The Total Economic Impact™
Of Xceptor

Through four customer interviews and data aggregation, Forrester concluded that Xceptor has the following three-year financial impact.

SUMMARY OF BENEFITS
Three-year risk-adjusted

<table>
<thead>
<tr>
<th>Benefit</th>
<th>Amount</th>
<th>Impact</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade Capture Efficiency</td>
<td>£1.3M</td>
<td>£100.9K</td>
</tr>
<tr>
<td>Reduced Error Incidence</td>
<td>£1.5M</td>
<td>£47.6K</td>
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<tr>
<td>Bank Debt Processing Efficiency</td>
<td></td>
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<tr>
<td>Trade Reconciliation Efficiency</td>
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<tr>
<td>Legacy Tools Cost Savings</td>
<td></td>
<td>£1.3M</td>
</tr>
</tbody>
</table>

£3.1M NPV
267% ROI
< 6 months PAYBACK
£4.2M PV

PRE-XCEPTOR CUSTOMER CHALLENGES

- Cumbersome and manual processes
- Inability to ingest and transform all data types and formats
- Lack of visibility and control over operational processes
- Inflexible and complex legacy systems

POST-XCEPTOR KEY RESULTS

- 86% improvement in trade processing handling time
- Legacy costs savings of more than £700K annually
- Reduction of 1,872 overtime hours annually
- 86% reduction in trade capture error incidence
- 30% improvement in trade reconciliation handling time

UNQUANTIFIED BENEFITS

- Enhanced employee experience
- Improved cross-team collaboration
- Increased process transparency and operational control

WHAT CUSTOMERS SAY

- “You can easily develop an application even if you do not have programming skill sets.”
  - Director, Trade Operations and Services
- “Xceptor has helped to shift the time and effort that my team used to spend on manual work to other less mundane and higher value activities.”
  - Associate Director, Head of Reconciliations

This document is an abridged version of a case study commissioned by Xceptor titled: The Total Economic Impact Of Xceptor, June 2020.