



Microsoft's First Canadian Cloud Partner and Western Canada's Top Partner for System Center, Cloud, and Identity. We provide a seamless and smooth transition to your Private, Public, or Hybrid Cloud environment.

www.steeves.net



# Hybrid Data Center, Cloud Productivity and Identity Specialists



1st Canadian Microsoft Cloud Partner



Azure Circle Partner and Microsoft Impact Award for Online Solutions



Western Canada's
Top System
Center Partner



# **Industry Situations**





#### CLOUD CHALLENGES/ CONCERNS

- 1. "We don't have the know-how to move to the cloud."
- 2. "Isn't cloud security an issue?"
- 3. "We don't want to lose control of our data."
- 4. "How do we make the business case?"
- 5. "We don't even know where to start with cloud technology."



#### **IDEAL CLOUD SOLUTION**

- 1. Steeves and Associates delivers
  Cloud Consulting expertise as the 1st
  Microsoft Cloud Partner in Canada.
- 2. Steeves and Associates works with you to understand and assesses your current problems and limitations to determine an appropriate Cloud Roadmap.
- 3. Steeves and Associates helps define business and technical requirements to determine exactly what you need.
- 4. Steeves and Associates can deliver a Proof (PoC) for moving specific workloads to the cloud as working examples of how to start your cloud transformation.



#### **OUTCOMES**

- 1. Cloud Roadmap Assessment
- 2. Diagnosis and alignment of available Cloud services to resolve current limitations and issues.
- 3. Defined business requirements/ technical requirements.
- 4. Recommendations for moving specific workloads to the Cloud.
- 5. Identify 'quick wins' and opportunities for innovation.
- 6. Proof of Concept (POC) of moving workloads to the Cloud [optional].

## **Cloud Transformation Roadmapping Workshop**



# Work with 1<sup>st</sup> Microsoft Certified Cloud Partner in Canada, **Steeves and Associates**



#### **GAIN KNOWLEDGE**

- Working with the first Cloud Partner in Canada, we know cloud technology better than anyone.
- 20+ year Microsoft IT consultants means you get practical answers to your questions in a timely fashion.
- Working in your environment you learn how your Cloud Transformation will benefit and impact your business.



#### **MOVE CONFIDENTLY**

- Understanding your currently environmental limitations and issues the diagnosis, alignment and recommendations are delivered based on your existing framework.
- Clearly defined technical and business requirements means you can move confidently with questions answered and precise plans in place.



#### **GET PROOF**

- Get the proof you need to visualize your Cloud Transformation by moving specific workloads to the Cloud, such as: Exchange Online, Azure Active Directory, Disaster Recovery, SharePoint, etc.
- Gain the Knowledge and Get the Proof you need to Move Confidently to the Cloud with Steeves and Associates.

Start your journey to the Cloud with a solid foundation, working with Steeves and Associates you can plan, **define and start your Cloud transformation today.** 

# Cloud Roadmapping Workshop + Microsoft 365/Azure





#### CLOUD ROADMAPPING MICROSOFT 365

Understanding the power that Microsoft 365 can have on your workplace and workforce is priceless.



#### CLOUD ROADMAPPING MICROSOFT AZURE

Azure provides many options to help with data storage, disaster recovery and data backups; we help you understand how to harness this power.



## CLOUD ROADMAPPING WITH MICROSOFT TECHNOLOGY

The greatest cost and mistake we see clients make is not fully leveraging the business productivity and efficiency tools they have at their disposal. We teach you how with Cloud Roadmapping.

Steeves and Associates' Cloud Transformation Roadmapping Workshop is built to showcase the innovative technologies of Microsoft 365 and Microsoft Azure to display how these cloud technologies can transform and evolve your business instantly.

## **Cloud Roadmapping Success**





## GOVERNMENT MUNICIPALITY WINS WITH CLOUD ROADMAPPING

- A government city municipality was held back by their on-premise infrastructure and technologies, but didn't know how to move forward with the cloud.
- With Steeves and Associates Cloud Transformation Roadmapping Workshop this municipality was able to gain clarity on the limitations of their existing environment, what cloud technologies align to propel the organization forward, how this would impact them both technically and operationally, and finally proof of concept workloads made theory a reality with Exchange and Azure moved to the cloud.

#### **CUSTOMER WINS**



#### **Knowledge Transferred:**

Working with the 1st Microsoft Certified Cloud Partner, the cloud transformation knowledge was gained to move forward with confidence.



#### **Cloud POC**:

Moving Exchange Online and Azure AD to the Cloud for the municipality provided the Proof of Concept to see how different workloads operated in the cloud to make Cloud Transformation a reality.



#### **Confidence Gained:**

Working through the Cloud Transformation Roadmapping Workshop gave the municipality the confidence it needed to move to the cloud with all questions and hesitations answered.

## "True Trusted Technology Advisors"



























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