Hitachi Solutions

ORGANIZATIONAL The starting point for driving user adoption is first determining your organization's readiness for the implementation and then creating a strategy to **CHANGE** manage the change going on during and after the implementation. **MANAGEMENT** Our Organizational Change Management (OCM) **ASSESSMENT & STRATEGY**

Assessment & Strategy offering provides the ultimate guidance for managing the change.

Investment Starting at

\$16,000

for a 2 week engagement

If you are interested, please contact

BY HITACHI SOLUTIONS

your sales rep, or email

NA.Marketing@hitachisolutions.com,

include the below details, and mention this offer!

- Name
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- * Disclaimer: This offer is subject to qualification, no substitutions and no rain checks issued. Not valid toward previous purchases. Other restrictions may apply.

Contact Us

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Objectives

- Assess your organization's readiness for change and determine readiness to implement Microsoft technologies
- Define a strategy for managing the change and develop an action plan based on the assessment

Deliverables

- Change Management Assessment
- Change Management Strategy

ABOUT US

At Hitachi Solutions, we recognize that implementations shouldn't be only the technical work streams to get the solution in place with the appropriate historical data. These technical work streams are of course very important, but research has shown that implementations are six times more likely to meet or exceed business objectives when effective Organizational Change Management (OCM) is included. OCM really focuses on driving user adoption and the Hitachi Solutions team will ensure that your implementation includes work streams to drive user adoption.

APPROACH

A Hitachi Solutions OCM Consultant will assess the organization's project management, change management and sponsorship to determine organizational readiness in addition to assessing the level of risk based on scope of change and organizational culture. The OCM Consultant will interview the Executive Sponsors to discuss and define successful sponsorship and various stakeholders to determine readiness. The OCM Consultant will review each user group to determine size, type of impact, degree of impact, readiness for change and degree of possible resistance, as well.

Each change initiative and organization is different. Hitachi Solutions' OCM Consultant will analyze the information gathered during the assessment phase to define the best practice approach to manage the change, accounting for the unique attributes of your organization.

BENEFITS

- Helps the organization understand how ready they are for the change that will happen with the project.
- Helps the organization understand the amount of change projects that will be in process during the project to show any risks of too much change occurring.
- Allows the Executive Sponsors to understand the role of a successful sponsor in leading the change.
- Determines the effectiveness of the change agents within the organization.
- Highlights risks associated with the type of change, size of group(s), and degree of impact.
- Highlights potential areas of resistance.
- Identifies risks found during the assessment and provides a strategy for driving adoption by proactively managing the change process throughout the project.