

# Systems Engineering Azure Migration Services



**SYSTEMS**  
engineering



Organizations are looking to Microsoft Azure as their next lifecycle upgrade, to leverage PaaS services or a home for their SaaS offering.



## Challenges

You have made the decision to deploy in Azure. How do you make that happen with confidence in the design, management, security and cost of ownership.

- With a multitude of ways to provision a server or service which is right for you?
- How do you design and manage for security?
- How do you achieve predictable costs?



## Ideal Solution

Your Azure deployment needs to be designed from the ground up taking all these factors, along with your business goals, into consideration.

- Having deployed Azure for a wide range of needs SE is able to deliver an optimized design that is secure and manageable.
- Understanding your licensing roadmap and features like reserved instances can significantly reduce cost.



## Desired Outcomes

Systems Engineering's ability to understand a customer's business goals first assures a desired outcome.

Security is always a paramount consideration and Systems has the people, the skills and the tools to deliver.

- At Systems Engineering we want to understand your business first. Good inputs generally makes for good outcomes.
- When regulatory compliance represents a significant risk, SE has depth with Microsoft to meet the challenge.



# Systems Engineering Azure Migration Services



A 100% employee-owned IT strategy and managed services provider, dedicated to enabling the exceptional in clients

## Assess

### Assess goals and workloads

- Identify what defines success
- Discover workloads & workload dependencies
- Identify IT and compliance security requirements

## Design & Migrate

### Design

- Server vs Service
- Performance & Availability
- Cost optimization

### Migration Approach

- Build New vs Lift & Shift

## Secure

### Design

- Access controls
- Data Protection
- Compliance

### Mange

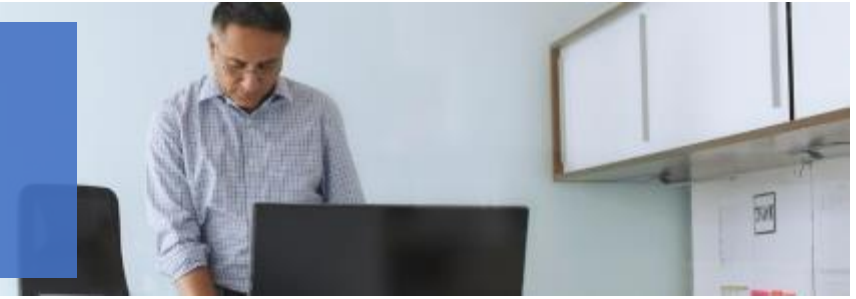
- SOC as a Service

## Manage

### Proactive Support

- 7x24 Monitoring
- Monthly system health checks
- Break/Fix support backed by Microsoft Premier Support
- Azure cost monitoring and tuning

# Systems Engineering + Microsoft Azure



**Bring your data and applications to the most capable and secure cloud.**

## Solution Alignment

Scale goes both ways; get the compute you need when you need it.

- Starts with understanding your workloads and how they interact
- Aligning with your service delivery SLA's
- Then tying this together with how you work



Meet your security and compliance requirements.

- Design for security from the ground up
- 24x7 Security monitoring
- 90 Plus Compliance offerings



Optimized for Price & Performance

- Matching the compute or "as a service" resource to each workload
- Maximizing your licensing options and benefits
- Ongoing cost management and reporting



# Customer Success Stories



## **Customer:** Insurance Agent Services

**Deal size:** Annual \$100k Azure spend, \$90k Services

Systems Engineering partnered with ISV to upgrade their faltering agent facing application and migrate to Azure, significantly improving availability and performance. This allowed customer to then focus more on their agents and new innovations.

## **Customer:** Warehouse and Logistics

**Deal size:** Annual \$20k Azure spend, \$50k Services

Customer had aging infrastructure and IT was not their business focus. Redeployment of line of business applications in Azure removed the burden of ownership and later allowed them to rapidly expand their service area when the opportunity presented itself.

## **Customer Quote**

“This has moved us from defense to offense and we’re now holding a conference with 2000 attendees. This is an example of the position we can take when looking forward and not backwards!”

## **Customer Quote**

“With the services Systems Engineering provides along with Azure and Office 365 we get to focus on our business. Now IT is an enabler rather than a hurdle.”

## **Microsoft Partnership**

Systems Engineering is serious about “Enabling the Exceptional”. We look for a true partnership with our customers and have invested in the deep Azure skills, Gold Cloud Platform Certification and Premier Partner Support from Microsoft to deliver on the promise.