



## Welcome to Azure.

Insight would like to thank you for purchasing Azure®. Our cloud adoption team’s primary focus is providing information on pre-sales and post-sales services and products within Azure. We’re ready to answer your Azure questions and guide you through the next steps.

## What happens next?

Insight’s cloud adoption team is here to help you make the most of your Azure subscription. We have a two-part onboarding process to ensure you’re set up for success from day one.

### Part one:

Schedule a call with our cloud enablement team to review the following:  
Set up client user ID & password | Set up an Azure subscription | Provide helpdesk resources.

### Part two:

Schedule a demo of your environment to review your Azure management portal:  
Review your portal | Set up favorites | Review all services & resources | Deploy a resource group.

## Take your pick.

In addition to receiving onboarding calls, new clients are eligible to choose **one** of the following courtesy services. Our team will discuss best practices and capabilities within Azure to help you customize the most relevant topics to your organization.

### Operations

- Azure VM Creation
- Azure Backup
- Azure VM Scale Sets
- Azure Availability Sets
- Azure VM Governance
- Azure VM Setup with Cost Management
- Azure NetApp® Files
- Windows® Virtual Desktop
- Azure VM Optimization
- Backup Office 365® to Azure

### Dev(sec) Ops

- Azure DevOps

### Application development

- Azure Application Gateway

### Security

- Azure AD Conditional Access
- Azure Sentinel

## Get started.

Thank you for being a valued client. We’re excited to work with you.  
To learn more and get started, contact [alliances@insight.com](mailto:alliances@insight.com).

You can also contact your Insight account executive directly if you have any questions.