# iV4 Microsoft Partnership



iV4 has been delivering Microsoft Cloud Solutions since its inception, with tens of thousands of users successfully migrated to Office 365 and workloads exceeding 200 TB migrated to Azure. We operate with a cloud-first mentality and are proud to be one of Microsoft's top partners.

iV4 is a Microsoft Gold Partner, a two-time Microsoft Partner of the Year Winner, and a Top 200 Microsoft Solutions Provider. If you're looking to implement Microsoft Solutions, iV4 is your best choice.

## Areas of Expertise

## Modern Workplace

Microsoft 365 Office 365 Exchange SharePoint OneDrive for Business Skype for Business Power Apps Power BI

Azure Active Directory

Windows 10

#### Azure & Infrastructure

IAAS & PAAS Virtual Machines Networking Active Directory Design Virtualization Backup & Storage SOL Windows Server

### **Security & Compliance**

Enterprise Mobility + Security Azure Information Protection Azure Security Center Cloud App Security Advanced Threat Analytics Operations Management Suite

## **SharePoint Consulting**

On-Premise & Cloud Intranet Customization **Business Process Automation** 

#### iV4 Proprietary

Office 365 Security Review Office 365 Security Health Check Azure Discovery Workshop Managed Services:

- Support
- Security
- Recovery
- Cloud (Microsoft 365)

# Special Programs and Partnerships

#### **Security Trifecta Partner**

A Microsoft Security Trifecta Partner is a recognized Microsoft partner that encompasses the skills to effectively manage and deploy Microsoft 365 which includes Enterprise Mobility + Security, Office 365, and Windows 10.

#### Elite Enterprise Mobility + Security (EMS) Team

The EMS Elite Partner Program allows iV4 to interface directly with the Microsoft EMS product teams and engineers to get insight into product roadmaps and provide feedback to consistently improve products.

#### Microsoft Advanced Support for Partners

Microsoft Advanced Support for Partners allows iV4 to interact directly with Microsoft's senior engineers and Cloud experts to get issues resolved faster and receive guidance on architectural best practices.

#### P-Sellers: Sales Professionals (P-SSP), Technical Solution Professionals (P-TSP), Cloud Solution Architects (P-CSA)

The Partner Seller program, more commonly known as "P-Sellers", are deeply integrated into the Microsoft ecosystem and receive access to many of the same resources and presentations as internal Microsoft teams, which allows them to be more responsive in customer engagements and less dependent on Microsoft employee assistance.



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### Authorized to Deliver Software Assurance Planning Services

Software Assurance Planning Services provide on-site deployment planning support from a qualified Planning Services partner. Structured engagements are designed to help you evaluate how Microsoft products and services may support your organization and address key implementation questions and concerns based on your organization's unique needs.

#### **Customer Immersion Experience Facilitators**

Customer Immersion Experience (CIE) sessions use a Microsoft trained facilitator to lead attendees through a unique, hands-on experience. Facilitators foster discussion that benefits the organization and their goals, which changes the conversation from a product-specific discussion to a platform discussion. The CIE training is open to select partners.

#### Tier 1 Cloud Solution Provider (CSP)

A Tier 1 Cloud Service Provider is a partner who works directly with Microsoft, while a Tier 2 provider works with Microsoft via distributors. Working with a Tier 1 Microsoft CSP partner means you're teamed up with an organization that has invested in its own infrastructure and demonstrated its support and billing capabilities are up to Microsoft standards.

## Competencies & Awards

#### Gold

# Microsoft Partner



Gold Datacenter Gold Cloud Platform Gold Cloud Productivity Gold Application Development Gold Collaboration and Content Gold Small and Midmarket Cloud Solutions Silver Messaging Silver Windows and Devices

2018 Top 100 Global Public Cloud Managed Service Provider ChannelE2E

Top 200 Microsoft Solutions Provider of 2017

Redmond Channel Partner Magazine

2017 Microsoft SMB Partner of the Year Finalist

*Northeast Partner of the Year* East Region Partner of the Year Office 365 East Region Partner of the Year

2016 Microsoft SMB Northeast Cloud Partner of the Year

2015 Microsoft Northeast Partner of the Year

