KBQuest

A global IT service provider

Cloud Migration Assessment Planning Services

ABOUT KBQUEST

LOS ANGELES

SHANGHAI

HONG KONG

1300+ Talented IT professionals

100+ Customers

30+ Technology Partners

Consultants tailor **end-to-end strategies** for Digital Transformation

OUR FOCUS

A
AI

A
Automation

C
Cloud

A
Analytics
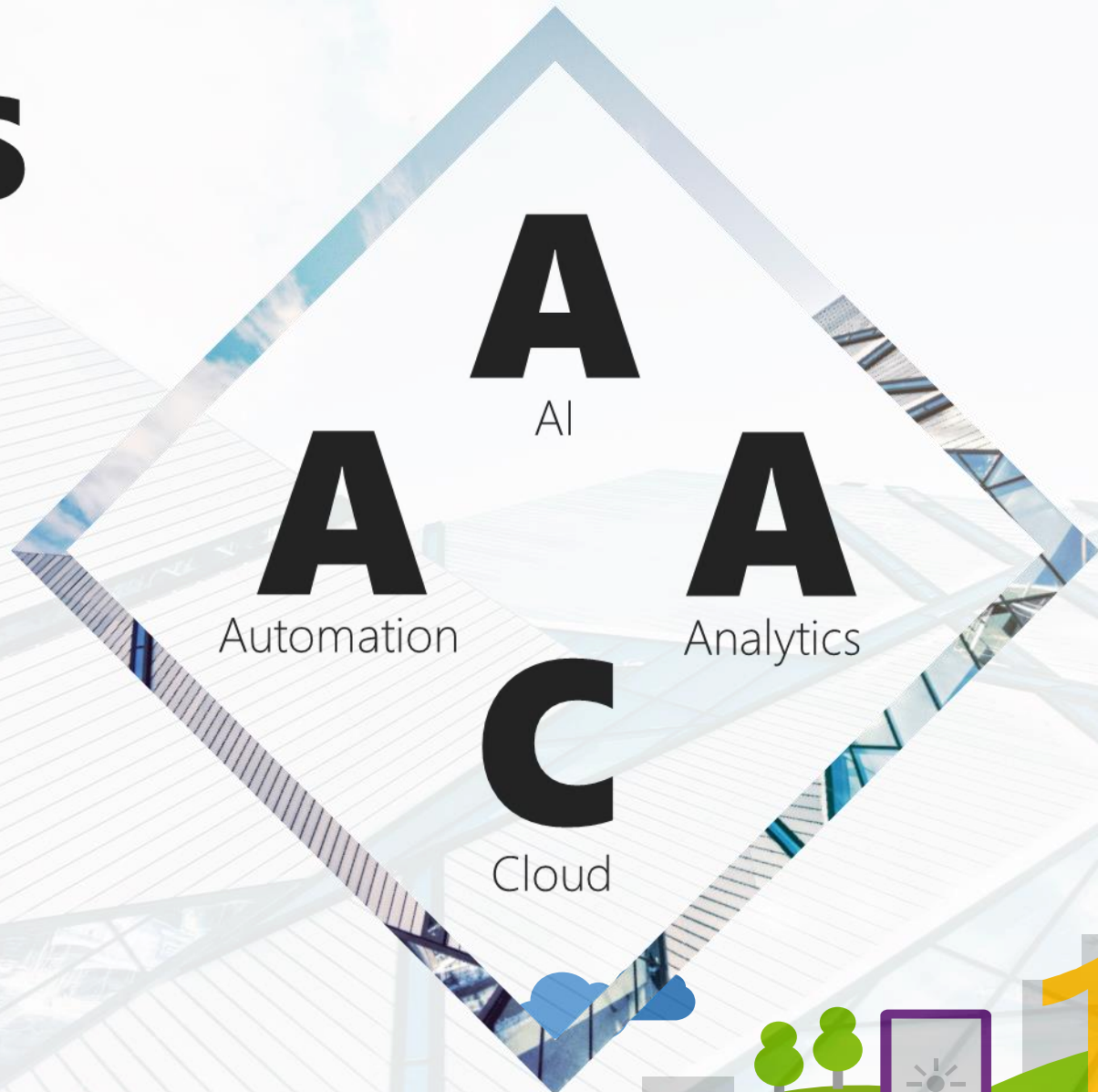
REPUTATION & RECOGNITIONS

Strong Partnership with
Microsoft

Country Partner of the Year

2019

Top SI Partner

2018

SQL Partner of the Year

2017

Best Cloud Partner of the Year

2016

Country Partner of the Year

2015

Best Azure Partner	2012 - 2014		Gold Certified Partner	2006 - 2016
SQL ALM Azure V-TSP DPS Partner	2011 - 2014		Best .NET Consultant Partner	2007 - 2009

REPUTATION & RECOGNITIONS

Deloitte.

2017

Hong Kong Technology Fast 20 & Rising Star Awards

International Business Awards 2017 — HONG KONG BUSINESS

2017

Leader in IT Professional Services

CIO APPLICATIONS

2017

Top 25 Microsoft Solution Providers

nintex

2018

Partner of the Year: Customer Success

splunk>

2018

Splunk Elite Partner

NEXUSGUARD

2017

Top Performance Partner in Cyber Security

Services Scope of Work

Objectives

Help customers understand the value and best practices of implementing the cloud solution extending their on premise environment into the cloud

10-day engagement

Additional consultation mandays for extended study, pilot, or proof of concept is available for discussion

Service Areas within Scope

1 Review business and IT objectives, identify focus areas, perform engagement planning and schedule on-site visits of one selected solution/application in the organization

2 Conduct on-site interviews with relevant IT and business stakeholders to understand goals, policies, technologies, and practices. Discover and assess current applications, IT infrastructure and systems.

3 Identify the best-fit cloud service to meet business requirements.

4 Determine if moving to cloud can meet the necessary security, compliance, availability and performance for IT platform and storage facilities.

5 Devise go-to-cloud solution proposal and assist with budgetary considerations.

6 Create and present written report with executive briefing on findings, feasibility and roadmap.

7 The exercise is time-boxed in 10 calendar days for delivery.

Service Areas Out of Scope

- Any Software Product Licenses or Hardware

- Industry regulatory compliance requirements

- Modifying and stabilizing the current server environment

- All network- or server-related issues that need troubleshooting

- Installing any physical hardware

- Racking and cabling hardware or servers

- Sourcing or procurement of hardware

- Review of operational processes

- Custom development for line of business applications

- Customized virtual machine images

- Customization of host deployment

Service Areas Out of Scope

- Application or data migration activities

- Integration with any custom deployment databases or tools

- Backups of the work done in the engagement. Customer is responsible that systems are adequately protected and backed up regularly

- Establishment or production deployment of core central services at the customer environment
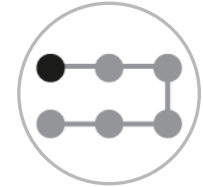
Key Activities

Key Activities

Lead the Envisioning Session

Lead the Architectural Design Session

Work with the customer to develop the solution concept

Lead a detailed walk through of particular features

Work with the customer to implement the proof of concept system
(extended offering only)

Work with the customer to implement a limited pilot
(extended offering only)

Work with the customer to develop the final deliverable

Key Activities

Key Customer Activities

- Fill out and return the Pre-Engagement Questionnaire

- Work with the delivery consultant on defining the program agenda

- Provide information on key business, operational, and technical requirements

- Provide input into the phases of the project covered by this Work Order and validating the results produced

- Schedule sessions to include appropriate personnel

- Attending sessions as appropriate

- Work with the delivery consultant to develop the solution concept (if applicable)

- Work with the delivery consultant to develop the final deliverable

Key Activities

Key Service Deliverables

- Engagement Findings and Next Step document

- Executive Briefing

Assumptions

Assumptions

1

The availability of your representatives to perform their roles on the project team.

2

The availability of all the information required for properly creating the project deliverables.

3

Product licenses will not be provided under this work order. Customer is responsible for acquiring all necessary product licenses required as a result of this work order.

Q & A

Thank you for joining!

www.kbquest.com