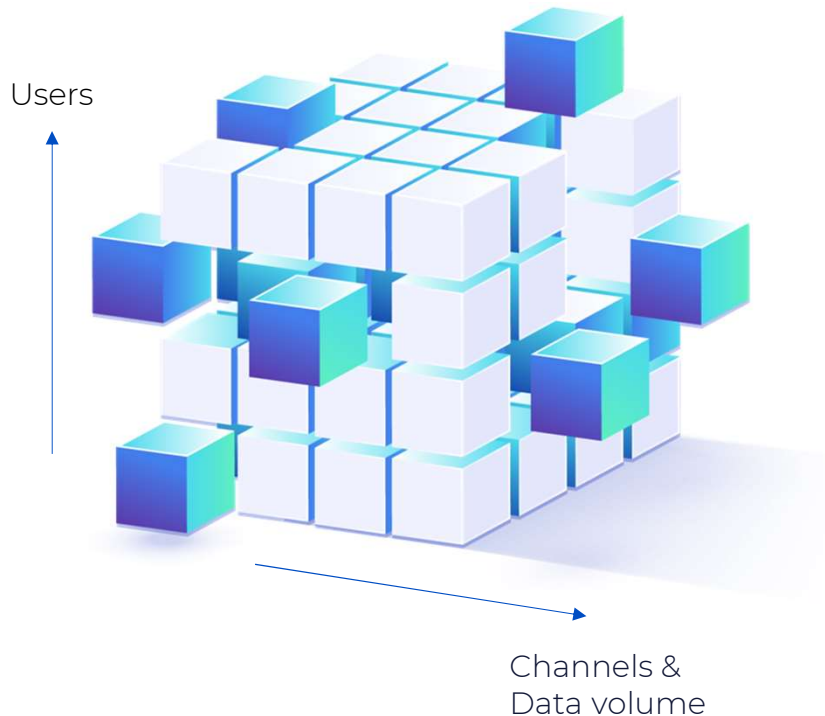
Disclaimers



Policy Violations



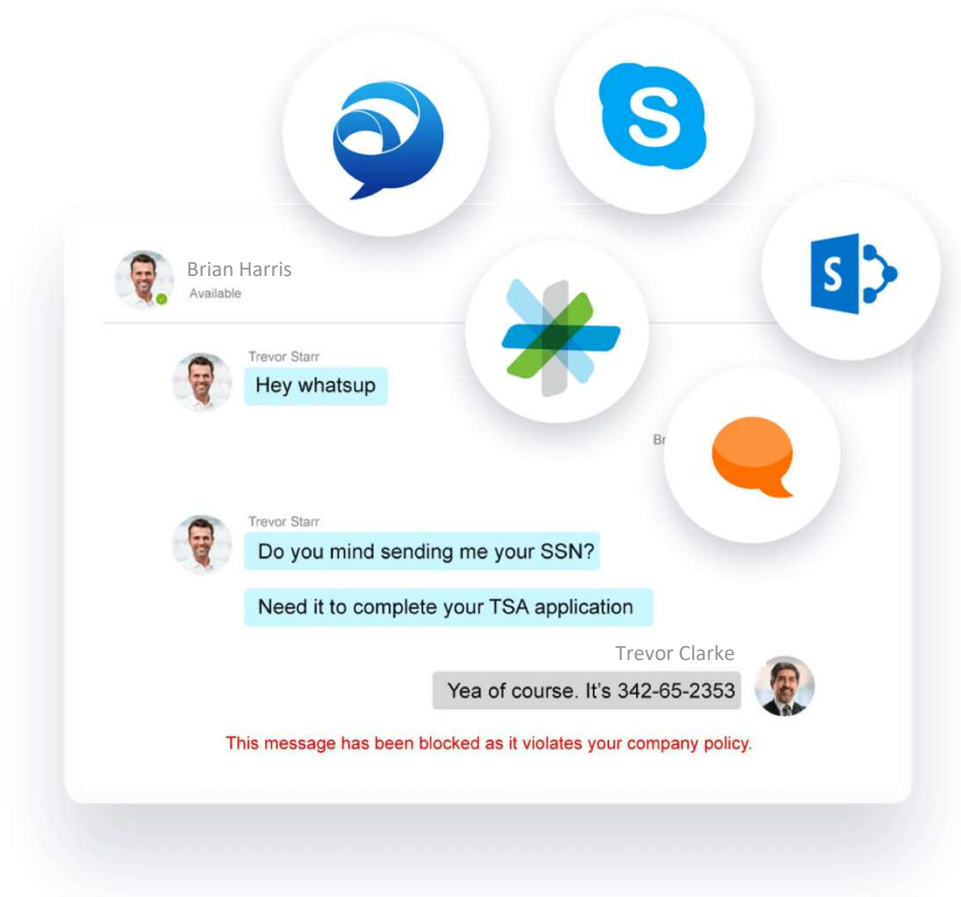
# Flexibility and scale – expand alongside your business requirements



*Or*

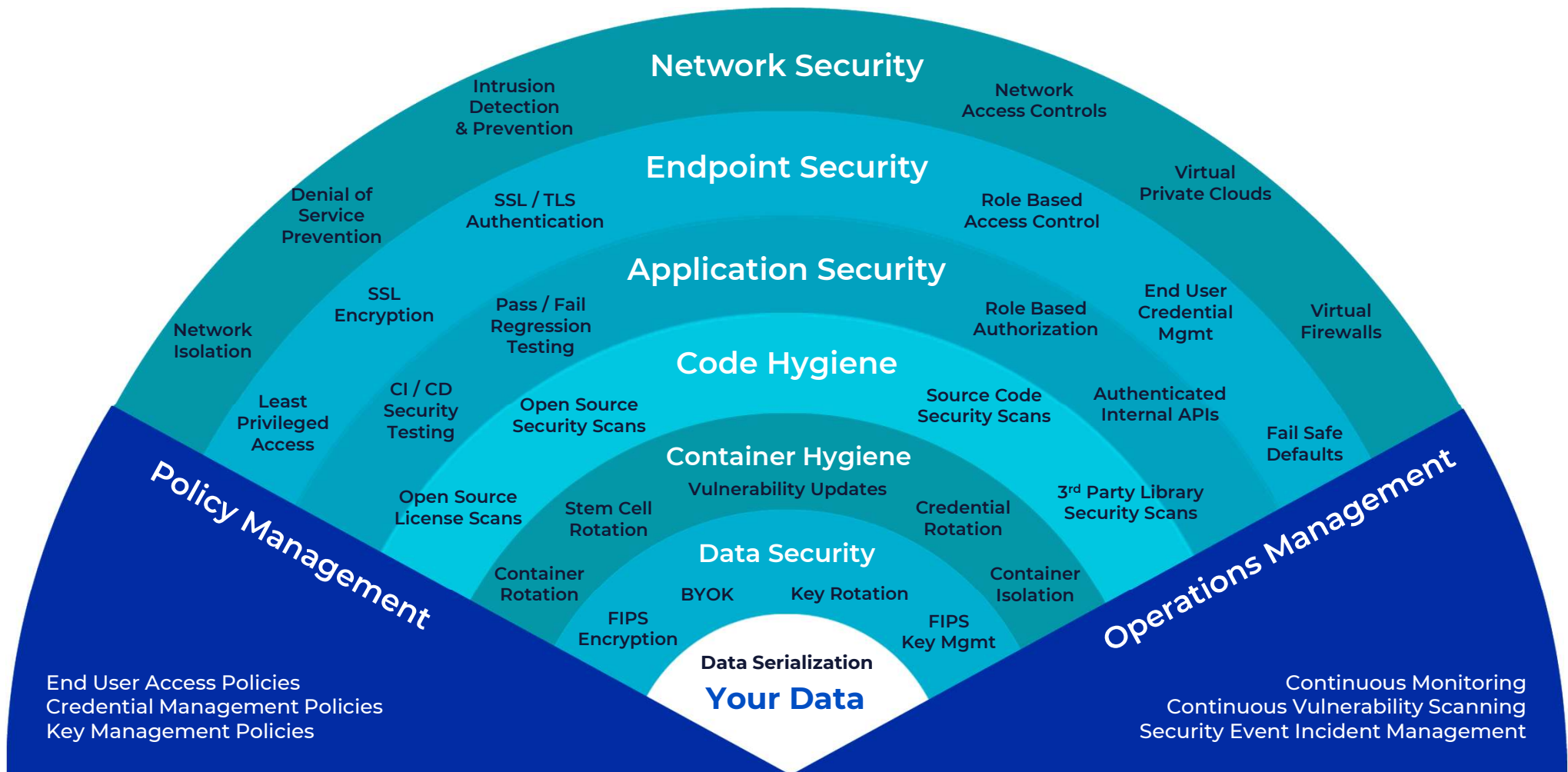
- Any application
- Any existing archive
- Any data lake

# Advanced capabilities – proactively manage and reduce risk from your data



- ✓ Feature controls
- ✓ Real-time blocking
- ✓ Monitoring & alerts
- ✓ Data loss prevention
- ✓ Intergroup Policies
- ✓ Disclaimers
- ✓ Pre-Review

# Top-grade security – ensure you're protected



Leading through innovation to enable your business

# 2019 Gartner Magic Quadrant for Enterprise Information Archiving

Figure 1. Magic Quadrant for Enterprise Information Archiving



# ROI for all your key stakeholders

	Compliant productivity	Opex, capex and resource savings	Increased efficiency	Increased flexibility	Reduced risk from data	Business security protection	Business enablement, today and tomorrow
IT		✓	✓	✓	✓		✓
Compliance	✓	✓	✓		✓	✓	✓
Legal		✓	✓		✓	✓	✓
Security		✓		✓	✓	✓	✓
Finance		✓	✓		✓	✓	✓



# Thank you

For more information please visit our website

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