Assessment

Microsoft Dynamics 365
for Sales

Time Required: 2 hours   **Cost:** Free

Description: The Dynamics 365 for Sales Assessment will help you determine if the Sales Application is a good fit for your organization. The process is simple and involves a one to two hour meeting with you and your staff to better understand your business objectives and functional requirements. Once that has been completed, a written recommendation will be made outlining the Dynamics 365 components needed as well as any Extensions. An estimated subscription cost along with the costs for configuration/setup, training and data conversion will also be included.

Topics to be discussed can include, but are not limited to:

- Company structure
- Mapping from current software
- Users
- Timeframes
- Reporting process and requirements
- Sales process and requirements