

### **PRODUCTIVITY**

Total Mobile Experience Complete Time Tracking Service Reports Inspection Reports Certification Management Enhanced SLA Processing Technician Notifications **Usability Enhancements** 

### **PERFORMANCE**

**Equipment Digital Twin** Serialization Component Installation History Customer Satisfaction Surveys *Insightful Dashboards* Automated Case Escalations

### **BUSINESS DEVELOPMENT**

Mobile Opportunity & Quote Creation Competitor Component Visibility

### 2016-2020 **INNER**CIRCLE for Microsoft Dynamics

Microsoft Partner

Gold Cloud Customer Relationship Management Gold Cloud Customer Relationship Gold Enterprise Resource Planning Gold Cloud Business Applications Gold Application Develop Gold Cloud Productivity Gold Cloud Platform Gold Data Analytics Gold Data Platform

# **ACCELERATE YOUR BUSINESS**

The Complete Field Service Solution that Accelerates Dynamics 365 Field Service Activation in a Third of the Time and Cost

Designed with manufacturers in mind, equipment360™ is a complete, easily deployable, enhanced version of Microsoft Dynamics 365 Field Service. By leveraging preconfigured and enhanced features, equipment360™ delivers improved workforce productivity, equipment and technician performance, and identifies revenue generation opportunities.

Proprietary enhancements include equipment digital twin, workforce management, a total mobile experience with offline sync, a centralized view of customer & equipment activity, all of which will facilitate first time fixes & productivity, creating efficient and positive customer experiences.

"By putting linked mobile devices in our mechanic's hands and optimizing our systems for intelligent and predictive maintenance updates, our aircraft mechanics have greater visibility and have extended the service life of our aircraft by over 30% saving us millions." -

> **Director of Maintenance Operations National Aircraft Center, West Coast**



## STAKEHOLDER BENEFITS

Field Technicians	<ul><li>Serialization</li><li>Mobile Experience/Offline Sync</li><li>Work Notifications</li><li>Digital Reports</li></ul>	<ul> <li>Feeds Digital Twin and supports service call prep</li> <li>Convenient and efficient, no waiting for signal to be productive</li> <li>Time management efficiency for field and customer service</li> <li>Automated reports improve efficiency and customer experience</li> </ul>
Field Service Management	<ul><li>Equipment Digital Twin</li><li>Scheduling</li><li>Benchmarking/Training</li><li>Power BI Dashboards</li><li>P&amp;L</li></ul>	<ul> <li>Enables visibility to maintenance planning, warranty eligibility, sales opportunities</li> <li>Central view of territories, work assignments and pending work</li> <li>Identify resource strengths and training needs</li> <li>Actionable insights and KPI monitoring</li> <li>Data to reduce costs and increase profitability</li> </ul>
Sales	- Opportunity Creation - Equipment Digital Twin - Warranty Tracking	<ul> <li>Using Opportunity Management to find untapped revenue</li> <li>Identifying opps for equipment replacement/Identify competitive parts</li> <li>Monitor warranty &amp; service contract expiration for upsell opportunities</li> </ul>
Customer Service	<ul><li>Warranty Monitoring</li><li>Automated Case Escalations</li><li>SLA Process Enhancements</li><li>Equipment Digital Twin</li></ul>	<ul> <li>- Quickly identify warranty coverage by component</li> <li>- Escalates tickets based on lack of activity</li> <li>- Auto applies Service Level Agreement to cases and work orders</li> <li>- Improves service call troubleshooting and identifies sales opportunities</li> </ul>
Customer	- Equipment Digital Twin - Automated Reports	- Retention through service improvements and first-time fix - Fast delivery and improved customer satisfaction

# **QUICK START GUIDE**



## **Get Started with equipment360™ Today**



1. Contact us at eLogic.com/equipment360





4. You'll be well on your way to high value, high performance Field Service!





### **ABOUT eLogic**

With a 20-year history of delivering transformative digital solutions for manufacturers, eLogic remains at the forefront of applied technologies that are reshaping the industry for the future. eLogic is distinguished as a full-service business solutions provider with a 100% focus on Manufacturing.

Core vertical markets served include Industrial Manufacturing, Health & Science Technology, Aerospace & Defense Technology, High Tech, and Process Manufacturing. By combining decades of industry expertise and leadership with the most powerful technologies, eLogic accelerates their customers' advances in Sales, Marketing, & Service enablement, IoT, Artificial Intelligence, Mixed Reality, Integration, and Analytics.