



SmartMessage

Smart Interactive Empowered Relations

SmartMessage At A Glance

2000+ CLIENTS

100+ EMPLOYEES

14+ YEARS



Partnership with



Solution Overview

SmartMessage will provide an enterprise-ready, GDPR compliant omni-channel communication platform that covers a comprehensive set of solutions including all the features that support the creation, automation, execution and reporting of Email, SMS, MMS, Push and Social Media campaigns.

Key objectives addressed by the SmartMessage Marketing Platform:



DATA UNIFICATION

Build a single view of your customer, integrate data from sources using our API's and connectors, and make it actionable



CONSENT MANAGEMENT

Centralize the collection, maintenance and distribution of communication preferences and permissions across channels



AUTOMATED PERSONALIZATION

Connect behavioural and transactional data from various sources and orchestrate multi-step, multi-channel, event-triggered campaigns



OMNI-CHANNEL ENGAGEMENT

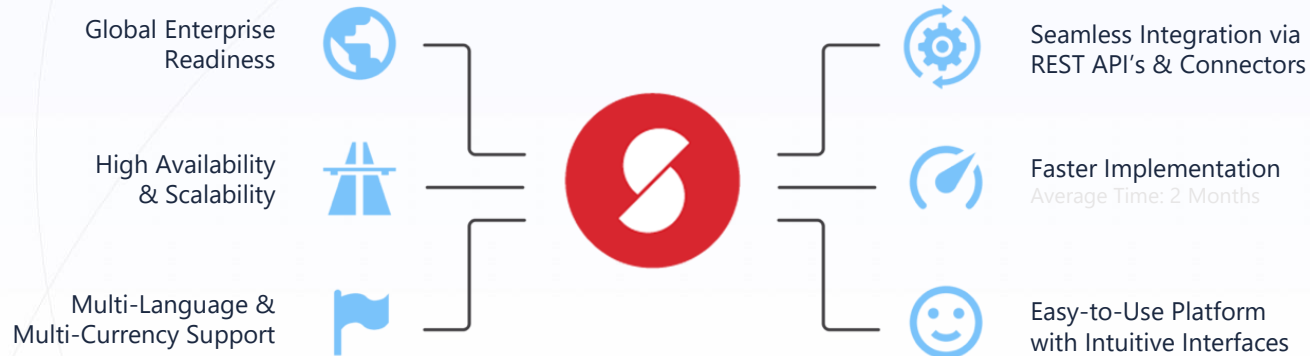
Deliver personalized marketing campaigns across Email, SMS, MMS, Push, Chatbots and Social Ads

TRACKING & REPORTING

Track and measure the performance of cross-channel campaigns from one place with centralized reporting

Technical Advantages

The SmartMessage Marketing Platform provides a scalable, enterprise-ready campaign management and event-based marketing solution proven across the Banking & Financial Services industry by Fortune 500 firms.



SmartMessage Marketing Platform

All-in-one platform to orchestrate your digital marketing activities.

CHANNELS



EMAIL



SMS/MMS



PUSH



SOCIAL APPS



BOTS



BEACON



LOCATION



CUSTOM CHANNELS

PRODUCTS



Engage

Omni-Channel Campaign Management & Execution

Build, manage, deliver and track engaging campaigns across channels from a single GDPR compliant platform



Connect

Bot Builder & Conversational Experience Manager

Build conversational bots and engage your customers with smart messaging campaigns



Autoflow

Marketing Automation & Stream Analytics

Orchestrate multi-step, real-time and event-triggered campaigns via a drag-and-drop workflow tool



Audience

Audience Profiles & Consent Management

Synch and unify customer data from any source into a single profile



Secure

Fraud Management Solutions for Banking

Prevent SIM card scams and increase the security of your online & mobile transactions with the use of Secure OTP

INTEGRATIONS



CRM



ERP



Other Systems



3rd Party Solutions



Open API



Solid Integrations



Dynamics 365 Native Add-on



Flexible Deployment Options



On-Premise



Hybrid



Azure

Cross Channel Campaign Management

Build and deliver engaging campaigns across Email, SMS, MMS, Push, Social Media and Chatbots from a single GDPR compliant platform.

Omnichannel View

View and manage all campaigns from a single platform to optimize marketing mix and budget

Data Enrichment

Capture campaign response data and enrich your customer data to deliver more relevant follow-up campaigns.

Frequency Capping

Limit the number of messages sent to a user across channels in a given period of time – daily, weekly or monthly.

Data Driven Campaigns

Connect behavioral and transactional data from various sources to deliver personalized messages across channels.

Next Best Channel

Automatically determine the optimal communication channel to reach each prospect. Decrease costs, increase response rates, and customer retention.

Centralized Reporting

Get valuable insights and identify the impact of communications across channels with campaign reports.

ENGAGEMENT CHANNELS



Email



Push



SMS / MMS



Social Ads



Chatbots



Offline Store



Call Center



ATM / KIOSK



Voice (IVN)

Features



Drag-and-drop email editor



Inbox preview



Email deliverability



Interactive Push



Location-based messages



URL shortening & link tracking

Bot Builder & Conversational Experience Manager

Build conversational Bots and engage your customers with smart messaging campaigns



FLOW BOT BUILDER

Build your bot messaging flow with an easy to use editor – **no coding required**



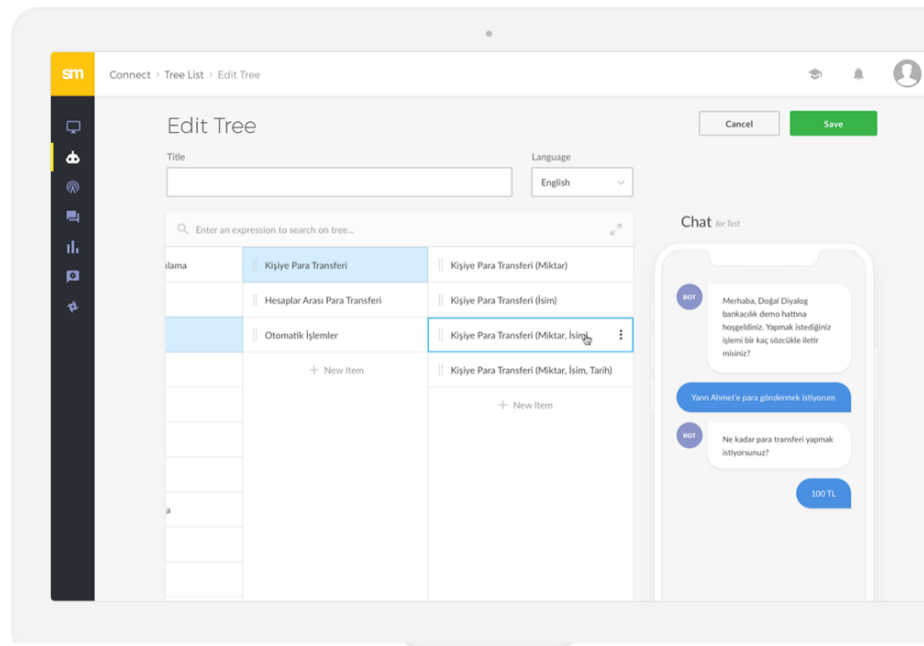
CAMPAIGN MANAGER

Send **transactional, broadcast, recurring or targeted messages** based on profile attributes or engagement history



MULTI-PLATFORM SUPPORT

Supports many platforms, including **FB Messenger, WhatsApp, Telegram, Twitter, Slack, SMS, Email and Web**



Benefits



MARKETING:

Acquire, engage, and retain customers: increasing marketing ROI



SALES:

Convert conversations into transaction and grow your revenue



SUPPORT:

Provide instant, accurate responses and delight your customers

Event Based Marketing & Stream Analytics

Real-time event processing and event-pattern detection capabilities allows marketers to deliver relevant messages at the right time.

REAL-TIME EVENT PROCESSING

Evaluate high volumes of data from various sources to detect changes in behavior in real-time and over time.

LIFECYCLE MARKETING

Engage at every step of the buyer's journey with out of the box workflows (Welcome, Upsell, Renewal, Loyalty, Retention campaigns)

CROSS CHANNEL ORCHESTRATION

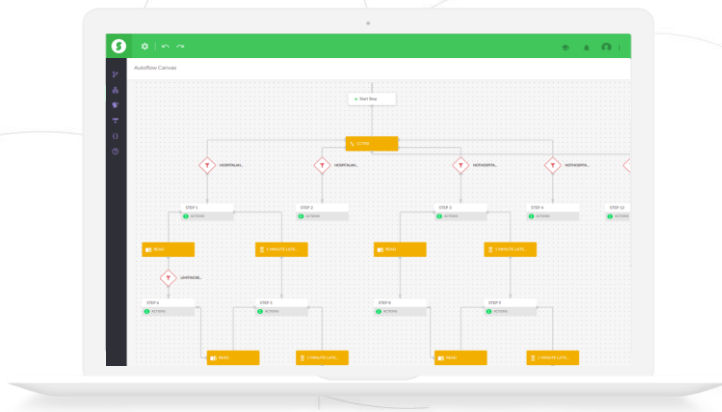
Easily build multi-stage, multi-channel, event-triggered marketing programs.

TRACKING & REPORTING

Keep track of your customers behaviors at each step and know exactly what keeps them engaged with in-place reporting.

CUSTOM BUSINESS RULES

Specify event detection and targeting rules to acquire, retain and cross-sell customers more effectively.



Features

- ✓ Drag-and-drop journey builder
- ✓ Complex Event Processing

- ✓ Workflow creation & workflow templates
- ✓ Lead Scoring & Grading

- ✓ Automatic routing of tasks
- ✓ In-place reporting

Enterprise Consent Management

Stay GDPR-Compliant with a Single Customer View



COLLECT

Collect consent preferences (ex: customer's time zone, categories of interest, preferred communication channel, time and language) anywhere you interact with customers and prospects.



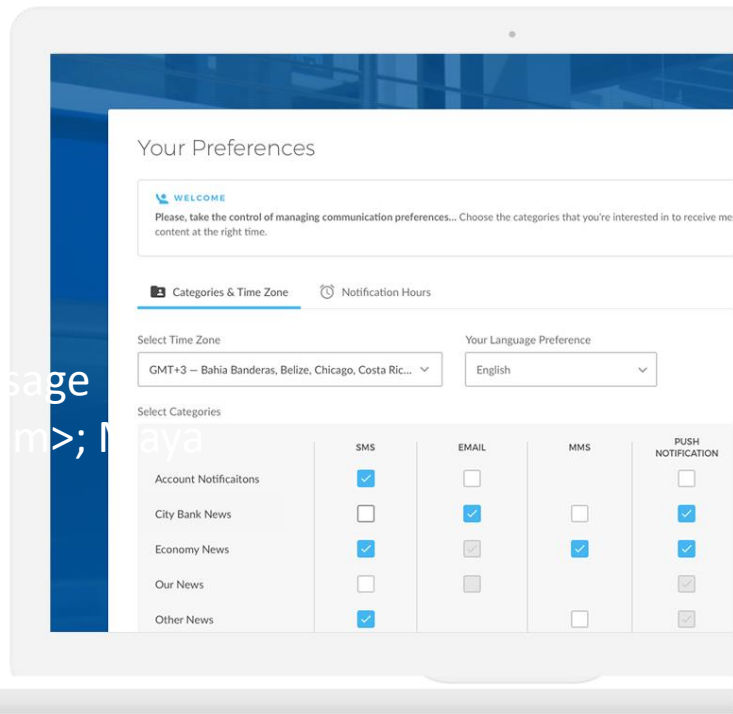
UNIFY

Integrate that data with your existing technologies. Get a single, unified view of a customer's preferences across the entire organization.



ENGAGE

Deliver timely, relevant and personalized customer experiences across channels while remaining in compliance with regional data protection and privacy regulations.



Benefits



Unified customer view



Better segmentation & targeting



Higher customer satisfaction & improved loyalty



Reduced opt-out rates



Improved marketing ROI



Reduced compliance risk

Fraud Management Solution

Avoid Sim Card Scams and improve security of your online and mobile transactions



QUERY

There is no need for multiple integrations. SmartMessage's Plug & Play Secure solution lets you run queries with multiple carriers simultaneously and monitor the results on a single dashboard.



DELIVER

The bank can choose to either send messages over SmartMessage Secure or integrate with internal SMS engines to make the necessary delivery



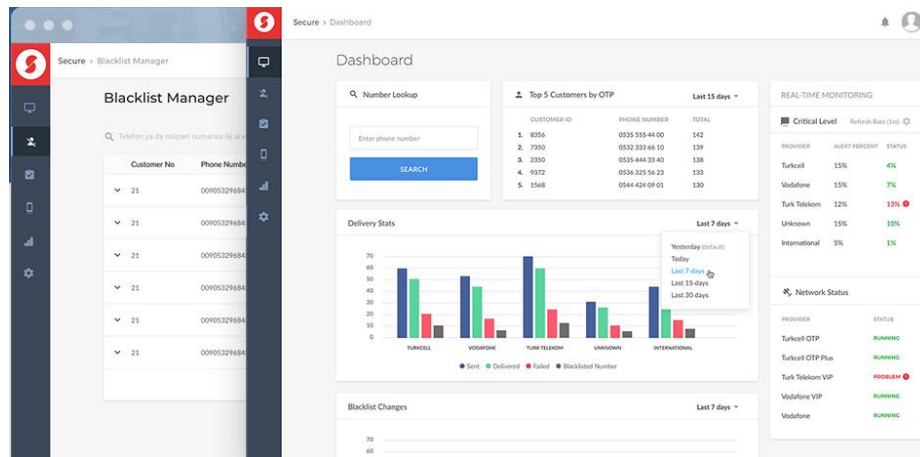
MONITOR

In case of fraud detection, any communication to customer via SMS should be terminated. SmartMessage Secure acts as a security centre, sourcing all further actions with its blacklist management feature to verify a customer.



VERIFY

SmartMessage Secure enables the bank to easily integrate with its call centre, ATMs or any other touch points allowing customers get authenticated.



Features



Custom Fraud Rules



OTP Password Generation



Blacklist Management



Reporting



Account Management



Single Dashboard



Marketing Automation for Dynamics 365

Seamless Native Add-On



Marketing Automation

Drag and drop
journey builder



Email Marketing

Single, bulk and
triggered emails



Mobile Marketing

Reach contacts with
SMS & Push messages



Lead Scoring

Easily determine
your hottest leads



Lifecycle Marketing

Out-of-the box
lifecycle workflows



Tracking & Reporting

Measure and track
campaign performance



SmartMessage



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