Dynamics 365 training and certifications

aka.ms/D365TrainCertDeck
How to use this deck

Certifications

Microsoft Dynamics 365 certifications
Dynamics 365 Fundamentals (CRM)
Dynamics 365 Fundamentals (ERP)
Dynamics 365 Sales Functional Consultant Associate
Dynamics 365 Marketing Functional Consultant Associate
Dynamics 365 Customer Service Functional Consultant Associate
Dynamics 365 Field Service Functional Consultant Associate
Dynamics 365 Finance Functional Consultant Associate
Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate
Dynamics 365 Supply Chain Management Functional Consultant Associate
Dynamics 365 Commerce Functional Consultant Associate
Dynamics 365 Finance and Operations Apps Developer Associate
Dynamics 365 Business Central Functional Consultant Associate
Dynamics 365 Finance and Operations Apps Solution Architect Expert
Welcome to Dynamics 365 training and certifications

Our approach to learning is to develop an inclusive environment for every stage in an individual's career.

How to use this deck
The following resources will prepare you for the learning experience.

Certification portfolio
Available certifications and associated exams in portfolio.

Certification overview
Identify the right candidate profile with the recommended skills knowledge, and experience.

Certification journey
Recommended steps to earn a certification, including preparation resources and opportunities to continue learning.

Certification learning path
Recommended training content to prepare for certification exams, including self-paced training and Microsoft Official Courseware (MOC) delivered by Learning Partners.
Microsoft Dynamics 365 Virtual Training Days

Grow your skills in just days
Take advantage of free, in-depth, virtual training events, and start boosting your career potential right away. Grow your technical skills through weekly events for every skill level.

- Dynamics 365: Activate Digital Selling
- Dynamics 365: Build a Resilient Supply Chain
# Dynamics 365 Certifications

## CUSTOMER ENGAGEMENT APPS

<table>
<thead>
<tr>
<th>Role-based</th>
<th>Expand your technical skill set</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Associate</strong></td>
<td></td>
</tr>
<tr>
<td>• Dynamics 365 Sales Functional Consultant</td>
<td>(PL-200, MB-210)</td>
</tr>
<tr>
<td>• Dynamics 365 Marketing Functional Consultant</td>
<td>(PL-200, MB-220)</td>
</tr>
<tr>
<td>• Dynamics 365 Customer Service Functional Consultant</td>
<td>(PL-200, MB-230)</td>
</tr>
<tr>
<td>• Dynamics 365 Field Service Functional Consultant</td>
<td>(PL-200, MB-240)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fundamentals</th>
<th>Master the basics</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Dynamics 365 Fundamentals (CRM)</td>
<td>(MB-910)</td>
</tr>
</tbody>
</table>
**Dynamics 365 certifications**

*Beta exam

**FINANCE AND OPERATIONS APPS**

<table>
<thead>
<tr>
<th>Role-based</th>
<th>Expand your technical skill set</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Associate</strong></td>
<td></td>
</tr>
<tr>
<td>• Dynamics 365 Finance Functional Consultant</td>
<td>(MB-300, MB-310)</td>
</tr>
<tr>
<td>• Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant</td>
<td>(MB-300, MB-320)</td>
</tr>
<tr>
<td>• Dynamics 365 Supply Chain Management Functional Consultant</td>
<td>(MB-300, MB-330)</td>
</tr>
<tr>
<td>• Dynamics 365 Commerce Functional Consultant</td>
<td>(MB-340)</td>
</tr>
<tr>
<td>• Dynamics 365: Finance and Operations Apps Developer</td>
<td>(MB-300, MB-500)</td>
</tr>
<tr>
<td>• Dynamics 365 Business Central Functional Consultant</td>
<td>(MB-800)</td>
</tr>
</tbody>
</table>

| **Expert** | |
| • Dynamics 365: Finance and Operations Apps Solution Architect | (MB-700) |

| **Fundamentals** | Master the basics |
| • Dynamics 365 Fundamentals (ERP) | (MB-920) |
The journey to Microsoft Certified: Dynamics 365 Fundamentals (CRM)

Get started at aka.ms/D365Certs_CEFundamentals

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

This certification is a good fit if:
• IT professionals who want to show a general understanding of the applications they work with
• Business stakeholders and others who know Dynamics 365 and who want to validate their skills and experience
• Developers who want to highlight their understanding of business operations and CRM
• Students, recent graduates, and people changing careers who want to leverage Dynamics 365 customer engagement capabilities to move to the next level

OR
• If you previously took Dynamics 365 Fundamentals

Browse all Dynamics 365 certifications

Skills outline guide
Self-paced online learning
MB-910 Microsoft Dynamics 365 Fundamentals (CRM)
OR
Instructor-led training Course MB-910T00-A Microsoft Dynamics 365 Fundamentals (CRM)

Additional resources
• Documentation

Reinforce skills with experience

Suggestions for gaining experience
Sign up for a free trial for one or more of the customer engagement apps and start exploring Dynamics 365 capabilities

Pass exams

Take a practice exam
Pass required exam to earn your certification
MB-910 Microsoft Certified: Dynamics 365 Fundamentals (CRM)

Microsoft Certified: Dynamics 365 Fundamentals (CRM)
If you’re familiar with business operations, customer relationship management (CRM), and are IT savvy—either generally or through work experience—take advantage of this certification to highlight those skills. Validate your broad exposure to the customer engagement capabilities of Dynamics 365 to enhance your career journey.

Continue to grow
Explore these learning opportunities next
Other tracks (Fundamentals)
• Microsoft Power Platform Fundamentals
• Dynamics 365 Fundamentals (ERP)
Next level up (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Marketing Functional Consultant
• Dynamics 365 Customer Service Functional Consultant
• Dynamics 365 Field Service Functional Consultant
Training and preparation for Microsoft Certified: Dynamics 365 Fundamentals (CRM)

Prove that you understand Microsoft Dynamics 365; artificial intelligence; mixed reality; the Microsoft Power Platform; cloud concepts; cloud security; Dynamics 365 security; Dataverse; Dynamics 365 reporting; Dynamics 365 integrations; and cloud deployment.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led Training

Microsoft Dynamics 365 Fundamentals (CRM)
MB-910T00-A | 2 days

MB-901 Exam

Learn the Fundamentals of Microsoft Dynamics 365 Marketing
4 modules

Learn the fundamentals of Microsoft Dynamics 365 Customer Service
4 modules

Learn the Fundamentals of Microsoft Dynamics 365 Project Operations (CRM)
5 modules

Self-paced online training on Microsoft Learn

Learn the Fundamentals of Microsoft Dynamics 365 Sales
4 modules

Learn the Fundamentals of Microsoft Dynamics 365 Field Service
6 modules

Pass certification exam MB-910 to earn this certification

Microsoft Certified: Dynamics 365 Fundamentals (CRM)
Who is this certification for?

Candidates who earn this certification will have a broad exposure to the enterprise resource planning (ERP) capabilities of Dynamics 365 and will understand how finance and operations apps fit within the Microsoft ecosystem—and how to put them to work in an organization.

Exam details

**MB-920**
Microsoft Dynamics 365 Fundamentals (ERP)

Skills measured:
- Describe Dynamics 365 Supply Chain Management
- Describe Dynamics 365 Finance
- Describe Dynamics 365 Commerce
- Describe Dynamics 365 Human Resources
- Describe Dynamics 365 Project Operations (ERP)

Knowledge and experience:

This exam measures your ability to describe the following: Dynamics 365 Supply Chain Management; Dynamics 365 Finance; Dynamics 365 Commerce; Dynamics 365 Human Resources; Project Operations; and shared features. Candidates should also have general knowledge of or relevant working experience in an Information Technology (IT) environment. They should also have a fundamental understanding of financial principles and business operations.

Certification

Pass certification exam MB-920 to earn this certification

Microsoft Certified: Dynamics 365 Fundamentals (ERP)

The Dynamics 365 Fundamentals candidate must be ready to prove knowledge of Dynamics 365 and cloud computing.

Products featured

- Dynamics 365 Supply Chain Management
- Dynamics 365 Finance
- Dynamics 365 Commerce
- Dynamics 365 Human Resources
- Dynamics 365 Project Operations (ERP)
This certification is a good fit if:

- IT professionals who want to highlight their broad understanding of the applications they work with
- Technical professionals and business decision makers who are exploring how Dynamics 365 functionality can integrate with apps they’re using
- Business stakeholders and others who use Dynamics 365 and want to demonstrate that they understand the fundamentals of the platform
- Developers who want to show a deeper understanding of business operations, finance, and ERP
- Students, recent graduates, and people changing careers who want to leverage Dynamics 365 finance and operations apps to move to the next level

OR

- If you previously took Dynamics 365 Fundamentals

Browse all Dynamics 365 certifications

Skills outline guide

Self-paced online learning
MB-920
Microsoft Dynamics 365 Fundamentals (ERP)

OR

Instructor-led training
Course MB-920T00-A
Microsoft Dynamics 365 Fundamentals (CRM)

Additional resources
- Documentation

Suggestions for gaining experience
Sign up for a free trial for one or more of the customer engagement apps and start exploring Dynamics 365 capabilities

Take a practice exam
Pass required exam to earn your certification
MB-920
Microsoft Certified: Dynamics 365 Fundamentals (ERP)

Explore these learning opportunities next
Other tracks (Fundamentals)
- Microsoft Power Platform Fundamentals
- Dynamics 365 Fundamentals (CRM)

Next level up (Associate)
- Dynamics 365 Finance Functional Consultant
- Dynamics 365 Supply Chain Management Functional Consultant
- Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant

Microsoft Certified: Dynamics 365 Fundamentals (ERP)
If you have a broad exposure to the enterprise resource planning (ERP) capabilities of Dynamics 365—this certification is for you. People who are familiar with business operations, have a fundamental understanding of financial principles, and are information technology savvy—either generally or through work experience—can use this certification to validate those skills and help open career doors.
Training and preparation for Microsoft Certified: Dynamics 365 Fundamentals (ERP)

Prove that you understand Microsoft Dynamics 365; artificial intelligence; mixed reality; the Microsoft Power Platform; cloud concepts; cloud security; Dynamics 365 security; Dataverse; Dynamics 365 reporting; Dynamics 365 integrations; and cloud deployment.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led Training

Microsoft Dynamics 365 Fundamentals (ERP)
MB-920T00-A | 2 days

MB-901 Exam

Learn the Fundamentals of Microsoft Dynamics 365 Supply Chain Management
5 modules

Learn the Fundamentals of Microsoft Dynamics 365 Commerce
3 modules

Learn the Fundamentals of Microsoft Dynamics 365 Project Operations (ERP)
3 modules

Self-paced online training on Microsoft Learn

Learn the Fundamentals of Microsoft Dynamics 365 Finance
5 modules

Learn the Fundamentals of Microsoft Dynamics 365 Human Resources
3 modules

Pass certification exam MB-920 to earn this certification

Microsoft Certified: Dynamics 365 Fundamentals (ERP)
Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out-of-the-box capabilities, codeless extensibility, application and service integrations.

Exam details

**PL-200**
Microsoft Power Platform Functional Consultant

**Skills measured:**
- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

**Knowledge and experience:**
Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

**MB-210**
Microsoft Dynamics 365 Sales

**Skills measured:**
- Perform configuration
- Manage core sales entities
- Manage sales entities

**Knowledge and experience:**
Dynamics 365 Sales Functional Consultant aspire to work with their organization’s stakeholders to gather requirements and implement Dynamics 365 Sales solutions. They’ll also manage leads, opportunities, quotes, and orders, and they’ll configure product catalogs and price lists.

Certification

Pass certification exams **PL-200** and **MB-210** to earn this certification

Microsoft Certified: Dynamics 365 Sales Functional Consultant Associate

The sales functional consultant associate focuses on customer engagement and implements solutions that support a sales lifecycle to meet revenue targets, business strategies, and company objectives.

Products featured

- Dynamics 365 Sales
- Dynamics 365 Customer Insights
- Dynamics 365 Customer Voice
- Sales Insights (add-in)
The journey to Microsoft Certified:

Dynamics 365 Sales Functional Consultant Associate

Start here

 Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Pass exams

Reinforce skills with experience

Continue to grow

This certification is a good fit if:

You do the following in your role for Dynamics 365 Sales

• Analyze customer project needs for quotes, order processing, and product catalogs
• Configure the sales app
• Manage sales entities
• Implement security
• Implement integrations
• Manage sales environments and applications

OR

• You hold this certification MB2-717:
Dynamics 365 for Sales

Master the basics with Fundamentals certifications

• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

OR

Browse all Dynamics 365 certifications

Skills outline guide

Self-paced online learning
Microsoft Learn

OR

Instructor-led training
Course MB-210T01: Microsoft Dynamics 365 Sales

Course PL-200T00 (for exam PL-200): Power Platform Consultant

Suggestions for gaining experience

Work as a functional consultant on one or more projects
Volunteer to help on a consulting project
Complete more hands-on practice

Pass required exam to earn your certification

PL-200
Microsoft Power Platform Functional Consultant

MB-210
Microsoft Dynamics 365 Sales

Additional resources

• Microsoft Docs
• Learning Catalog

Reinforce skills with experience

Pass exams

• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

Explore these certifications next

Other tracks (Associate)

• Dynamics 365 Marketing
• Dynamics 365 Field Service
• Dynamics 365 Customer Service

Next level up (Expert)

Microsoft Power Platform Solution Architect

Microsoft Certified: Dynamics 365 Sales Functional Consultant Associate

Microsoft Dynamics 365 Sales Functional Consultants implement solutions that anticipate and plan customer connections, manage deals through processing and closing, and accelerate sales team performance using data analytics.
Training and preparation for Microsoft Certified: Dynamics 365 Sales Functional Consultant Associate

Dynamics 365 Sales Functional Consultants implement solutions that anticipate and plan customer connections, manage deals through processing and closing, and accelerate sales team performance using data analytics.

Instructor-led Training

**Microsoft Power Platform Functional Consultant**

- **PL-200T00-A | 5 days**
  - Get started using Dataverse: 6 modules
  - Create a canvas app in Power Apps: 3 modules
  - Create a business process flow in Power Automate: 3 modules
  - Get started with Power Automate buttons: 5 modules
  - Create and use analytics reports with Power BI: 6 modules
  - Get started with Power Virtual Agents bots: 1 module
  - Improve business performance with AI Builder: 9 modules

Self-paced online training on Microsoft Learn

- Working with Dynamics 365 Sales: 7 modules
  - Create and use analytics reports with Power BI: 6 modules
  - Create surveys with Dynamics 365 Customer Voice: 1 module
  - Implement goal management in Dynamics 365 Sales and Customer Service: 2 modules

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Certified: Dynamics 365 Sales Functional Consultant Associate

Pass certification exams PL-200 and MB-210 to earn this certification.
Overview of Microsoft Certified:

Dynamics 365 Marketing Functional Consultant Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out-of-the-box capabilities, codeless extensibility, application and service integrations. The ideal candidates are IT or marketing professionals who want to learn how to leverage Dynamics 365 Marketing for businesses.

Exam details

<table>
<thead>
<tr>
<th>Exam Code</th>
<th>Exam Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>PL-200</td>
<td>Microsoft Power Platform Functional Consultant</td>
</tr>
<tr>
<td>MB-220</td>
<td>Microsoft Dynamics 365 Marketing</td>
</tr>
</tbody>
</table>

**Skills measured:**
- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

**Knowledge and experience:**
Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

<table>
<thead>
<tr>
<th>Exam Code</th>
<th>Exam Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>MB-220</td>
<td>Microsoft Dynamics 365 Marketing</td>
</tr>
</tbody>
</table>

**Skills measured:**
- Configure marketing applications
- Manage segments and lists
- Create and manage marketing forms and pages
- Manage leads
- Create and manage marketing emails
- Manage customer journeys
- Manage events and webinars
- Configure and analyze customer responses

**Knowledge and experience:**
This exam measures your ability to accomplish the following technical tasks: configure marketing applications; manage segments and lists; create and manage marketing forms and pages; manage leads; create and manage marketing emails; manage customer journeys; manage events and webinars; configure and analyze customer responses; and configure Dynamics 365 Customer Voice.

Certification

Pass certification exams PL-200 and MB-220 to earn this certification.

**Products featured**
- Dynamics 365 Marketing
- Dynamics 365 Customer Voice
- Dynamics 365 Customer Insights

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

The marketing functional consultant associate focuses on customer engagement, has marketing experience, and implements solutions that attract and convert leads, build brand awareness, and standardize omnichannel messaging.

Get started at aka.ms/Dynamics365Certs_MarketingConsultant
The journey to Microsoft Certified:

Dynamics 365 Marketing Functional Consultant Associate

Get started at aka.ms/Dynamics365Certs_MarketingConsultant

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Master the basics with Fundamentals certifications
• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

Suggestions for gaining experience
Work as a functional consultant on one or more projects.
Volunteer to help on a consulting project.
Complete more hands-on practice.

Skills outline guide
Self-paced online learning
Microsoft Learn

OR
Instructor-led training
Course PL-200T00 (for exam PL-200): Power Platform Consultant
Course MB-220T00-A (for exam MB-220): Microsoft Dynamics 365 Marketing

Take a practice exam
Pass required exam to earn your certification
PL-200
Microsoft Power Platform Functional Consultant
MB-220
Microsoft Dynamics 365 Marketing

Reinforce skills with experience

Additional resources
• Documentation
• Learning catalog
• Videos

Pass exams

Reinforce skills with experience

Additional resources
• Documentation
• Learning catalog
• Videos

Guards
Reinforce skills with experience

Additional resources
• Documentation
• Learning catalog
• Videos

Pass exams

Reinforce skills with experience

Additional resources
• Documentation
• Learning catalog
• Videos

Pass exams

Reinforce skills with experience

Additional resources
• Documentation
• Learning catalog
• Videos

Pass exams

Reinforce skills with experience

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate
Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

This certification is a good fit if:
• You’re a marketing or IT professional.
OR
• You’re responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.
• You translate requirements and configure solutions and applications.
• You hold this certification:

MB2-709: Microsoft Dynamics Marketing

Not right for you?
Master the basics with Fundamentals certifications
• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

OR
Browse all Dynamics 365 certifications

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience
Pass exams

Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Sales Functional Consultant
• Dynamics 365 Field Service Functional Consultant
• Dynamics 365 Customer Service Functional Consultant

Next level up (Expert)
• Microsoft Power Platform Solution Architect
Training and preparation for Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate

Microsoft Dynamics 365 Marketing Functional Consultants implement solutions that attract and convert leads, build brand awareness, standardize omnichannel messaging, and deliver marketing insights.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

**Microsoft Power Platform Functional Consultant**

**PL-200 Exam**

- **Microsoft Power Platform Functional Consultant**
  - PL-200T00-A | 5 days

**Get started using Dataverse**
- 6 modules

**Create a canvas app in Power Apps**
- 3 modules

**Create a business process flow in Power Automate**
- 3 modules

**Get started with Power Automate buttons**
- 5 modules

**Create and use analytics reports with Power BI**
- 6 modules

**Get started with Power Virtual Agents bots**
- 1 module

**Improve business performance with AI Builder**
- 9 modules

**Set up and manage Dynamics 365 Marketing**
- 3 modules

**Work with core features in Dynamics 365 Marketing**
- 6 modules

**Manage events in Dynamics 365 Marketing**
- 4 modules

**Create surveys with Dynamics 365 Customer Voice**
- 1 module

**Analyze insights in Dynamics 365 Marketing**
- 2 modules

**Instructor-led Training**

- **MB-220 Exam**
  - MB-220T00-A | 4 days

**Microsoft Dynamics 365 Marketing**

- 8 modules

**Manage permissions and administration for Dataverse**
- 2 modules

**Create a model-driven application in Power Apps**
- 3 modules

**Automate a business process using Power Automate**
- 5 modules

**Use best practices to secure and govern Power Automate environments**
- 5 modules

**Create relationships, business rules, calculations, and rollups in Dataverse**
- 3 modules

**Bring AI to your business with AI Builder**
- 2 modules

**Pass certification exams PL-200 and MB-220 to earn this certification**

**Microsoft Certified: Dynamics 365 Marketing Functional Consultant Associate**

---

© 2021 Microsoft Corporation. All rights reserved.

[Find a Learning Partner](aka.ms/LearningPartner)  [View all Microsoft Certifications](Microsoft.com/Certification)
Overview of Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate

Who is this certification for?
Ideal candidates for this certification are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out-of-the-box capabilities, codeless extensibility, application, and service integrations.

Exam details

**PL-200**
Microsoft Power Platform Functional Consultant

Skills measured:
- Configure the Dataverse
- Create apps by using Power Apps
- Create and manage Power Automate
- Implement Power Virtual Agents chatbots
- Integrate Power Apps with other apps and services

Knowledge and experience:
Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

**MB-230**
Microsoft Dynamics 365 Customer Service

Skills measured:
- Manage cases and Knowledge Management
- Manage queues, entitlements, and service-level agreements
- Implement Omnichannel for Customer Service
- Manage analytics

Knowledge and experience:
This exam measures your ability to implement and design service management visualizations and reports provided by and in collaboration with the solution architect. The functional consultant collaborates with the customer engagement administrator to implement and upgrade Power Platform components, including knowledge management, customer feedback, and connected services.

Certification
Pass certification exams PL-200 and MB-230 to earn this certification.

Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate

Customer service functional consultants build CX solutions that are fast and agile and that leverage AI to drive actionable insights that anticipate customer needs.

Products featured
- Dynamics 365 Customer Service
- Dynamics 365 Customer Voice
- Omnichannel for Customer Service
- Power Virtual Agents

Get started at aka.ms/Dynamics365Certs_CustomerServiceConsultant
The journey to Microsoft Certified:

**Dynamics 365 Customer Service Functional Consultant Associate**

**Start here**
Decide if this is the right certification for you

**Not right for you?**
Upskill with recommended training

**Reinforce skills with experience**

**Pass exams**

**Take a practice exam**

**Pass required exam to earn your certification**

**PL-200**
Microsoft Power Platform Functional Consultant

**MB-230**
Microsoft Dynamics 365 Customer Service

**Pass exams**

**Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate**

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

**Reinforce skills with experience**

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a customer service consulting project

Complete more hands-on practice.

**Take a practice exam**

**MO-290**
Microsoft Power Platform Consultant

**MB-230**
Microsoft Dynamics 365 Customer Service

**Pass exams**

**Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate**

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

**Not right for you?**
Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform Fundamentals

**OR**
Browse all Dynamics 365 certifications

**Start here**
Decide if this is the right certification for you

**Not right for you?**
Upskill with recommended training

**Reinforce skills with experience**

**Pass exams**

**Take a practice exam**

**Pass required exam to earn your certification**

**PL-200**
Microsoft Power Platform Functional Consultant

**MB-230**
Microsoft Dynamics 365 Customer Service

**Pass exams**

**Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate**

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

**Reinforce skills with experience**

Suggestions for gaining experience

Work as a functional consultant on one or more projects.

Volunteer to help on a customer service consulting project

Complete more hands-on practice.

**Take a practice exam**

**MO-290**
Microsoft Power Platform Consultant

**MB-230**
Microsoft Dynamics 365 Customer Service

**Pass exams**

**Microsoft Certified: Dynamics 365 Customer Service Functional Consultant Associate**

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

**Not right for you?**
Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform Fundamentals

**OR**
Browse all Dynamics 365 certifications

**Not right for you?**
Master the basics with Fundamentals certifications

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform Fundamentals

**OR**
Browse all Dynamics 365 certifications

**This certification is a good fit if:**

- You’re a Dynamics 365 Functional Consultant or a customer service professional.
- You’re responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.
- You translate requirements and configure solutions and applications.
- You hold this certification:
  - **MB2-714**
    - Microsoft Dynamics CRM 2016 Customer Service

**Skills outline guide**

- Self-paced online learning
  - Microsoft Learn

**OR**

- Instructor-led training
  - Course PL-200T00 (for exam PL-200): Power Platform Consultant
  - Course MB-230T01-A (for exam MB-230): Dynamics 365 Customer Service

**Additional resources**

- Documentation

**Explore these certifications next**

- Other tracks (Associate)
  - Dynamics 365 Sales Functional Consultant
  - Dynamics 365 Field Service Functional Consultant
  - Dynamics 365 Marketing Functional Consultant

- Next level up (Expert)
  - Microsoft Power Platform Solution Architect
Training and preparation for Microsoft Certified:

**Dynamics 365 Customer Service Functional Consultant Associate**

Microsoft Dynamics 365 Customer Service Functional Consultants build CX solutions that are fast, agile, and leverage AI to drive actionable insights that anticipate customer needs.

Instructor-led Training

**PL-200 Exam**

Get started using Dataverse

- 6 modules

- 2 modules

- 3 modules

Create a canvas app in Power Apps

- 3 modules

Create a business process flow in Power Automate

- 5 modules

Create and use analytics reports with Power BI

- 6 modules

Get started with Power Virtual Agents bots

- 1 module

Get started with Power Automate buttons

- 5 modules

Improve business performance with AI Builder

- 9 modules

Manage permissions and administration for Dataverse

- 2 modules

Create a model-driven application in Power Apps

- 3 modules

Automate a business process using Power Automate

- 5 modules

Use best practices to secure and govern Power Automate environments

- 5 modules

Create relationships, business rules, calculations, and rollups in Dataverse

- 3 modules

Bring AI to your business with AI Builder

- 2 modules

Work with cases with Dynamics 365 Customer Service

- 3 modules

Work with entitlements and service level agreements in Dynamics 365 Customer Service

- 2 modules

Work with Knowledge Management Solutions in Dynamics 365 Customer Service

- 2 modules

Create Surveys with Dynamics 365 Customer Voice

- 1 module

Create Surveys with Dynamics 365 Customer Voice

- 1 module

Dynamic 365 for Customer Service

- MB-230T01-A | 3 day

Pass certification exams PL-200 and MB-230 to earn this certification

Microsoft Certified:

**Dynamics 365 Customer Service Functional Consultant Associate**

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

- [Find a Learning Partner](aka.ms/LearningPartner)
- [View all Microsoft Certifications](Microsoft.com/Certification)
Overview of Microsoft Certified: Dynamics 365 Field Service Functional Consultant Associate

Get started at aka.ms/Dynamics365Certs_FieldServiceConsultant

Who is this certification for?
Ideal candidates are IT professionals with experience or interest in delivering Field Service solutions for large-scale customers.

Exam details

**PL-200**
Microsoft Power Platform Functional Consultant

Skills measured:
• Configure the Dataverse
• Create apps by using Power Apps
• Create and manage Power Automate
• Implement Power Virtual Agents chatbots
• Integrate Power Apps with other apps and services

Knowledge and experience:
Candidates for this exam perform discovery, capture requirements, engage subject matter experts and stakeholders, translate requirements, and configure Power Platform solutions and apps. They create application enhancements, custom user experiences, system integrations, data conversions, custom process automation, and custom visualizations.

**MB-240**
Microsoft Dynamics 365 Field Service

Skills measured:
• Configure field service applications
• Manage work orders
• Schedule and dispatch work orders
• Manage the Field Service (Dynamics 365) mobile app
• Manage inventory and purchasing
• Implement assets and connected devices

Knowledge and experience:
This exam measures configuring the default administration areas of the Field Service application, deploying the Connected Field Service (IoT) solution and the mobile application, and implementing any additional customizations needed. Candidates are responsible for the configuration and deployment of the Field Service application in conjunction with the core customer service application.

Certification

Pass certification exams PL-200 and MB-240 to earn this certification

Microsoft Certified: Dynamics 365 Field Service Functional Consultant Associate

Dynamics 365 functional consultants configure the Field Service application and manage its lifecycle.

Products featured
• Dynamics 365 Field Service
• Dynamics 365 Remote Assist
• IoT Intelligence (add-in)
• Resource Scheduling Optimization (add-in)
• Field Service (Dynamics 365) mobile app
• Dynamics 365 Guides
• Dynamics 365 Customer Voice
The journey to Microsoft Certified:

**Dynamics 365 Field Service Functional Consultant Associate**

**Get started at** [aka.ms/Dynamics365Certs_FieldServiceConsultant](aka.ms/Dynamics365Certs_FieldServiceConsultant)

**Start here**

- Decide if this is the right certification for you

**Not right for you?**

- Upskill with recommended training
  - Master the basics with Fundamentals certifications
    - Dynamics Fundamentals (CRM)
    - Dynamics Fundamentals (ERP)
    - Microsoft Power Platform Fundamentals
  - **Browse all Dynamics 365 certifications**

**Pass exams**

- Take a practice exam
- Pass required exam to earn your certification
  - PL-200: Microsoft Power Platform Functional Consultant
  - MB-240: Microsoft Dynamics 365 Field Service

**Reinforce skills with experience**

- Work as a functional consultant on one or more projects.
- Volunteer to help on a consulting project.
- Complete more hands-on practice.

**Additional resources**

- Documentation
- Learning catalog

**This certification is a good fit if:**

- You're a Dynamics 365 Functional Consultant or a field service professional.
- OR
- You perform discovery, capture requirements, and engage subject matter experts and stakeholders.
- OR
- You translate requirements and configure the solution and applications.
- OR
- You hold this certification:
  - MB2-877: Microsoft Dynamics for 365 Field Service

**Suggestions for gaining experience**

- Work as a functional consultant on one or more projects.
- Volunteer to help on a consulting project.
- Complete more hands-on practice.

**Explore these certifications next**

- Other tracks (Associate)
  - Dynamics 365 Marketing
  - Dynamics 365 Sales
  - Dynamics 365 Customer Service

- Next level up (Expert)
  - Microsoft Power Platform Solution Architect

Microsoft Certified: Dynamics 365 Field Service Functional Consultant Associate

Microsoft Dynamics 365 Field Service Functional Consultants configure the Field Service application, implement solutions that manage the field service lifecycle, and deploy the Connected Field Service (IoT) solution.
Training and preparation for Microsoft Certified:

Dynamics 365 Field Service Functional Consultant Associate

Microsoft Dynamics 365 Field Service Functional Consultants configure the Field Service application, implement solutions that manage the field service lifecycle, and deploy the Connected Field Service (IoT) solution.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Power Platform Functional Consultant
PL-200T00-A | 5 days

Instructor-led Training

Get started using Dataverse
6 modules

Create a canvas app in Power Apps
3 modules

Create a business process flow in Power Automate
3 modules

Get started with Power Automate buttons
5 modules

Create and use analytics reports with Power BI
6 modules

Get started with Power Virtual Agents bots
1 module

Improve business performance with AI Builder
9 modules

Self-paced online training on Microsoft Learn

Instructor-led Training

PL-200
Microsoft Power Platform Functional Consultant

Microsoft Dynamics 365 Field Service
MB-240T00-A | 3 days

Implementing Microsoft Dynamics 365 Field Service
4 modules

Universal Resource Scheduling in Microsoft Dynamics 365 for Field Service
6 modules

Manage permissions and administration for Dataverse
2 modules

Create a model-driven application in Power Apps
3 modules

Automate a business process using Power Automate
5 modules

Use best practices to secure and govern Power Automate environments
5 modules

Create relationships, business rules, calculations, and rollups in Dataverse
3 modules

Bring AI to your business with AI Builder
2 modules

Microsoft Certified: Dynamics 365 Field Service Functional Consultant Associate

Pass certification exams PL-200 and MB-240 to earn this certification

Find a Learning Partner aka.ms/LearningPartner

View all Microsoft Certifications Microsoft.com/Certification
Overview of Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

Who is this certification for?
Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, and configuring the solution and applications. This role implements a financial solution using out-of-the-box capabilities, codeless extensibility, application and service integrations. The Finance Consultant is well versed in general ledger, accounts payable, accounts receivable, and fixed assets.

Exam details

**MB-300**
Microsoft Dynamics 365: Core Finance and Operations

**Skills measured:**
- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

**Knowledge and experience:**
Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

**MB-310**
Microsoft Dynamics 365 Finance

**Skills measured:**
- Set up and configure financial management
- Manage and apply common processes
- Implement and manage accounts payable and receivable
- Manage budgeting and fixed assets

**Knowledge and experience:**
This exam measures your ability to accomplish the following technical tasks: set up and configure financial management; manage and apply common processes; implement and manage accounts payable and receivable; and manage budgeting and fixed assets.

Certification
Pass certification exams MB-300 and MB-310 to earn this certification

Products featured
- Dynamics 365 Finance

Get started at aka.ms/Dynamics365Certs_FinanceConsultant

Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

The finance functional consultant associate unifies financials and Dynamics application features.
The journey to Microsoft Certified:

**Dynamics 365 Finance Functional Consultant Associate**

Get started at [aka.ms/Dynamics365Certs_FinanceConsultant](aka.ms/Dynamics365Certs_FinanceConsultant)

**Start here**

Decide if this is the right certification for you

**Not right for you?**

Upskill with recommended training

**Reinforce skills with experience**

Pass exams

**Pass exams**

Take a practice exam

Pass required exam to earn your certification

**MB-300**
Microsoft Dynamics 365: Core Finance and Operations

**MB-310**
Microsoft Dynamics 365 Finance

**Continue to grow**

Explore these certifications next

**Other tracks (Associate)**

- Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant
- Dynamics 365 Supply Chain Management Functional Consultant
- Dynamics 365 Finance and Operations Apps Developer

**Next level up (Expert)**

- Dynamics 365 Finance Functional Consultants unify global financials and operations; automate tasks and workflows; and streamline customer ordering, selling, invoicing, and reporting.

**This certification is a good fit if:**

- You're a finance professional.
- OR
- You're responsible for performing discovery, capturing requirements, and engaging subject matter experts and stakeholders.
- OR
- You translate requirements and configure solutions and applications.

**Master the basics with Fundamentals certifications**

- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform Fundamentals

**OR**

**Browse all Dynamics 365 certifications**

**Skills outline guide**

- **Self-paced online learning**
  - Microsoft Learn

- **Instructor-led training**
  
  - Course MB-300T00 (for exam MB-300)
  - Microsoft Dynamics 365: Core Finance and Operations
  
  - Course MB-230T01-A (for exam MB-310)
  - Dynamics 365 for customer engagement for customer service

**Suggestions for gaining experience**

- Work as a functional consultant on one or more projects.
- Volunteer to help on a finance consulting project.
- Complete more hands-on practice.

**Take a practice exam**

- Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

**Additional resources**

- Documentation

**Reinforce skills with experience**

- **Pass exams**
  
  - **MB-300**
    - Microsoft Dynamics 365: Core Finance and Operations
  
  - **MB-310**
    - Microsoft Dynamics 365 Finance

**Explore these certifications next**

- **Other tracks (Associate)**
  
  - Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant
  
  - Dynamics 365 Supply Chain Management Functional Consultant
  
  - Dynamics 365 Finance and Operations Apps Developer

**Next level up (Expert)**

- Dynamics 365 Finance Functional Consultants unify global financials and operations; automate tasks and workflows; and streamline customer ordering, selling, invoicing, and reporting.

- **Dynamics 365 Finance and Operations Apps Solution Architect Expert**
Training and preparation for Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

Dynamics 365 Finance Functional Consultants unify global financials and operations, automate tasks and workflows, and streamline customer ordering, selling, invoicing, and reporting.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Dynamics 365: Core Finance and Operations
MB-300T00 | 2 days

- Get started with Finance and Operations apps (5 modules)
- Use Lifecycle Services to design and plan an implementation of Finance and Operations apps (2 modules)
- Configure your organization in Finance and Operations apps (8 modules)
- Migrate data and go live with Finance and Operations apps (4 modules)
- Configure and work with analytics and reporting in Finance and Operations apps (2 modules)

- MB-300 Exam

Microsoft Dynamics 365 Finance
MB-310T00-A | 4 days

- Configure and use the general ledger in Dynamics 365 Finance (9 modules)
- Configure and use cash and bank management, and sales tax in Dynamics 365 Finance (5 modules)
- Work with accounts payable in Dynamics 365 Finance (3 modules)
- Work with accounts receivable in Dynamics 365 Finance (4 modules)
- Configure and use budgeting in Dynamics 365 Finance (2 modules)
- Configure and manage fixed assets in Dynamics 365 Finance (2 modules)
- Configure and manage supply chains in Dynamics 365 Finance (1 module)
- Get started with cost accounting for supply chains in Dynamics 365 Finance (1 module)

- MB-310 Exam

Microsoft Certified: Dynamics 365 Functional Consultant Associate

Pass certification exams MB-300 and MB-310 to earn this certification.

Find a Learning Partner aka.ms/LearningPartner

View all Microsoft Certifications Microsoft.com/Certification
Overview of Microsoft Certified: Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Who is this certification for?
Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out-of-the-box capabilities, codeless extensibility, application and service integrations.

Exam details
- **MB-300**
  Microsoft Dynamics 365: Core Finance and Operations
  
  **Skills measured:**
  - Describe Finance and Operations apps and extend apps by using Power Platform technologies
  - Configure administrative features and workflows
  - Manage Finance and Operations data
  - Validate and support solutions

  **Knowledge and experience:**
  Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

- **MB-320**
  Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate
  
  **Skills measured:**
  - Set up and configure manufacturing
  - Create and manage production and lean orders
  - Create, process, and manage production batch orders

  **Knowledge and experience:**
  This exam measures your ability to accomplish the following technical tasks: set up and configure manufacturing; create and manage production and lean orders; and create, process, and manage production batch orders.

Certification
Pass certification exams MB-300 and MB-320 to earn this certification

Products featured
- Dynamics 365 Supply Chain Management, Manufacturing
- Dynamics 365 Supply Chain Management
- Dynamics 365 Finance
- Asset Management (add-in)
- IoT Intelligence (add-in)

The supply chain manufacturing functional consultant implements manufacturing business solutions to meet customer business requirements.

Get started at aka.ms/Dynamics365Certs_SCMManufacturingConsultant
The journey to Microsoft Certified:

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Get started at aka.ms/Dynamics365Certs_SCMMManufacturingConsultant

Start here
Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

Explore these certifications next

Other tracks (Associate)

• Dynamics 365 Supply Chain Management
• Dynamics 365 Finance

Next level up (Expert)

• Dynamics 365 Finance and Operations Apps Solution Architect

This certification is a good fit:

• You're a manufacturing information system professional.

OR

• You're responsible for activities including production order planning, manufacturing line operations, master planning, manufacturing cost planning, and product quality control.

• You hold this certification:

MB-894: Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

Master the basics with Fundamentals certifications

• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform

OR

Browse all Dynamics 365 certifications

Skills outline guide

Self-paced online learning
Microsoft Learn

OR

Instructor-led training
Course MB-300T00
for exam MB-300
Microsoft Dynamics 365: Core Finance and Operations
Course MB-320T00-A
for exam MB-320
Microsoft Dynamics 365 Supply Chain Management, Manufacturing

Additional resources

• Documentation
• Learning catalog

Suggestions for gaining experience

Volunteer to shadow a manufacturing functional consultant on their projects.

Work as a functional consultant in a manufacturing workstream on one or more projects.

Complete more hands-on practice.

• Get a mentor.
• Tour manufacturing lines.
• Watch videos about how things are made.
• Ask questions and learn from experts and customers.
• Join a user group community.

Take a practice exam

Pass required exam to earn your certification

MB-300
Microsoft Dynamics 365: Core Finance and Operations

MB-320
Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultants integrate digital and physical systems; improve visibility, ensure the efficiency of supply chain and manufacturing flexibility.
Training and preparation for Microsoft Certified:

**Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate**

Dynamics 365 Supply Chain Management, Manufacturing Functional Consultants integrate digital and physical systems; improve visibility, manufacturing efficiency, and flexibility; and lower costs for their clients.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

**Instructor-led Training**
- **Microsoft Dynamics 365: Core Finance and Operations**
  - MB-300T00 | 2 days

**Self-paced online training on Microsoft Learn**
- **Get started with Finance and Operations apps**
  - 5 modules
- **Use Lifecycle Services to design and plan an implementation of Finance and Operations apps**
  - 2 modules
- **Configure your organization in Finance and Operations apps**
  - 8 modules
- **Migrate data and go live with Finance and Operations apps**
  - 4 modules
- **Configure and work with analytics and reporting in Finance and Operations apps**
  - 2 modules

**Instructor-led Training**
- **Microsoft Dynamics 365 Supply Chain Management, Manufacturing**
  - MB-320T00-A | 4 days

Pass certification exams MB-300 and MB-320 to earn this certification.

Microsoft Certified: Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

Microsoft.com/Certification
Overview of Microsoft Certified: Dynamics 365 Supply Chain Management Functional Consultant Associate

Who is this certification for?

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications. This role implements a solution using out-of-the-box capabilities, codeless extensibility, and application and service integrations.

Exam details

**MB-300**
Microsoft Dynamics 365: Core Finance and Operations

Skills measured:
- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

Knowledge and experience:
Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

**MB-330**
Microsoft Dynamics 365 Supply Chain Management

Skills measured:
- Implement Product information management
- Implement Inventory management
- Implement and manage Supply Chain processes
- Implement Warehouse management and Transportation management and perform business processes

Knowledge and experience:
This exam measures your ability to accomplish the following technical tasks: implement product information management; implement inventory management; implement and manage supply chain processes; implement warehouse and transportation management; and perform business processes.

Certification

Pass certification exams MB-300 and MB-330 to earn this certification

Products featured
- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing
- Asset Management (add-in)
- Dynamics 365 Finance
- IoT Intelligence (add-in)

Supply chain management functional consultants implement supply chain management practices, including procurement, trade, logistics, warehouse management, and transportation management.
The journey to Microsoft Certified:

**Dynamics 365 Supply Chain Management Functional Consultant Associate**

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

This certification is a good fit if:

- You have a basic understanding of supply chain management concepts.
- You're responsible for implementing a solution that includes procurement, trade, logistics, warehouse management, or transportation management.
- You hold this certification: MB6-894: Distribution and Trade in Microsoft Dynamics 365 for Finance and Operations

**Master the basics with Fundamentals certifications**
- Dynamics Fundamentals (CRM)
- Dynamics Fundamentals (ERP)
- Microsoft Power Platform Fundamentals

**Browse all Dynamics 365 certifications**

**Skills outline guide**

- **Self-paced online learning**
  - Microsoft Learn

- **Instructor-led training**
  - Course MB-300T00 (for exam MB-3000)
    - Microsoft Dynamics 365: Core Finance and Operations
  - Course MB-330T00 (for exam MB-330)
    - Microsoft Dynamics 365 Supply Chain Management

**Suggestions for gaining experience**

- Work as a functional consultant on one or more projects.
- Volunteer to help on a consulting project.
- Complete more hands-on practice:
  - Get a mentor.
  - Tour warehouses.
  - Watch videos about how things are made.
  - Ask questions and learn from experts and customers.
  - Join a user group community.

**Pass exams**

- **Take a practice exam**
- **Pass required exam to earn your certification**
  - MB-300: Microsoft Dynamics 365: Core Finance and Operations
  - MB-330: Microsoft Dynamics 365 Supply Chain Management

**Reinforce skills with experience**

**Explore these certifications next**

Other tracks (Associate)
- Dynamics 365 Supply Chain Management Manufacturing

Next level up (Expert)
- Dynamics 365 Finance and Operations Apps Solution Architect

**Additional resources**
- Documentation
- Learning catalog

Get started at
aka.ms/Dynamics365Certs_SCMConsultant

Microsoft Certified: Dynamics 365 Supply Chain Management Functional Consultant Associate

Dynamics 365 Supply Chain Management Functional Consultants streamline cost accounting, inventory management, master planning, and warehouse management for their clients.
Training and preparation for Microsoft Certified:

**Dynamics 365 Supply Chain Management Functional Consultant Associate**

Dynamics 365 Supply Chain Management Functional Consultants streamline cost accounting, inventory management, master planning, and warehouse management for their clients.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

**Instructor-led Training**

- **MB-300 Exam**
  - Microsoft Dynamics 365: Core Finance and Operations
    - MB-300T00 | 2 days

- **MB-300 Exam**
  - Microsoft Dynamics 365 Supply Chain Management
    - MB-330T00-A | 5 days

**Self-paced online training on Microsoft Learn**

- **Get started with Finance and Operations apps**
  - 5 modules

- **Use Lifecycle Services to design and plan an implementation of Finance and Operations apps**
  - 2 modules

- **Configure your organization in Finance and Operations apps**
  - 8 modules

- **Migrate data and go live with Finance and Operations apps**
  - 4 modules

- **Configure and work with analytics and reporting in Finance and Operations apps**
  - 2 modules

**Instructor-led Training**

- **Configure and manage products and inventory in Dynamics 365 Supply Chain Management**
  - 6 modules

- **Configure and manage procurement and vendors in Dynamics 365 Supply Chain Management**
  - 3 modules

- **Configure and manage sales, and customers in Dynamics 365 Supply Chain Management**
  - 2 modules

- **Configure and work with warehouse management in Dynamics 365 Supply Chain Management**
  - 1 module

- **Configure and work with transportation management in Dynamics 365 Supply Chain Management**
  - 1 module

Pass certification exams MB-300 and MB-330 to earn this certification.

**Microsoft Certified:**

- **Dynamics 365 Supply Chain Management Functional Consultant Associate**
Overview of Microsoft Certified:

**Dynamics 365 Commerce Functional Consultant Associate**

### Exam details

**MB-300**
Microsoft Dynamics 365: Core Finance and Operations

- **Skills measured:**
  - Use common functionality and implementation tools
  - Configure security, processes, and options
  - Perform data migration
  - Validate and support the solution

**Knowledge and experience:**
This exam measures your ability to accomplish the following technical tasks: use common functionality and implementation tools; configure security, processes, and options; perform data migration; and validate and support the solution.

**MB-340**
Microsoft Dynamics 365 Commerce Functional Consultant

- **Skills measured:**
  - Configure Dynamics 365 Commerce Headquarters
  - Configure products, prices, discounts, loyalty, and affiliations
  - Manage Point of Sale (POS) in Dynamics 365 Commerce
  - Configure and Manage Dynamics 365 Commerce call centers
  - Manage e-commerce

**Knowledge and experience:**
This exam measures your ability to implement, configure, and use Dynamics 365 Commerce, in the back office and all types of channels; take advantage of its advanced functionality; and support the whole customer experience.

### Certification

Pass certification exams **MB-300** and **MB-340** to earn this certification.

**Microsoft Certified: Dynamics 365 Commerce Functional Consultant Associate**

The Commerce Functional Consultant associate understands the unified commerce business operations.

### Products featured

- Dynamics 365 Commerce
Dynamics 365 Commerce Functional Consultant Associate

Start here

This certification is a good fit if:

• IT professionals, Developers, Information workers
OR
• Anyone that can use the application functionality in Microsoft Dynamics 365 Commerce and provide support for the application.
• Candidates have a strong understanding of unified commerce business operations. They may have experience configuring, deploying, and maintaining Microsoft Dynamics 365 Commerce.

Not right for you?

Master the basics with Fundamentals certifications

• Dynamics 365 Fundamentals (CRM)
• Dynamics 365 Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

Suggested training

• Self-paced online learning
• Microsoft Learn
• Instructor-led training
• Course MB-300T00 (for exam MB-100)
• Microsoft Dynamics 365: Core Finance and Operations Core common features of Dynamics 365 for Finance and Operations

Skills outline guide

• Documentation

Reinforce skills with experience

Suggestions for gaining experience

Work in a Commerce implementation using some or all of: back-office, in-store, call center and e-commerce experiences. Join the community at Dynamics 365 Commerce - Forums, Blogs, Support

Pass exams

Take a practice exam

Pass required exam to earn your certification

MB-300
Microsoft Dynamics 365: Core Finance and Operations

MB-340
Microsoft Certified: Dynamics 365 Commerce Functional Consultant

Pass exams

Pass required exam to earn your certification

MB-300
Microsoft Dynamics 365: Core Finance and Operations

MB-340
Microsoft Certified: Dynamics 365 Commerce Functional Consultant

Additional resources

• Documentation

Pass exams

Pass required exam to earn your certification

MB-300
Microsoft Dynamics 365: Core Finance and Operations

MB-340
Microsoft Certified: Dynamics 365 Commerce Functional Consultant

Explore these learning opportunities next

• Dynamics 365 Finance Functional Consultant
• Dynamics 365 Supply Chain Management Functional Consultant
• Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant

Pass exams

Pass required exam to earn your certification

MB-300
Microsoft Dynamics 365: Core Finance and Operations

MB-340
Microsoft Certified: Dynamics 365 Commerce Functional Consultant

As a candidate for this certification, you configure, deploy, and maintain Dynamics 365 Commerce applications.
Training and preparation for Microsoft Certified:

**Dynamics 365 Commerce Functional Consultant Associate**

Dynamics 365 Commerce Functional Consultants design, configure, and manage Dynamics 365 Commerce and provide ongoing support for the app.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

---

**Microsoft Dynamics 365: Core Finance and Operations**

- **MB-300 Exam**
  - **Get started with Finance and Operations apps**
    - 6 modules
  - **Use Lifecycle Services to design and plan an implementation of Finance and Operations apps**
    - 2 modules
  - **Configure your organization in Finance and Operations apps**
    - 8 modules
  - **Migrate data and go live with Finance and Operations apps**
    - 4 modules
  - **Configure and work with analytics and reporting in Finance and Operations apps**
    - 2 modules

**MB-300**

- **Microsoft Dynamics 365: Core Finance and Operations**

**MB-340 Exam**

- **Get started with Dynamics 365 Commerce**
  - 4 modules
- **Configure and work with omnichannel prerequisites in Dynamics 365 Commerce**
  - 4 modules
- **Manage customer engagement and shopping experience in Dynamics 365 Commerce**
  - 5 modules
- **Manage order fulfillment and inventory in Dynamics 365 Commerce**
  - 2 modules
- **Configure and use point of sale in Dynamics 365 Commerce**
  - 3 modules
- **Configure and work with call centers in Dynamics 365 Commerce**
  - 2 modules
- **Configure and work with e-Commerce in Dynamics 365 Commerce**
  - 2 modules

**MB-340**

- **Microsoft Dynamics 365 Commerce**

---

Pass certification exams **MB-300** and **MB-340** to earn this certification.

Microsoft Certified: **Dynamics 365 Commerce Functional Consultant Associate**

---

Find a Learning Partner [aka.ms/LearningPartner]

View all Microsoft Certifications [Microsoft.com/Certification]
Overview of Microsoft Certified:

**Dynamics 365 Finance and Operations Apps Developer Associate**

**Who is this certification for?**

Ideal candidates are responsible for performing discovery, capturing requirements, engaging subject matter experts and stakeholders, translating requirements, and configuring the solution and applications, including complete testing and support. This role builds, connects, and extends Dynamics out-of-the-box solutions to better fit customer requirements. The developer uses both Microsoft and third-party tools to do this and to ensure seamless integration with external systems.

**Exam details**

**MB-300**
Microsoft Dynamics 365: Core Finance and Operations

Skills measured:
- Describe Finance and Operations apps and extend apps by using Power Platform technologies
- Configure administrative features and workflows
- Manage Finance and Operations data
- Validate and support solutions

Knowledge and experience:
Candidates for this exam analyze business requirements and translate those requirements into fully realized business processes and solutions that implement industry best practices. Candidates serve as a key resource in implementing and configuring applications to meet business requirements.

**MB-500**
Microsoft Dynamics 365: Finance and Operations Apps Developer

Skills measured:
- Plan architecture and solution design
- Apply developer tools
- Design and develop AOT elements
- Develop and test code
- Implement reporting
- Integrate and manage data solutions
- Implement security and optimize performance

Knowledge and experience:
This exam measures your ability to accomplish the following technical tasks: plan architecture and solution design; apply developer tools; design and develop AOT elements; develop and test code; implement reporting; integrate and manage data solutions; and implement security and optimize performance.

**Certification**

Pass certification exams **MB-300** and **MB-500** to earn this certification

![Microsoft Certified: Dynamics 365: Finance and Operations Apps Developer Associate](logo.png)

The Finance and Operations apps developer associate designs, develops, secures, and extends Dynamics 365 implementations.

**Products featured**
- Dynamics 365 Finance
- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management, Manufacturing
- Power Apps
- Power BI

Get started at [aka.ms/Dynamics365Certs_FinOpsAppDev](aka.ms/Dynamics365Certs_FinOpsAppDev)
The journey to Microsoft Certified:

Dynamics 365 Finance and Operations
Apps Developer Associate

Start here
Decide if this is the right certification for you

Not right for you?
Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:
• You’re a developer who works with Finance and Operations apps.

OR
• You work with Finance and Operations apps, configuring security, processes, and options.
• You develop and test code.
• You apply developer tools to perform data migration, implement reporting, and integrate and manage data solutions.
• You hold this certification:
MB6-895
Financial Management in Microsoft Dynamics 365 for Finance and Operations

Master the basics with Fundamentals certifications
• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

OR
Browse all Dynamics 365 certifications

Skills outline guide
Self-paced online learning
Microsoft Learn

OR
Instructor-led training
Course MB-300T00 (for exam MB-300)
Microsoft Dynamics 365: Core Finance and Operations

Course MB-500T00-A (for exam MB-500)
Microsoft Dynamics 365: Finance and Operations Apps Developer

Additional resources
• Documentation
• Learning catalog

Suggestions for gaining experience
Work as a developer on one or more projects.
Volunteer to help develop a project.
Complete more hands-on practices.

Take a practice exam
Pass required exam to earn your certification
MB-300
Microsoft Dynamics 365: Core Finance and Operations
MB-500
Microsoft Dynamics 365: Finance and Operations Apps Developer

Microsoft Certified: Dynamics 365 Finance and Operations Apps Developer Associate
Developers who work with Finance and Operations apps in Microsoft Dynamics 365 implement and extend applications to meet the requirements of the business. Candidates provide fully realized solutions by using standardized application coding patterns, extensible features, and external integrations.

Explore these certifications next
Other tracks (Associate)
• Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate
• Dynamics 365 Supply Chain Management Functional Consultant Associate

Next level up (Expert)
• Dynamics 365 Finance and Operations Apps Solution Architect

Get started at aka.ms/Dynamics365Certs_FinOpsAppDev
Training and preparation for Microsoft Certified: Dynamics 365 Finance and Operations Apps Developer Associate

Developers who work with Finance and Operations apps in Microsoft Dynamics 365 implement and extend applications to meet the requirements of the business. Candidates provide fully realized solutions by using standardized application coding patterns, extensible features, and external integrations.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Microsoft Dynamics 365: Core Finance and Operations
MB-300T00 | 2 days

- Instructor-led Training
  - MB-300 Exam
    - Get started with Finance and Operations apps
      - 5 modules
    - Use Lifecycle Services to design and plan an implementation of Finance and Operations apps
      - 2 modules
    - Configure your organization in Finance and Operations apps
      - 8 modules
    - Migrate data and go live with Finance and Operations apps
      - 4 modules
    - Configure and work with analytics and reporting in Finance and Operations apps
      - 2 modules

- Self-paced online training on Microsoft Learn
  - Introduction to developing with Finance and Operations apps
    - 8 modules
  - Build Finance and Operations apps
    - 12 modules
  - Extend Finance and Operations apps
    - 3 modules
  - Connect to Finance and Operations apps
    - 8 modules
  - Migrate data and go live with Finance and Operations apps
    - 4 modules

Microsoft Dynamics 365 Finance and Operations Apps Developer
MB-500T00 | 3 days

- Instructor-led Training
  - MB-500 Exam
    - Microsoft Dynamics 365 Finance and Operations Apps Developer
      - 5 modules
    - Build Finance and Operations apps
      - 12 modules
    - Extend Finance and Operations apps
      - 3 modules
    - Connect to Finance and Operations apps
      - 8 modules
    - Migrate data and go live with Finance and Operations apps
      - 4 modules

Pass certification exams MB-300 and MB-500 to earn this certification.

Find a Learning Partner aka.ms/LearningPartner
View all Microsoft Certifications Microsoft.com/Certification
Overview of Microsoft Certified:

**Dynamics 365 Business Central Functional Consultant Associate**

Who is this certification for?
Ideal candidates for this certification are functional consultants who implement core application setup processes for small and medium businesses.

Exam details

**MB-800**
Microsoft Dynamics 365 Business Central Functional Consultant

Skills Measured:
• Set up Business Central
• Configure financials
• Configure sales and purchasing
• Perform Business Central operations

Knowledge and experience:
You must have applied knowledge of Business Central, and you should understand industry terminology, priorities, standards, methodologies, and best practices. If you have this knowledge and you’re in a role such as administrator, quality assurance, DevOps, developer, UX designer, or solution architect, the Dynamics 365 Business Central Functional Consultant Associate certification could be a great fit.

Certification

Pass certification exam MB-800 to earn this certification

Products featured

- Dynamics 365 Business Central

Dynamics 365 Business Central Functional Consultants are responsible for implementing core application setup processes for small and medium businesses.
The journey to Microsoft Certified:
Dynamics 365 Business Central Functional Consultant Associate

Start here
Decide if this is the right certification for you

Not right for you?

Upskill with recommended training

Reinforce skills with experience

Pass exams

Continue to grow

This certification is a good fit if:
• You are a Functional Consultant.

OR
• You implement core application setup processes for small and medium businesses.
• You implement and configure Dynamics 365 Business Central, including setting up core functionality and modules and migrating data to Business Central.

Master the basics with Fundamentals certifications
• Dynamics Fundamentals (CRM)
• Dynamics Fundamentals (ERP)
• Microsoft Power Platform Fundamentals

OR
Browse all Dynamics 365 certifications

Skills outline guide

Self-paced online learning
Microsoft Learn

OR
Instructor-led training
Course MB-800T00 (for exam MB-800):
Microsoft Dynamics 365 Business Central Functional Consultant

Suggestions for gaining experience
Work as a Functional Consultant on one or more projects
Volunteer to help on a Business Central consulting project
Volunteer on a Business Central implementation
Complete more hands-on practice
Get a mentor

Take a practice exam
Pass required exam to earn your certification
Exam MB-800
Microsoft Dynamics 365 Business Central Functional Consultant

Pass exams

Explore these certifications next
• Microsoft Power Platform Fundamentals

Additional resources
• Documentation
• Collections

Reinforce skills with experience

Pass exams

Microsoft Certified: Dynamics 365 Business Central Functional Consultant

Dynamics 365 Business Central Functional Consultants set up, implement, configure, and extend Business Central for small and medium businesses.
Training and preparation for Microsoft Certified: Dynamics 365 Business Central Functional Consultant Associate

Microsoft Dynamics 365 Business Central Functional Consultants are responsible for implementing core application setup processes for small and medium businesses.

Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

Instructor-led training

- Microsoft Dynamics 365 Business Central Functional Consultant
  MB-800T00-A | 4 days

Self-paced online training with Microsoft Learn

- Get started with Microsoft Dynamics 365 Business Central
  3 modules
- Work with the Microsoft Dynamics 365 Business Central user interface
  3 modules
- Set up financial management in Microsoft Dynamics 365 Business Central
  4 modules
- Set up Microsoft Dynamics 365 Business Central for reporting
  3 modules
- Use journals in Microsoft Dynamics 365 Business Central
  3 modules
- Purchase items and services in Microsoft Dynamics 365 Business Central
  5 modules
- Return items in Microsoft Dynamics 365 Business Central
  3 modules
- Deploy and configure Microsoft Dynamics 365 Business Central
  5 modules
- Setup of Microsoft Dynamics 365 Business Central
  4 modules
- Use journals in Microsoft Dynamics 365 Business Central
  3 modules
- Purchase items and services in Microsoft Dynamics 365 Business Central
  5 modules
- Return items in Microsoft Dynamics 365 Business Central
  3 modules
- Reconcile bank accounts in Microsoft Dynamics 365 Business Central
  1 module

Pass certification exam MB-800 to earn this certification

Microsoft Certified: Dynamics 365 Business Central Functional Consultant Associate
Who is this certification for?

Ideal candidates for this course should have previous experience with a functional or technical focus in Dynamics 365: Finance and Operations Applications. This course is primarily for those who aspire to be a solution architect or who are new to that role.

Earn one of these certifications first

- Dynamics 365 Finance Functional Consultant Associate
- OR
- Dynamics 365 Supply Chain Management Functional Consultant Associate
- OR
- Dynamics 365 Supply Chain Management Manufacturing Functional Consultant Associate
- OR
- Dynamics 365 Finance and Operations Apps Developer Associate

Exam details

MB-700
Microsoft Dynamics 365: Finance and Operations Apps Solution Architect

Skills measured:
- Identify solution requirements
- Design solution components
- Define solution testing and management strategies

Knowledge and experience:
As a candidate for this certification, you’re a Dynamics 365 professional who advises stakeholders and translates business requirements into secure, scalable, and reliable solutions. You design cohesive solutions for your customers because you know how to work with the essential architectural components of Dynamics 365 finance and operations apps. You have extensive domain knowledge in one or more industry verticals. Plus, you understand how decisions in each area affect the overall solution.

Certification

Pass certification exam MB-700 to earn this certification

Microsoft Certified: Finance and Operations Apps Solution Architect Expert

The solution architect for Finance and Operations apps is a trusted advisor who provides information technology solutions to meet business needs.

Products featured
- Dynamics 365 Finance
- Dynamics 365 Supply Chain Management
- Dynamics 365 Supply Chain Management Manufacturing
- Dynamics 365 Commerce
The journey to Microsoft Certified:

**Dynamics 365 Finance and Operations Apps Solution Architect Expert**

Get started at [aka.ms/Dynamics365Certs_FinOpsAppSolutionArchitect](aka.ms/Dynamics365Certs_FinOpsAppSolutionArchitect)

Start here

- Decide if this is the right certification for you

**This certification is a good fit if:**

- You have significant experience as a Dynamics 365 Finance and Operations apps functional consultant, developer, or solution architect.

**OR**

- You’re responsible for successful design, implementation, deployment, and adoption of an overall technology solution in your organization.

**Earn one of these certifications first**

- Dynamics 365 Finance Functional Consultant Associate

**OR**

- Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate

**OR**

- Dynamics 365 Finance and Operations Apps Developer Associate

**Upskill with recommended training**

**Skills outline guide**

- [Self-paced online learning](#)
  - Microsoft Learn

**OR**

- [Instructor-led training](#)
  - Course MB-700T00-A: Microsoft Dynamics 365: Finance and Operations Apps Solution Architect

**Additional resources**

- [Microsoft Docs](#)
- [Learning Catalog](#)

**Reinforce skills with experience**

- Suggestions for gaining experience
  - Work as a solution architect on one or more projects
  - Volunteer to design and implement a Finance and Operations app solution
  - Complete more design workshops with other architects

**Pass exams**

- Take a practice exam
  - Pass required exam to earn your certification
  - MB-700: Microsoft Dynamics 365: Finance and Operations Apps Solution Architect

**Pass exams**

- Take a practice exam

**Try FastTrack**

- Work with the FastTrack team on an implementation, and you may be invited to become a FastTrack recognized solution architect.

Microsoft Certified: Dynamics 365 Finance and Operations Apps Solution Architect Expert

Solution Architects for finance and operations apps in Microsoft Dynamics 365 are trusted advisors who can design cohesive solutions for their customers by knowing how to work with the essential architectural components of Dynamics 365 finance and operations.
Refer to the links below for recommended training resources that will help you prepare for required exams and earn your certification.

**Dynamics 365 Finance and Operations Apps Solution Architect Expert**

Solution Architects for Finance and Operations apps in Microsoft Dynamics 365 are trusted advisors who consult with organizations and implementation team members to refine business needs into a well-defined and cost-effective solution.

**Earn one of these certifications first:**

- **Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate**

OR

- **Microsoft Certified: Dynamics 365 Supply Chain Management, Manufacturing Functional Consultant Associate**

OR

- **Microsoft Certified: Dynamics 365 Supply Chain Management Consultant Associate**

OR

- **Microsoft Certified: Dynamics 365: Finance and Operations Apps Developer Associate**

**Instructor-led Training**

- **Microsoft Dynamics 365: Finance and Operations Apps Solution Architect**
  - MB-700T00 | 4 days

**MB-700 Exam**

- **Architect solutions for Dynamics 365 and Power Platform**
  - 5 modules

**Self-paced online training on Microsoft Learn**

- **Microsoft Dynamics 365: Finance and Operations Apps Solution Architect**

**MB-700**

- **Microsoft Dynamics 365: Finance and Operations Apps Solution Architect**

Earn a prerequisite certification and pass certification exam MB-700 to earn this certification.

Microsoft Certified: Dynamics 365: Finance and Operations Apps Solution Architect Expert

Find a Learning Partner: aka.ms/LearningPartner

View all Microsoft Certifications: Microsoft.com/Certification
<table>
<thead>
<tr>
<th>Resources</th>
<th>Microsoft Learn Support</th>
<th>Certification poster</th>
</tr>
</thead>
<tbody>
<tr>
<td>Microsoft.com/Learn</td>
<td>aka.ms/PracticeTests</td>
<td>aka.ms/BusAppsTrainCertPoster</td>
</tr>
<tr>
<td>Learning Partners</td>
<td>aka.ms/LearnFAQ</td>
<td>Certification Support</td>
</tr>
<tr>
<td>aka.ms/LearningPartners</td>
<td>aka.ms/MCPForum</td>
<td>aka.ms/MicrosoftLearnBlog</td>
</tr>
<tr>
<td>Microsoft Learn Newsletter</td>
<td>Microsoft Learn Tech Community</td>
<td></td>
</tr>
<tr>
<td>aka.ms/LearnNewsletter</td>
<td>aka.ms/LearnTechCommunity</td>
<td></td>
</tr>
</tbody>
</table>

**Stay connected**

<table>
<thead>
<tr>
<th>Resources</th>
<th>Microsoft Learn on Twitter</th>
<th>Microsoft Learn on LinkedIn</th>
</tr>
</thead>
<tbody>
<tr>
<td>Microsoft Learn on Twitter</td>
<td>aka.ms/MicrosoftLearnBlog</td>
<td>Microsoft Learn on LinkedIn</td>
</tr>
</tbody>
</table>