



IMI Services include:

Plan & Design

Build & Migrate

Lifecycle Management

Standards Compliance

Cost Optimization

IBM Complementary Services

Resiliency – Disaster

Recovery

Cloud Migration Services

Managed Security Services

Cost & Asset Management

Provisioning and

Orchestration

IBM Services Platform with

Watson for Cognitive Insight

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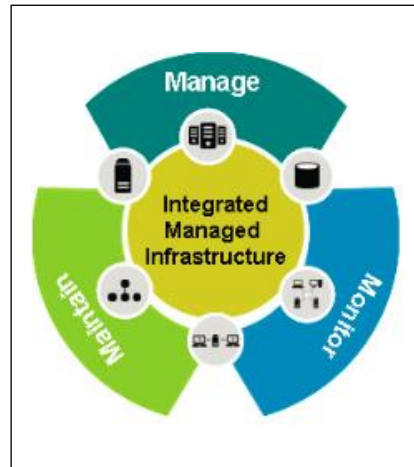
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IBM Managed Services for Azure

Using Integrated Managed Infrastructure (IMI) for Azure



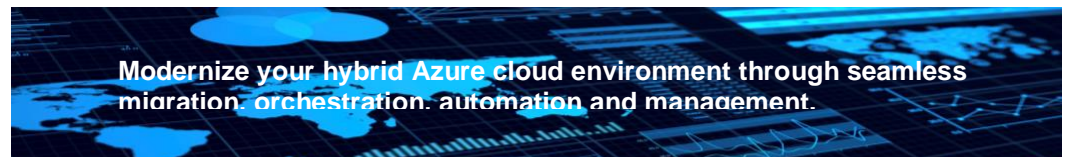
Many clients that are ready to utilize Microsoft Azure for their workloads lack the technical expertise to manage this environment or simply want to focus on their core business and leave the management of the Azure platform to someone else.

IBM's Integrated Managed Infrastructure (IMI) Services for Azure provides a portfolio of modular solutions to design, build, migrate, and run/manage Azure infrastructure services across enterprise Hybrid IT. Plus, IBM can rapidly scale the supporting infrastructure up or down, based on your requirements.

Integrated Managed Infrastructure for Azure at-a-glance

IMI is a cost-effective, modular and catalog-based managed service for Azure. Whether you need assistance with a few specific tasks or want more robust outsourcing solutions, you can use IBM's rich catalog of modular services to select and pay for only what you need.

- ❑ Consumption based pricing - Managed Services pricing that aligns to cloud pay as you go consumption models
- ❑ Pre-integrated tooling – Pre-baked integrations of ITSM, Monitoring, event management and automation tools
- ❑ Tiered service support model - Right level of service @ the right price point, ability to scale up and scale down as required
- ❑ IBM Services Platform (Watson) - Platform driven approach powered by Watson for cognitive analytics and machine learning
- ❑ Complementary Service Offerings - Consulting, Application Modernization, Orchestration, Migration for a unified experience
- ❑ Gold Microsoft Partner – Azure Expert MSP certified



Why IBM?

- ✓ **Drive Higher Consumption** – Smooth operations make it easier for customers to adopt, deploy and manage workloads.
- ✓ **Speed Adoption** – Standardized IMI offering provides faster onboarding of clients on the Azure cloud.
- ✓ **Enterprise Class Service** – IBM leadership in delivering mission-critical infrastructure services to clients.
- ✓ **Unlock New Workloads** – IBM is with the client day-to-day and can identify new opportunities to expand the Azure footprint.
- ✓ **Unparalleled Global Reach** - IBM manages critical infrastructure components in >400 data centers worldwide with resources and expertise to deliver time-tested services providing predictable and consistent results.

Recognized Leader:

Leader, Gartner Magic Quadrant, Hybrid Infrastructure Managed Services North America 2018
Leader, Gartner Magic Quadrant, Hybrid Infrastructure Managed Services, Asia/Pacific 2018

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