



#### About Tisski

Tisski are CRM and ERP experts specialising in Microsoft Dynamics technology.

We care about delivery and customer service. We never compromise our integrity, never oversell and never make promises we can't keep.

Our customers describe us as "likable, friendly and real" and they love working with us. At Tisski going the extra mile and exceeding your expectations is a given.

Tisski are an SMB (ticking the boxes for Government guidance to maximise use of organisations in this sector) but we have a highly experienced, motivated and extensive team.

We understand 'the enterprise approach' which is often required in large implementations in the public sector, and are extensively referenceable.

For many suppliers the Dynamics product range is just a part of a wider portfolio, but for Tisski it is the focus. We recognise that the outstanding technology provided by Microsoft provides our customers with the flexibility, user engagement and integration they require without an excessive service overhead.

Our growing portfolio of Government clients includes: Scottish Enterprise, Department for Education, Education Funding Agency, The Scottish Parliament, RSSB (Rail Safety and Standards Board), NHS, The UK Parliament and many of The Growth Hubs championed by the Departments for Communities & Local Government (DCLG) and Business, Energy and Industrial Strategy (BIS).

#### Message from Anna Assassa, CEO Tisski:

The Public sector is facing more and more challenges.

We would like to help you use Microsoft's technology to combat the pressure on budgets and productivity and meet the Government's Transformation Strategy over the next 3 years.

Our project approach can assist with citizen services, full department & internal government transformation.

I would love to have the opportunity to discuss your challenges and understand where we can help.

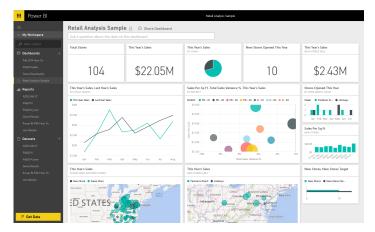
Please book a meeting with me or one of my team.

#### Supporting Governments Digital Capability

Government agencies are going to be increasingly faced with many and more complex challenges - the exit from the EU will undoubtedly add to these.

Tisski is here to work with you to ensure technology assists with efficiency and development rather than distracting focus and hindering progress.

Our project services will allow public sector clients to maintain 'business as usual' efficiencies whilst moving at the pace of change that is now required.



## Maximising your budget:

We recognise that you need solutions that are more flexible, efficient and easily rolled out than ever before.

We know we can help by providing people-centred solutions and innovative technology.

Our unique 'blended services' offer the opportunity to maximise your own internal resources by combining this with our expertise and guidance.

We're not saying 'one size fits all' but the 'Tisski blended team approach' can maximise public sector budgets ....and minimise the need for costly external technical support after project completion.

If you would like to talk with us more about how we achieve this contact Hannah: Hannah.clough@tisski.com





## Tisski's blended team services include:

Virtual Technical Architect:

Access to a highly skilled and experienced Dynamics consultant to lead through the process of working with Dynamics; Troubleshoot your approach, QA design decisions; Guidance and leadership. Who could this benefit?

Organisations moving to the second phase of a project require the security of a relationship with a partner and guidance on an 'as and when' basis.

Virtual Organisation Administrator:

A 'support contract plus'. Tisski assistant to work as part of your team fulfilling day to day duties, such as dashboard setup, email marketing or user engagement follow-up.

Who could this benefit?

Organisations who have a short-term need for administration but who wish to keep their project rollout moving forward.

## Additional Training Courses:

- Building for Success
- Will Agile work for you
- Are you ready?
- Efficiency Review
- Security Maximisation
- Power BI 'OOTB' and how to maximise it
- Is PAAS right for you?
- Maximising Gamification for user engagement

## Tisski in the Public Sector

Tisski aim to assist improvements in the public sector through people-centred solutions and innovative technology. We have experience with rolling out Dynamics into government departments large and small.

## What advice do our customers suggest?

"Work with a partner you can trust!"

- Adam Rogerson, IT Group, Department for Education

"Having a deep understanding of the customer's needs is essential to delivering successful projects".

- Pete Doughty, Department for Education

"Work closely with your suppliers and delegate tasks; don't abdicate your responsibilities"

- Richard Field, former CIO, The Skills Funding Agency

"Tisski were a pleasure to work with - quality guys who know their stuff. They are masters at explaining the technical in understandable language, and translating even the vaguest of business requirements into glorious CRM reality!"

- Tom Herbert, Application Development Manager, AXA PPP Healthcare

"Ensure the Business is engaged with the Transformation programme"

- Project Manager, NHS

## **Our Scottish Success Stories:**

Scottish Enterprise: A solution which has driven up efficiency and boosted effective communication across the organisation

The Scottish Parliament:

Client specific training and Technical Architectural services to assist with the rollout of CRM Dynamics



# Procuring Services from Tisski

We are experienced in responding to RFI & OJEU notices. We are registered on G-Cloud and the DoS (Digital Services Framework). Real value is often driven through an early engagement that helps set the agenda and the procurement process.

We welcome enquiries at planning stage - involve us early and let us help shape your project.

To find out more visit www.tisski.com or call us on 0247 7712050