

# Make a smarter migration to the Cloud

It's a fact: migrating to the Cloud is more complicated than many organizations have the capacity to deal with. Often for internal teams, the learning curve is too steep, the security risks too great, and cost overruns are everywhere. You need to move workloads, build in consistent security, usage and cost monitoring procedures, and keep up with the speed of the business. It's a tall order.

## The path forward

IT leaders need support to get it right the first time. Successful organizations know that the key to a streamlined Cloud migration is securing the guidance of experts who follow best practices learned through hundreds of engagements. With the right support, you can:

### Migrate a production workload

Get first-hand experience with the Cloud and understand what it means for the business

### Establish operating procedures

Curtail risks by ensuring processes are structured and visible across silos

### Establish cost-management practices

Ensure your migration to the Cloud doesn't cost your organization more than it needs to

## Make a smarter migration to the Cloud

Migrating to the Cloud is complicated. However, with the right people and tools in place, you can build up your expertise and accelerate your Cloud strategy. **The Azure Accelerator combines the planning, migration, mentorship and management support to increase your Cloud knowledge and set the foundation for future success.**

Our Offering	What we do	What you'll gain
<p><b>Azure Accelerator</b></p>	<ul style="list-style-type: none"> <li>• Full day workshop to envision and plan</li> <li>• Work with your team to architect and migrate a production workload to the Cloud</li> <li>• Help you establish governance and operational guidelines to ensure security and create a foundation for success</li> <li>• Provide a management dashboard that offers a consistent approach to managing Cloud costs</li> <li>• Provide 24x7 support and mentorship – during and after your migration</li> <li>• Provide a formal review of your migration to solidify best practices and identify areas for future improvements</li> </ul>	<p>Learn how to select the right virtual machine, storage resource and network configuration to support your workload. You will also learn best practices for governing, securing and using infrastructure as code to improve the efficiency of your Cloud environment.</p> <p>The ability to allocate costs to department or workload, monitor consumption and optimize your environment over time.</p> <p>The mentorship you need to grow your internal Cloud expertise.</p>

Execute with confidence:

#3

Global Managed Service Provider (MSP501)

120

Public Cloud assessments, annually

230

Successful Cloud implementations, annually

## Softchoice is uniquely poised to support your Public Cloud strategy

Softchoice is all about support. We inspire, mentor and mobilize the adoption of Public Cloud as part of your Hybrid IT strategy. Throughout the process, our teams focus on secure architectures, skill development for your teams and ongoing cost optimization. **Adopting Public Cloud is a continuous, iterative process rather than a one-time event, so we've adapted our approach to drive ongoing savings and governance for you.**



### Data-Driven Insights

Thorough assessment of your current environment, with recommendations specific to your desired outcomes.



### Enterprise Grade Managed Services

Expert management and proactive support for your technology, people and IT operations.



### Licensing Selection and Software Asset Management

Navigate the complexity of vendor consolidation, licensing and asset management.



### Technology Mentorship

One-on-one, or event-style coaching to develop the skills of your team, and keep up with the pace of innovation.

Gold  
Microsoft Partner



• Designated Microsoft Cloud Solution Provider

• Microsoft Licensing Services Provider

## What's Next?

Accelerate your journey to the Cloud with expert support at every step.

Contact your Softchoice Account Manager to have a Microsoft Solutions Architect chart out your Cloud journey.



Unleashing the potential of people & technology

Softchoice is one of the largest IT Solution and Managed Service providers in North America.

Every day, thousands of organizations rely on Softchoice to provide insight and expertise that speeds the adoption of technology, while managing cost and risk. Through our unique points of view, we challenge leaders to think differently about the impact of technology on their employees and customers.