



Data Platform Licence Optimisation

Modernise and optimise
licensing your Microsoft Data
Platform

Are you:

- Approaching a licence renewal or true-up?
- Trying to optimise licensing ageing data platform estates?
- Looking to optimise your investment and ensure efficient licence compliance?

Many organisations struggle with mixed data platform estates some of which may be unsupported. Increasingly, database workloads are consolidated or moved to cloud with hybrid solutions. Microsoft licencing is complex and if you don't choose the right license vehicle, this may result in inefficient spend or reduce options in future. Organisations often own a range of license types, from Server/ CAL to core based licenses for each Standard and Enterprise Edition. Some licenses may have active Software Assurance (SA), and other licenses may have lapsed or no SA. This engagement helps you ensure compliance and optimise licensing your Microsoft Data Platform. Coeo focus specifically on the solution design and deployment to help you maximising your Microsoft license investment and providing a flexible and future-proof roadmap.

Coeo's Approach

We will provide a high-level solution design that support growth, providing the right level of performance and availability. The engagement comprises the following phases:

- Discovery: data collection on SQL Server estate, versions and editions
- Model: grouping database workloads into similar characteristics of performance and availability
- Design: identify target solution designs and recommend optimal platform for licensing

Following these phases, you will receive a written report and stakeholder presentation, covering the following topics:

- Summary of existing deployed estate
- License requirements for existing Microsoft Data Platform estate
- Recommendations for tactical workload optimisation
- Strategic roadmap to improve cost efficiency and platform value
- Identify candidate workloads for on-premise consolidation or cloud deployment

The benefits

This package will provide you with:

- Recommendations for workloads, where low-risk consolidation and optimisation could provide license optimisation and cost reduction
- Roadmap and high-level solution design for cost optimisation and to maximise value

Why Coeo?

Founded in 2007, Coeo is Europe's number one data platform specialist. Our team work with the latest Microsoft data and cloud technologies every day and bring this experience to each customer engagement, working with you to understand your business, your processes and your needs and providing recommendations specifically tailored to your environment.

Next steps

To find out more about how the Data Platform Licence Optimisation will benefit you or what our consultants need to get started, please contact us at info@coeo.com

