

# Digital Store Front Experience

Microsoft Dynamics 365 Retail  
Microsoft Services

The Digital Store front experience offer implements the Dynamics 365 Commerce solution to enable the creation of digital commerce experiences using built-in web authoring and development tools to produce engaging and intelligent digital storefronts.

Dynamics 365 Commerce delivers a complete omni-channel solution that unifies back-office, in-store, and digital experiences to personalize customer engagements, increase employee productivity, optimize operations, reduce fraud challenges, and deliver better business outcomes.

## Business outcomes



### Engage customers across channels

- Deliver seamless, unified shopping experience by connecting digital, in-store, and back office operations on omnichannel commerce platform
- Offer consistent, frictionless engagement across online and offline channels
- Provide choice and convenience with connected ordering and fulfillment tools
- Create and manage sales promotions across all channels



### Get everything to build and run digital commerce

- Create engaging, intelligent digital storefronts with built-in web authoring and development tools
- Better engage shoppers by delivering personalized, appealing web experiences
- Streamline management across channels via a connected marketing and commerce platform
- Help customers find products easily—both online and in-store
- Increase customer conversion with AI-moderated ratings and reviews



### Streamline and optimize your retail operations

- Maximize profitability with AI recommendations of right products at the right time and price
- Get accurate view of inventory, tracking product information, categories, assortment, and pricing
- Make informed, cost-effective inventory supply decisions
- Accurately forecast customer demand with actionable insights
- Streamline sourcing and replenishment

## Capabilities

Dynamics 365 Commerce is an end-to-end retail solution delivering unified commerce across all channels encompassing sales, mobility, intelligence, and productivity.

### Digital Store front



Customer login & profiles



Product Search & Sell



Wish list/Customer Preference



Inventory Visibility



Payment credit/debit



Returns & exchange



Repeat orders



Refund

### Retail HQ



Products and assortments



Merchandising



Inventory management



Promotions and markdown



Finance Essentials



Site content management

## Scope

Duration: 2/4 weeks

START

SOLUTION  
MODELING

Solution and user  
account provisioning

SOLUTION  
TESTING

Iterative solution  
development

DELIVERY

MOBILIZATION  
AND INITIATION

Microsoft-led planning  
session, kickoff, and  
overview training

BUILD

Finalized design with  
configured Dynamics 365

DEPLOYMENT

Ensure the solution  
is ready for go-live

## Customer evidence



"Today, the company is innovating again, leveraging Microsoft 365 Commerce to provide its customers with elevated digital experiences while improving productivity and collaboration amongst employees."

**Lorraine Bardeen**, General Manager

## Benefits

Built on our proven Microsoft Dynamics 365 Retail solution, Microsoft Dynamics 365 Digital Store experience enables you to empower your business to create exceptional, insightful shopping experiences for every customer, and reduce fraud challenges.

### Everything to build and run digital commerce

Gain business performance insight with market data monetization, personalized experiences, and intelligence-driven sales.

### Build loyalty and exceed customer expectations

From device to storefront, deliver meaningful customer interactions with unified connections across channels, in-store innovations, and intelligent user-friendly tools.

### Flexible and intelligent omni-channel experience

Give employees seamless access to data, collaborative communication tools, and the ability to connect from anywhere.

### Streamline operations using cloud intelligence

Drive personalized, friction-free commerce experiences and integrated, optimized back-office operations through ingrained and pervasive cloud intelligence technology.

### Help customers, merchants, and banks overcome fraud

Help customers with superior shopping experience by reducing fraud challenges, help merchants to ensure wrongful rejects are lowered, and help banks boost acceptance rate.

**NEXT STEPS:** Now is the time to grow your customer service support through better tools and management. Get started today to discover how to transform your business with Microsoft Dynamics 365 Commerce.