

Market overview

Challenges

- Enabling cloud-based backup and disaster recovery capability
- Reducing CapEx
- Migrating to OpEx model
- Organizations must transform both infrastructure and service delivery

Proof



IDG Survey: Leveraging new technology platforms one of top two priorities for IT

Ideal solution

- Off-site retention and vaulting in a secure hybrid environment
- Cloud Backup Assessment that enables Microsoft® Azure® + Veritas™ NetBackup™ and CloudCatalyst solution

Proof

Clients seeking ways to use public cloud as powerful extension to data center platforms for secure off-site backup and DR

Desired outcomes

- Cloud Backup Assessment compiles/ clarifies data needed to make wellinformed decisions impacting operational resiliency
- Deliverables:
 - Detailed information on currentstate
 - · ROI analysis for moving to cloud
 - Strategic guidance on improving infrastructure
 - Comprehensive tactical recommendations

Proof

Clear, concise, complete assessment enables organizations to move forward with confidence

CDCT Cloud Backup Assessment

Helping clients capitalize on cloud-based backup and DR

Cost efficiencies

Eliminate:

- Storage facilities for tapes or off-site data
- Tape management and retention processes
- Expensive replication infrastructure

Operational resiliency

- Protection from system failure or data corruption
- · Readily accessible data

Infinite scalability

- Unlimited resources in the public cloud
- Easily updated private cloud

Cloud Backup Assessment produces blueprint for using Microsoft Azure, Veritas NetBackup, and Veritas CloudCatalyst to streamline and simplify off-site retention and vaulting in secure hybrid environment.

The result: Cost efficiencies, operational resiliency, unmatched scalability – and peace of mind.



25+ years of innovation in all aspects of data center transformation

- Cloud strategies and execution
- Advanced data protection planning and execution
- Business to IT alignment consulting
- Data center design and consolidation
- Data center relocation planning, management, and execution
- Data, infrastructure, and application-focused migrations
- Outsourcing and managed services strategies

Ensuring data storage and protection strategies align with business needs

- Data continuity assessments
- Backup assessments
- Backup monitoring and reporting
- Capacity assessments
- Disaster Recovery Options and Whiteboard
- Cloud Networking Assessment
- Workload Migration Strategy Discovery

Powerful synergy with technology leaders

Microsoft

- Largest Azure partner
- Microsoft Azure Circle Partner
- Dedicated team of Azure technical solution advisors
- No. 1 Office 365[®] net cloud seats sold

Veritas

- Platinum Expert status
- 200+ Veritas-specific certifications
- 50+ subject matter experts across Veritas solutions