

Revenue Inbox is a better Salesforce Inbox alternative

Revenue Inbox is a powerful enterprise-class yet easy-to-use plugin that integrates your Outlook / Gmail data with Salesforce. Gather new insights on every email you're working with. Customize what Salesforce objects and fields you want to see.

Limited 50% discount →

Scheduling



Sales Engagement



Email Tracking



Rating of

4.8



Rating of

4.4



Excellent alternative to Salesforce Inbox!

I use this software every day! Through it, I include contact information on Salesforce. SmartCloud Connect is incredibly easy to use!!!

James S, Administrator in Education Management

6 Reasons to choose Revenue Inbox over Salesforce Inbox

Automatically capture data according to your needs

Unlike Salesforce Inbox, Revenue Inbox offers multi-directional synchronization of emails, threads, attachments, calendar events and contacts with Salesforce.

We honor your unique data capture preferences, customizations, blacklists and Salesforce rules.

Calendars that “just work” with Salesforce

Love using your Outlook calendar. Send your availability, integrate your booking schedule and save appointments to Salesforce.

Best-in-class calendar synchronization, delegated calendar and recurring event support. Best of all? Your private events stay out of your CRM.

Simply better customer service

It might work for Salesforce Inbox, but we go beyond offering an off-the-shelf product. Instead, we have a team of product specialists ready to work with you until your RevenueInbox is seamlessly utilized within your organization.

More than just CRM data in your inbox

Our fully customizable sidebar gives you the right insights on every email, whether in Outlook or Gmail. View and update Salesforce data directly from Inbox.

Display Salesforce views, fields, and objects, including custom ones. Create records easier with data prefill and link custom objects with Salesforce records.

Calendars that “just work” with Salesforce

Today's sales teams and enterprises demand solutions made for scale. Unlike Salesforce Inbox, Revenue Inbox natively supports Partner Community Licenses, Multi-Geo Exchange, Office 365 or on-premise deployments.

We also don't charge for implementation services.

Greater deployment flexibility

Unlike Salesforce Inbox, we offer you the option of deploying on private or on-premise servers as well as free deployment assistance. We'll work with your specialists to ensure your instance of Revenue Inbox meets your needs to the fullest.

Businesses just like yours make the switch every day



The best tool for integrating Outlook with Salesforce

We tried several of the available tools for integrating with Salesforce, (incl. Salesforce Inbox) and found them to be unreliable and difficult to use.

Roger W , Director of Veeva and Salesforce Services



This is a must-have for all Salesforce users!

This app is a real life saver for heavy Salesforce users. I've tried everything there is on the market when it comes to inbox integration and Revenue Inbox is a clear winner.

Max Bradley, Manager

What can Revenue Inbox do that Salesforce Inbox can't?

Records

- Synchronize Contacts, Calendars, Tasks, Attachments according to filters, blacklists or custom rules
- Create and link Salesforce custom objects to records

Emails

- Edit email data and easily save it to Salesforce
- Automatically log selected email threads to Salesforce
- Attach file from Salesforce to email, save attachments as well as .eml files to Salesforce

Calendars

- Two-way synchronization of meeting attendees and appointments
- Delegate permissions to calendar and manage your booking page
- Insert Salesforce fields into event descriptions

Customization

- Customize quick actions; import & migrate as well as limit user access to these options

Deployment

- Deploy your Revenue Inbox in your cloud, private server or on premises, the choice is yours

Mobile

- Native mobile extension that works within the Outlook mobile app (iOS or Android)

Don't just take our word for it

25,000+ market leaders trust us over Salesforce Inbox



We'll work with you through thick and thin

More freedom, flexibility or some peace of mind? We've got you covered

- Free implementation and support
- Enterprise training and consulting
- Custom deployment options
- Customization and flexibility
- Custom object and rule support
- GDPR, ISO Security Compliance