



# CLOUD ANALYTICS

DRIVING DIGITAL TRANSFORMATIONS

**CORECOMPETE**

*ACCELERATING CLOUD ANALYTICS*



# OVERVIEW

Core Compete is pioneering how Cloud Analytics drives digital transformations. We deliver solutions on modern cloud analytics platforms that enable artificial intelligence and machine learning, making it possible to develop new business models, automated processes and personalized customer experiences.

We strive to build trusted, long-term partnerships with our clients and to delight them with our agility, initiative and innovation.

# ACCELERATE, INNOVATE, OPERATIONALIZE

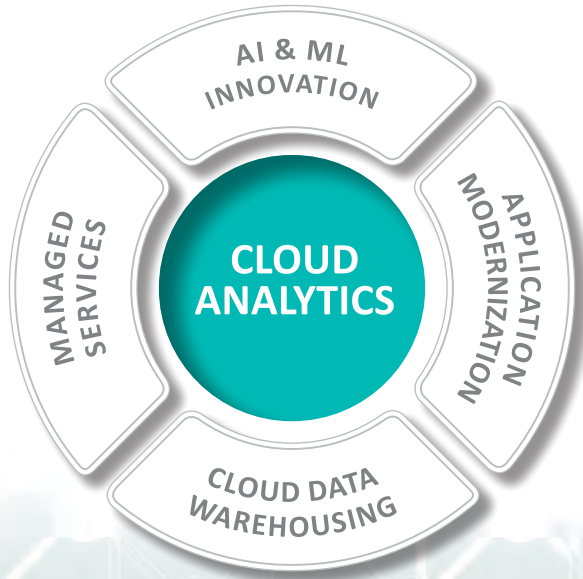
Your Goals	Your Challenges	We can help you
Modernize your analytics capabilities by adopting an <b>Elastic Cloud Infrastructure</b>	<ul style="list-style-type: none"><li>• Technology landscape is complex and the choices are overwhelming</li><li>• Your team lacks the critical skills</li><li>• Operating big data platforms is not a core competency</li></ul>	<b>Accelerate</b> <ul style="list-style-type: none"><li>• Agile Analytics</li><li>• Analytics Platform Modernization</li></ul>
Drive value by delivering new capabilities	<ul style="list-style-type: none"><li>• Lack of clear prioritization and capability roadmaps</li><li>• Lack of clarity on organization and delivery models</li><li>• Internal teams lack big data skills</li></ul>	<b>Innovate</b> <ul style="list-style-type: none"><li>• Big Data Advisory Services</li><li>• Analytical Solution Development</li></ul>
Scale business impact across the enterprise	<ul style="list-style-type: none"><li>• End-to-end integration is complex</li><li>• Need to provide operational support for new capabilities</li><li>• Lack of appetite for change</li></ul>	<b>Automate</b> <ul style="list-style-type: none"><li>• Intelligent Process Automation</li><li>• End-to-End System Integration</li><li>• Agile Analytics Managed Services</li><li>• Change Management</li></ul>

# OUR DIFFERENCE

We bring both the industry and technical expertise to accelerate value from Cloud Analytics.

We embrace a holistic approach to how cloud data warehousing, AI & ML innovation and application modernization come together to drive maximum value. With expertise in all the leading cloud and big data platforms, we securely manage the cloud analytics infrastructure for many major organizations.

Our workforce has over 500 certifications in big data and cloud technologies and has delivered successful transformations for major corporations worldwide. We partner with AWS, Google Cloud, Microsoft Azure, Snowflake, SAS, Databricks and Tableau to deliver the latest cloud analytic solutions.



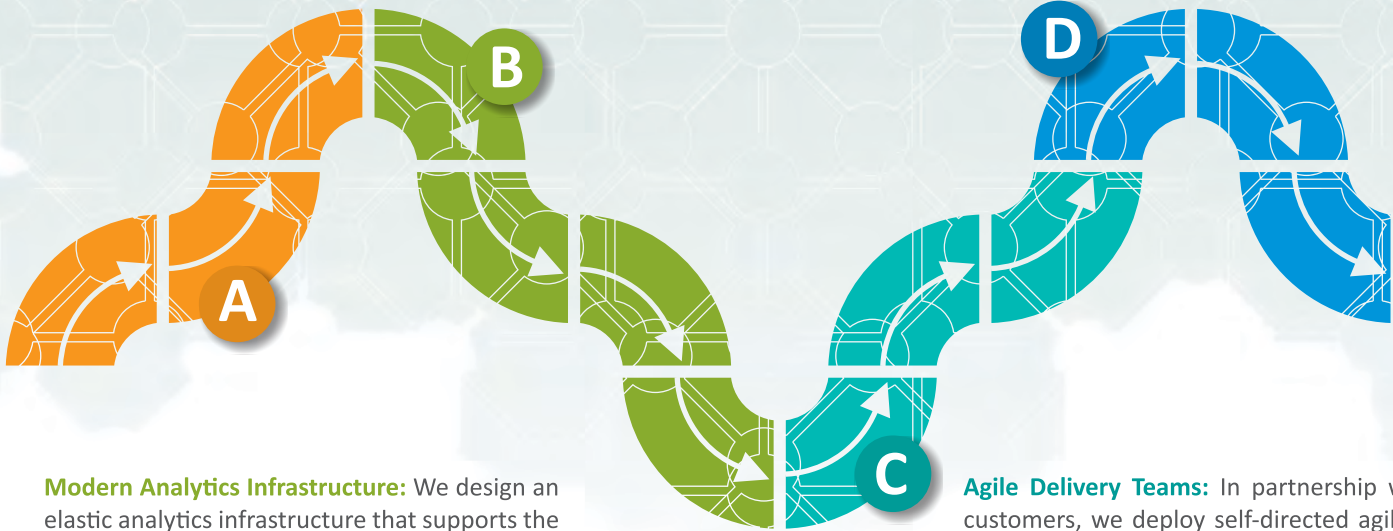
## HOW WE ENGAGE - RAPID, SCALABLE PATHWAYS TO VALUE

Faced with the relentless pace of market disruption, convergence and digitization, organizations need solutions to create business impact in quarters instead of years. We enable our customers to think and act like venture capitalists: seeking rapid outcomes, scaling success, and having the agility to adapt and change.

**Rapid time to value with scalable and adaptive solutions is at the heart of how we engage with our customers.**

**Value Oriented Roadmaps:** Our domain experts partner with your executives to develop strategic business and technology roadmaps that consider your unique position in the market and enable you to deliver fast time to value, on the most important business opportunities, while executing to an adaptive roadmap that builds upon the foundation.

**Iterate and Scale:** Upon successful delivery of the first initiative, we deploy our teams to the next initiative. This ensures value is delivered rapidly and then scales across the organization.



**Modern Analytics Infrastructure:** We design an elastic analytics infrastructure that supports the delivery of your top priority initiatives while creating data and technology assets that accelerate your next initiative.

**Agile Delivery Teams:** In partnership with our customers, we deploy self-directed agile teams that balance agility and governance. These teams focus on building iteratively, while delivering incremental business impact every 12 weeks.

## TECHNOLOGY LEADERSHIP

We have developed strong technical and go-to partnerships with the leading analytics (SAS), cloud (AWS, Azure, GCP) and big data (Snowflake, Databricks) vendors. Our ability to bring the breadth and depth of these capabilities to life enables us to develop a modern solution that meets your needs.

**SAS Platinum Partner:** with the largest number of SAS trained professionals for a SAS partner organization. We were recognized as SAS Partner of the Year in 2019 (Canada), 2018 (US), and 2016 (N. Europe). We have worked on more than 75 SAS deployments, actively manage SAS workloads for 50+ enterprise clients.

**AWS Advanced Consulting Partner:** 1<sup>st</sup> partner to achieve audited status for AWS Managed Services Program Partner and AWS Big Data Competency. We have designed and deployed AWS based big data solutions for more than 50 enterprises.

**Google Cloud Premier Partner:** Leveraging Google's AI, ML and Big data capabilities, we help our customers address the most advanced problems in these areas with incredibly cost-effective solutions.

**Azure Gold Partner :** We specialize in deploying SAS workloads on Azure. In addition, we bring Data, Analytics and Application development competencies on Azure. We have helped customers leverage Azure for data and analytics workloads.

In addition, we bring expertise in cloud data platforms such as **Snowflake** and **DataBricks** and BI Platforms such as Tableau, Looker and PowerBI.



## CORECOMPETE

### PARTNER FOR YOUR CLOUD ANALYTICS TRANSFORMATION

In these times of incessant change and activity, we are focused on building an organization based on the enduring values of: creating customer delight, being trustworthy and taking initiative.

We create delight by going beyond the obvious, by being trustworthy in every piece of advice we give — helping us to become a partner in your journey — and by taking initiative to deliver on our promise of helping you accelerate, innovate and automate big data initiatives.

### ABOUT CORE COMPETE

Founded in 2012, Core Compete is based in Durham, North Carolina with offices in Dallas, London and India (Pune and Hyderabad). We currently have 300+ employees and over 500+ cloud and technology certifications, with highly specialized skills including: domain consultants, data scientists, and big data & cloud engineers. We are an ISO 27001 and SOC 2 certified organization.

#### We have been recognized as:

- Consulting Magazine Top 5 Fastest Growing Consulting Firms 2016, 2017 and 2018
- SAS Partner of the Year (2016, 2018, 2019)
- NC Top 10 Startups to Watch

### PARTNERS



Google Cloud

