

TECHNOLOGY SERVICES

MODERNIZE YOUR DYNAMICS 365 SALES APPLICATION TODAY

Let Sikich help you prepare for the move with our On-premises to Online Migration Assessment

CRM solutions can increase your profitability by streamlining administrative processes in your sales, marketing and service divisions, letting you focus on building and maintaining the customer relationships that matter. Don't accept less from your Microsoft Dynamics 365 Sales solution by letting it fall behind with old on-premises technology.

At Sikich, we can take the risk out of your cloud migration strategy with a low cost on-premise to cloud assessment. Realize the benefits of a cloud-based CRM deployment in terms of both enhanced support and increased flexibility. Relieve the IT administration burden by offloading your on-premise CRM to the proven and reliable Microsoft Azure Cloud. Sikich's experienced team can remove the fear of uncertainty. Our experts will review your current on-premise system, and detail the effort required for a successful migration.

Did you know that the cloud version of Dynamics receives updates and features first? Or that some features can only be cloud only? What business efficiencies and gains are you missing out on? Has your business process changed since you implemented? A migration assessment is the perfect opportunity to implement new features, provide process improvements, and increase user adoption.

The Sikich process takes the Define and Design portion of a full migration project and puts it into a smaller controlled project to determine the true time and money costs of a migration. Starting with review sessions and a full system analysis, our team details each aspect of a migration and its impact to your business. Through the development and presentation of a full design, you will know exactly what to expect.

WHAT DO YOU GET OUT OF THE PROCESS?

<p>✓ A CURRENT STATE ANALYSIS Answering the question: <i>Where am I now?</i></p>	A documented review of where your system is today, prepared by qualified, independent application experts.
<p>✓ A FUTURE STATE RECOMMENDATION Answering the question: <i>Where do I need to be?</i></p>	A clear outline of the optimal set up of Dynamics 365 sales for your cloud enabled business.
<p>✓ MIGRATION STRATEGY Answering the question: <i>How do I get there?</i></p>	A detailed migration plan including project timelines and costs.

WHAT IS THE PROCESS?

We will follow our proven methodology which is designed to get you where you need to be with minimum fuss. Designed specifically to meet the needs of organizations with between 51 and 249 users of Dynamics 365 for Sales on premises, our process includes the following steps:

- 1. CONDUCT** Vision and Scope Setting Session
- 2. FACILITATE** Business Process Analysis Sessions
- 3. REVIEW** Third party products, apps, and solutions
- 4. ANALYZE** Customizations: Plugins, Scripts, Resources, Workflows, and Reports
- 5. EVALUATE** Data Migration and Integration Requirements
- 6. ASSESS** Business and Project Impact, Risk, and Success Criteria

WHY A SIKICH ASSESSMENT?

- Gain confidence with your decision to move to the cloud
- Understand the impact of a cloud migration before you start
- Take the opportunity to gain efficiencies in business processes, user adoption, and data quality as part of the migration process.
- Work with qualified experts who you can rely on before, during and after the move.
- An approach that is right sized for your business.

CALL OR EMAIL US TODAY

For more information, email info@sikich.com or call 877.279.1900.

For more information about our services, visit www.sikich.com/technology/products/dynamics-365

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