



Brochure



legal360
optimize

Integrated **Practice Management** Suite

If your law firm has deployed multiple standalone business systems for client and matter intake, time recording, expense management, credit control, e-billing, and other functions, you have most likely noticed the high costs and complexity levels of maintaining these applications. Implementing an integrated cloud-based practice management system can help your firm connect key information across your client lifecycle to increase productivity and drive more effective decision-making.

legal360 optimize is a complete firm-wide time, billing, accounting, and matter management platform, purpose-built for law firms. legal360 optimize delivers a powerful platform that streamlines key law firm workflows to drive efficiencies, improve productivity, and deliver rich insights to key stakeholders. With tools to manage the complete lifecycle of your client engagements, legal360 optimize gives you a real-time 360-degree view of your clients, matters, finances, and people.

The core features of legal360 optimize include:

- Role-based dashboards for key firm stakeholders
- Comprehensive global financial management suite
- Full matter lifecycle management
- Simple and efficient time entry
- Travel and expense entry and approvals
- Flexible billing review and invoicing models
- Requisitions and purchasing for indirect purchases
- Fixed asset accounting
- Flexible financial report formatting
- 100% mobile for employees on-the-go
- Embedded financial and matter analytics with Microsoft Power BI

Why legal360 **optimize** works for **law firms**

legal360 optimize was specifically designed to overcome the traditional challenges of practice management software in law firms.

Our solution delivers a powerful platform that connects the dots across your entire firm, providing unmatched levels of operational efficiency and strategic insight. legal360 optimize also seamlessly integrates with other specialized law firm software solutions to help your firm gain a 360-degree view of its activities.

The legal360 optimize difference

Modern

- legal360 is the legal industry's most modern business management platform built as a native cloud service on the Microsoft Azure platform, but also available on-premise
- Designed to leverage Microsoft's industry leading investments in mobility, advanced analytics, and artificial intelligence
- Offers a modern HTML5 architecture and is 100% mobile-ready for your employees on-the-go

The Microsoft advantage

- Built on the award-winning Microsoft Dynamics 365 platform
- Familiar Microsoft user interface
- Integration across the Office365 suite
- Takes advantage of Microsoft's unmatched security, privacy, and compliance portfolio

Comprehensive

- The industry's most comprehensive and integrated Practice Management suite from a single vendor



Microsoft
Partner

2019 Partner of the Year Winner
Dynamics 365 for Sales Award
2019 Partner of the Year Finalist
Dynamics 365 for Talent Award
Media & Communications Award

2019/2020
INNERCIRCLE
for Microsoft Business Applications

Why **sa.global & legal360?**

sa.global is one of the largest Microsoft Dynamics 365 partners in the world, and the leading provider of Microsoft Dynamics 365 solutions to law firms and other professional services organizations. sa.global has won 10 Microsoft global and industry Partner of the Year awards, and is a proud member of Microsoft's Inner Circle, representing the top 1% of Microsoft partners worldwide.

Our legal360 business management platform pre-configures and extends the industry-leading Microsoft Dynamics 365 platform to meet the unique needs of today's most forward-thinking law firms. legal360 integrates CRM, ERM, Practice Management, and Talent Management applications on a single native cloud platform. By leveraging the best of what Microsoft has to offer, legal360 offers the best of both worlds: an industry-leading cloud business platform plus the unique features required by the legal industry.



Let's talk

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