

# Case Study: Amberdale Manufacturing Ltd. SAP1 on the Azure Platform



# Reasons Amberdale Manufacturing Ltd. wanted SAGE 200 on the azure platform



The hardware upgrade costs were prohibitive

**We would have needed to upgrade our servers to have Sage 200.**

The capital costs of Sage 200 plus the capital costs of the new server would have made the project unviable.

By having a monthly subscription for the server on Azure allowed us to undertake this project



The full specification required from the software was not clear until it was fully running

**As our number of users would increase over time, we wanted a solution that was scalable moving forward**

We chose Sage 200 so that it would help us develop our business and grow with us. Having the flexibility on a full 'cloud' Sage 200 solution gave us that flexibility.



By having Sage 200 on Azure allowed Amberdale to have key staff working remotely

**By giving staff the flexibility to work from home in a secure manner, staff are motivated and this helps in staff retention.**

Remote working for key staff members has helped improve productivity and efficiency and also staff morale.



# Customer Success Story



Amberdale Manufacturing are a manufacturer of packaging containers. They were keen to explore the benefits of Sage 200 to help them develop their business.

Moving to Sage 200 allowed them to increase efficiency and grow the business.

By having Sage 200 on the Azure platform gave them the flexibility of access. The monthly costs for the azure platform also gave them a more cost effective way to adopt the solution.

## Win Results

*Deal size : £8,000 per annum*

*Date Implemented : October 2018*

*Market: Manufacturing UK*

*“Once we’d decided Sage 200 was for us, it was really easy to go live. We had a test platform on Azure which ran in parallel with our live system so everything was tested fully before we went live.”*

*“Support calls are quickly resolved as we are on Azure. It has had a dramatic affect on the staff on how they work”*

*Dawn Evans, Accounts Administrator, Amberdale Manufacturing Ltd*