

## Formula Processing (SkyLine)

### Formulations

- Administer your product formulas at the milligram level and let the program "scale" your Bill of Materials to the Batch Size. Unit of Measure conversion tables let you stay focused on your product, not on your calculator.
- Plan your ingredient production requirements using existing orders or "what if" scenarios.
- Copy / Replace functions make administering your Formulas and Routes or creating new ones easy.
- Easily retrieve Batch Costs from your Bills of Material. Define value-added costs for Labor, Labor Expense, Freight, Duty or additional processing.
- Lots tracking from Receipt through production and sale (with SkyLine Work Order, Purchasing Module and Sales Order Modules).

### Formula Quotes

- Develop quotes based upon ingredients that may or may not be in your inventory. Copy formulas or existing quotes to "start you off" then make any changes to the quote.
- Link to Response's Purchasing module to retrieve costs based upon batch size. "Scale up" the batch to take advantage of ingredient quantity breaks.
- Input additional costs and desired margin, then let the program suggest a selling price.
- Use the bottling matrix to calculate up to 10 selling prices for the bottled product.
- Print a worksheet for in-house or a quote for your prospect. Know what your items cost you to produce!
- If your customer likes your quote, create a Formula Bill of Materials with a click of the mouse. EMail it to them with another!

Integrates with Dynamics CRM® or 2M's Prospect Tracking Module

