## What do Energy Managers use EM for?

To take on the big challenge & push for Real Energy Savings up to 35%



Energy Managers use EM to save energy, improve comfort and health across their portfolio of offices. All this without spending way too much time on data collection, analysis and coordination.

Let us look at how EM makes your life easier:

- 1. BALANCED CONTROL: You gain control over HVAC, Heating & Lighting, centrally along with fine balance on comfort and health requirements.
- 2. CENTRALISED: You get to rein-in and stay in control by centrally defining setpoints and schedules to maximize energy savings.
- 3. ADAPTIVE: You get to dynamically optimize, be it seasonal shoulder changes, schedule shifts due to pandemic or any temporary changes.
- 4. CONTROLLED DELEGATION: You provide freedom to customers, employees and local technicians to make adjustments to suit their comfort. The happy Facility Managers (FM) and technicians (MES Techs) appreciate reduced HOT/COLD complaints.
- 5. REMOTE ADMIN: The EM Web / Mobile app tools let FMs and Techs change set-points remotely, without a need to visit.
- 6. HEALTH & SAFETY: With COVID-19 infection threats, you ensure everyone is safe & healthy, without letting your energy bill go through the roof.
- 7. AUTOMATED: Practically this is all in your fingertips. The system sends you alerts about when things are going out of line. You get to make fine-tuning changes from the comfort of where you are, without having to rely on the hands-and-feet-on-the-street.
- 8. FINANCIAL CONTROL: EM imports the energy bills of all the locations to give the context. You can keep an eye, to look for that extra dollar you can save, spending only the necessary couple of hours a week on Energy Analysis & Reporting. Implement the necessary changes centrally, like a breeze. What a relief not to chase your tail to make changes, less time spent on un-wieldy Excel sheets.

With EM, you get the employees and customers feel happy and comfortable, and let them feel in control. And the FMs and MES Techs are less disturbed with lesser complaints, requiring them to focus on true infrastructure issues.

EM is a perfect solution to manage all the competing needs and challenges, not just once but to make a sustainable transformation, a lasting behavioral change in energy usage and management. EM increases Productivity increase all around. Deliver energy savings, again and again. Become a hero!

You can try it out. To see the benefits yourself. Sign-Up for a Test Drive here

## Background

- COVID-19. Shrinking economy. Shrinking revenues. Every dollar matters.
- Saving costs is not any more a nice-to-have. It is essential to stay in business profitably.
- Energy is certainly on top of the need. And how much we spend on infrastructure support.
- Every month?

## Needs

- Track and trace all energy used where, how and how much?
- Use this data to find opportunities to save by switching off or right settings
- Turn off devices when not needed automatically
- Use power-save modes whenever possible Challenges
- No visibility on what is ON or OFF at any time.
- Inability to turn ON/OFF based on need.
- And if allowed, Users over-ride any optimal power-save modes – Aircon, Heating, Lights, etc. - but do not revert.
- Rapid external changes require adjustments of settings dynamically – not easy.