



Company Presentation

10/01/2018 | Albrecht Solutions



Agenda

Overview

About Albrecht Solutions

Success Stories and References

Project Methodology

Discussion

Introduction

Established in 2007

Offices in the United States, Switzerland and India

Financially sound and fully self-financed

Successful Projects in 20+ countries

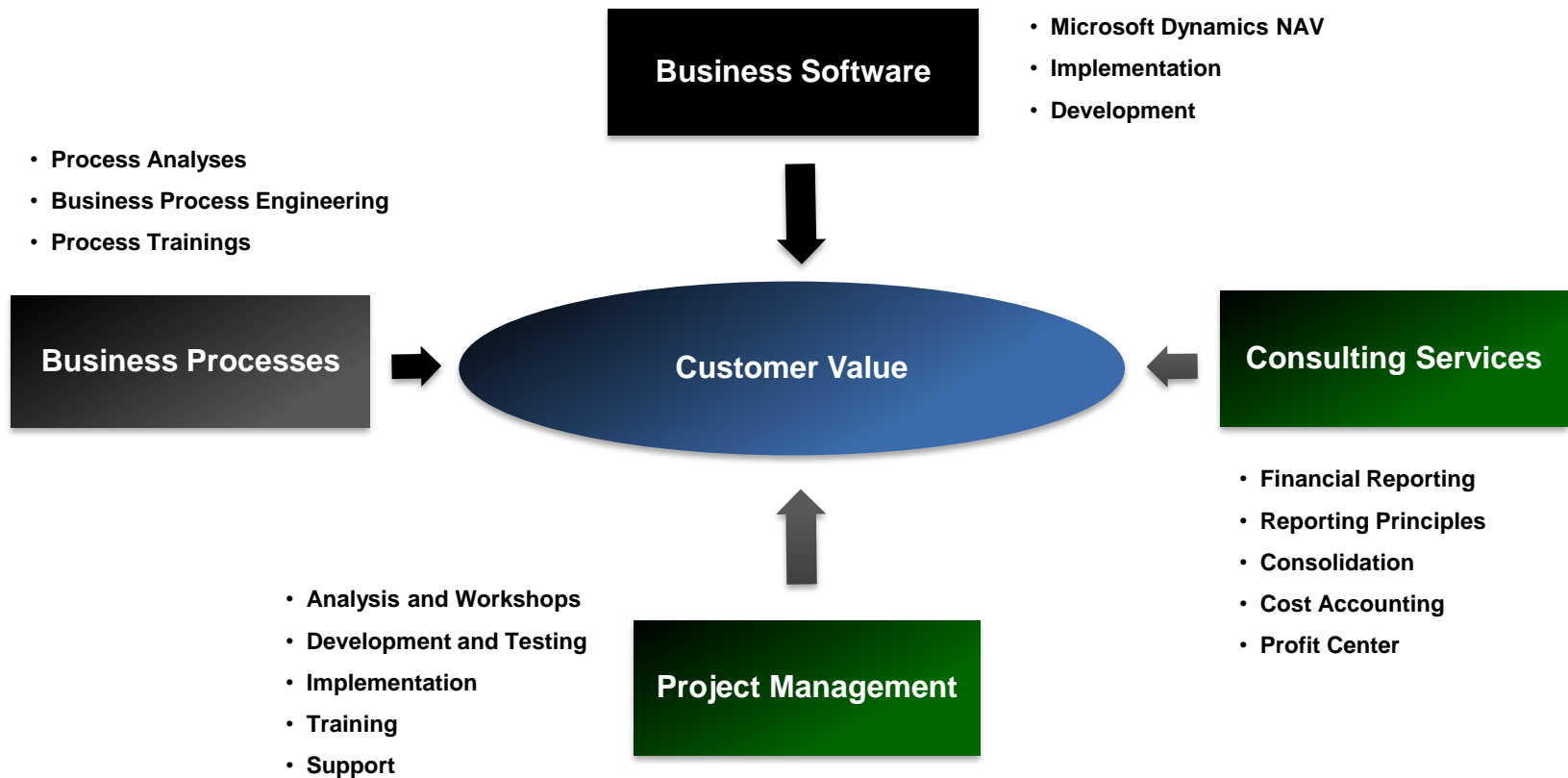
Microsoft Certified Partner



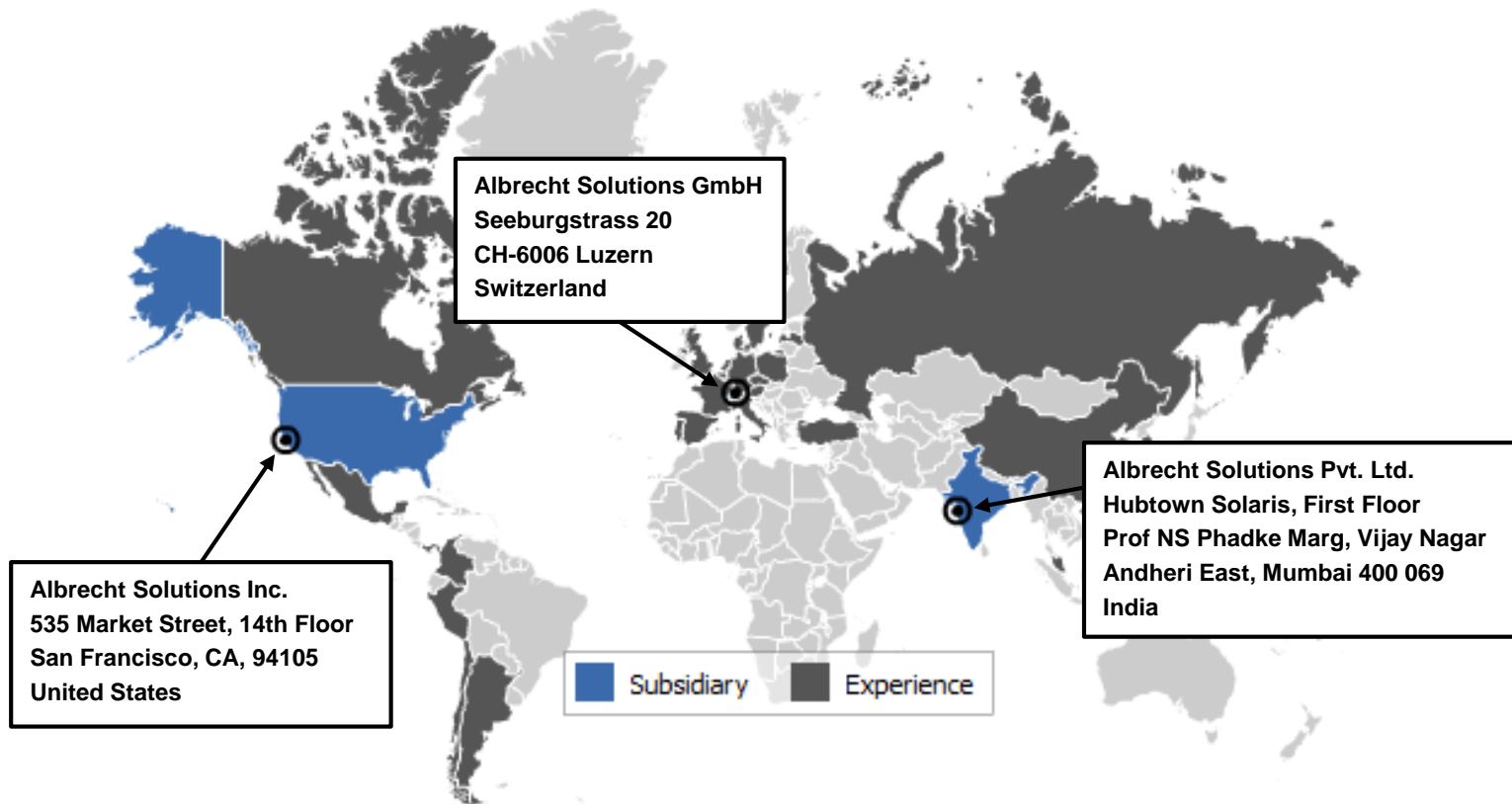
Mission Statement

**We don't sell software, we provide solutions
that create provable added value and real
competitive advantages for our customers.**

Solutions and Expertise



Locations



Customers

dynamicWEB®
eCOMMERCE

mageba
Switzerland www.mageba.ch

software**ONE**

pantec
mechatronics in motion

MATRIX
DRIVEN / DRIVEN

MERTEC
technology group

vanBaerle
Better. For You.

always
around you **zehnder**

Giuseppe Zanotti
GIUSEPPE ZANOTTI DESIGN

ionbond

LANDERT MOTOREN AG

 **zehnder group**

Pomellato


H. Moser & Cie.
VERY RARE

TECHNOALPIN®
snow experts

 **FPZ**
BLOWER TECHNOLOGY

eurøstyle.

★★★★★
TORMAX
AUTOMATIC

Dräger

 **AXIS BANK**

VIU

PASQUALE BRUNI

Reference Overview



Drägerwerk AG, Moislinger Allee 53-55, DE-23558 Lübeck

- Production and sales of medical and safety equipment
- 300 users in 20 entities in South America, Europe and Asia
- Implementation of group-wide logistic process and service activities
- Implementation of Microsoft Dynamics NAV in South America
- Development and implementation of service process in South America
- Implementation of requirements for group-wide logistics process
- First-level support for most of the countries in South America

Reference Overview



Mageba SA, Solistrasse 68, CH-8180 Bülach

- Construction of bridge bearings and joints
- 60 users in 5 subsidiaries and 3 countries (AT, CH, DE)
- Long-term equipment projects with complex manufacturing process
- Analysis, development and implement current solution based on NAV
- Implement MIS- and consolidation tools, implement risk management
- Implement Swiss GAAP FER as well as project valuation based on POC
- Support on monthly and yearly closing, support during audit

Reference Overview



Ionbond AG, Industriestrasse 211, CH-4600 Olten

- Construction and operation of coating equipment
- 140 users in 38 subsidiaries and 17 countries
- Equipment manufacturing and job order production
- Project management and implementation of global best practice processes
- Merge and upgrade of 3 NAV environments into one global NAV solution
- Implementation of new NAV version in 14 subsidiaries in CA, IN, MX and US
- Global support of finance, purchase, warehouse and production processes
- Development of global purchase requisition based on delegation of authority

Project Methodology

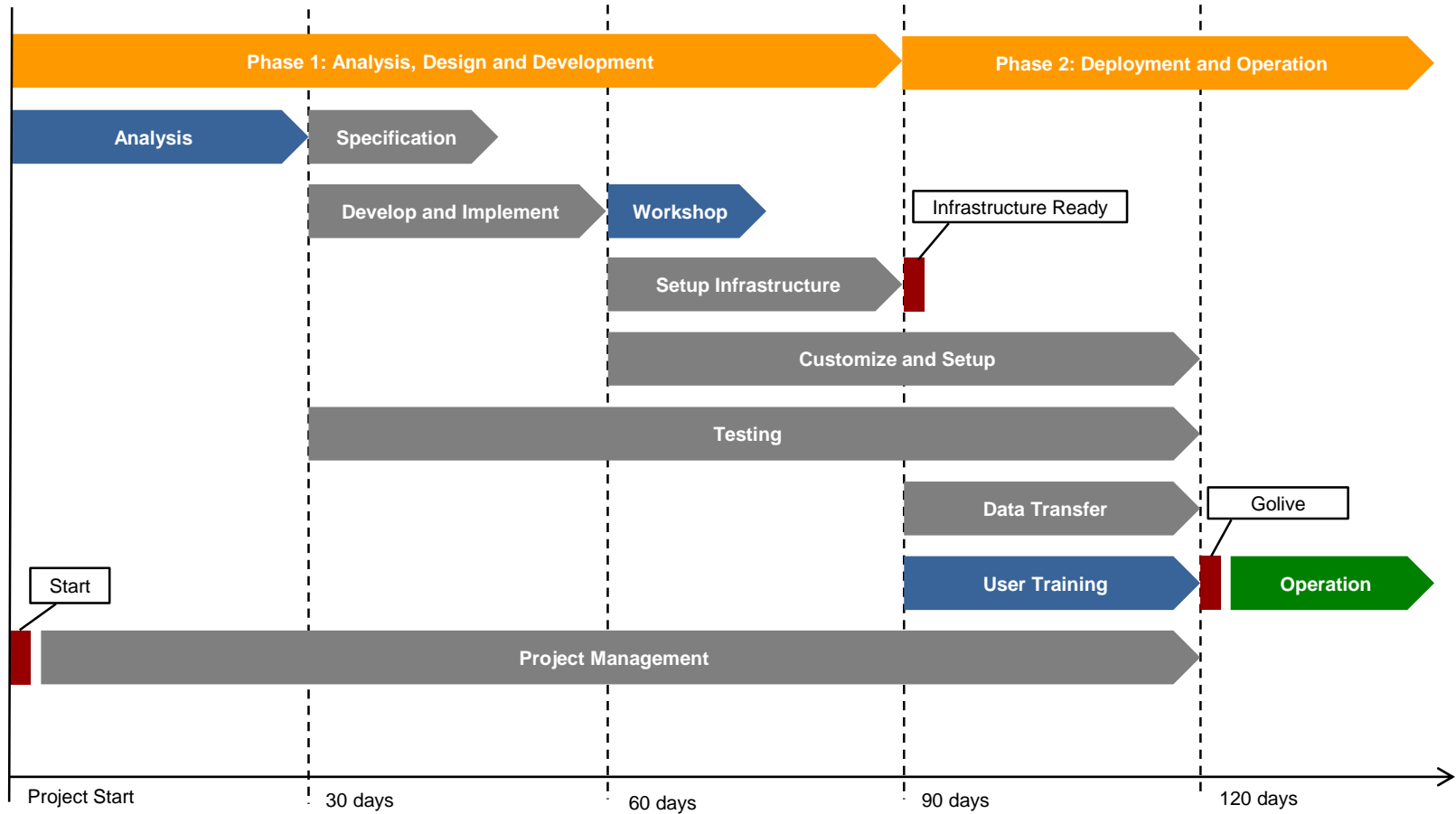
Based on Microsoft Sure Step

- Proven project methodology based on Microsoft Sure Step
- Standardized workflow and implementation process
- Simplified version based on our experience specifically for SME

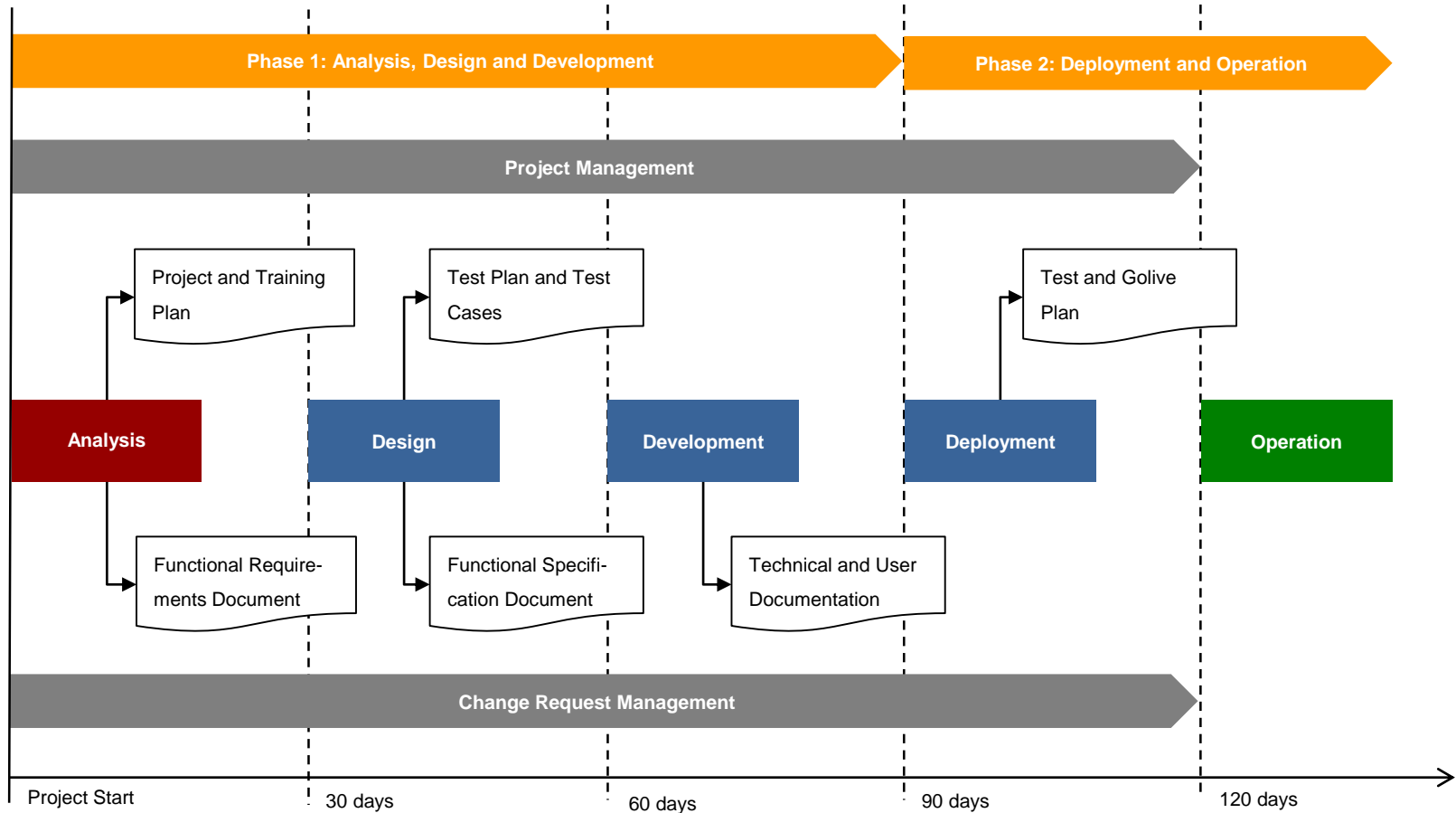
Key User Approach

- Key users are responsible for knowhow transfer and first level support
- Key users are the interface between business and project
- Key users play an important role and they need to know the business

Project Plan



Project Management Process



Efficient. Expert. International.