

We are Dimension Data –

a global technology integrator and managed services provider



Founded
in 1983



35 years of
experience



More than 28,000
employees



In 47 countries



2017 turnover
of USD 8bn



8,000 clients including
70% of Fortune 100 and
nearly 60% of Fortune 500



Over 100 prestigious
industry awards



Dimension Data's *Accreditations*

Microsoft Partner of the Year

Awards for South Africa, Uganda, Tanzania, Rwanda
Modern Workplace Transformation, 2018

Microsoft Gold Certified

Cloud Platform

Cloud Productivity

Collaboration and Content

Communications

Data Analytics

Data Platform

Data Centre

Enterprise Mobility Management

Messaging

Windows and Devices

Microsoft Silver Certified

Application Development

Microsoft FastTrack-Ready Partner

Representing 1% of Microsoft's partners

Industry Recognition

Leader in the 2018 Gartner Magic Quadrant for Network Services, Global

Challenger in the 2018 Gartner Magic Quadrant for Unified Communications as a Service, Worldwide

Archetype Leader in ISG's 2017 Digital Workplace Services Archetype Report

We accelerate your ambition



accelerate
your
ambition



Consulting Services & Innovation



Accelerate business transformation with
Digital business solutions



Create valuable relationships with
Customer experience



*Embrace your employee
workstyles with*
Digital workplace



Drive business agility with
Digital infrastructure

*Risk less,
achieve more with*
Cybersecurity



*Technical and
support services*



Managed services



We help you do great things through the use and adoption of technology.

Digital enterprises are leveraging 6 technology trends to *drive disruption*



Security

52% of data that should be protected is not (IDC)



Cloud

Is growing *5x faster* than the overall IT industry (IDC) and by 2019, 83% of all data centre traffic will come from the cloud (Cisco Global Cloud Index)



Internet of Things

By 2020 more than *37 billion* intelligent things will be connected to the Internet



Big data and analytics

Combining IoT with big data and analytics could deliver incremental value of *\$14 trillion* in the next *10 years*



Mobile

535 million consumers worldwide will make a purchase this year on a mobile device



Virtualisation

SDN will grow by *70+%* CAGR to \$12B by 2020 (TBR)



Actionable insights or analytics

Customer centricity

Automated processes (external and internal)

A digital core or foundation

A culture of innovation

Dimension Data | *Innovation & Design Think Workshop*

In-depth 2-day workshop to drive innovation and digital transformation

What to Expect



Aligned view of the digital future

A baseline backlog and roadmap



Risk approach and plan



Ongoing programming planning sessions

- Workshop vision and expectations
- Lean Agile overview, principles and roles
- Value stream overview and high level mapping
- Strategic intent briefing
- Current initiatives and work packages mapped to value streams
- Future vision and innovation themes
- Road map forecasting program delivery into future horizons
- Risk management and escalation framework

Achieving a *digitally transformative landscape*

Technology innovation

Model 1 and Model 2, including Modernisation, API integration, Microservices, Containerisation, Big Data, Analytics, AI, ML, IoT.

Lean Agile

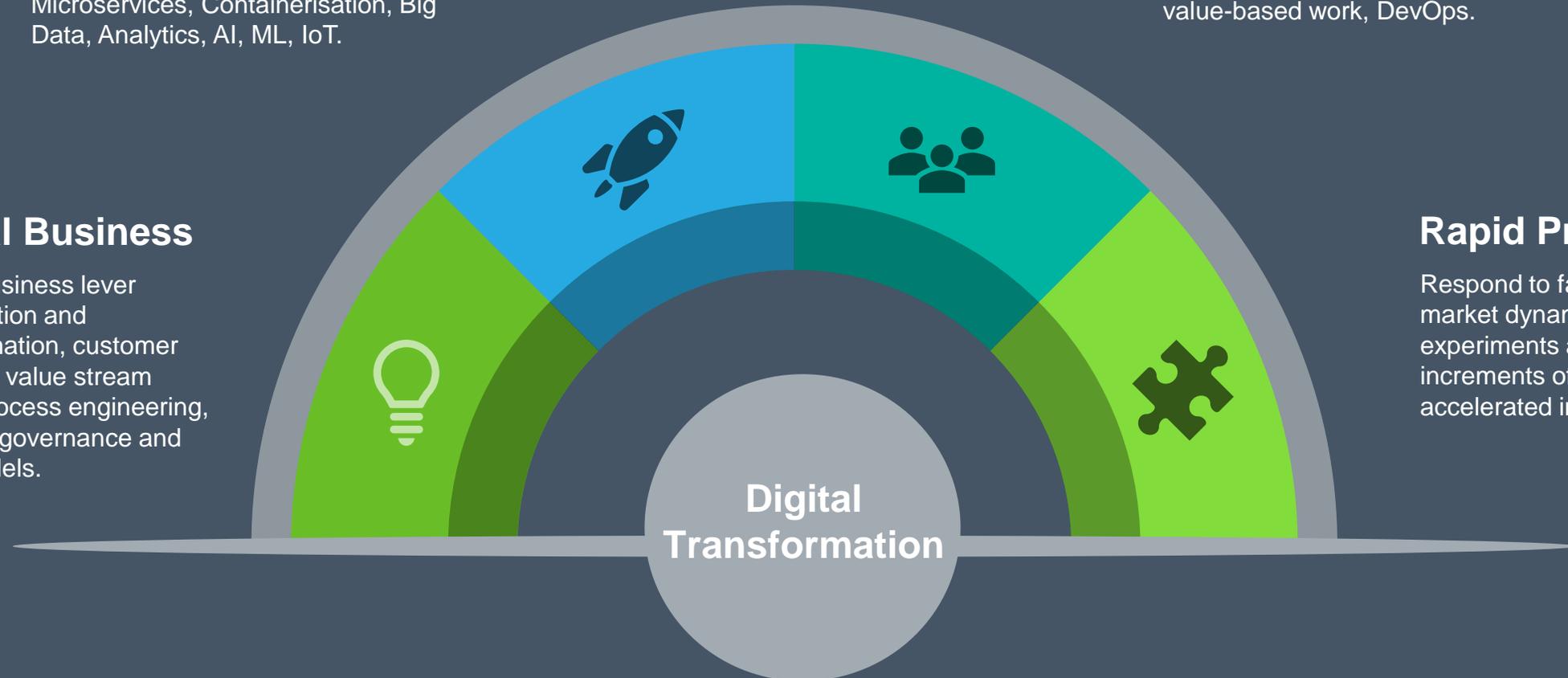
Organisation transformation framework using business value-based work, DevOps.

Digital Business

Digital business lever identification and transformation, customer journeys, value stream maps, process engineering, strategy, governance and data models.

Rapid Prototyping

Respond to fast changing market dynamics with experiments and rapid increments of value, accelerated in a Lab.



Why Dimension Data?

Focused on outcomes:
buy business solutions
and services, not
boxes

An *application-driven*
stack that puts
security first, without
compromise, down to
the infrastructure layer

Analytics to fine tune
operations and
put data to work in
business innovation

Automation to
increase speed in
deployment,
orchestration, and
service operations

On-premise, on the
cloud - we *connect*
technology

The same standards-
driven IT experience,
anywhere in the world

Manage Centre gives
you one window on the
performance of your
technology

Simple, smart *support*
options with advanced
proactive support
options