Repurpose, Reimagine & Revitalize

TechM Work at Home Global Operations Solutions



TechM Work at Home solution



- Over 20,000 agents deployed from home offices all across the globe during COVID outbreak.
- Global geographies including US, Canada, Australia, UK, Ireland, mature Europe, mature APAC.
- Vertical markets: retail, technology, telecommunications, travel, financial services, healthcare, automotive, government.
- Channels: voice, chat, email, back office and social media support.
- Geographically distributed hiring model not hub and spoke.
- Agents are TechM employees, not independent contractors or sole proprietorships.





Benefits of TechM Work at Home model



- Business continuity Employing remote agents allows TechM to be nimble and responsive in keeping the business going in the face of a natural disaster or other crisis. When a crisis does occur, calls can be quickly routed to WAH programs.
- Flexibility & ability to meet demand curves By bringing home-based workers online quickly, we are able to better respond to changing demand on a daily or seasonal basis, without hiring for peak hours.
- Ability to target unique skill sets By leveraging a geographically distributed hiring model, we are able to significantly expand our hiring footprint which enables us to target specific talents and skill sets that may be challenging to hire using a traditional site-based model.
- Access to Local Talent Companies are increasingly seeking contact center partners that can find and quickly deploy local resources required to support local customers.



Benefits of TechM Work at Home model



- Improved results Our "distributed" or "geographically dispersed" hiring model taps into a global talent pool, which leads to much more selective hiring and ultimately yields better achievement of client KPM's.
- Improved efficiencies Our WAH programs utilize part-time schedules that contain multiple start & stop times within the same day, which provides a better staffing solution for erratic call traffic and lead to improved efficiency.
- Cost Savings By using at-home workers, we can avoid building or renting new contact center facilities and can gain efficiencies that lower overall contact center cost.
- Going green Our at-home workers avoid commuting, thus reducing their carbon footprint. This saves money for the employee, while helping the environment at the same time.



TechM Work at Home Spec Check





1stScreen®Work from Home PC Spec Check

Work from Home PC Spec Check is a simple click and test URL that is easily deployable over standard high-speed internet. The tool runs a simple automated test on the users workstation to determine if minimum PC specifications have been met that are needed to work from home. GUI included for supervisors to manage results.



Specs

- ✓ Operating System
- ✓ Java
- ✓ RAM
- ✓ Processor, Processor speed
- ✓ Soundcard
- ✓ Graphics Card
- ✓ Internet Connection
- ✓ Internet Speed (up / down)
- ✓ Router

TechM Work at Home communications and engagement tools



Operations

Reduce wait time for SME by up to 70%.

Performance

Reduced average handle times and improved first call resolution rates

Customer Results

Improved VOC and customer satisfaction.



Reduced Churn Rate

Reduces training cost

Onboarding

Cut time to proficiency by up to 50%.



Results we have seen

Time to Average Handle Time to Get Help

10%

70%

Improved
Customer
Satisfaction
Metrics



Increased
Performance
Incentives, &
Decreased
Penalties