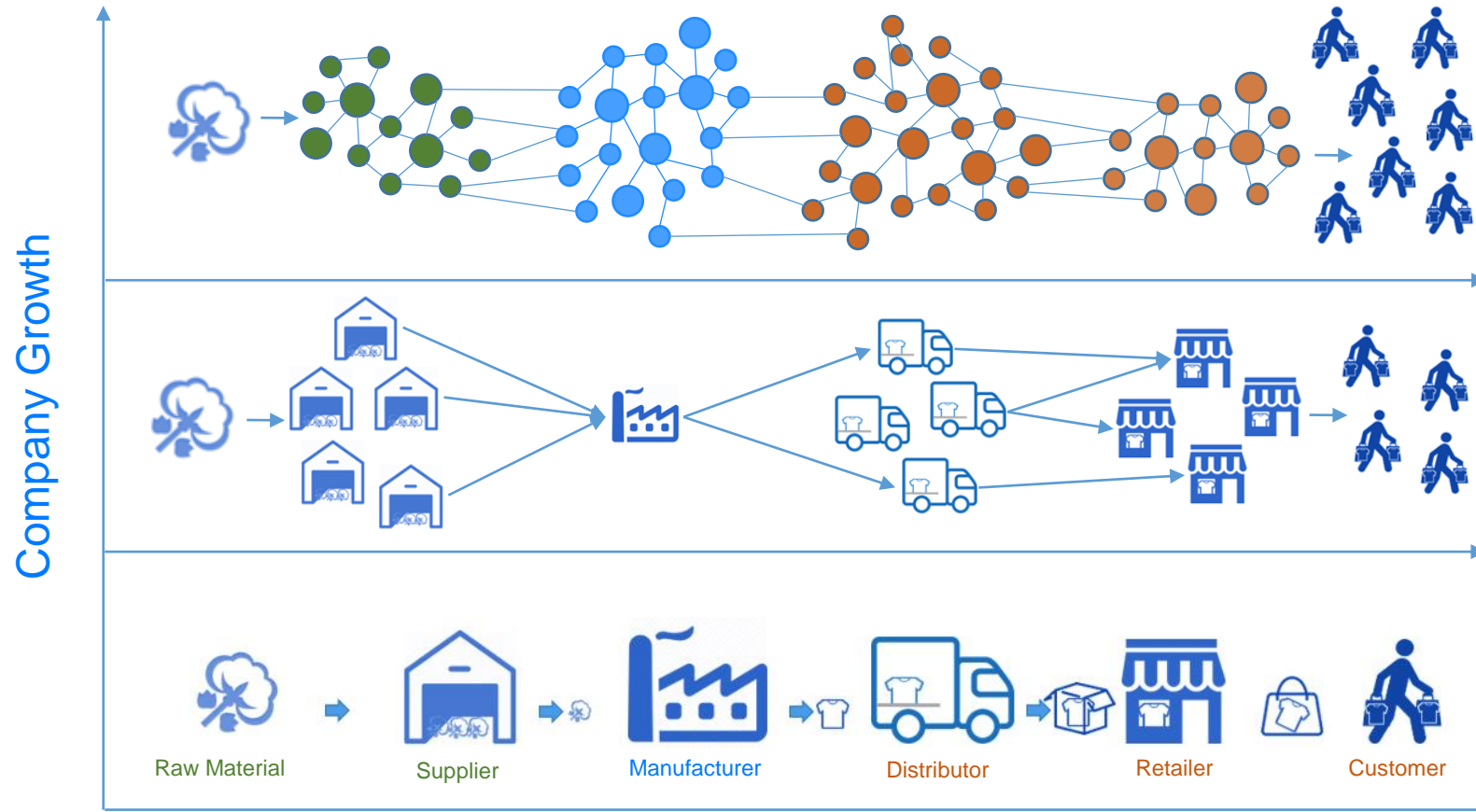


COMPLETE 
END to END SUPPLY CHAIN

Supply Chain flow

Growth means complexity



Source

Processes aimed at supplying the company with the goods and services necessary to meet the planned or actual demand

Make

Processes that govern the transformation of the product to the finished state to satisfy planned or actual demand

Deliver

Processes that deal with the allocation of finished products and services to meet planned or actual demand.

Supply Chain flow

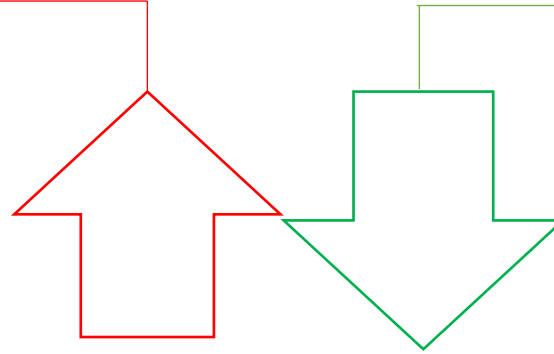
Growth means complexity

MORE COMPLEXITY

More problems to solve

Operative tools increase

More obstacles to correct data exchange



MORE COMPETITIVENESS

Reduction Overall Leadtime

Less Supply Chain buffers

Decrease the «broken telephone» effect

Simulation



Multi-scenario / multi-rule simulations and "what if" analysis

Immediate evidence about perturbative actions from other users or processes

Multi user and multi function simulative and cooperative environment

Cooperation



Event & Workflow based cooperative system

Integrated inter-function information sharing environment

End To End Monitoring

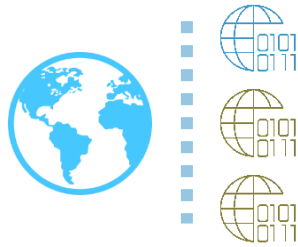


Complete traceability across the entire Supply Chain

Monitoring of the actual performances and comparison with the historical data

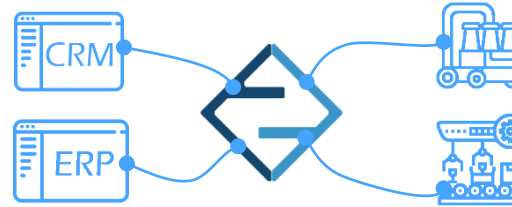
The CompleEtE «*DIGITAL TWIN*»

CompleEtE models the complexity of the entire Supply Chain into a virtual avatar (Digital Twin) capable to simulate every possible behaviour



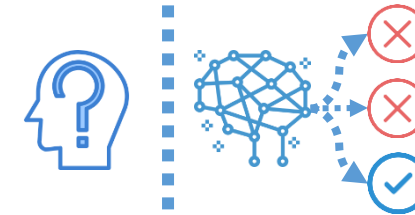
Enhanced Digital Twin

Create, modify, replicate a digital *avatar* of Products, Resources, Network & Company Rules



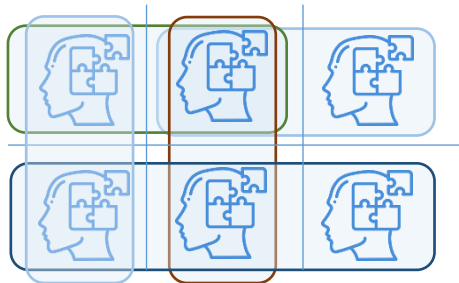
Physical & Virtual Standard Connectors

Standard Certified Connectors with PLM, CRM, ERP
IoT and Field Electronics certified connections



A.I. based Propositive Algorithms

Simulate different scenarios evaluate the results supported by Deep Learning algorithms



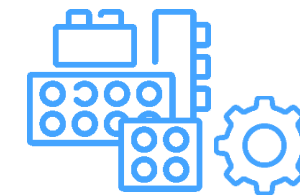
Virtual Groups for infos and users

Users are grouped by functions or targets and share the right information



Shared simulations to focus on same targets

Multiple users can share simulations, analysis and find out the best approach with the help of the entire team

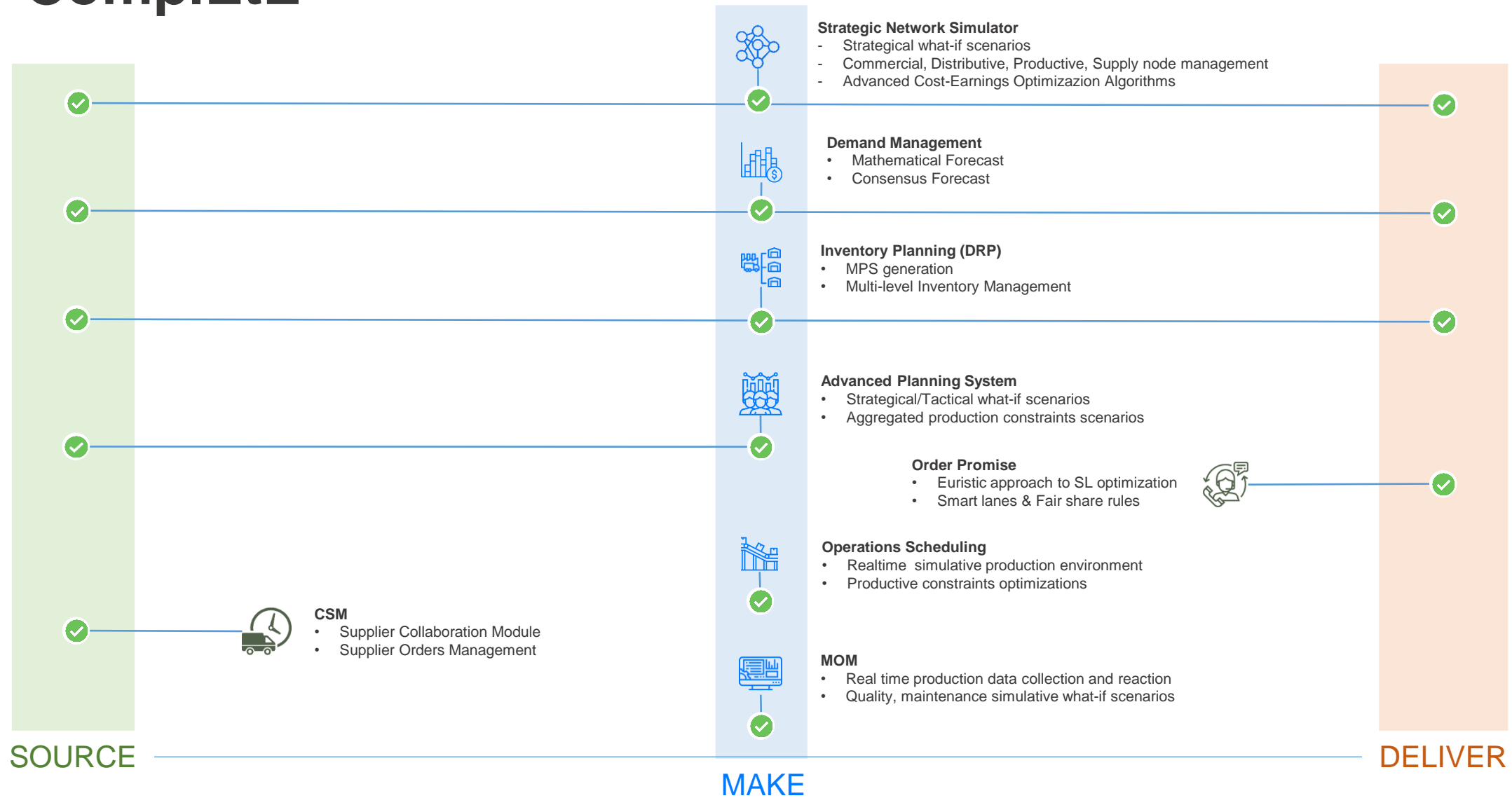


Modular Architecture «Smart Bricks»

Every digital process can combine algorithms, transformations and services to achieve the optimal solution.

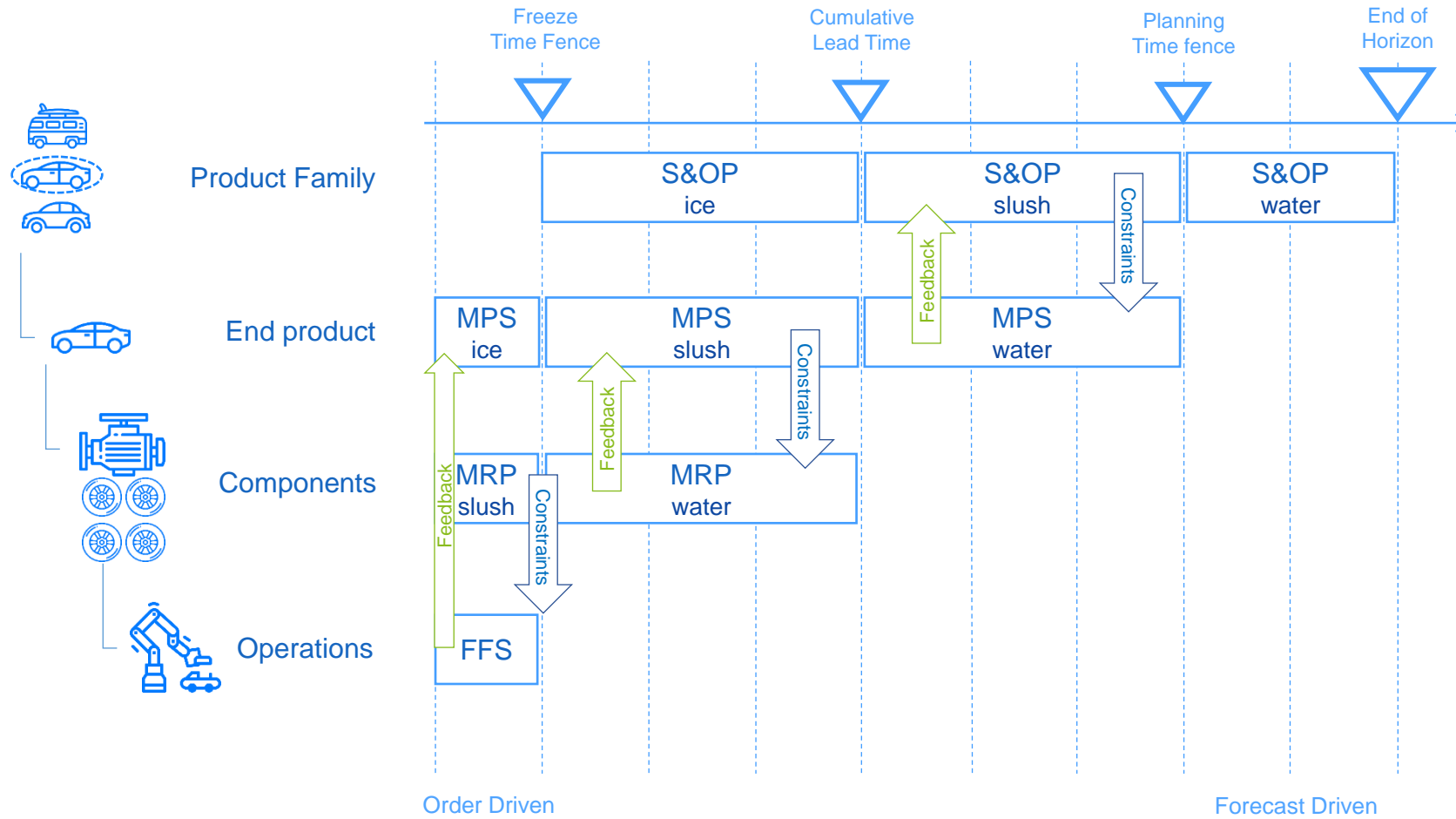
La soluzione CompleEtE

Copertura End to End dell'intera Value Chain



Supply Chain solutions application

Time Horizon concept



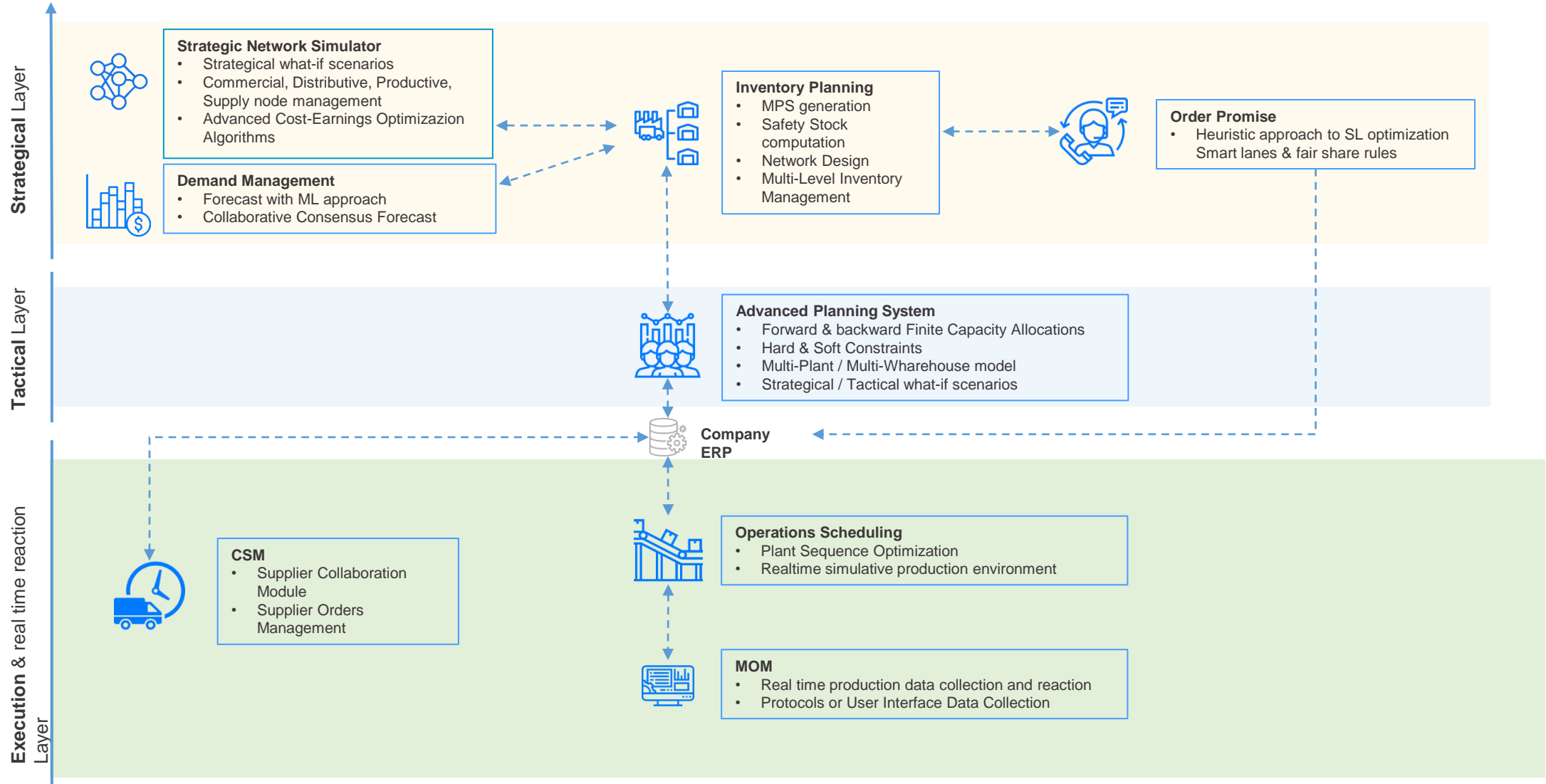
APICS

LEGEND

S&OP : Sales and Operation Planning
MPS: Master Production Scheduling
MRP: Material Resource Planning
FFS: Finite Forward Scheduling

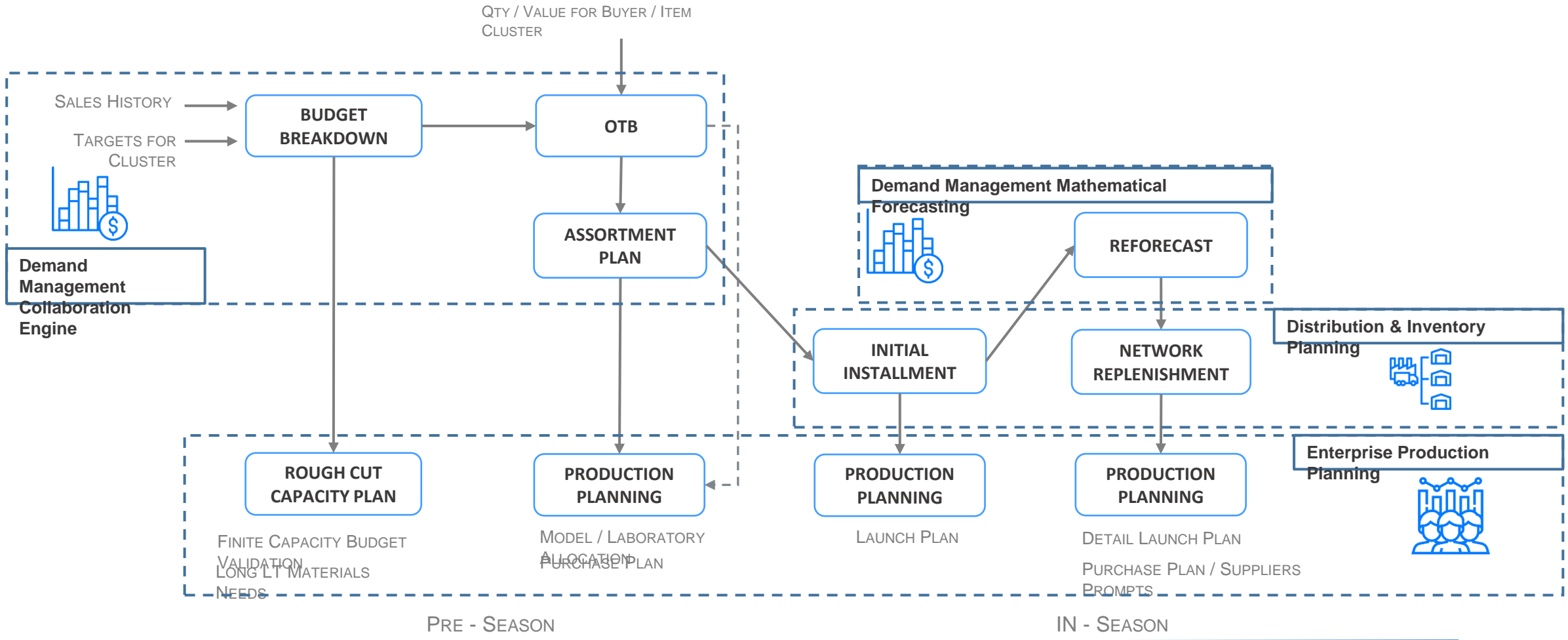
Supply Chain *Bricks*

From metal to screw : Typical Manufacturing Solutions Flow



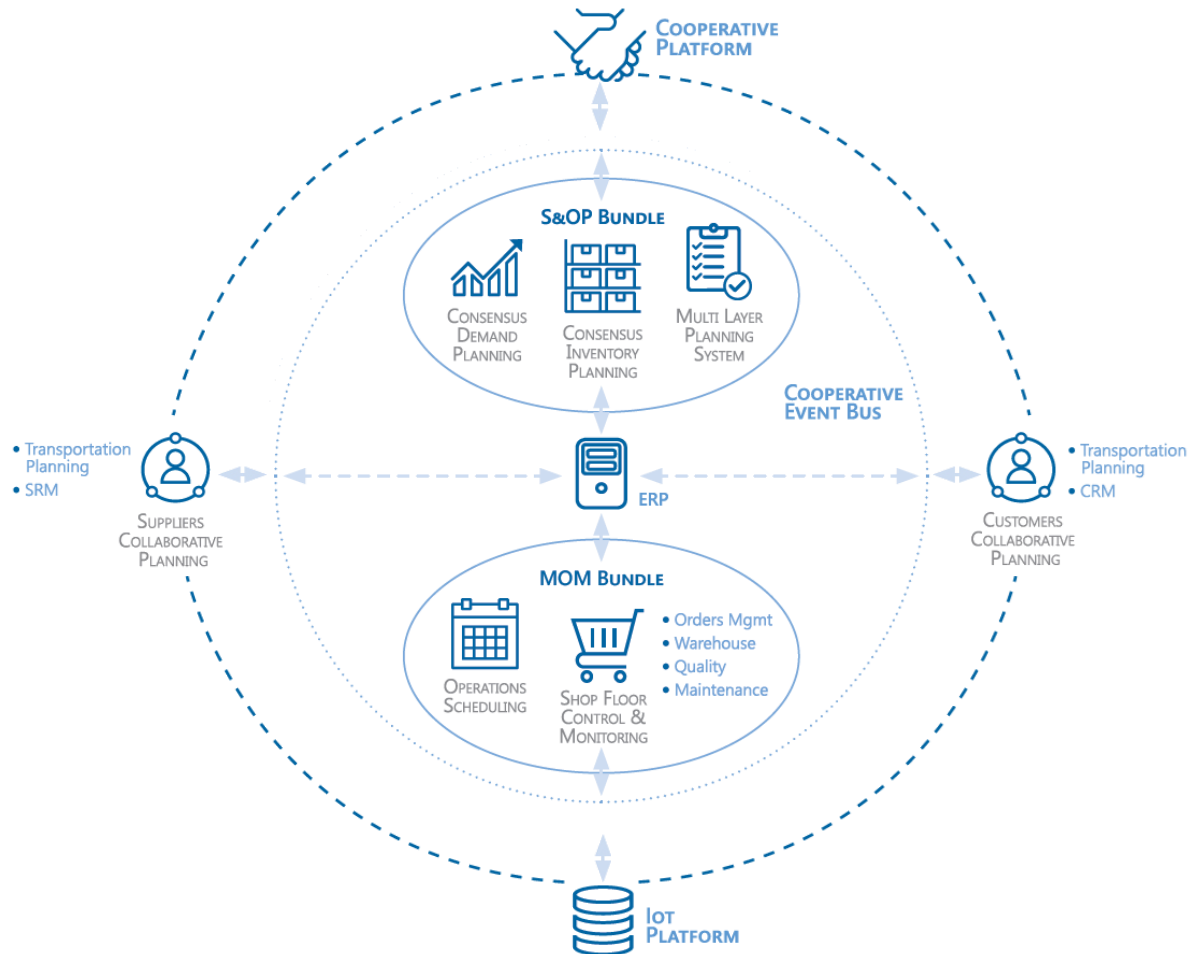
The Overall Picture of the Fashion Processes

From sketch to tissue : Typical Fashion Solution Flow



The ComplEtE Cooperative Supply Chain Framework

ComplEtE is able to manage the entire Supply Chain Network complexity thanks to a modular approach integrated by a common transparent cooperative platform. It lets any process and any information to run smoothly and be shared automatically across each persona and be available when it's really needed



Standard Approach

One complete framework to support all the processes of the Supply Chain

- S&OP bundle – From forecast to resources allocation
- MOM Bundle – To optimize the production real time driven by the factory events

Extended Approach

Three new layer to manage transparently, coherently with a workflow based approach

- Supplier network management
- Customer network management
- IoT devices network management

Cooperative Approach

Everything inside the Cloud based Cooperative Platform

- To guarantee target sharing
- To guarantee the needed information anywhere in any moment

COMPLETE Supply Chain Framework



ERP & Local Data



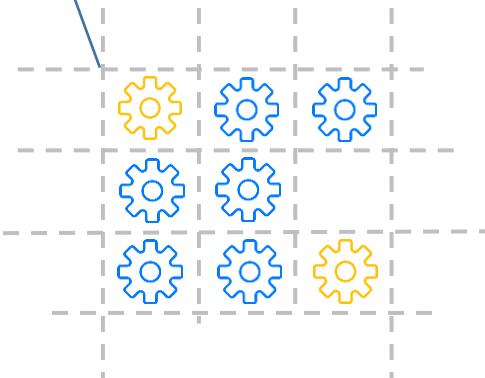
IoT devices

Edge Computing interface

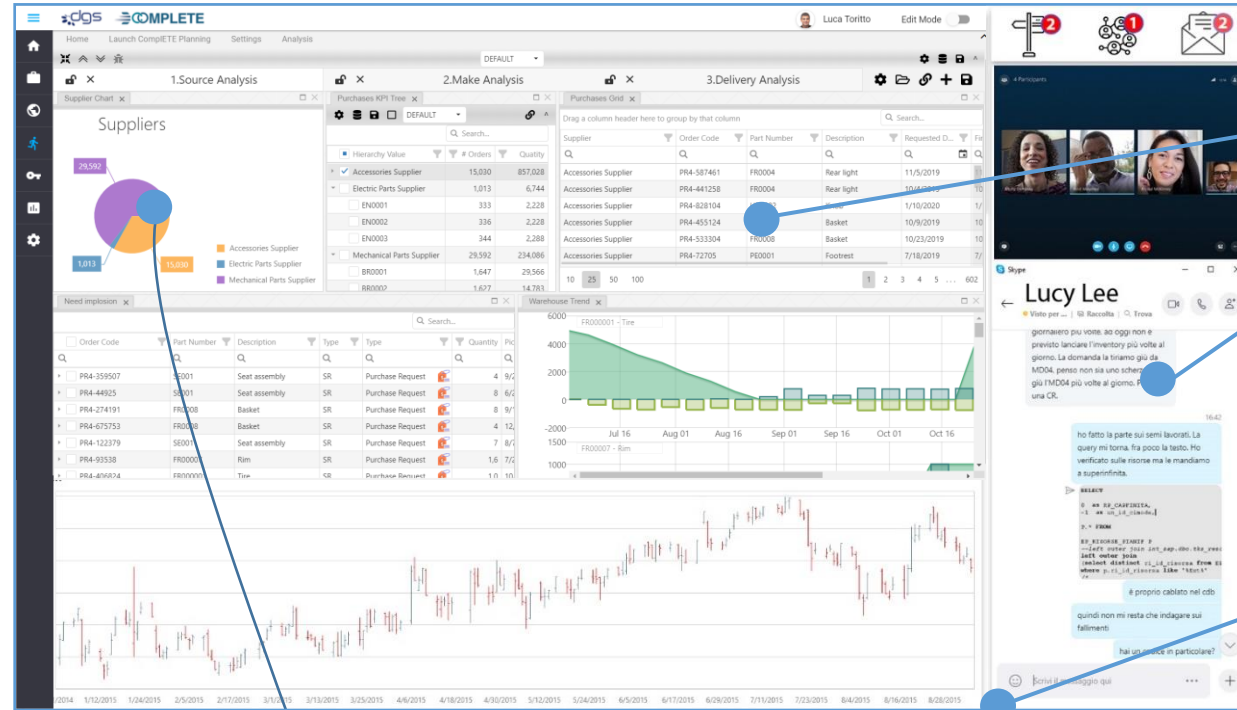
Smart Cooperative Data Management System



Cooperative Algorithms Network



DGS Porini Smart Services &
Third Parties Services



- Events Driven Workflow Notification Engine
- Multi Dimensional Customizable GUI
- Third Parties Widget & Modules integration
- Exogenous Series Management for AI algorithms
- Integrated Cooperative Platform
- Unique Microsoft Based Technology

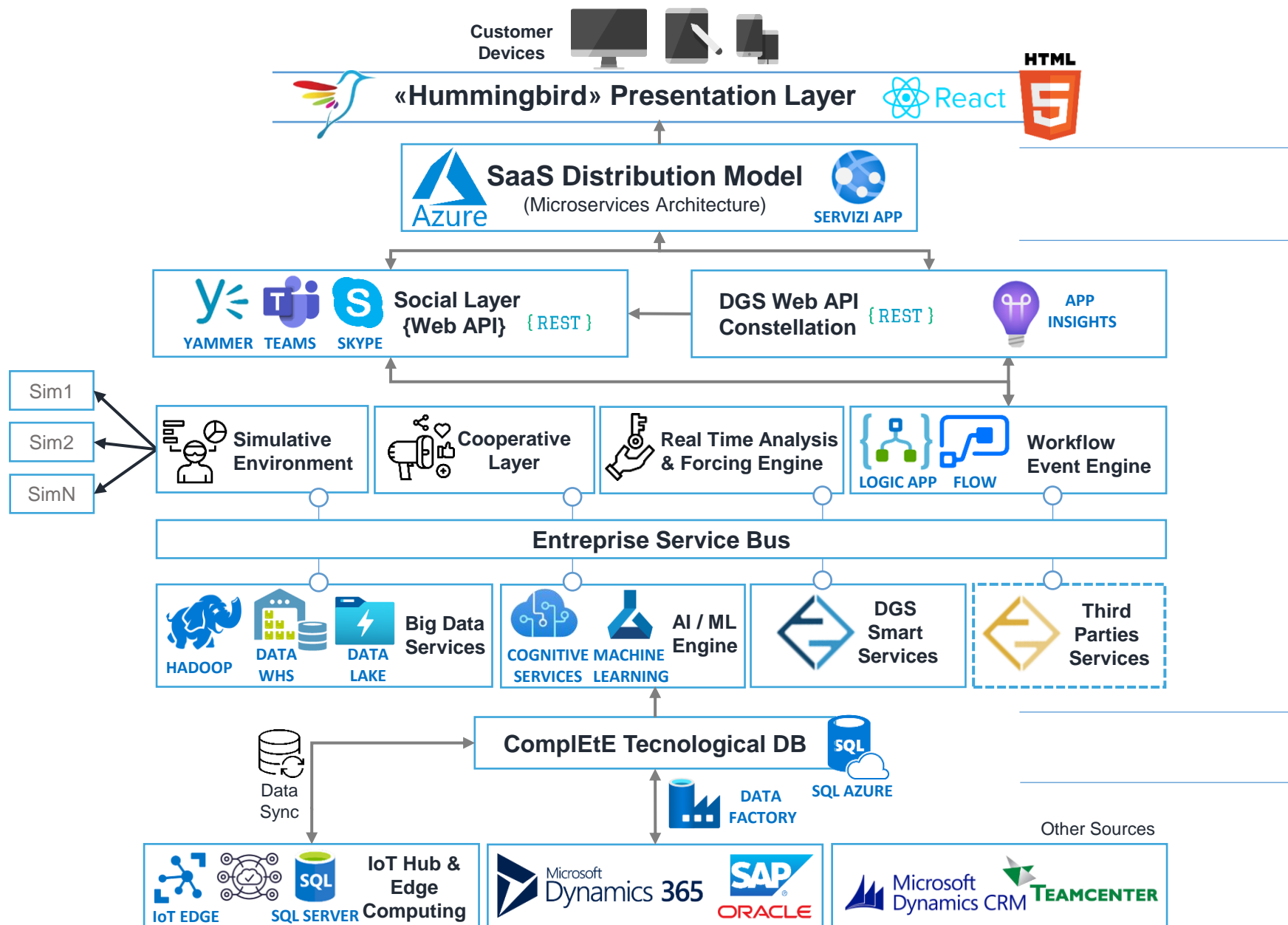


Artificial Intelligent Algorithms



Machine Learning Algorithms

ComplEtE Technology



Local Client

- Responsive Technology
- Multi Browser
- Single Page Application

Cloud Server

- Horizontal/Vertical Scalability
- Third Parties Algos Pluggable engine
- Deep Learning Approach
- Math-Euristic Algorithms
- Microservices Architecture

Local Server

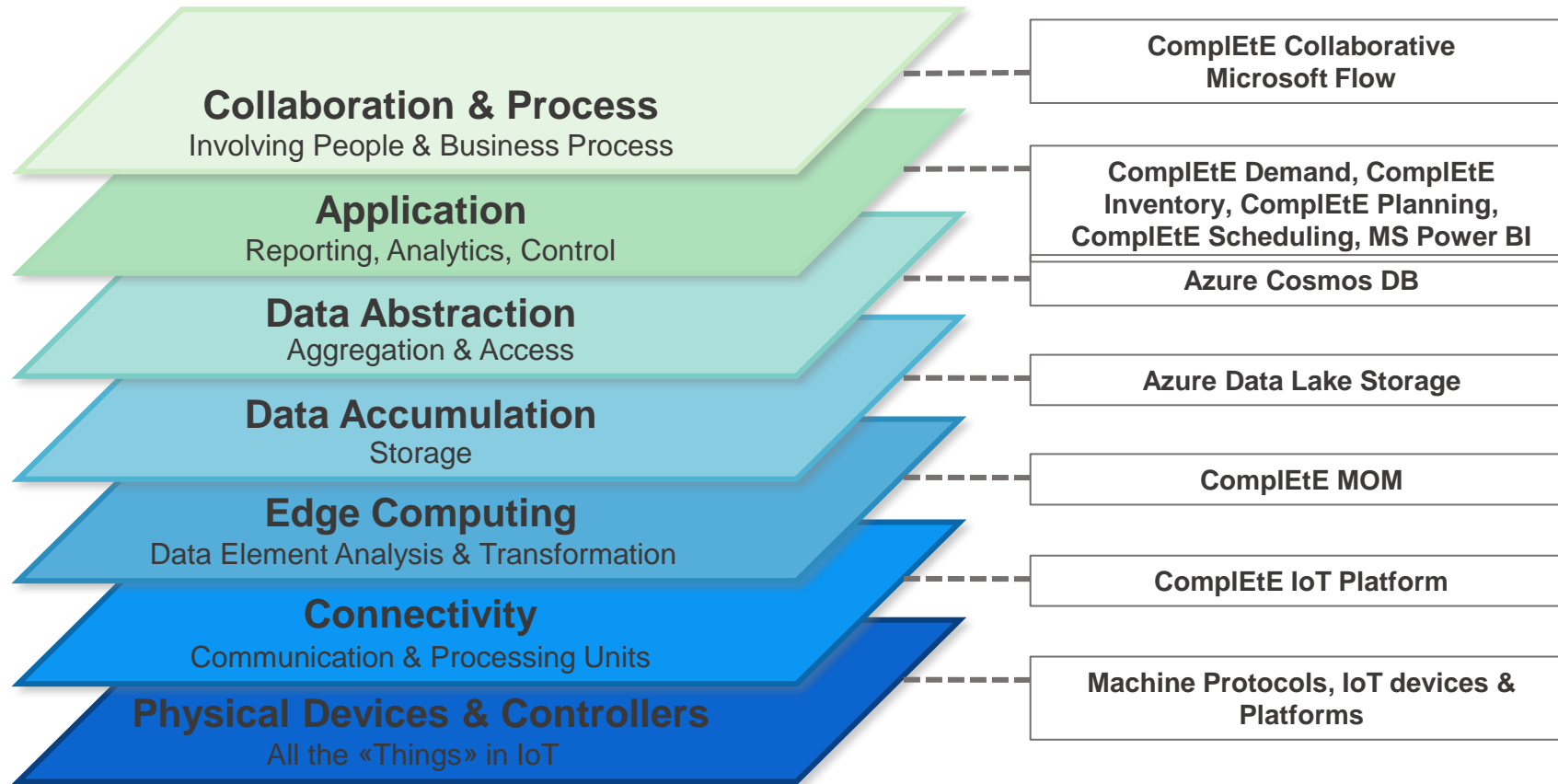
- Distributed Local Intelligence
- Standard ERP Integration

ComplEtE Technology

The information you need when you need where you need



CPPS & IoT in ComplEtE



COMPLETE  Services

Extrapolative techniques of the historical series

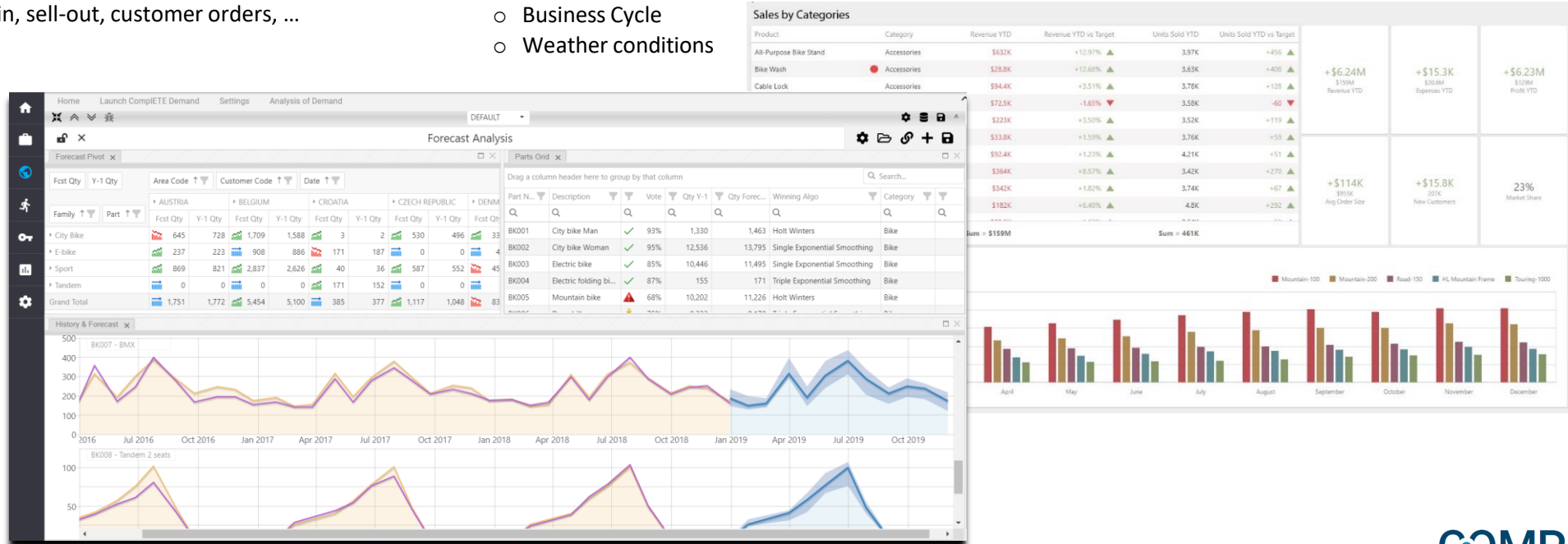
- Computation of the best forecast curve by a parametric voting system (best-fit)
- Trend and seasonality computation with ad-hoc mathematical algorithms
- Automatic highlight of statistical anomalies (outliers)
- Capability of sporadic series study
- Forecast and projection of newness, substitutions and end-of-life products. Enhanced phase in and phase out management
- *Factors influencing demand:*
 - Detail level: SKU, product family, customer, region, ...
 - Forecast horizon and bucket dimension (week, month, quarter, ...)
 - Historical data:
 - Sell-in, sell-out, customer orders, ...

Causal methods correlation based

- Multi-axis demand clustering
- Automatic correlation between orders / sales trends and exogenous variables
- Parameters, quantities and values forcings. What-if simulations.
- *Factors influencing demand:*
 - Company:
 - Sales data, Price, Promotion
 - Service Level
 - Marketplace:
 - Consumer perception
 - Demographics
 - Competition
 - Innovation
 - Regulation
 - Economics
 - Business Cycle
 - Weather conditions

Qualitative methods collaboration based

- Multi-axis top-down and bottom-up exploration of predictive and historical information
- Sharing and harmonization of data among different processes and users (sales, logistics, production)
- Forcings at every aggregation level
- Approving Workflow collaborative and easy to configure
- *Factors influencing demand:*
 - Customer initiatives
 - Events and promotions
 - Macroeconomic trend variations



Stock Target Management

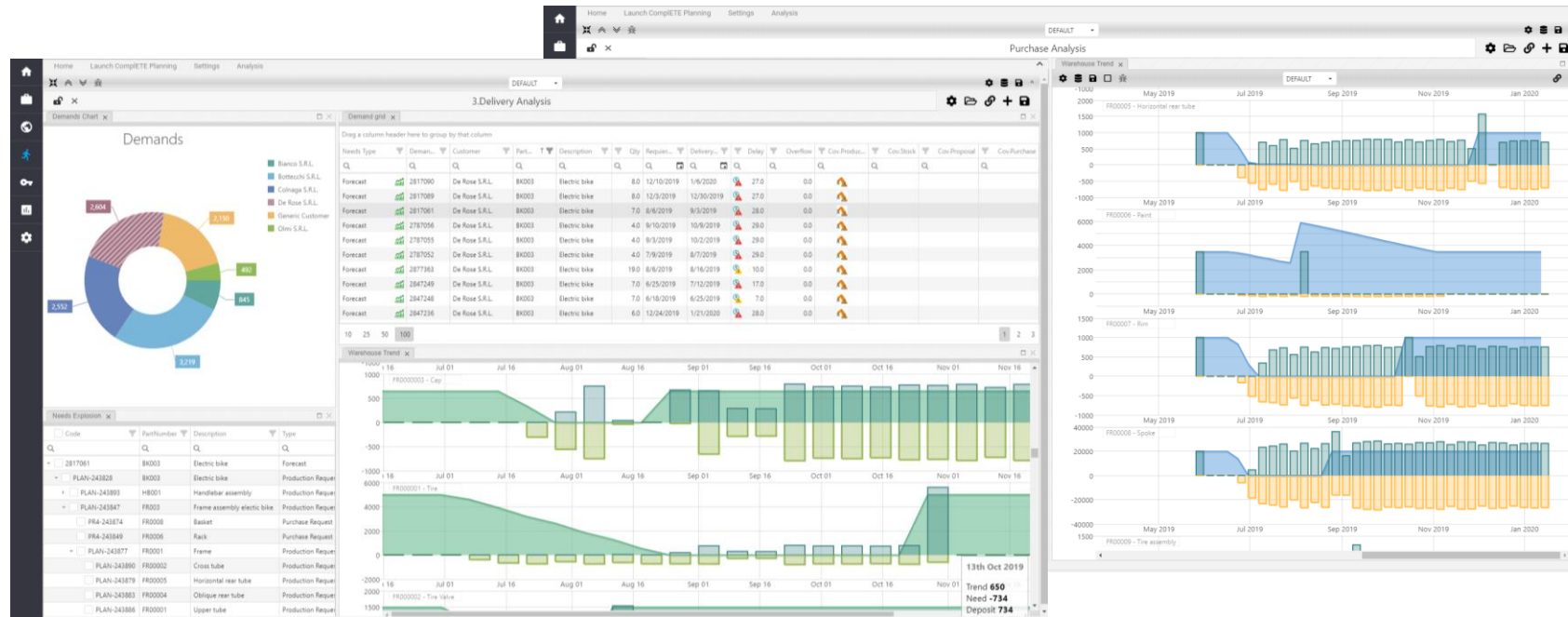
- Easy generation of the distribution network, the relationships between items and warehouses, times and costs matrix.
- Safety stock computation, with heuristic or mathematic rules, for each item / logic node.
- Rolling real-time fine tuning of the safety stock proposals, as a function of a given safety stock level and the actual sales
- Sophisticated mathematical library (simplex method) for the optimization of the stock mix
- Customizable logics for demand slotting and for demand netting.
- Clustering and splitting parameterizable algorithms

Inventory Control

- Multi axis / warehouse stock computation and monitoring.
- Real time computation of KPIs about costs, coverage time, stock rotation index, customer service, ...
- Generation of simulative scenarios, what-if evaluation of different policies about stock coverage, production, replenishment, ...
- Capability to force every element at every clustering level (multi-axis aggregation)
- Configurable and collaborative approval workflow
- Sharing, comparison and collaboration on different simulative scenarios, strategies, policies.

Master Plan Generation

- Replenishment plan computation, demand netting comparing independent demand (Customer Orders, Forecasts, Safety Stock needs) against the Deposit Plan (on-hand, productions, in-transit goods, planned work orders)
- Different math-heuristic algorithms for the Master Production Plan generation
- Shipping, suppliers and transportation calendars
- Multi-axis, multi-level and multi-hierarchy forcing at every aggregation level



Resource Capacity Planning

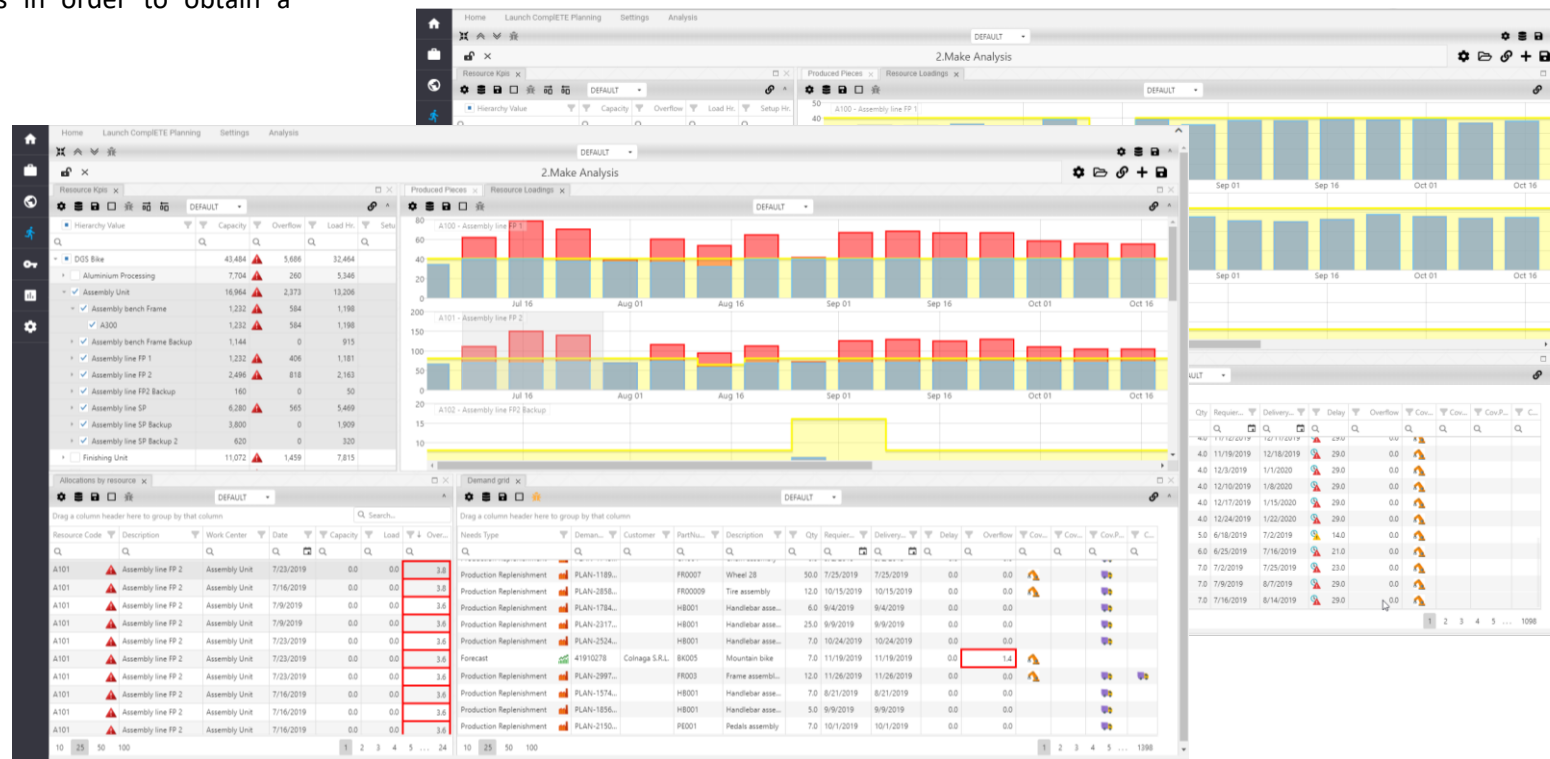
- Independent demand aggregate planning, with finite / infinite capacity check of resources, assets, teams & constraints capacities.
- Tactical and operative planning on physical (machines, teams, assets) and logical (families, campaigns, ...) resources and items
- Production proposal generation, finite capacity validated by considering complex BoM explosion, raw material needs, minimum lots, optimum mix logics.
- Cooperative and simulative environment with the purpose of sharing scenarios, what-if analysis and forcings in order to obtain a consensus MPS

Provisioning Planning

- Aggregate purchase plan on a medium term horizon
- Operative purchase plan (Master Purchase Plan) with purchase proposals computation according to the finite capacity check of all BoM levels constraints
- Capacity models (weekly / monthly rate, maximum supply capacity, ...) for suppliers and contractors
- Critical materials and suppliers highlighting

Capable to Promise

- Real time evaluation of customer orders / demands fulfillment in term of lateness, financial and manufacturing impact
- Priority and ranking rules for orders fulfillment computation
- Multiplant, multiwarehouse and multilane logics.
- Order confirmation and «chain freeze» capability



Network Design

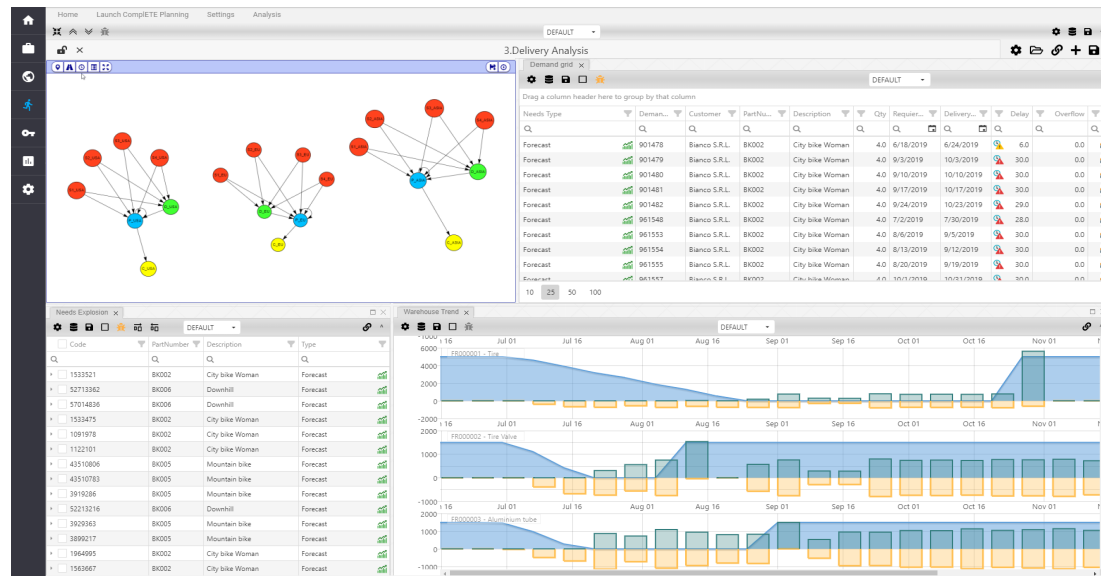
Main purpose:

Minimize the global balance (costs - revenues) in the entire planning horizon and in the entire logistic perimeter.

- Revenues as the sum of the gross incomes from all the satisfied customers' demands .
- Costs as the sum of the following components:
 - Material travel costs within the network (for each transport type: plane, truck, train...)
 - Purchases of raw materials from suppliers
 - Variable cost related to production and management of material
 - Fixed cost for the usage of productive or distributive resources
 - Costs of activation or deactivation of any productive, distributive network node
 - Penalty due to not-satisfied demands

Main characteristics:

- Productive and distributive network design considering node transitions cost and time
- Mathematical algorithms to compute the optimal demand, production, distribution allocation, through production and distributions nodes
- Multi-level complexity model to aggregate or disaggregate productive and distributive resources, adapting them to the desired level of complexity
- Multi-simulation and multi-scenario system to evaluate distributive and productive network performance
- Automatic alerting system for the productive and distributive bottle necks.



Tactical DRP

- Demand profile iterative calculation on all the levels of the distribution network (multi-level reforecast)
- Target stock and Replenishment need calculation on all the levels of the distribution network
- Material need propagation through the logistic network and critical missing real-time evidence alerting system
- Automatic distribution plan definition across all the network nodes
- Integrated cooperative system to evaluate and synergize several distribution plans
- Approvative and cooperative configurable workflow

The 'Bill of Material' dialog box shows a list of parts: Part 1, Part 2, and Part 3 (3). Below the list, there is a form to add components to Part 1. The form includes a 'Part to add' field, a 'Select sub-part' dropdown, and a 'Quantity' field. There are 'Insert', 'Cancel', 'Create', and 'Cancel' buttons.

Work Plan Collaboration

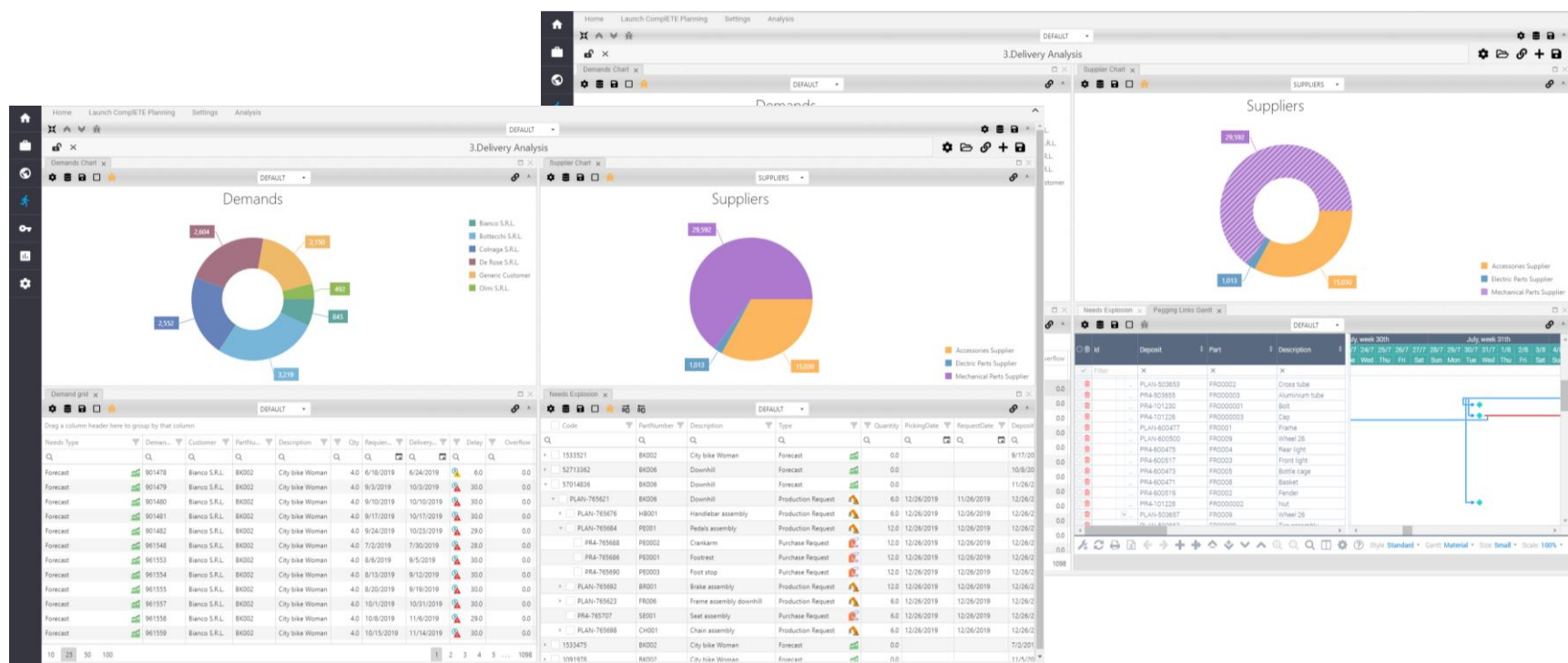
- Fully or partially integrated with the company supplier portal
- Create, validate e publish short or middle-term plans to suppliers and constructors
- Share documentation as sketches, technical schemas, control and preparation plans
- Select the best supplier through auctions or calls for tender
- Workflow based debate on shipment dates, plans, costs and quality
- Order confirmation events alerts or automatize ERP system order confirmation procedures

Work Plan Execution

- Incoming materials management reports
- Control and Share plan progress with all actors involved
- Real time monitoring of stock level for any owned internal and external warehouse
- Quality control plans execution
- Control the preparation and the execution of delivery plans

Notification Management

- Integrated event logging system and workflow engine to generate and dispatch alerts when needed where needed
- Different calendars for internal production and any supplier
- Company mailing system integration
- Notifying engine to alert on inspection plan and quality control activities
- Real-time monitoring system on costs, delays, quality and bottle neck of any managed process

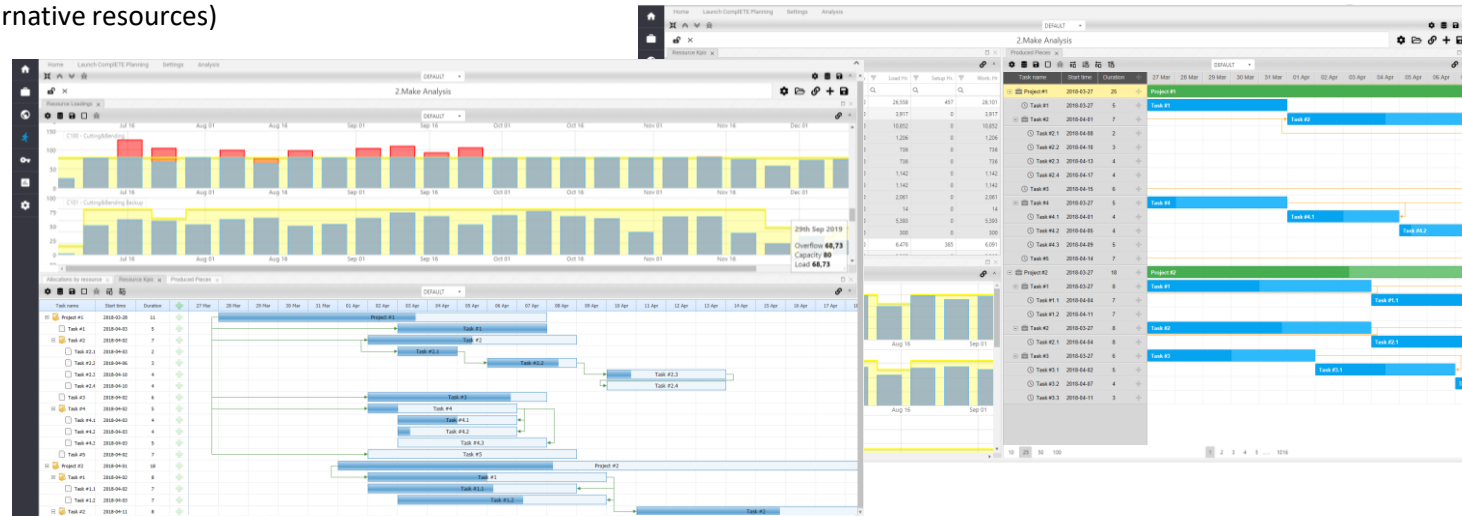


Plant Operations Scheduler

- Operations Scheduling and Synchronization
- Constrained activity allocation on plants, working centers, machines, work teams, tools, materials and generic assets
- Complete integration with the planning system to inherit strategic/tactical level defined production/commercial constraints.
- Multi step Push-Pull activities scheduling
- Impact analysis of high priority demands on the actual scheduled production plan
- Multi-simulative and multi-scenario forcing environment, to rapidly change the production plan and support decisions
- Real-time reaction of graphical objects during forcing, to understand immediately violated constraints and possible solutions
- Short-term purchase plan proposal and solicit report to identify the most critical purchases still not delivered
- Critical materials report to identify the impact of shortage and evaluate possible alternatives (make or buy / alternative resources)

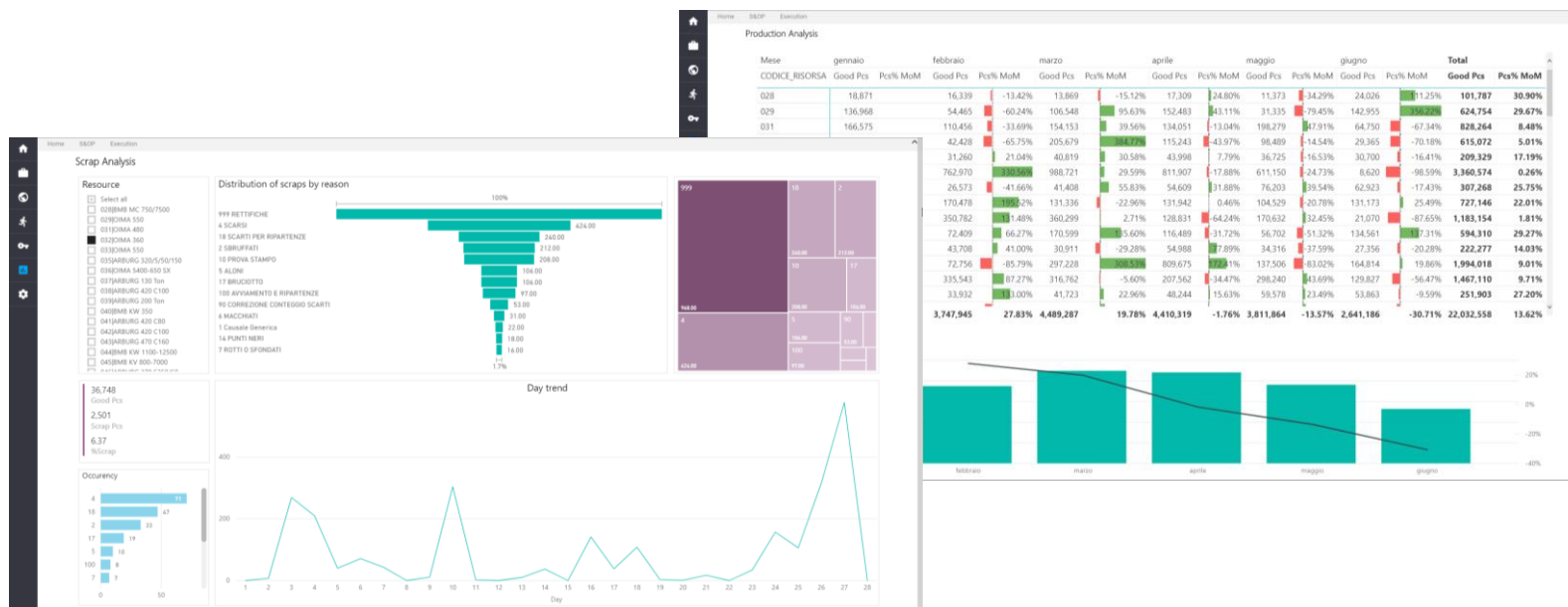
Local Optimizer

- Sequence optimization by working center, machine, local machine groups
- Local rescheduling optimization, considering planning inherit constraints and shop floor feedback
- Production constraints (resources, materials, work teams, tools) and logical constraints (sequence, parallelization, pert relations, partial deposits, production compatibility) management
- Production plan generation and deploy to operators and production lines through notifications on smart accessories (if supported) and by e-mail
- Requirements plan deploy to warehouse, quality and maintenance offices
- Cooperative advanced system to manage the coexistence of multiple planners and possible inconsistencies
- Monitoring and real-time reactions to shop floor events with automatic or semi-automatic rescheduling procedure with automatic publishing of impact reports



Orders Management

- Recording of start and suspension events, restart and end of each activity (setup, startup, working, reworking, maintenance) linked to order/operation to calculate, automatically, machine and personell time.
- Recording of the the progression of produced, scrapped and «wait for approval» quantities.
- Recording of downtime events linked to order/operation.
- Association between operators, machines, tools by order/operation.
- Recording of usage of materials lots by order/operation.
- Lots tracking and tracing , orders genealogy.
- Online documentation access (drawing, products card, pictures, clips)
- Production documentation generation (work order, sheet, labels, picking list)
- Constraints and progress rules configurability.
- Graphic User Interface composable and responsive on every device (pc, tablet e smartphone)
- Native integration with *IOT Platform*



Warehouse

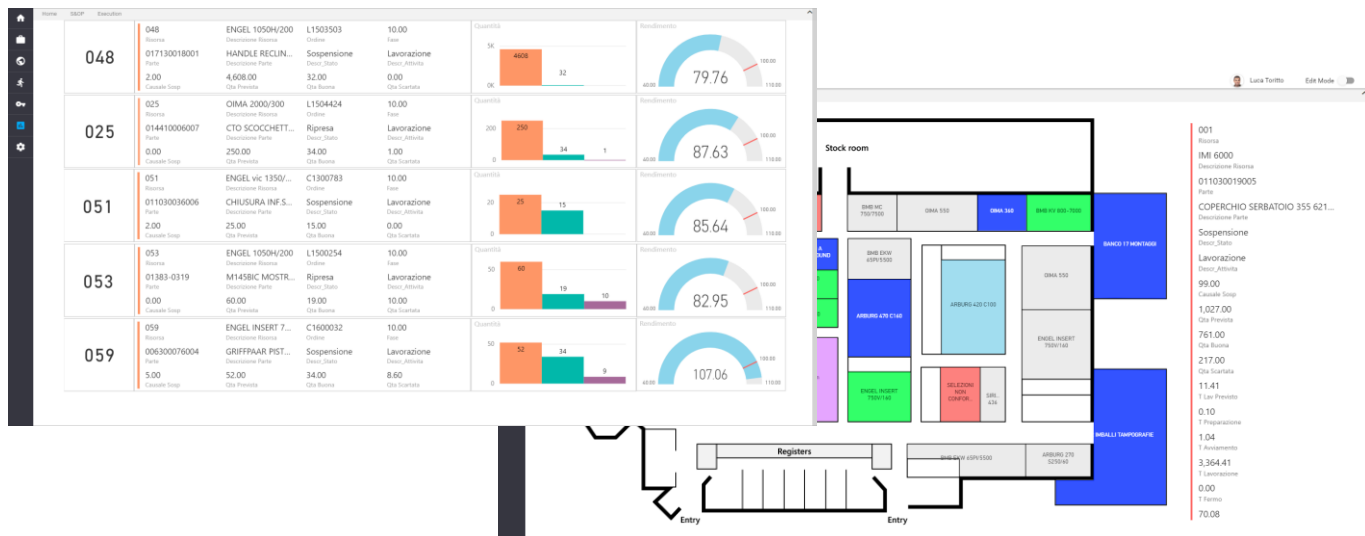
- Products and material warehouses mapping
- Inter-operational warehouses mapping (wip)
- Picking missions generation for feeding production and shipment
- Deposit missions generation for storing on warehouse or feeding production
- Handling units cycle of life management
- Movimentation missions execution
- Missing and give back materials management
- Scraps, reworking, repair management
- Product re-configuration (remove and put)
- Material acceptance management
- Shipment management
- Warehouses level real time monitoring

Quality

- Document management
- Input material sequence of controls linked to vendor rating
- Subcontractor's material controls
- Suppliers vendor rating calculation
- Control plans management and association to productive processes
- Management of no-compliance, claims, corrective and preventive actions
- Inspections and audit management
- Measuring equipments management
- Finished product quality management
- Automatic production controls, driven by collecting data from *IOT Platform*
- Check-list, (Kpi) and dashboard
- Human resource management

Maintenance

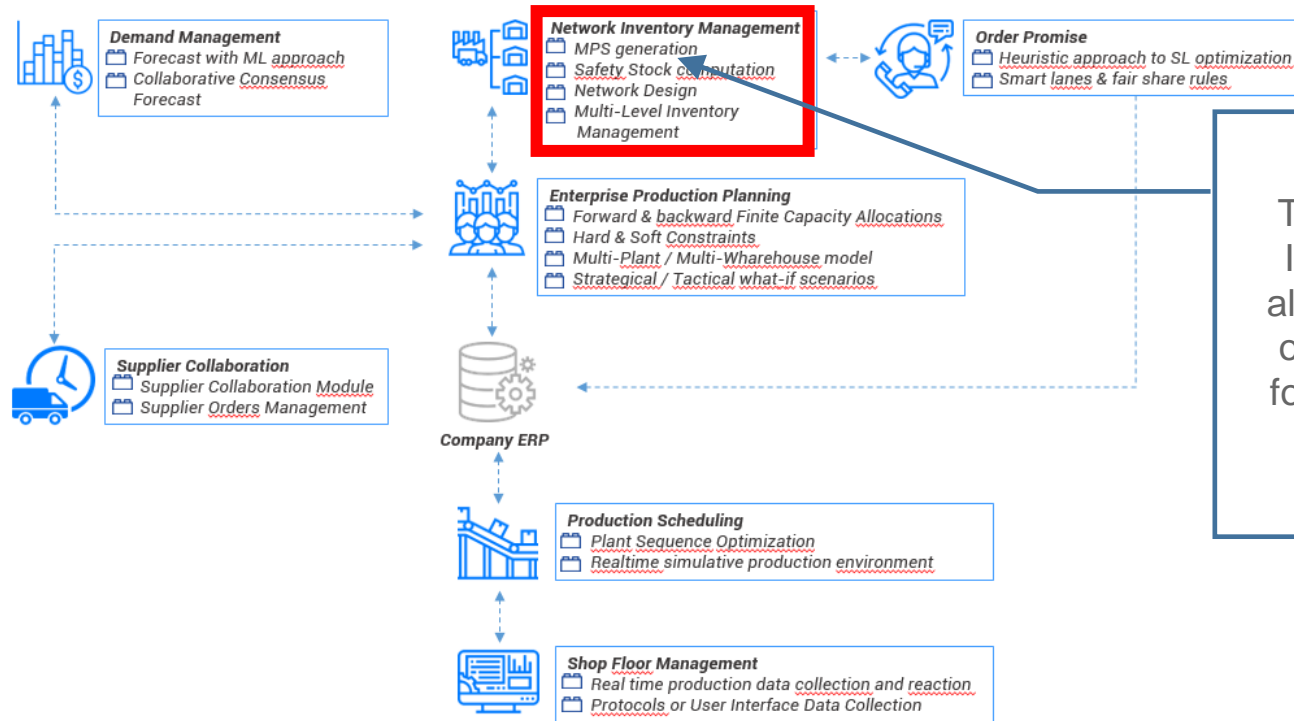
- Predictive maintenance
 - Alert generation through the usage of predictive models based on machine learning methods, fed by IOT Platform real time data
 - Remote interaction with machines, sensors, in order to activate and edit measuring parameters (frequency, thresholds, ..)
- Preventive maintenance
 - Maintenance plans generation, depending on expiration policies
 - Interventions plan assigned to the maintener men
- Extraordinary maintenance
 - Call management on downtime or other events
 - Alert generation and forwarding to maintenance responsible or operator (Pc/tablet/smartphone)
- Spare parts and components warehouse management
- Maintenance activities execution, recording time spent and spare parts used
- Main maintenance KPIs (ISO 22400) monitoring:
 - MTBF (Mean Time Before Failure), MTTF (Mean Time To Failure), MTTR (Mean Time To Repair)



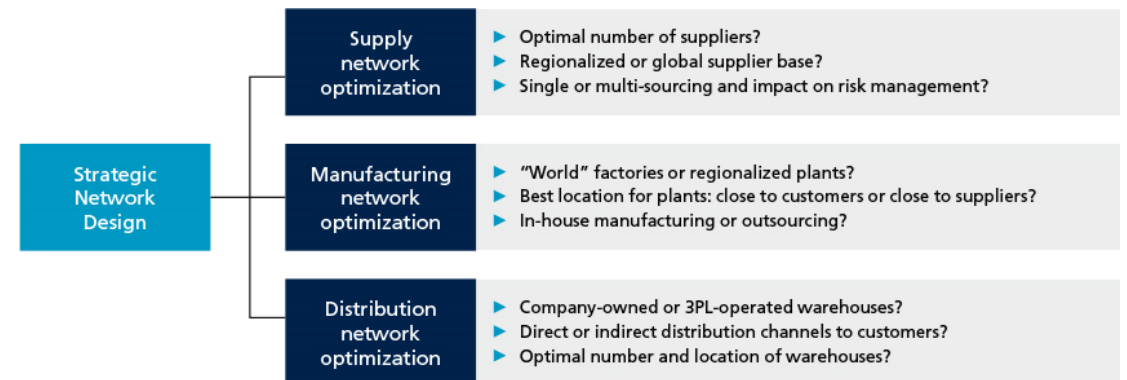


Deep Dive into the Strategic Network Simulator Solution

COMPLETE Strategic Network Modelling



The Network Design & Modelling is a part of the Network Inventory Management module in the CompleEtE suite. It allows to design and simulate strategic scenarios, providing optimal solutions regarding supplier base, manufacturing footprint and distribution systems, helping the user to take proper network design decisions



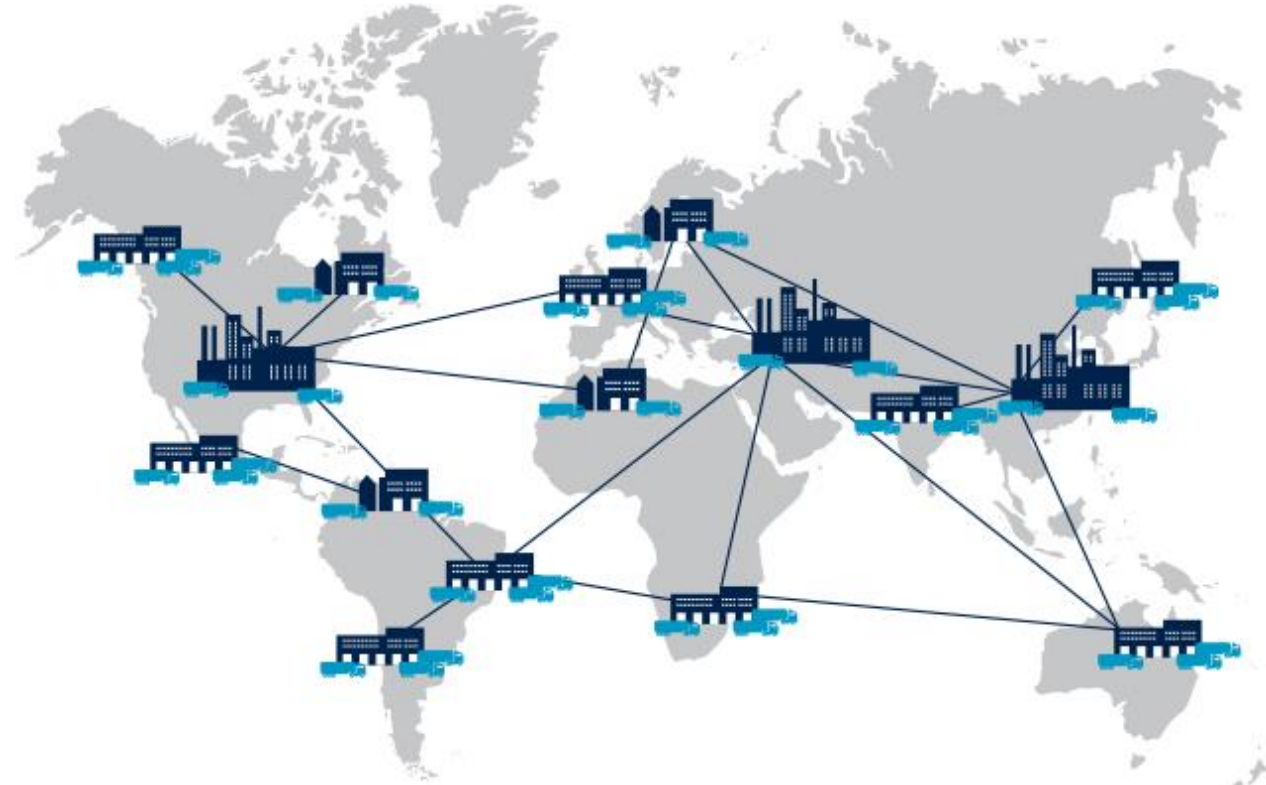
The strategic value of network design: Maximize profitability

The design of robustly operating and highly efficient networks for global operations is widely perceived as one of the key challenges in supply chain management.

Network design plays a crucial role for companies in all industries striving to deliver outstanding supply chain performance.

Network design ensures the efficiency of global and often complex operations.

Network design ensures that the supply chain is ready to support the strategy of the business and sustain the competitive advantages of the company in the long term.



Source: Camelot – Strategic Network Design

The Objectives

The objective of strategic planning projects in supply chain is to design optimal networks in terms of **overall margin**.

In this respect ComplEtE Strategic Network Modelling objective is to minimize a function that takes into account:

- *Revenues* of final products purchased by customers;
- *Costs* due to:
 1. Production variable costs;
 2. Production fixed costs;
 3. Replenishment from suppliers for raw materials;
 4. Transportation costs of parts within the network;
 5. Activation of new nodes;
 6. Deactivation of obsolete nodes;
 7. Demands not satisfied;

Features

The solution of the problem implements the following features:

- Maximum global capacity on nodes;
- Maximum capacity on nodes for a single produced part;
- A node can be activated only one time;
- A node can be deactivated only one time;
- An activated node can't be deactivated and vice versa;
- Customers can require final product with a maximum make span;
- Each node and arc can carry its lead time to the production/transport;

$$\min \sum_{0 \leq t \leq T} C^t - R^t$$

where:

$$C^t = \sum_{i,j,p} x_{ijpkt} (cv_{ipt}^n + cv_{ijpk}^a) + \sum_{i,p} y_{ipt}^1 \cdot cf_{ipt} + \sum_i y_{it}^2 \cdot cf_{it} + \sum_i z_{it}^1 \cdot ca_{it} + \sum_i z_{it}^2 \cdot cd_{it} + \sum_{i,p} dns_{ipt} \cdot cv_{ipt}^n$$

$$R^t = \sum_{i,j,p} x_{ijpkt} \cdot rv_{jpt}$$

Tool Usage

- The Tool works inside the ComplEtE framework; it relies on the complete technological DataBase and use all the smart components the framework offers (simulation engine, what-if analysis, forcings, events, ...)
- Each data can be imported via an ETL process (if present) or can be edited and maintained directly on the Tool.
- Every Analysis can be performed via the Data Analysis tools in the ComplEtE framework

Tool Usage / 1 – Planning Horizon

Time Horizon

****If the new number is greater than the current one, the parameters of the first period will be replicated in the new ones****

****If the new number is lower than the current one, data from the excess periods will be deleted****

Number of periods:

Horizon start (year):

Period length (month):

Node 3 (Producer)

Description...

Enable: ☒ Activated: ☒

1 Q '20

2 Q '20

3 Q '20

4 Q '20

1 Q '21

2 Q '21

3 Q '21

4 Q '21

Total Capacity: ➔

Fixed Cost: ➔

Deactivation Cost: ➔

- Number: how many periods there are;
- Length: the duration of a single period, chosen among monthly, two-month, three month, a quarter, half year and a year;
- Start: the year of the first period.

N.B. According to the input values, periods' label on nodes change.

Tool Usage / 2 – Generation of New Nodes

Create New Node

Node Type

Node Name:

Description...

Enable:

☒

Activated:

☒

(Information enter below will be replicated for all periods. They can be modified later.)

Total Capacity:

999999

Fixed Cost:

0

Deactivation Cost:

0

Insert

Cancel

- Node Type: chosen between Customer, Producer, Distribution and Supplier;
- Node Name: unique Id of the node;
- Enabled: checked if the node has to be considered or ignored in future simulation;
- Activated: checked if the node, at the first period, is already present or not;
- Total Capacity: global production capacity (with no particular unit of measure);
- Fixed Cost: cost to pay at each period in which the is active;
- Deactivation / Activation Cost: cost to pay to deactivate or to activate the node.

N.B. The mask (and so the input required) changes according to the Type and Activated value. Moreover, once a node is added, its aspect (color and border style) also changes according these parameters.



Supplier



Producer



Distribution



Customer



Enabled & Activated

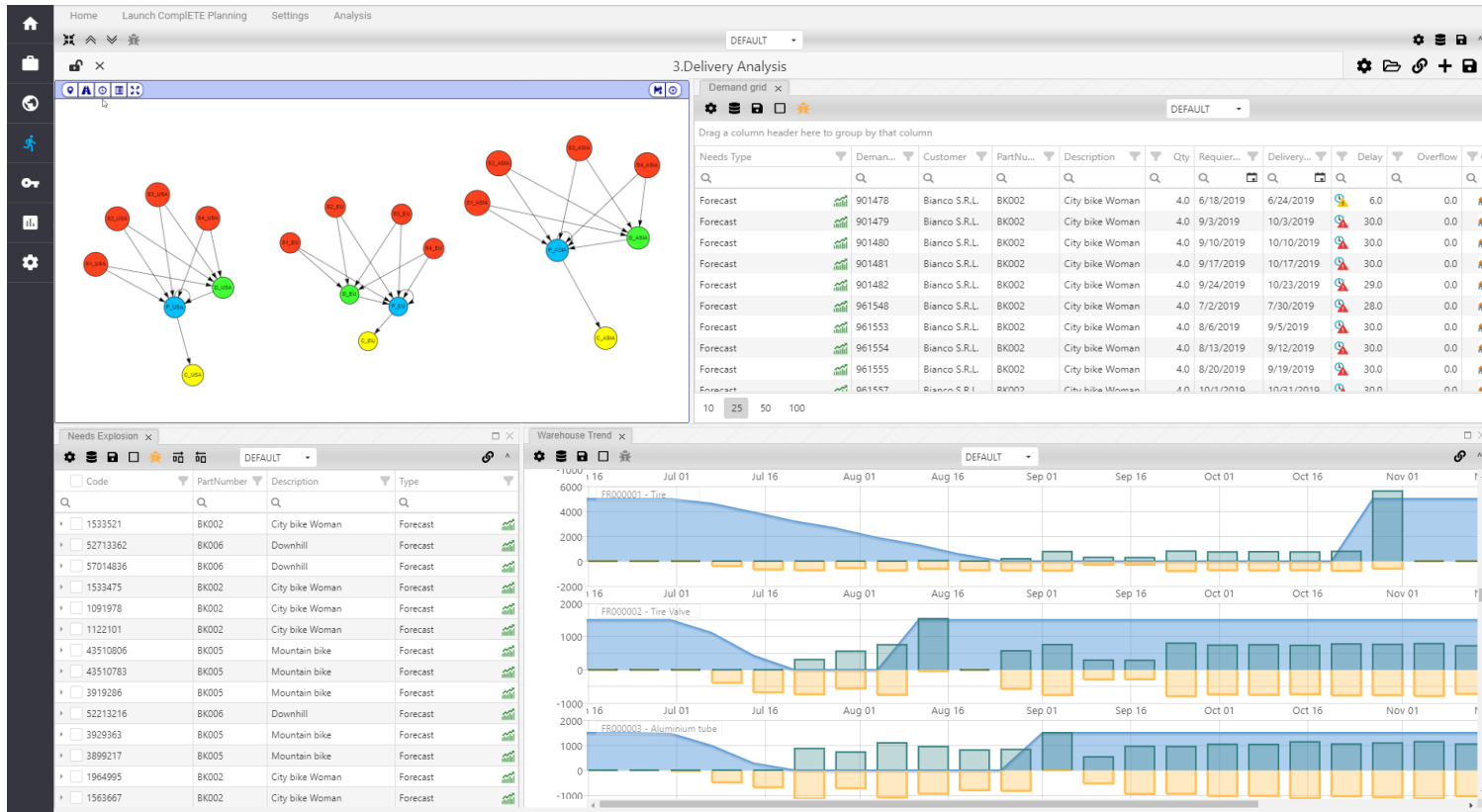


Not Activated



Not Enabled

Tool Usage / 3 – Generation of a New Link



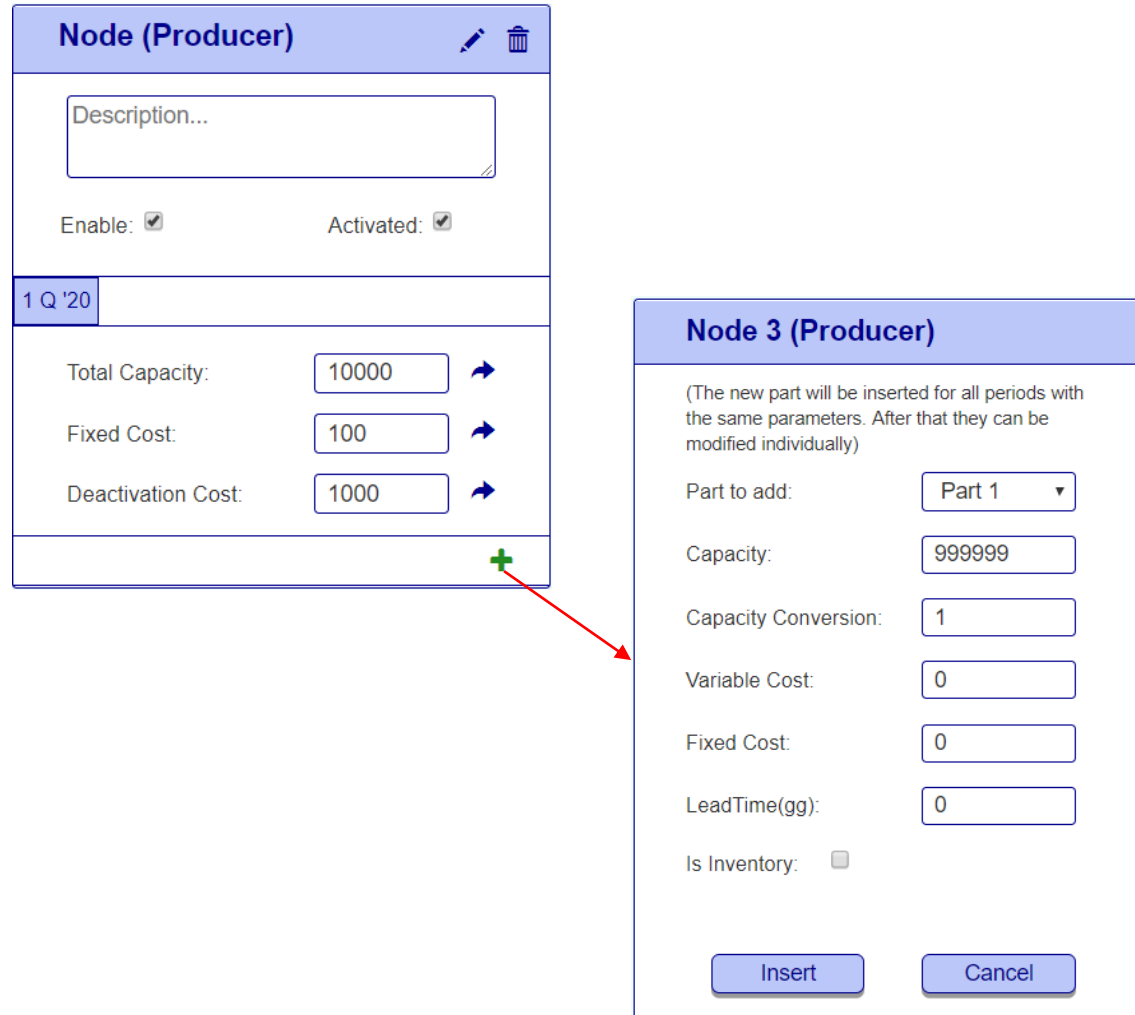
- To add a link, simply drag&drop from the source to the destination;
- A link can't be added twice between the two same nodes;
- If the source and the destination are the same node, a self-link will be added.

Tool Usage / 4 – Describing the Macro BoM

The screenshot displays the 'Bill of Material' tool interface. At the top, a blue header bar contains the title 'Bill of Material'. Below this, a list of parts is shown: 'Part 1', 'Part 2', 'Part 1 (3)', and 'Part 3'. Each part has a green plus icon and a red trash icon. A red arrow points from the plus icon of 'Part 1' to a sub-dialog box titled 'Part to add:'. This dialog has a text input field, a red error message 'ID field cannot be empty.', and 'Insert' and 'Cancel' buttons. Another red arrow points from the trash icon of 'Part 1 (3)' to a sub-dialog box titled 'Add component to Part 1:'. This dialog has a 'Select sub-part:' dropdown menu, a 'Quantity:' input field, and 'Create' and 'Cancel' buttons.

- A list represents the parts;
- Nested Lists represent components with quantity;
- To add a new part, just the name is required;
- To add a component, the sub-part and the quantity are required.

Tool Usage / 5 – Node / Item Association



The image shows two screenshots of a software interface. The left screenshot shows a 'Node (Producer)' window with a 'Description...' text box, 'Enable' and 'Activated' checkboxes, and a table with columns for '1 Q '20'. The table has three rows: 'Total Capacity' with value '10000', 'Fixed Cost' with value '100', and 'Deactivation Cost' with value '1000'. A green plus icon is at the bottom right of the table. A red arrow points from this icon to the right screenshot. The right screenshot shows a detailed view of 'Node 3 (Producer)'. It contains a note: '(The new part will be inserted for all periods with the same parameters. After that they can be modified individually)'. Below this are fields for 'Part to add' (dropdown menu showing 'Part 1'), 'Capacity' (999999), 'Capacity Conversion' (1), 'Variable Cost' (0), 'Fixed Cost' (0), 'LeadTime(gg)' (0), and 'Is Inventory' (checkbox). At the bottom are 'Insert' and 'Cancel' buttons.

Node (Producer)

Description...

Enable: ☒ Activated: ☒

1 Q '20

Total Capacity: 10000 ➔

Fixed Cost: 100 ➔

Deactivation Cost: 1000 ➔

+

Node 3 (Producer)

(The new part will be inserted for all periods with the same parameters. After that they can be modified individually)

Part to add: Part 1 ▼

Capacity: 999999

Capacity Conversion: 1

Variable Cost: 0

Fixed Cost: 0

LeadTime(gg): 0

Is Inventory: ☐

Insert Cancel

- Part: part to add;
- Capacity: the actual capacity for this part;
- Cap. Conversion: conversion coefficient to relate the production with the global node's capacity;
- Variable Cost: unitary cost;
- Fixed Cost: cost to pay if the part is effectively produced;
- Lead Time: time necessary for the production;
- Is Inventory: checked if this node has an inventory for this part, so that the cumulated lead time before this node becomes 0;

N.B. Also here, according to the node type, mask can change, and data get different meaning. For example, for customer's node, lead time means the maximum time for the demand's satisfaction, and capacity becomes demand.

Tool Usage / 6 – Link / Item Association

Link Node - Node 4

+

Link Node 3-Node 4

Part to add:

Part 3

Transport type:

rail

Max Capacity:

10000

Variable Cost:

1

LeadTime:

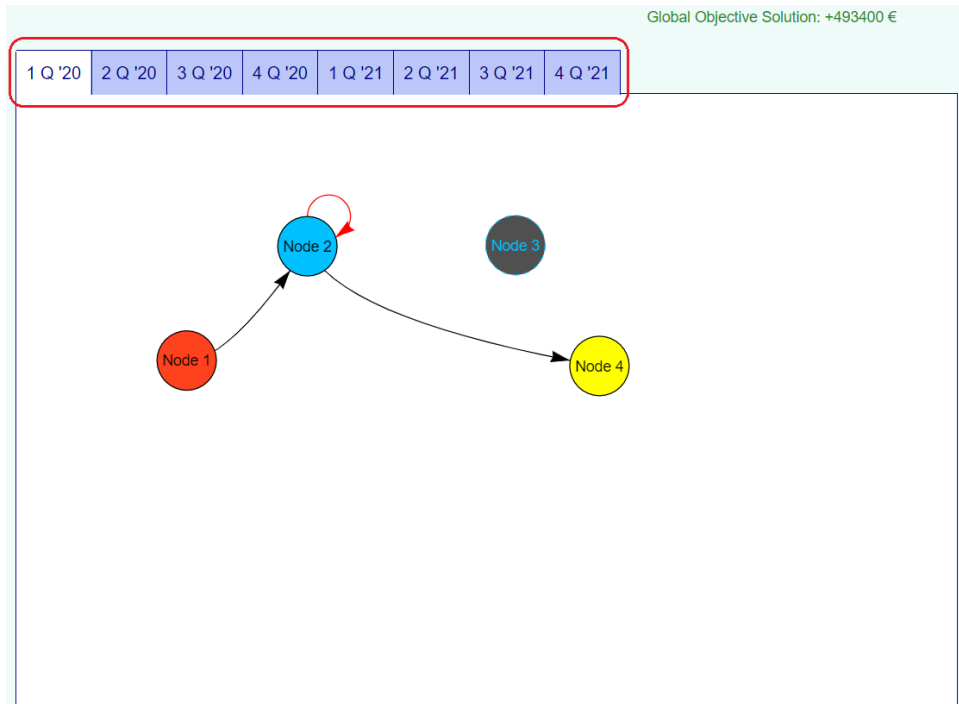
2

Insert

Cancel

- Part: part to add;
- Transport type: the transportation mode, chosen among road, rail and by sea;
- Capacity: maximum capacity through this arc with this transportation mode for this part;
- Variable Cost: unitary cost of transport;
- Lead Time: transportation time.

Results Analysis / 1 – Data partitioning & Visual Analysis



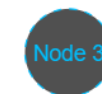
- Global objective solution is shown;
- Toolbar allows to navigate the solution through periods;
- Nodes are represented according to their status in the solution;
- Clicking on node and on arc it is possible performs a cost analysis.



Normal



Activated



Deactivated



Not-Used

Results Analysis / 2 – Period Costs Analysis

1 Q '20	
Demands completely satisfied	
Cost: 39200€	Revenue: 100000€
Activated Nodes:	Deactivated Nodes:
• Node 2	• Node 3

- The satisfaction or less of the demand is provided;
- Total costs for this period;
- Total revenues for this period;
- List of activated nodes;
- List of deactivated nodes.

Results Analysis / 3 – Node & Link Analysis

Cost Analysis:

- Activation Cost = 0€
- Fixed Cost for Part 2 = 100€
- 2000 Part 2 = 10000€ (6 d)
- Fixed Cost for Part 3 = 100€
- 1000 Part 3 = 5000€ (7 d)

Cost Analysis:

- 1000 Part 3 on road = 1000€

Each of these costs and quantities is indicated only if it is present.

- Cost of activation/deactivation;
 - General fixed cost;
 - Quantity and variable cost for each produced part;
 - Cumulated lead time of a part;
 - Fixed cost related to part;
-
- Quantity, transportation mode and variable cost of a transported part.

thanks!