

Presidio Cloud Solutions

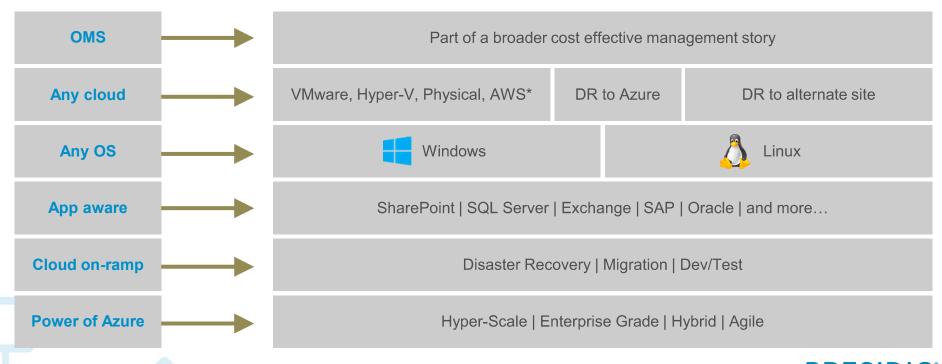
Getting Started with Azure ASR

- Envisioning and Design
- Planning, Guidance and Architecture
- ASR Discussion Points





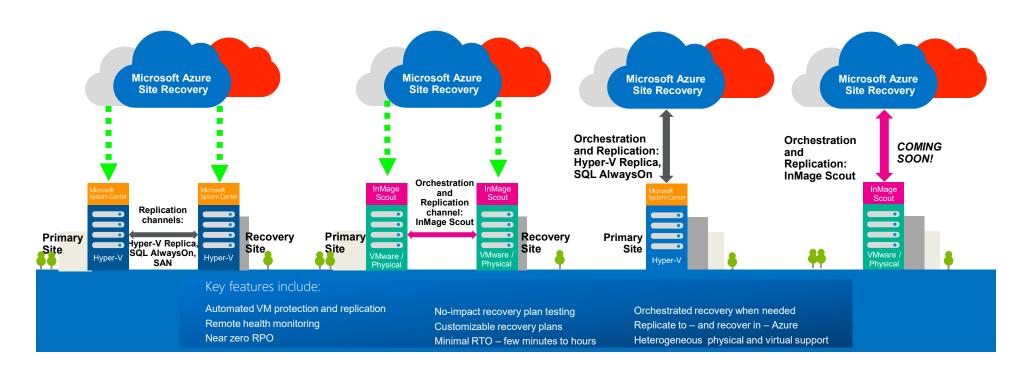
Azure Site Recovery: The complete disaster recovery solution





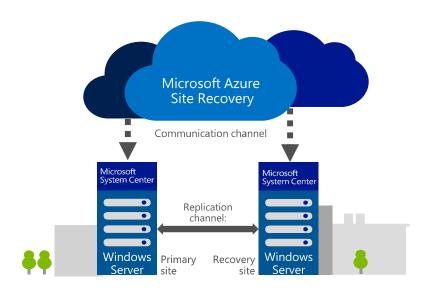
Orchestrated Disaster Recovery On-premises to On-premises

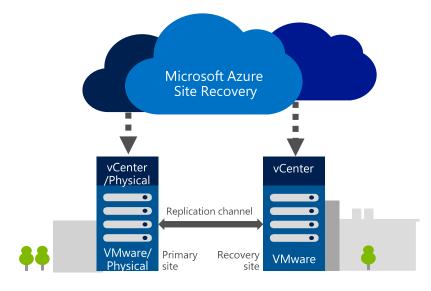
protection (Site-to-Site)



Safeguard Your On-Premise Applications

On-premises to on-premises protection with Azure Site Recovery





Key features include:

Automated VM protection and replication Remote health monitoring

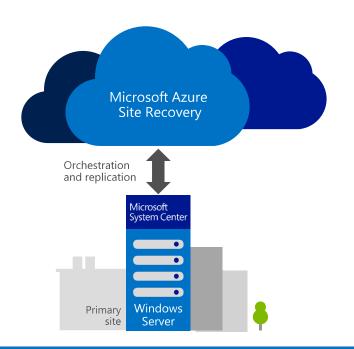
Customizable recovery plans Integration with existing investments Support for heterogeneous environments
No-impact recovery plan testing
Orchestrated recovery of tiered applications

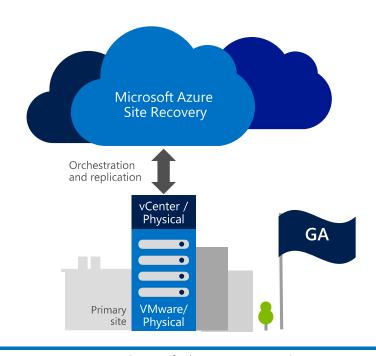




On-Premise to Azure Application Protection

On-premises to Microsoft Azure protection with Azure Site Recovery

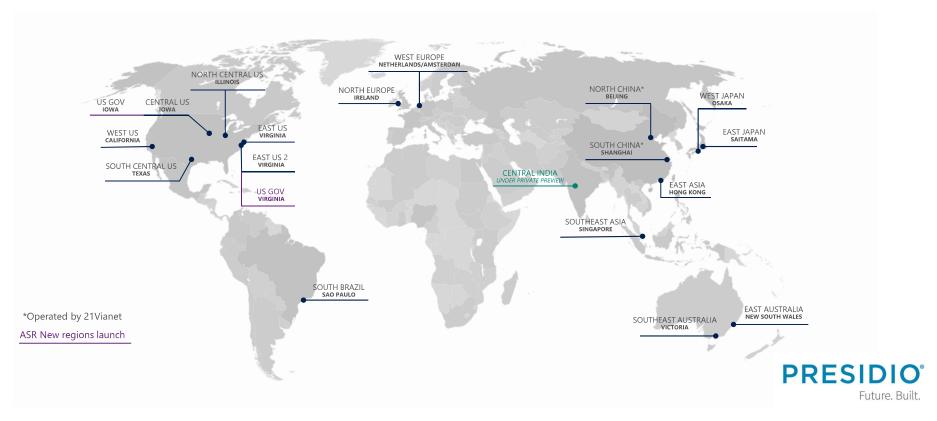




Key features include:

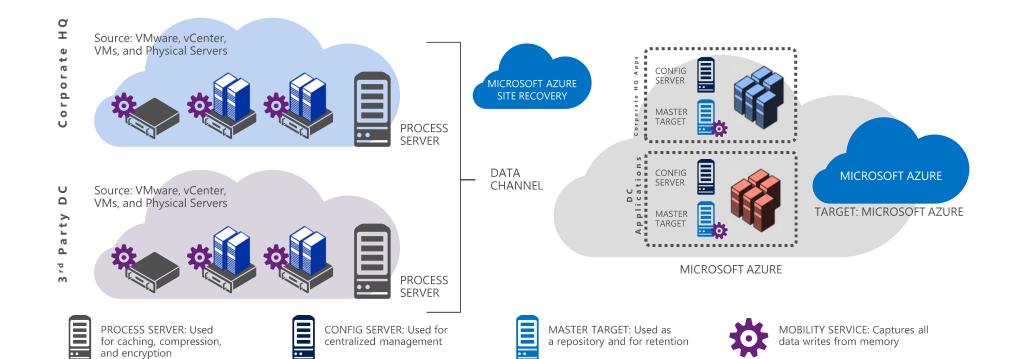
Use Azure as your DR site Automated VM protection and replication Remote health monitoring Customizable recovery plans Support for heterogeneous environments No-impact recovery plan testing Orchestrated recovery of tiered applications

Available in all public regions worldwide, including all US regions



DR to Azure - for VMware VMs and Physical servers





Process





CREATE VAULT

Customer selects recovery region



CONFIGURE PROTECTION

Define protection policy



QUICK START

View step-by-step guidance



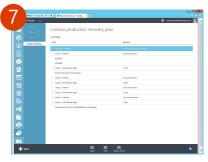
PROTECT VIRTUAL MACHINES

Replicate disks to Azure



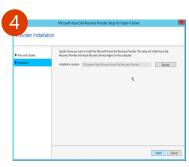
CREATE SITE

A group for servers to represent site or branch



CREATE RECOVERY PLAN

Define DR Plan



REGISTER

Register Hyper-V Server



RUN DR DRILL

Test the deployment



Why Presidio for Cloud?

- We understand digital infrastructure 25 years designing comprehensive solutions
- Cloud practice group with 80 dedicated people in North America and growing. National & Local in-region. (Q3 119M Rev/57%)
- Comprehensive Partnerships with major leading Cloud providers. Microsoft, AWS & Google
- Finance optimization -> Leverage the power of Presidio Clients and balance sheet.
- Deep engineering skills on planning, designing, optimizing and managing & cloud migrations.



Presidio and Microsoft Relationship

Nationally Managed Partner- Gold status

- Dedicated National Partner Management
 - · Certified Sales and Engineering resources locally
 - · Advanced technical solutions previews
- Locally Dedicated Partner Engagement Manager
 - · Helping to make sure of client satisfaction
 - Dedicated escalation path
 - TAP programs

Practices

- Azure Cloud Services
 - Azure Network Assessment Services
 - Cloud Governance
 - Applications assessment Service
 - ExpressRoute Expertise
 - · Azure Stack Design and Implementation Services



Presidio and Microsoft Relationship

- Practices continued
 - Office 365
 - Assessment Services
 - Migration and Deployment Services
 - Skype for Business Assessment, Design and Rollout services
 - Windows Architecture and Deployment services
 - Active Directory Design Services/Azure Active Directory
 - Windows 10 Design and Rollout Services
 - Citrix on Azure Design and Deployment
 - Application Rationalization Services



Presidio and Microsoft Relationship

CSP-Presidio is a licensed reseller of MSFT Cloud Services

Benefits of using Presidio as your CSP

Single stop for both billing and technical service

Advanced technical support(Certified Engineers)

Admin portal control

Monthly billing

24X7 Support

Potential licensing discounts with services bundled

