Cloud Baselining



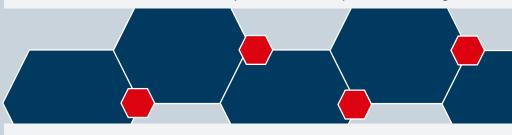
Summary: What is Cloud Baselining?

Cloud Baselining is a workshop series of approximately four to seven workshops, which structures and moderates different areas of a customer to formulate a status quo and integrates requirements as well as goals.

This creates a common picture of the upcoming steps and the current pain points that either customers can not create themselves or the interests are so far apart that it is not possible for internal stakeholders to bring them together.

Goals that we pursue together:

A shared, documented view of the individual customer challenges, PainPoints and obstructions and the development of a common target image in order to be able to use and launch cloud potential or to expand cloud usage.



Results that we develop together:

- Roadmap at task level, often 6-18 months
- Formulated action items that need to be approached with appropriate estimates of effort and necessary roles
- Recommendation of the order of the tasks and steps to be taken beforehand or removal of the blocking points

How to recognize that baselining is needed:

- Concerns, problems and reasons have been discussed and advanced for months without starting
- Security and compliance requirements are theoretically discussed without deducing concrete measures
- Stakeholders and departments place demands on a central IT. However, this may or may not fulfill the requirements, so that a shadow IT is formed
- The dialogue between IT and IT consumers is not solution-oriented or it is disruptive
- Cloud is viewed from a purely technical perspective and more stakeholders are blocking the cloud initiatives
- Further customer-specific challenges



Process Model for Cloud Baselining of the direkt gruppe

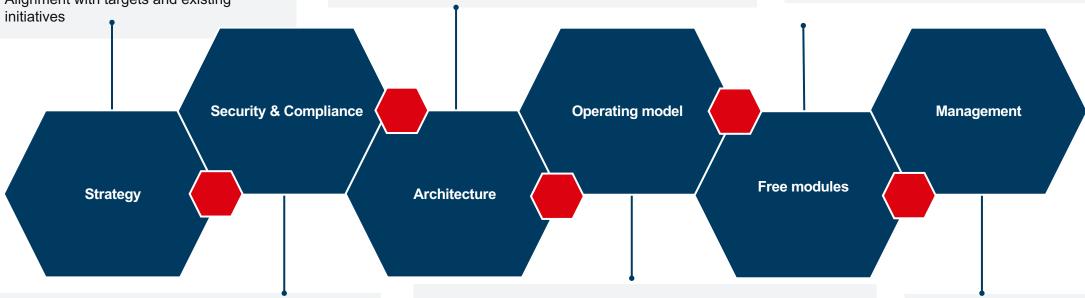
- Exchange about motivation
- Discussion of IT- and cloud strategy
- Inclusion of cloud objectives
- Expectations of stakeholders (e.g. business, departments)
- Identify and prioritize cloud use cases and potentials

· Alignment with targets and existing

- Discussion of existing infrastructure, network infrastructure and technical requirements
- Introduction of a Best Practice Cloud Architecture (Landing Zone)
- Matching the requirements from previous workshops and determine gaps
- Defining an cloud design scheme and to dos

Depending on your demands further modules will discuss customer specific topics

- Cloud Appetizer Workshop
- · Culture & Change
- DevOps
- Deep dive and insights from our experiences
- Your choice of any topic



- Explanation and justification of cloud security
- Inclusion of regulatory requirements
- Introducing a Best Practice for Cloud Governance
- Discussion on data protection
- Requirements for IT security, data protection and compliance

- Particularities of a cloud operating model and known mistakes in cloud operations
- Exchange of experiences on DevOps and agility
- Ways of employee enablement
- Definition of operational requirements
- Discussion of different options for a cloud operating model and determination of a Target Operating Model

- Common understanding
- Aligned expectations
- Final presentation





360° Experience & Expertise





Conclusion: Cloud Baselining – the solid foundation for your cloud vision

Consensus

We take up all expectations and work out a common goal, suitable for all stakeholders.

No wild growth. Processes and systems are geared towards a common business value creation.

Order

Orientation

You know the goal, we know the way. Whether new organizational, working or operating models, we set the pace and control the transformation.

We take your teams to the cloud – and pick them up exactly where they are at the moment

In moderated workshops, we cover all relevant topics to get your cloud vision healthy:

Security & Compliance, technology and operational aspects to develop a common goal with your teams. Based on your specific IT and cloud strategy, we get consensus.



With Cloud Baselining, you get:

- Your individual cloud manual with roadmap, work packages and recommendations for action
- Examples of successfully used solutions from our experience
- Real cost estimates for a solid time and budget planning