

ZY[LAB] Legal Hold



Survey - Managing Legal Holds manually



1

Effort and time wasted

95% of companies reported that they feel they are wasting time creating, sending and tracking emails and responses

2

Loss of oversight

75% of companies reported that they eventually lose oversight of which legal holds are still active, which custodians have responded. Escalations are issued too late and not adequately managed.

3

Defensibility & spoliation concerns

20% say they have experienced challenges with proving that their methods have been defensible and that no spoliation has occurred. 80% mentioned they are worried this will happen to them at some point.

4

Lack of consistency and quality

65% of respondents mentioned that they have issues ensuring consistency of their LH communications across holds, departments and cases.

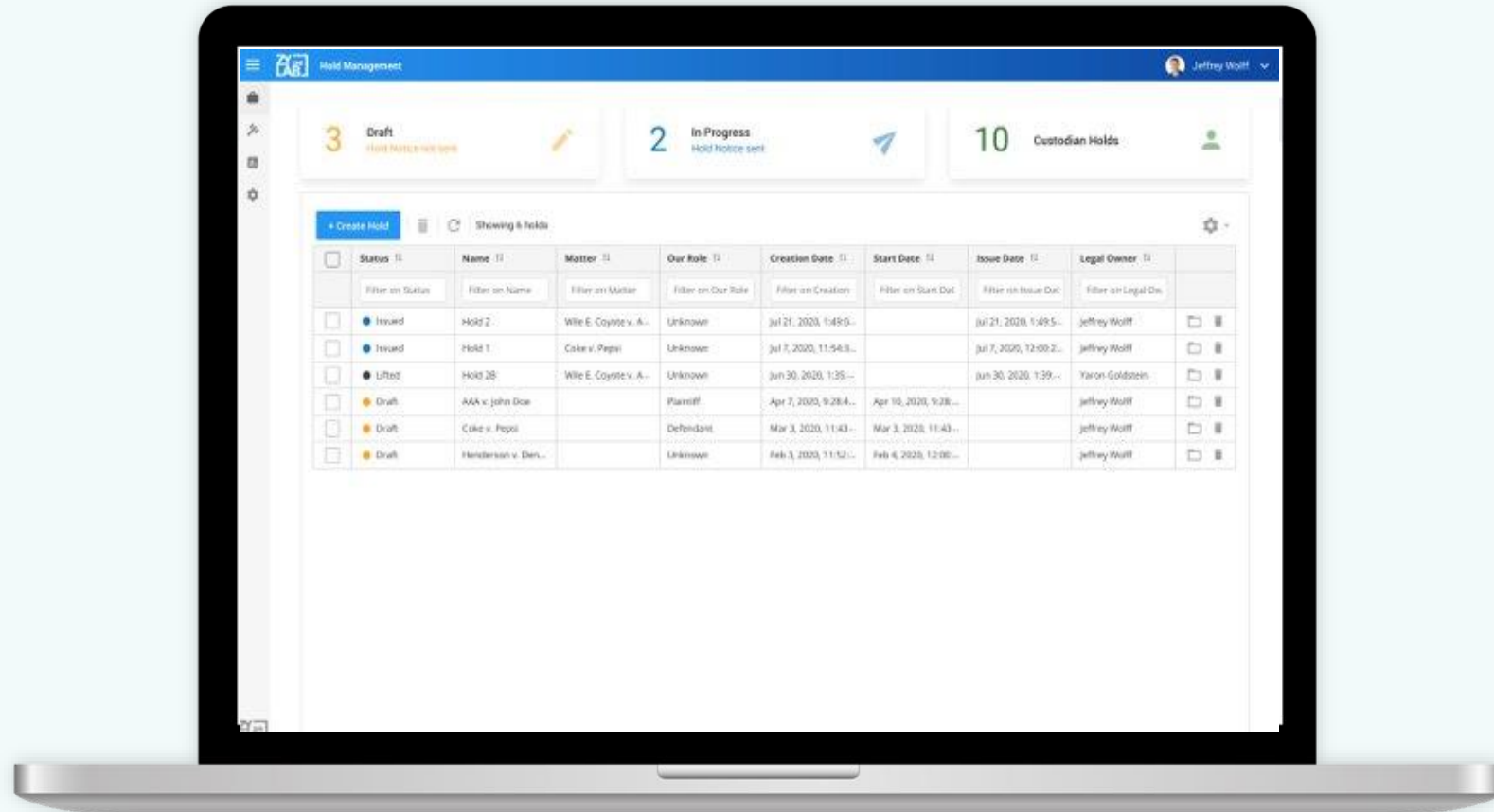
5

Insufficient management information

50% of organizations report lack of (sufficient) insight into their Legal Hold case load and volumes.

Why ZyLAB Legal Hold?

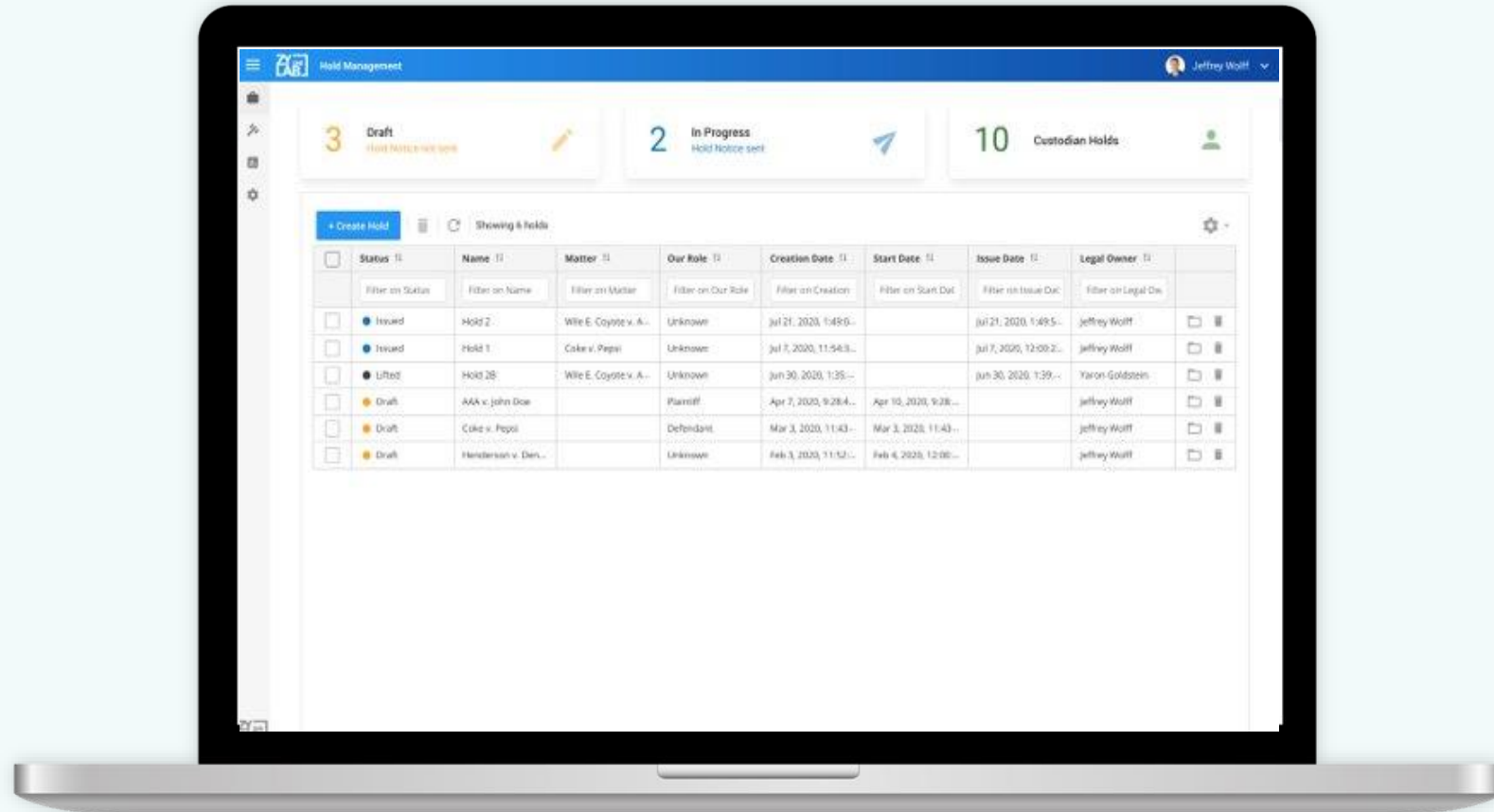
- ✓ Ease of use - even for non-technical users
- ✓ Highest Safety & Security standards with our SOC-2 and ISO27001 certification
- ✓ Unmatched value with our Legal Hold subscription



Legal Hold Features

Address Books

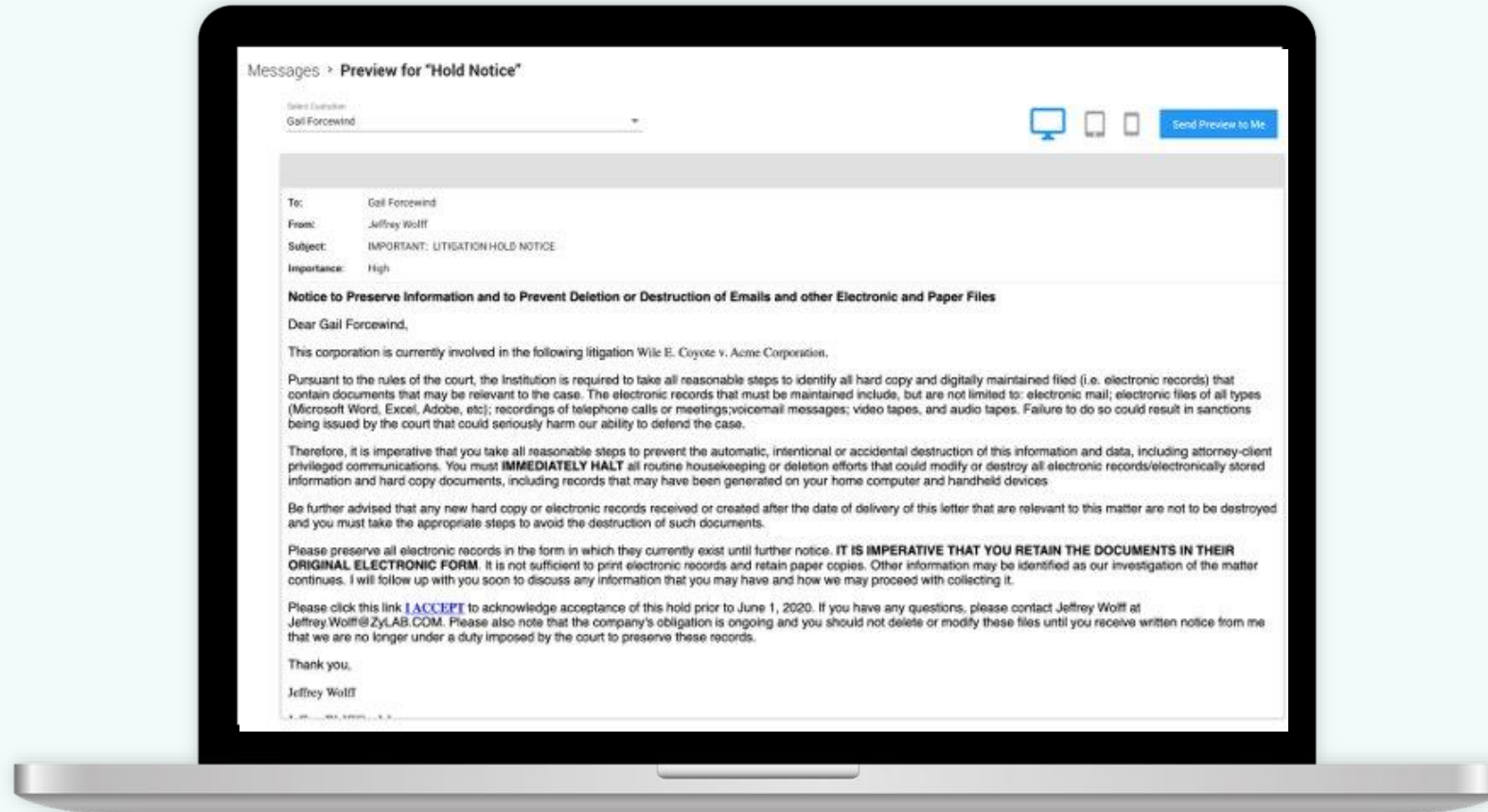
Integration to Azure Active Directory allows hold owners to easily filter and select hold recipients. Additionally, custodians outside your organization can also be added to any hold.



Legal Hold Features

Message and Questionnaire templates

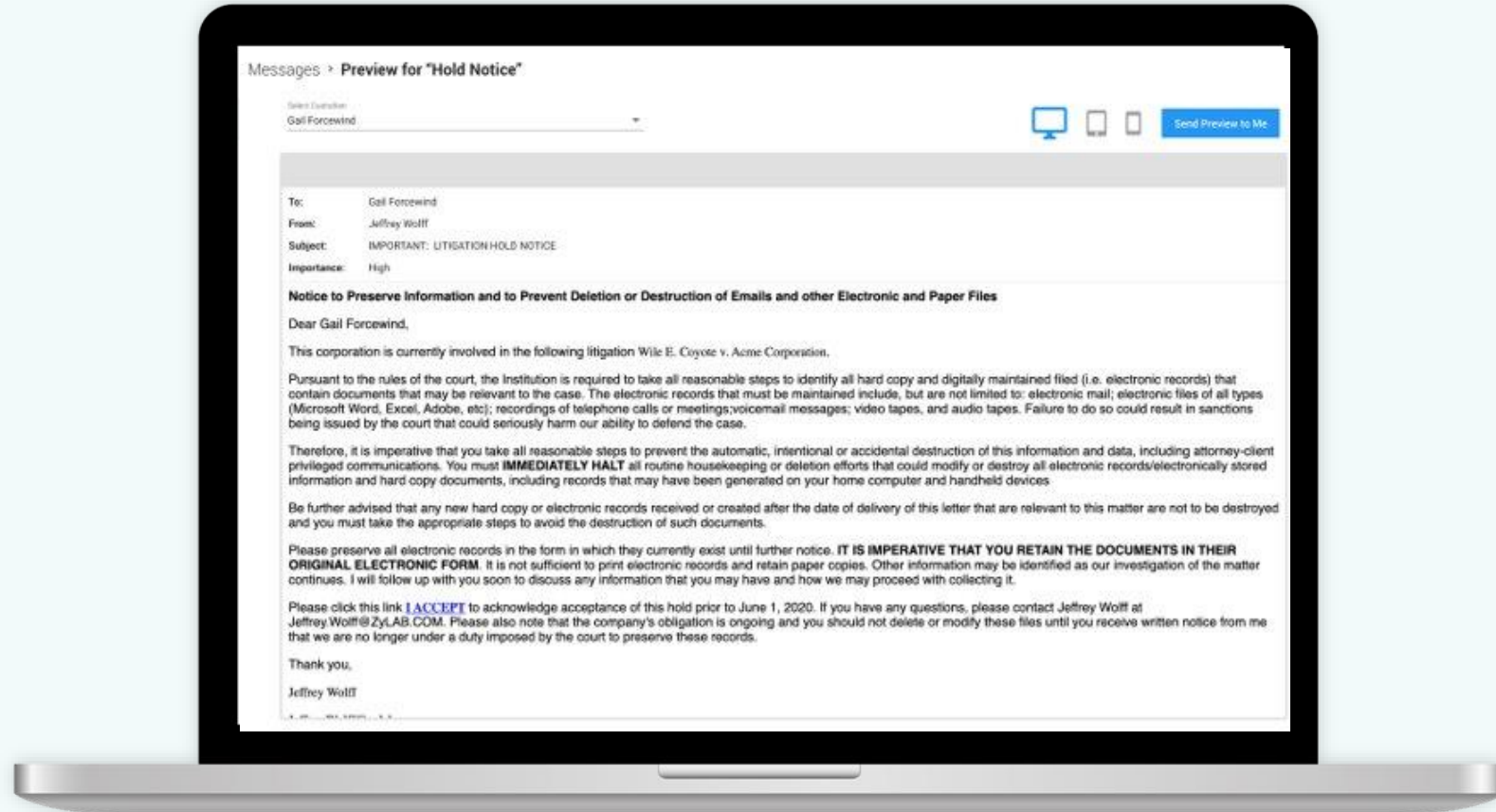
Create and manage message & survey templates that can be used along with custom scheduling of reminders.



Legal Hold Features

Custodian Portal

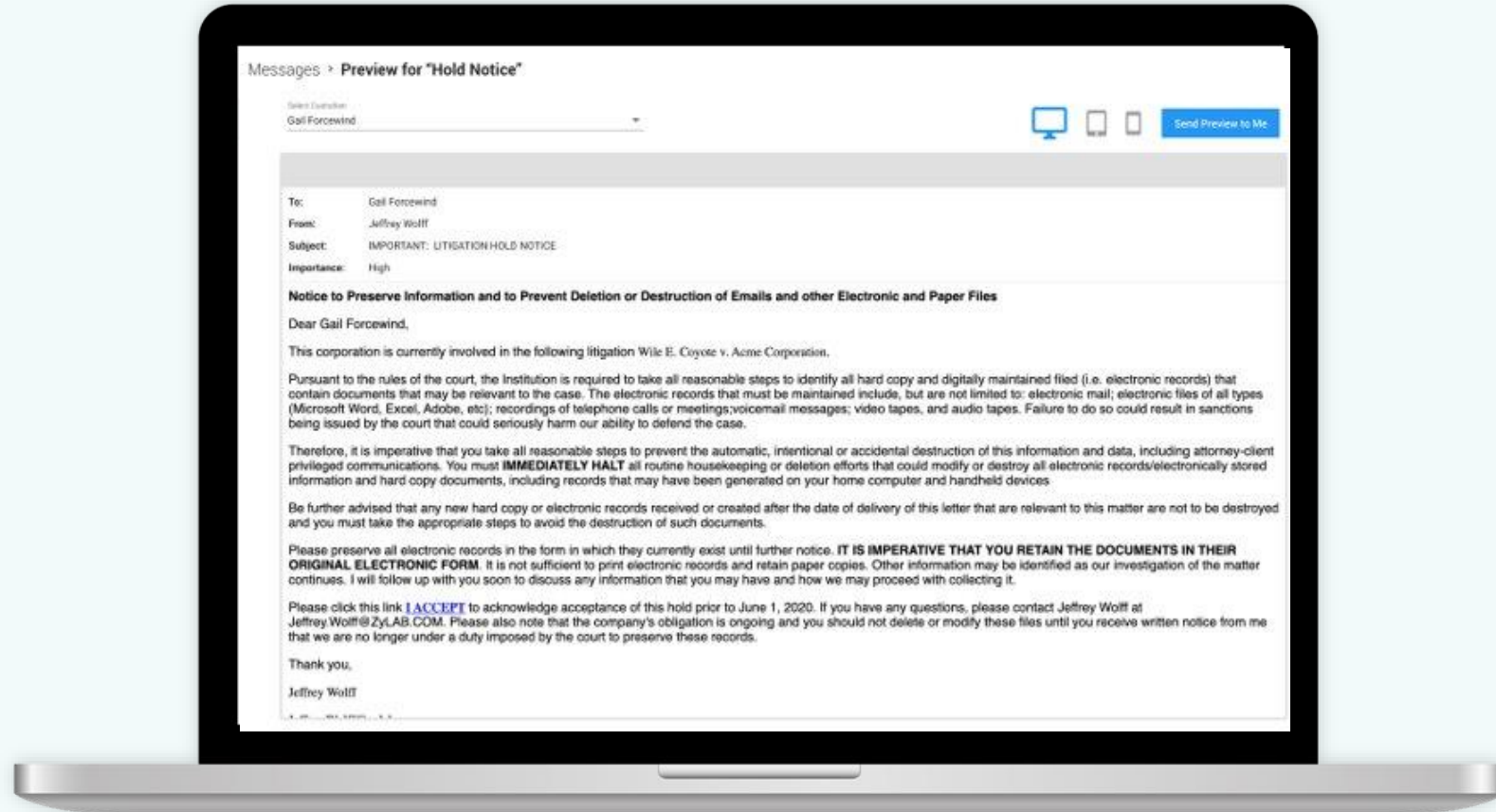
Custodians can respond to a hold notice from any mobile device. Portal allows them to see all holds they are currently part of, as well as respond to any required surveys or questionnaires that they have to complete.



Legal Hold Features

Reporting

Custodians can respond to a hold notice from any mobile device. Portal allows them to see all holds they are currently part of, as well as respond to any required surveys or questionnaires that they have to complete.



ZY[LAB] Demonstration

Legal Hold ROI calculator



	Starter	Advanced	Enterprise
New legal holds issued per month	100	500	1000
Average # of custodians to which a hold is issued	10	50	100
Hours per week on sending, follow-up and tracking	20	20	20
Total number of hours per month spend	2000	4000	6000
Potential savings	\$20K	\$30K	\$40K

Legal Hold pricing - packages



1

Legal Hold Starter

Max. custodian holds: 250
All Legal Hold features
included

Price: \$750 per month
(prepaid subscription)

\$750 per month or
\$9,000 per year

2

Legal Hold Advanced

Max. custodian holds: 1500
All Legal Hold features
included

Price: \$1,250 per month
(prepaid subscription)

\$1,250 per month or
\$15,000 per year

3

Legal Hold Enterprise

Max. custodian holds:
Unlimited
All Legal Hold features
included

Price: \$2,500 per month
(prepaid subscription)

\$2,500 per month or
\$30,000 per year

Join a community of 600+ corporations worldwide



Professional Services

Knowledge legal and technical support staff at your disposal

- ✓ Technical support staff at your disposal during business hours
- ✓ Legal support staff available if you run into legal issues

Onboarding & Key user training

Initial environment setup and online training of up to 5 key users

Included in subscription

Integration Active Directory

Standard integration with customer's Microsoft Active Directory

Included in subscription

Advanced user training

Online training on customer specific topics

\$250 / hour

Data migration Legal Hold

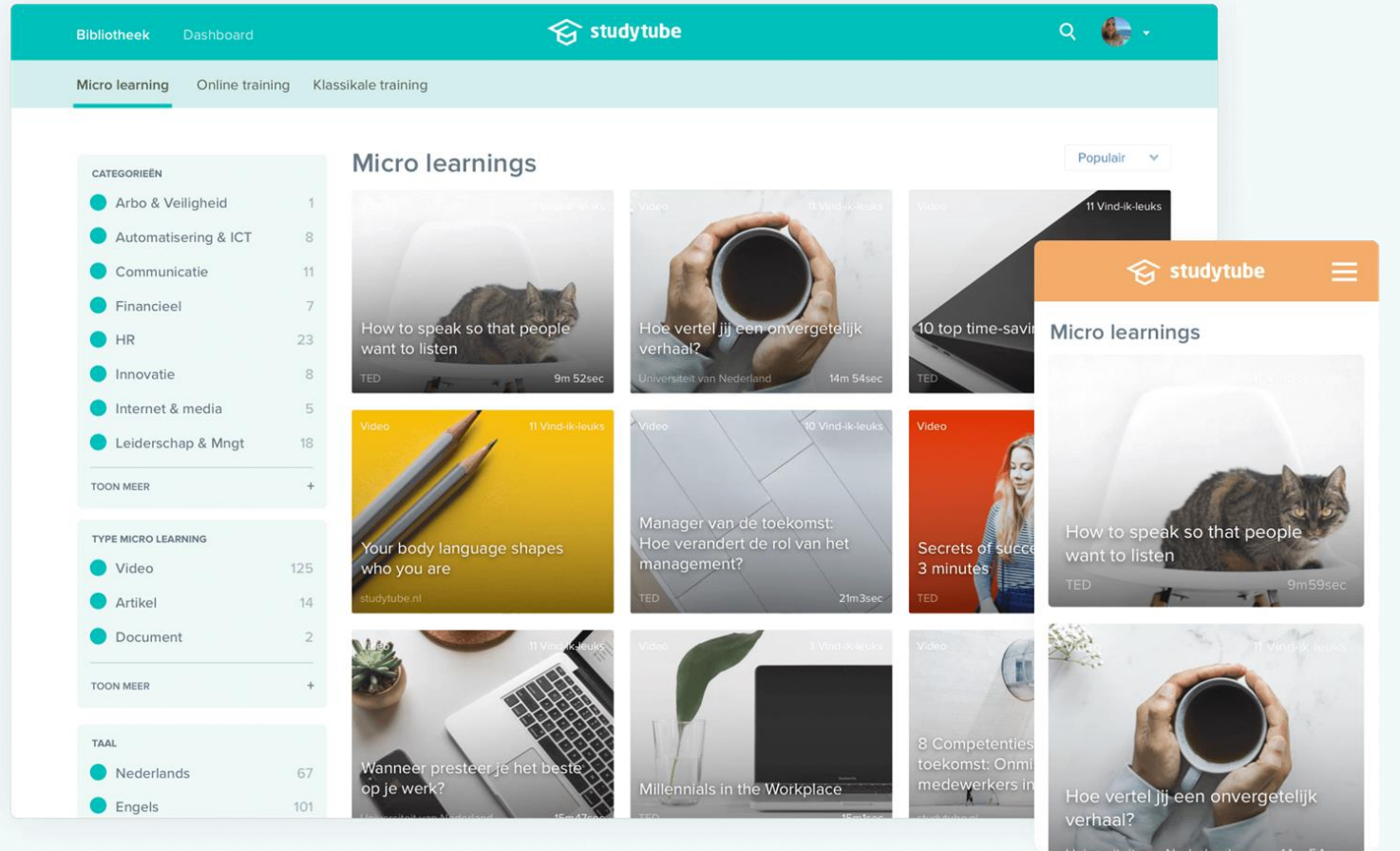
Migration of existing active Legal Holds from current system to ZyLAB ONE

TBD (required scoping)

Do it yourself support

Access to the ZyLAB learning hub

- ✓ Knowledge base
- ✓ Training portal
- ✓ Training videos



Don't take our word for it. Take Gartner's



ZyLAB is rated 4.8 by peers on Gartner

1 among peers / competitors in the industry

Reviews submitted by ZyLAB customers and vetted by Gartner

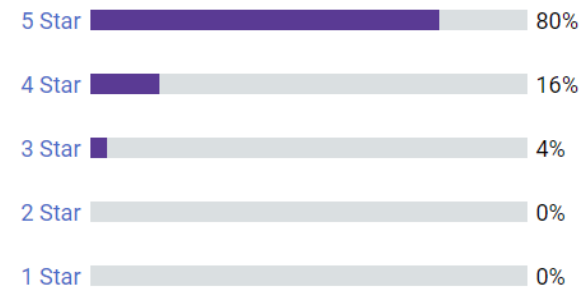
93% would recommend ZyLAB

ZyLAB Ratings Overview

4.8 ★★★★★ 25 Reviews (Last 12 Months)

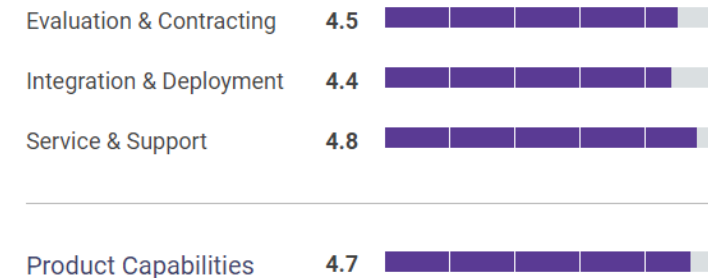
92% Would Recommend

Rating Distribution



Distribution based on 25 ratings ⓘ

Customer Experience



[All User Ratings](#)

Safe & Secure



ZyLAB complies with the highest security standards



**ZY
LAB** Legal Hold