



Construction Practice

www.cembs.com



About CEM



Estd: 2003

**Technology:
Microsoft
Dynamics
& Azure**

**Products:
Certified for
Microsoft
Dynamics**

**Product focus:
Construction,
HR, Payroll and
Mobile**

Over 70 IPs

**350+
Implementation
experience**

Global roll-outs

**Segment:
Mid to Large**

**Average client
size: 4,000
employees**



CEM – Microsoft Dynamics Awards

Invited Member of

- ❖ Microsoft Partner Council (MPC)
- ❖ Partner Advisory Board (PAB)
- ❖ CEM Payroll earns CfMD Certification



- ❖ Microsoft President's Club Member
- ❖ Fastest growing Company
- ❖ Microsoft Best Marketing Partner



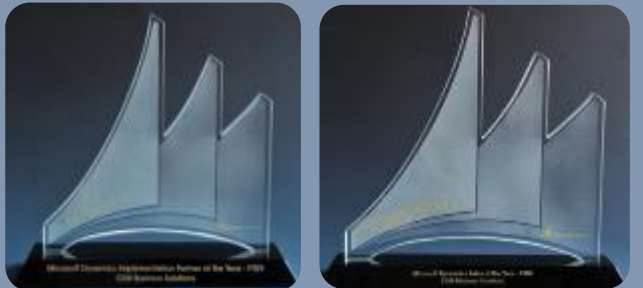
- ❖ Microsoft Best Implementation Partner
- ❖ Member of Microsoft Dynamics AX Council Program



- ❖ Microsoft Country Partner
- ❖ Enterprise Product Group (EPG)

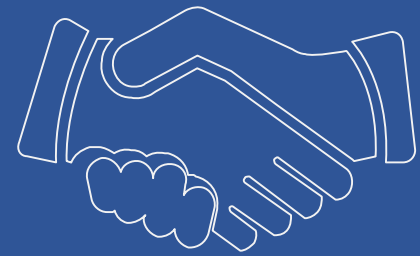


- ❖ Microsoft Best Sales Partner



Solution Building Blocks

Aligned to business and functional leadership priorities



Monitoring, Analytics and Actions

Document
Management
& Collaboration



Men, Material &
Machinery



Projects &
Job Sites



Financial
Control

Technical Architecture

CEM UniConstruct

Azure



Azure Machine Learning & Analytics



Cognitive Services



IoT Hub



Teams, MS Project, MS Office



Azure infra, Security, Storage, DR / BC

Dynamics 365



Finance



Operations



HR



PowerBI Analytics



Guide



CRM

Construct, HR & Payroll



Microsoft AppSource

Advanced Project

Advanced Payroll

Material & Equipment

Union Payroll

Sub contracting

Certified Payroll

Concrete

HR

Daily Log (Mobile)



Project Site Apps

Workers

Activities

HR

Equipment

Material

Subcontractors

HSS

Visitors

Weather

Inspections

Transmittals & submittals



Common Data Model



Other Data Sources

CEM Construct



**Advanced
Project
Management**

**Subcontract
Management**

**Advanced
Inventory
Management**

Scaffolding

**Work
Breakdown
Structure (WBS)**

**Workforce
Augmentation**

**Staff
Accommodation**

**Concrete
Purchase**

**Time
Management**

**Progress
Monitoring**

Cost Control

**Performance
Ranking**

**Plant, Machinery
& Vehicle (PMV)
Management**

**Tools
Management**

Rental



- End to end solution
- Estimation to delivery
- Multiple billing options
- Both labor & material coverage

Customers



Kenana
Sugar



Customers

- ◆ 4 HOMES FZ CO
- ◆ AABAR PETROLEUM
- ◆ Abdullah Abdulghani & Bros. Co. WLL
- ◆ ABELA & CO
- ◆ ABMAK QATAR W.L.L.
- ◆ Abu Dhabi National Exhibition Center
- ◆ Abu Dhabi ship building
- ◆ ADCASHAI DESIGN
- ◆ AEROSPACE CONSORTIUM
- ◆ AFG College with University of Aberdeen
- ◆ Aircon Beibars FZE
- ◆ Al Ain Football Club
- ◆ Al Arif Contracting Co. LLC
- ◆ AL BUAINAIN ARABIAN GULF & STATIONS
- ◆ Al Dar for Exchange Works
- ◆ Al Darwish Engineering
- ◆ Al Fakher Al Dhahabi General Trading
- ◆ AL FAKHER TOBACCO FACTORY
- ◆ Al Fardan Group
- ◆ AL HABTOOR GROUP LLC
- ◆ AL Jassra Ready Mix
- ◆ AL JAZEERA MEDIA NETWORK
- ◆ Al Khaleej Ceramics
- ◆ Al Khaleej Sugar
- ◆ AL KHAWARIZIMI COLLEGE
- ◆ AL MAQTA DATES LLC
- ◆ Al Meera Consumer Goods
- ◆ Al Muftah Group
- ◆ Al Muftah Rent A Car
- ◆ Al Nabooda General Enterprises Holding LLC
- ◆ AL NABOODA INSURANCE BROKERS
- ◆ Al Ruwad Real Estate Company
- ◆ AL SEQIR EXPRESS CARGO LTD.
- ◆ AL SHAMSI TRADING & CONTRACTING CO.
- ◆ AL SHIRAWI
- ◆ Al Tafa'ol Trading Est

- ◆ AL TAQANIAH AL MUTATAWARAH BELTING TR
- ◆ ALAM STEEL INDUSTRIES CO. WLL
- ◆ ALI SALEH TRADING CO. LLC
- ◆ Allison gulf
- ◆ APL MANAGEMENT JLT
- ◆ ARABIAN COMPANY
- ◆ Arbela Technologies Corp
- ◆ Artan
- ◆ Artan Holding
- ◆ ASIYA INVESTMENTS
- ◆ Atconz JLT
- ◆ ATEIS MIDDLE EAST FZCO LLC
- ◆ ATLAS TELECOM
- ◆ Australia Gulf Building Systems
- ◆ AUTOMATIC SYSTEMS CORP.
- ◆ Avis Rent A Car
- ◆ Avivo Group
- ◆ AVK MIDDLE EAST FZE
- ◆ BAB AL SHAMS DESERT RESORTS & SPA
- ◆ Bahrain Commercial Facilities Company
- ◆ BALAJI SHIPPING UK LTD
- ◆ beIN Media Group- LLC
- ◆ BHATIA BROTHERS GROUP
- ◆ BHATIA TRADERS LLC
- ◆ BIN JABR GROUP LIMITED
- ◆ BLACK CAT ENGINEERING & CONSTRUCTION W.L.L
- ◆ Brand Folio LLC
- ◆ British International for Education
- ◆ Burgan Bank
- ◆ Burkan Munition Systems LLC
- ◆ BUTLERS DRY CLEANING & LAUNDRY SERVICES LLC
- ◆ CARRIER MIDDLE EAST LTD
- ◆ Computer Generated System (CGS)
- ◆ Consolidated Gulf Company (CGC)

- ◆ CONTROL & APPLICATIONS EMIRATES
- ◆ CONTROL & APPLICATIONS TECHNOLOGY SOL
- ◆ CORBAN ADVERTISING
- ◆ Cornerstone IT Inc.
- ◆ CORPORATE CONNECTION GENERAL TRADING
- ◆ Court of Crown Prince
- ◆ CYQUENT TECHNOLOGIES LLC
- ◆ DALMA ENERGY LLC
- ◆ Derivision FZ CO
- ◆ Diamonds Steel FZCO
- ◆ Dirkson Limited
- ◆ Doha Bank
- ◆ Dopet- Doha Petroleum Construction Co Ltd
- ◆ Dragon Oil
- ◆ Dredging International
- ◆ DUBAI CARES
- ◆ DUBAI SCHOOL OF GOVERNMENT
- ◆ EASTNETS FZ LLC
- ◆ EFI INTERNATIONAL
- ◆ ELCOME INTERNATIONAL LLC
- ◆ Embassy of Greece in UAE, Hellenic Trade Center
- ◆ EMIRATES CONVERSION INDUSTRIES LLC
- ◆ EMIRATES INSTITUTE FOR BANKING & FINANCIAL STUDIES
- ◆ EMIRATES STALLIONS PROPERTIES LLC (ASMAK)
- ◆ Empost
- ◆ Endress+Hauser (UAE) LLC
- ◆ ENERGY TECHNICAL SERVICES
- ◆ Equionix Qatar
- ◆ ERNST & YOUNG
- ◆ EURO COFFEE LLC
- ◆ EUROSCAFF FZ CO
- ◆ EXECUJET AVIATION GROUP
- ◆ FARNEK SERVICES LLC
- ◆ First Kuwaiti Trading and Contracting Company



- ◆ FIT FRESH LLC
- ◆ FLAG HOLDINGS LLC
- ◆ FLEX MIDDLE EAST FZE
- ◆ Fortune Engineering & Energy Services LLC
- ◆ FOSS Network Infrastructure Solutions
- ◆ FRANK INTERNATIONAL
- ◆ General McLane School District
- ◆ George's Inc
- ◆ Global Exp
- ◆ GOURMET GULF COMPANY
- ◆ Granite Construction Company
- ◆ Grant Thornton
- ◆ GREEN CRESCENT INSURANCE COMPANY
- ◆ GROUPON FZ LLC
- ◆ GULF CONTRACTING CO. (W.L.)
- ◆ GULF DYNAMIC SWITCHGEAR CO. LTD
- ◆ Gulf Steel Strands
- ◆ HAGGAR HOLDINGS
- ◆ Hamamatsu Corporation
- ◆ HAMRIYAH FREE ZONE AUTHORITY
- ◆ Harmonic Solutions
- ◆ HBK Contracting Company
- ◆ HEALTH CARE SOLUTIONS
- ◆ Hidayath Group
- ◆ HOME CENTER
- ◆ HOT Engineering & Construction Co. KSCC
- ◆ Idealism Industries F.Z.E
- ◆ ImaGem USA
- ◆ Impax Business Solutions Ltd
- ◆ Informatica Qatar
- ◆ International Bank of Qatar IBQ
- ◆ INTERNATIONAL TIRE CENTRE WLL
- ◆ Island Hospitality Management

Customers



- ◆ JBK Controls
- ◆ JERRY EVANS
- ◆ JUMEIRAH EMIRATES TOWERS HOTEL
- ◆ Jurassic Technology
- ◆ KATARA HOSPITALITY
- ◆ KELVIN CATERING SERVICES
- ◆ KENANA SUGAR COMPANY
- ◆ Kenana Sugars
- ◆ Komax Group
- ◆ KPMG
- ◆ Kythera Biopharmaceuticals, Inc.
- ◆ LA MARQUISE INTERNATIONAL TRADING LLC
- ◆ M.P.Traders WLL
- ◆ MADINAT JUMEIRAH
- ◆ Magnum Technology Center LTD
- ◆ Manateq
- ◆ Mannai Trading Co. WLL
- ◆ MARINA GULF TRADING CO. LLC
- ◆ Marzooq Al Shamlan and Sons WLL
- ◆ Mateen Express
- ◆ Mazaya Integrated Systems
- ◆ Merit Solutions
- ◆ Mesa Associates, Inc.
- ◆ Metito (Overseas) Limited
- ◆ MEZON STAINLESS STEEL FZCO
- ◆ MICROSOFT GULF FZ LLC
- ◆ Midmac Contracting Company WLL
- ◆ MILEACE GENERAL TRADING FZ Co
- ◆ Millenium Steel and Wire LLC
- ◆ Mirror Show Management
- ◆ MISC CUSTOMERS
- ◆ MOURJAN MARINAS DMCCO
- ◆ Mowasalat
- ◆ MPI INTERNATIONAL
- ◆ National Bonds
- ◆ NATIONAL COMPANY FOR MGMT SERVICES
- ◆ NATIONAL MARINE DREDGING CO

- ◆ Nehmeh Corporation L.L.C
- ◆ Network Solutions Qatar
- ◆ NEW HORIZONS
- ◆ Next Care
- ◆ Nivan Technology Pioneers eng. Co.
- ◆ Nuhas Oman LLC
- ◆ OCS INFOTECH
- ◆ Oilman International Heavy Equipment Spareparts Trading- LLC
- ◆ Olive Group
- ◆ OMYA UAE
- ◆ ONBOARD INTERNATIONAL
- ◆ Ooredoo
- ◆ OREGON SYSTEMS
- ◆ Others - CEMI transfer
- ◆ OUTFIT ADVERTISING LLC
- ◆ Pars Sealing Systems
- ◆ PDL INTERIORS
- ◆ Petrotec
- ◆ PIERLITE MIDDLE EAST FZC
- ◆ Polarcus DMCC
- ◆ Precision Fasteners
- ◆ Premier
- ◆ PricewaterhouseCoopers
- ◆ PRO SEARCH
- ◆ Pro TV Qatar
- ◆ PROTECHNOLOGY CO LLC
- ◆ Qatar Business Incubation Center
- ◆ Qatar Engineering & Construction Co WLL
- ◆ Qatar Financial Center Regulatory Authority
- ◆ Qatar Financial Centre Authority
- ◆ Qatar Project Management
- ◆ Qatar Stars League (QSL)
- ◆ QCON
- ◆ QGIRCO
- ◆ QNCC
- ◆ Quantum Global Solutions

- ◆ RADIO HOLLAND MIDDLE EAST
- ◆ Redco Construction - Almana
- ◆ RSM Albazie & Co.
- ◆ Saveco
- ◆ SEASIF GROUP
- ◆ SEIDCO General Contracting Co. L.L.C.
- ◆ Seven Seas Computer LLC
- ◆ Shapporji Pallonji
- ◆ SHARIF METALS LIMITED
- ◆ SHARJAH COMMERCE & TOURISM DEVELOPMENT AUTHORITY
- ◆ SHARJAH INSTITUTE OF TECHNOLOGY
- ◆ Shelter Group WLL
- ◆ SIGED Emirates
- ◆ SIGNATURE FASHION FZCO
- ◆ Silatech
- ◆ Six Construct
- ◆ SOCAT LLC
- ◆ Sodexo
- ◆ Sooryen
- ◆ Sopris Systems
- ◆ Spacemaker
- ◆ SPT MIDDLE EAST LLC
- ◆ SPYRO HOTEL SUPPLIES LLC
- ◆ STEWA SPECIALIST LLC
- ◆ Superb Industries
- ◆ SUPRA INDUSTRIAL CO. LTD LLC
- ◆ SVP Chartered Accountants
- ◆ SWAIDI GULF GENERAL TRANSPORT EST
- ◆ Swiss International School, Qatar
- ◆ SysCorp International Ltd
- ◆ SYSTEMS & ELECTRONIC DEVELOPMENT FZ CO
- ◆ Taallum Group
- ◆ Talabat Gen. Trading & Contracting Co (Talabat.com)
- ◆ Tariq Al Ghanim
- ◆ Tayseer

- ◆ TECH HARD Building Materials LLC
- ◆ TECHNO BLUE WLL
- ◆ TEJURI Com LLC
- ◆ TERRASEIS
- ◆ Testing
- ◆ TEYSEER SERVICES COMPANY WLL
- ◆ THANI MURSHID EST.
- ◆ The Bridge Computing
- ◆ THE JUMEIRAH BEACH HOTEL
- ◆ The Portola Hotel and Spa
- ◆ TRIZAC Abu Dhabi
- ◆ TWINMOS TECHNOLOGIES MIDDLE EAST LLC
- ◆ Unique System FZE
- ◆ Uniskies
- ◆ UNITED AVIATION SERVICES
- ◆ UNITED COMPANY FOR TRADING & ENVIROMENTAL TCHNOLOGY
- ◆ UNITED FOODS COMPANY
- ◆ United Gulf Equipment Rentals LLC
- ◆ United Safety
- ◆ UNITEDL ALSAQER HEAVY EQUIPMENT LLC
- ◆ V2B COMPANY LIMITED
- ◆ Venture Capital Bank
- ◆ Venture Gulf Engineering W.L.L.
- ◆ VERIFUL General Trading
- ◆ VLCC
- ◆ WARIS GROUP OF COMPANIES
- ◆ WHITE NILE SUGAR COMPANY
- ◆ WORLDWIDE OILFIELD MACHINE
- ◆ Yokogawa Middle East B.S.C. (c)
- ◆ ZAHRA TECHNOLOGY LLC
- ◆ ZEEYON COMPUTECH PLC

THANK YOU

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