



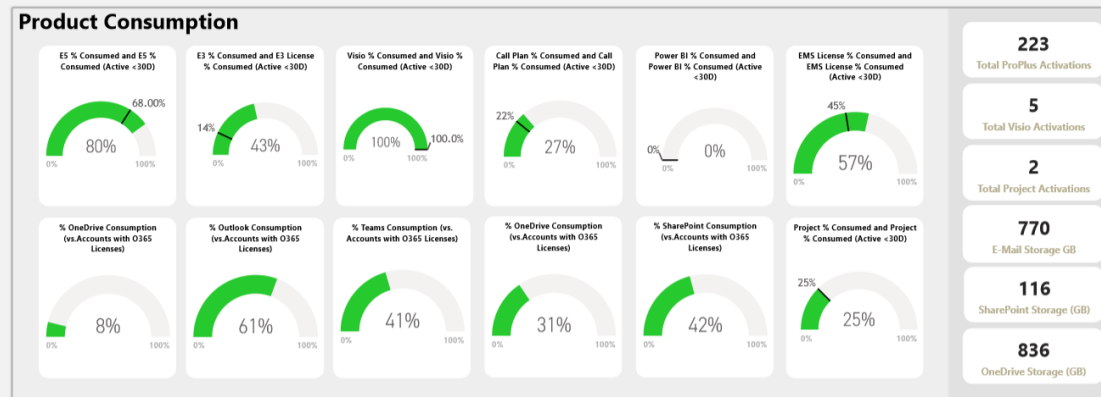
# iAnalyse360 Health Check

For Partners, the Health Check provides them with:

- ✓ Insights into customers product utilisation and associated costs
- ✓ Ability to identify and increase potential revenue opportunities
- ✓ Drive product adoption and consumption, aligned to Microsoft targets and rebates
- ✓ Understand customers security risks and vulnerabilities

For customers, the insights overview covers:

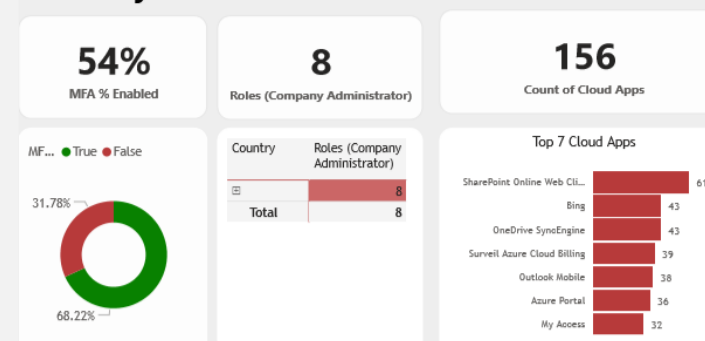
- ✓ Product adoption
- ✓ Security
- ✓ Financial insights
- ✓ Service optimisation
- ✓ Company joiners and leavers
- ✓ Risk and governance
- ✓ Assigned vs. consumed licenses
- ✓ Cloud apps



### Finances (Monthly)



### Security



### Top 5 License Investment

License name	Monthly Investment	%GT Purchase Cost	% Consumed	% Consumed (Active < 30D)	% Unused & Aged < 30D	Consumed value	Unallocated Value	Consumed Value (Unused > 30D)	Total Unused & Aged > 30D
Office 365 Enterprise E5 Without Audio Conferencing	£3,080	44.13%	80%	68%	32.0%	£2,464	£616	£370	£986
Office 365 Enterprise E3	£1,760	25.21%	43%	14%	86.0%	£757	£1,003	£510	£1,514
Project Online Premium	£830	11.89%	25%	25%	75.0%	£208	£623	£0	£623
Enterprise Mobility + Security E3	£660	9.46%	57%	45%	55.0%	£376	£284	£79	£363
Dynamics 365 Customer Engagement Plan Enterprise Edition	£650	9.31%	80%	70%	30.0%	£520	£130	£65	£195

# How we helped a global energy company save 10% on their Microsoft EA renewal

During the COVID-19 crisis, we have been working closely with a global energy company that is operating across 250 locations, with over 90,000 employees who are normally office based but soon transitioned to remote workers and additional contractors. The organisation was heading towards the end of their three year Microsoft EA and were looking for ways to potentially reduce their renewal costs. In order to do this, they needed the insights and intelligence across their Microsoft estate to make an informed decision.

## How we helped

We supported them through this by initiating our **free Health Check service** as part of iAnalyse360, which provided immediate visibility across their entire Microsoft estate including licensing utilisation, product usage and adoption. Our findings showed that the business could be **saving in the region of 10%** through the reallocation and rightsizing of license types.

The organisation actual needs are now apparent and has resulted in a shift to a more flexible subscription model, removing a large upfront financial investment and enabling cash flow.

★ Initial findings delivered in just 14 days

