

Greater Real Estate 365



A COMPREHENSIVE REAL ESTATE SOLUTION FOR DIGITAL TRANSFORMATION POWERED BY MICROSOFT DYNAMICS

FEATURES

- ✓ **Property Listing**
List own properties or third-party properties for sales or rental or for both.
- ✓ **Property Pricing**
Define pricing rules and generate sales price/rent as per the rules defined. Identify pricing trend in different region.
- ✓ **Payment Term Management**
Define payment term using templates to collect the payment from customer in Installments. Define different payment term template for each project/property.
- ✓ **Print Template Management**
Define various templates to print sales contract, tenancy contract, receipt, statement of account etc.
- ✓ **Property Sales Management**
Lead tracking, inventory search based on customer preferences, quotation, token amount & property reservation, convert to sales, contract management, post sales such as sales cancellation, payment term amendments, transfer etc.
- ✓ **Property Rental Management**
Lead tracking, inventory search based on customer preferences, quotation, token amount & property reservation, convert to rental, contract management, post rental such as sales renewal, termination, extension etc.
- ✓ **Collection, PDC and Payable Management**
Follow-ups on payments, receipt management, payables and receivables, complete check/PDC management
- ✓ **Tax Management**
Setting up tax rules and auto calculation for tax and tax collection.
- ✓ **Other Automations**
Broker management, commission definition and auto calculations, document management and legal/dispute management.



KEY BENEFITS

- ❖ A comprehensive automated cloud based solution empower organization's digital transformation.
- ❖ Real Estate chatbots, voice bots and virtual assistants.
- ❖ Automation from online chat to social media and emails to property accounting and invoice processing.
- ❖ Big Data predictions about purchase behavior and intent, based on past patterns, trends and associations.
- ❖ Enhanced mobility allows access of contacts, property data and tools from anywhere, at any time.

Please use below contact for more information, Schedule a free demo or Request for a Quote:

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Visit us @ www.giands.com