

Job Shop Manufacturing

Implementation Price List

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MODEL B-1

Job Shop Manufacturer

Businesses that are Job Shop Manufacturers generally have a variety of equipment and trained staff and resell their services either at fixed prices or time and material. If you are a business with: 5-30 pieces of equipment (or work cells); 15 to 75 employees; usually make small runs of product, sometimes repetitively but often one-off; make most of your products to the customer specifications and source material only (or as much as possible) when customers have firm orders – then you are probably a match our definition of a job shop.



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License Pricing

Microsoft Licenses	Monthly Price
Business Central Essentials Full User	\$70
Business Central Premium Full User	\$100
Business Central Device License	\$40
Business Central Team Member	\$8
Dynamics 365 Sales Enterprise Full	\$95
Dynamics 365 Sales Professional Full	\$65
Dynamics 365 Sales Pro. Attach License	\$20
Dynamics 365 Customer Service Ent. Full	\$95
Dynamics 365 Customer Service Prof Full	\$50
Dynamics 365 Customer Serv. Pro Attach	\$20
Dynamics 365 Team Member	\$8

Sabre Site Licenses	Monthly Price
Sabre Production Addon 1-5 Full Users	\$100
Sabre Production Addon 6-15 Full Users	\$190
Sabre Production Addon > 15 Users	\$240
Sabre ETO Addon 1-5 Full Users	\$100
Sabre ETO Addon 6-15 Full Users	\$190
Sabre ETO Addon > 15 Users	\$240

Optional Hosting	Monthly Price
Full User Hosting	\$20
Team Member Hosting	\$10
First 10Gb Database Size	\$0
Each Additional 10Gb Database Size	\$50

Sabre Ongoing Business Excellence	Monthly Price
Full User Business Excellence	\$60

Insight Works	Monthly Price
Warehouse Insights Device	\$80
Warehouse Insights License Plating	\$125
Warehouse Insights Adv. Inventory Count	\$100
Shop Floor Insights 20 User Pack	\$225
Shop Floor Insights 50 User Pack	\$450
Shop Floor Insights 100 User Pack	\$625
Shop Floor Insights 250 User Pack	\$1,250
Shop Floor Insights Quality Inspection	\$100
Shop Floor Insights Production Scheduler	\$125
Insight Works Dynamics Ship Module	\$210

Netronic Visual Schedulers	Monthly Price
Per Business Central User (per Module)	\$12



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Business Central Implementation and Training Prices

Bronze

You are a smaller Job Shop that has a few basic pieces of manufacturing equipment and makes your own products in a fairly simple way.

You need basic inventory control and limited manufacturing capabilities. You don't track work order progress in great detail. You release work orders to basic production and record labor as well as materials used manually.

This is recommended for smaller (under 20 employee) Job Shops

\$29,000 USD

Fixed Fee Implementation

Silver

You are a mid or small Job Shop that has a good blend of manufacturing equipment and uses standard manufacturing methods but nothing extreme.

You need basic inventory control and standard manufacturing capabilities. You track work order progress in routing stages. You want to collect labor on the shop floor and graphically schedule your work. You want basic MRP capabilities for purchasing and planning.

This is recommended small or mid size (20-50 employee) Job Shops

\$55,000 USD

Fixed Fee Implementation

Gold

You are a mid size Job Shop that has a strong manufacturing capacity.

You need inventory control and standard manufacturing capabilities. You track work order progress in routing stages. You want to collect labor on the shop floor and graphically schedule your work. You want basic MRP capabilities for purchasing and planning. You want to use advanced CRM to manage your sales.

This is recommended mid size (50-100 employee) Job Shops

\$79,000 USD

Fixed Fee Implementation

Platinum

You are larger Job Shop with extensive manufacturing capacity.

You need robust shop floor manufacturing control. You want advanced CRM for tracking opportunities and sales cycles. You want barcoded warehouse management for stock. You release work orders to full production and record completion as well as materials used. You want Business Intelligence and KPI dashboards,

This is recommended for larger (100+ employee) businesses.

\$103,000 USD

Fixed Fee Implementation

Monthly Support: \$120/user per Month during training

Fixed Fee projects require customers also purchase monthly project support during the term of the project for the target number of full users expected to go-live with the system



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Training Description

Bronze

Quickstart Finance for Business Central

- General Ledger Basics
- Posting Group Concepts & Config
- Standard P&L and Balance Sheet
- Vendors, AP, Vendor Payments
- Customers, AR, Deposits & Cash Receipts
- Taxes Use & Setup
- Bank Account Management and Reconciliation
- Manufacturing Concepts for Accountants – Production Costing, WIP, COGS

Quickstart Trade for Business Central

- Item Management
- Sales Quotes, Sales Orders, Shipments
- Ship-to Addresses & National Accounts
- Purchase Quotes, Orders, Receipts
- Requisition Worksheet Basics
- Perpetual Inventory
- Word Template Training Sessions(s)
- Customer Relationship Management

Assembly Management Business Central

- Assembly Bills of Material
- Assemble to Order Manufacturing
- Assemble to Stock Manufacturing

Silver

Same as Bronze plus...

Standard Trade for Business Central

- Planning Worksheet Basics
- Planning Worksheet for Purchasing (MRP)
- Advanced Item Planning Settings
- Drop Shipping
- Report Builder Training Session(s)
- Available to Promise & Capable to Promise
- Trade Form Adjustment Workshops
- Blanket Sales Orders
- Blanket Purchase Orders
- Delivery Calendars

Quickstart Production Business Central

- Production Order Processing
- Bills of Material & Routings
- Work Centers & Subcontractors
- Firm Planned & Released Production Orders
- Flushing Methods
- BOM and Routing Versions

Shopfloor Insights Quickstart

- InsightWorks Shopfloor Insights Setup
- Shopfloor Insights Core Training
- * Requires purchase of Shopfloor Insights

Netronic Production Scheduling Quickstart

- Netronic Advanced Production Scheduler Training and Setup
- * Requires purchase of Netronic

Gold

Same as Silver plus...

Standard Financial for Business Central

- Sales Prepayments
- Foreign Currency Setup & Use
- Cash Flow and Fixed Asset basics
- Custom P&L and Balance Sheet Training & Coaching
- Dimensional Analysis Overview/Setup
- Responsibility Centres

Standard Trade for Business Central

- Bin Management and Warehouse Complexity Level 3
- Variants/Lots and Serial Numbers
- Warehouse Transfer Orders
- Item Budgets
- MRP and Sales Forecast

Standard Production for Business Central

- Planning Worksheet for Production Manufacturing (MPS)
- Routing Link Codes
- Manufacturing Form Adjustment Workshops
- Product Families; Finite Loading

Quickstart Sales Professional

- Dynamics 365 Sales Professional Starter Training
- * Requires purchase of D365 Sales Professional

Platinum

Same as Gold plus ...

Premium Financial for Business Central

- Enhanced Discovery activities
- Advanced Fixed Assets Configuration Support
- Cost Accounting Training and Setup
- Expense and Revenue Deferrals
- Cash Flow Training and Configuration Support

Premium Trade for Business Central

- Document Management, Document Capture and OCR

Power BI Dashboard Kickstart

- Choose from: Finance; Production; Sales; Inventory
- Starter Training and Dashboard Adjustments from standard template

Warehouse Insights WMS

- InsightWorks Warehouse Insights Setup
- Warehouse Insights Core Training
- Warehouse Shipments and Receipts
- * Requires purchase of Warehouse Insights



Addons

Setup and Reconciliation of Additional Company	\$3,000	EDI Integration	\$Call
Setup of additional non-operating co. (EG: Holding Co.)	\$1,500	InsightWorks License Plating Setup/Training	\$2,500
Custom Check Formatting	\$2,000	InsightWorks Warehouse Management Training	\$5,000
Custom Dimensions Setup And Training	\$2,500	InsightWorks Shopfloor Insights Training	\$3,000
Intercompany Setup (2 Companies plus Consolidation)	\$5,000	InsightWorks Shopfloor Insights Quality Modules	\$2,000
Cash Flow Training and Configuration Support	\$5,000	Onsite Discovery/Kick Off (3 Days)~	\$5,000
Advanced Fixed Assets Coaching and Configuration	\$5,000	Onsite Go-Live Support (3 Days)~	\$5,000
Advanced MRP/DRP Management: Location specific Planning and Stock Keeping Units	\$6,000	Onsite Pilot Support (3 Days)~	\$5,000
Transfer Orders	\$2,000	Power BI Starter Dashboard & Adjustment (Choose from Financial, Trade, Production, Sales)	\$4,500
Advanced Warehouse Management: Add Warehouse Picks, Put-Aways, Bin Management	\$5,000	Dynamics 365 Sales Professional Quickstart	\$4,000
Dimensional Analysis/Overview & Setup	\$3,000	Dynamics 365 Sales SharePoint Integration	\$2,000



Other Addons

- ChargeLogic Credit card processing
- Microsoft Power Automate (Formerly Flow)
- Microsoft Power Apps
- Jet Reports
- Insight Works Shipping
- Product Configurator
- Electronic Funds Transfer
- Microsoft Dynamics 365 Sales Enterprise
- Microsoft Azure
- And many more...

