

EMERGING TECHNOLOGY PARTNERS

Delivering business-critical
infrastructure and cloud solutions
to New Zealand enterprises.

Microsoft
Partner

Gold Cloud Platform
Gold DevOps



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BY KORDIA

Digital migration is the new frontier for organisations, presenting significant opportunity if you get it right... and risk if you don't.

By default cloud enablement projects are difficult to manage. You need to know where to start, what new technologies to leverage, and how to translate these ideas into tangible business benefits.

Emerging Technology Partners (ETP) provide strategic planning, implementation, migration and managed services to help businesses conceptualise and plan their digital transformation, and then deliver it.



OUR APPROACH

ETP partners with your organisation to develop clear business objectives and outcomes, ensuring absolute clarity for defining the success of your transformation project.

We work with both business and technology stakeholders to create consensus and remove hurdles ahead of any migration. This eliminates rework, scope creep and associated cost overruns so often seen during cloud migrations.

Our Cloud Migration service takes away the pain and distraction of managing complex projects and allows you to remain focused on what your business actually does.



HOW WE WORK

Delivering a cloud transformation can be a daunting task, diverting resources from other projects and requiring expert skills not readily available in-house.

We partner with you to map out a transformation strategy tailored to your business, starting with planning workshops designed to establish the most efficient and cost-effective way to move your systems into the cloud.

Our commercial model provides certainty to businesses around costs and outcomes. We can structure the project to meet your budget and offer a range of commercial terms to help you manage your costs.

ETP has completed cloud migration and modernisation projects for both large and small customers, so you have our experience and expertise on your side.



KiwiRail is a New Zealand state-owned enterprise responsible for rail operations in New Zealand. KiwiRail is the largest rail transport operator in New Zealand, with recent investments from the government increasing in recognition of its importance to the logistics operations of the country.

KiwiRail went to market looking to drive digital transformation through migration and modernisation on to the Azure environment. They selected ETP upon the referral and recommendation of a previous ETP customer.

After completing a tailored cloud enablement workshop to understand stakeholder objectives, strategy and vision, ETP developed and deployed the KiwiRail Cloud framework. This enables KiwiRail business units to consume Azure services in an approved, controlled, secure and auditable manner.

ETP subsequently migrated a range of applications from their existing provider to Azure. This included applications being modernised into Web Apps, Containers on AKS, API Gateway and SQL PaaS while those applications that could not be modernised were placed on VM's within Azure.

Delivering these foundational element for KiwiRail has positioned them well to continue leveraging their investment in Azure, benefiting the way it operates and provides it services to its customers, partners and providers.



"Livestock Improvement Corporation (LIC) identified it was time to move to a modern platform, one managed by a cloud service expert. Rising to the challenge, Microsoft assembled the expertise required for the analysis and migration, and then identified an operational service provider. Together with LIC, a consortium was formed, spear-headed by Microsoft with Emerging Technology Partners providing the proven engineering excellence to plan and execute the actual changes."

HOW TO GET STARTED: CLOUD ADOPTION WORKSHOP

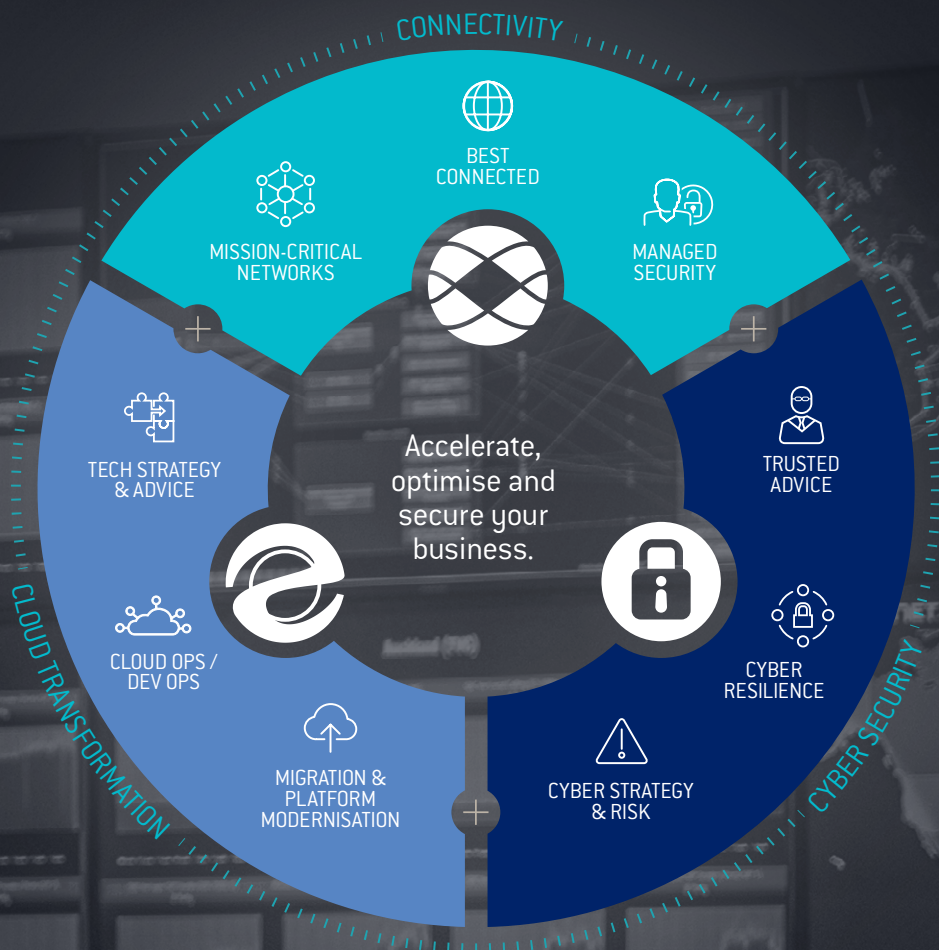
The starting point for any successful cloud-based strategy is great planning. A cloud readiness workshop will clarify your objectives for moving to the cloud and the desired business outcomes.

This will include scoping of the applications used by your organisation, potential migration strategies for each and the appropriateness of these strategies against the objectives of the application owners.

Our planning workshop is an invaluable first step on your cloud transformation journey, enabling robust business case development while also smoothing the subsequent planning and execution process.

Our workshop will identify the next steps for a migration discussion, giving you the right tools to secure buy in and support from your key stakeholders.





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Emerging Technology Partners is an independent division of Kordia, New Zealand's largest telecommunications provider that's focused solely on business. As a longtime provider of connectivity to cloud environments, Kordia are the experts in building robust and resilient network connections to compliment your transformation strategy.

Our award-winning independent cyber security consultancy Aura Information Security are also on hand to ensure security is built-in to any transformational cloud projects.

You can be confident of our combined knowledge and ability to address your holistic cloud requirements.

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